

# Bali 4.1 (2020) - *Sourire*

## TECHNICAL SPECIFICATIONS AND DECK LAYOUT:

Year	2020
Location	Biograd na moru
Cabins	4+2
Bathrooms	4
Berths	8+2+2
LOA	12,12 [m]
Waterline length	11,88 [m]
Beam	6,72 [m]
Draft	1,12 [m]
Displacement	11,80 [t]
Engine	Diesel, 2x40 [hp]
Fuel tank	cca. 400 [l]
Fresh water tank	cca. 800 [l]
Total sail area	111 m <sup>2</sup>
CE Certificate	A - 10 passengers
Design	Hervé COUEDEL



## STANDARD EQUIPMENT AS PER STANDARD SPECIFICATION, ADDITIONAL EQUIPMENT:

Combined battery charger 70 Amp - Inverter 12V/220V - 1600VA  
2 extra service batteries of 130 amp  
Battery controller  
Electrical winch for mainsail halyard, furler line, mainsail track and davits  
Automatic first and second reef  
SS pulpits with seats  
Electric windlass 1000W  
Salon manual tilting bay/door mechanically assisted by pneumatic struts  
Saloon to forward-cockpit window fully retractable  
Lateral sliding windows  
Aft cockpit courtesy lighting  
Extra Fresh water tank of 400L for a total capacity of 800L  
Kit of two high cupboards in kitchen  
Corner sofa and meridian/daybed cushions  
Forward cockpit and Helmsman seat cushions, seats for aft bench  
Reinforced Dacron full batten Mainsail & Solent with UV protection  
Lazy-Bag & Lazy-Jack  
2 YANMAR engines of 40 hp instead of 19 hp  
Opening porthole between steering station and saloon  
Stern spring cleats  
Raymarine Electronic Pack I including: autopilot P70S, GPS plotter AXIOM 7", MULTI 170S and VHF RAY 63  
Safety equipment for 8 with Life-raft (without EPIRB)  
2 layers of antifouling with Epoxy base coat  
Color Marlin PARCHMENT (extra for non-standard color)

## ADDITIONAL COMPONENTS:

Helmstation Bimini and enclosure  
Sunbathing cushions for foredeck and bimini Marlin PARCHMENT  
Set of 5 pillows/ backrest for aft bench Marlin PARCHMENT  
Blackout curtains at each cabin & corridors  
Curtains for forward bay  
2 forward cockpit removable tables  
Convertible saloon table for double berth  
Radio CD(MP3/USB) player with saloon and cockpit speakers  
12V fan per cabin (4 pcs)  
Folding chairs for saloon/cockpit (3 pcs)  
Permanent transom protection  
Cushions for maxi transat Marlin PARCHMENT  
Charter equipment (deck, safety, navigational, galley, bedlinen...)  
Charter make-ready pack(auto switch for windlass, various reinforcement...)

**362.600 EUR\***  
FULLY EQUIPPED FOR CHARTER

\* The prices do not include VAT  
\* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)

**Become a part of the Bali Yachting World charter management program, and take advantage of the key benefits!**

## OUR KEY BENEFITS

- Minimal investment or participation in boat acquisition
- Special purchase conditions for your boat
- Favorable financing conditions through affiliate leasing companies
- High charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- Transparent cash flow reports through constant insight in income and expenses
- Financial security with insurance against loss of charter income
- High quality aftersales support with prompt processing of claims throughout warranty
- High maintenance standards ensure the best resale value for your boat regardless of age

## SIMPLIFIED PROFIT CALCULATION:

Annual charter income* (Yacht owner)	58.737 €
Annual expenses* (marina, insurance, registration, maintenance...)	22.508 €
<b>Net profit*</b> (Yacht owner)	<b>36.229 €</b>

\* The figures do not include VAT  
\* Charter cash flow is based on 20 booked weeks per season