

Quotation for catamaran BALI 4.2 - Tarif A-2021

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175



Date:	
Offer No.:	
Client:	
Type	Bali 4.2
Year	2021
Length	12,12 [m]
Beam	7,08 [m]
Engine:	2 x Yanmar 45 [hp]
Hull number :	
Engine No.:	

	Price ex VAT	Total Ex VAT
BALI 4.2 equipped with 2 30 hp Yanmar		
	Tarif H.T.	Montant H.T.
3 cabins- 3 heads - 2 showers Version	363,800 €	
3 cabins- 3 heads - 3 showers Version	364,750 €	
4 cabins - 4 heads - 2 central showers Version	365,700 €	
1 4 cabins - 4 heads - 4 showers Version	369,300 €	369,300 €

Specifications Packs	Pack Excellence
Ecological pack including freshwater purifying filter and membrane bioreactor for wastewater filtration	X
Combined battery charger 70 Amp - Inverter 12V/220V - 1600VA	X
2 extra service batteries of 130 amp	X
Battery controller	X
Fridge freezer 336 L with chilled water	X
Electrical winch for mainsail halyard, furler line , mainsail track and davits	X
Automatic first and second reef	X
SS pulpits with seats and rigid lifelines	X
Electric windlass 1000W	X
Salon manual tilting bay/door mechanically assisted by pneumatic struts	X
Lateral sliding windows	X
Salon courtesy lighting	X
Extra Fresh water tank of 400L for a total capacity of 860L	X
Extra fuel tank of 400L for a total capacity of 800L	X
Gaz oven	X
High cupboards in kitchen	X
Forward cockpit cushions (Seats and backrests)	X
Helmsman seat cushions	X
Seats for aft bench (Seats and backrests)	X
Engine room & locker hatches on gaz struts	X
Davit with system allowing electrical lift of the dinghy	X
Comfortable swim ladder with large handles and teak steps	X
Hot and cold cockpit shower	X
Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	X
2 layers of antifouling with Epoxy base coat	X
Safety equipment for 8 with Life-raft (without EPIRB)	X
1 Total pack excellence	49,500 € 49,500 €

OPTIONS

# Lazy bag and UV protection for sail in taupe color.		
1 Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3,260 €	3,260 €
# Mecanics - Safety Equipment		
1 2 Yanmar 45 HP 4 cylinder engines instead of the 30 HP 3 cylinder	4,690 €	4,690 €
# Comfort		
1 Tilting forward windows with locking system in open position	1,780 €	1,780 €
1 Pot holder on burner cooking	150 €	150 €
# Interior setup		
1 Bar integrated in salon table with reversible tray (already included in Elegance Pack) (incompatible with convertible salon table)	740 €	740 €
# Upholstery color		
1 Upholstery color Beige Grey	NC	
# Exterior setup		
1 Stern spring cleats	490 €	490 €

# Electronics - Hifi			
# Commissioning - Handing over			
Total net list price of the Boat with packs & options EXW Cap Bon (Tunisia)			429,910 €
		Discount	10%
		Extra discount	
		Total discount	-42,991 €
Net price of the Boat with packs & options EXW Cap Bon (Tunisia), including discount			386,919 €
1	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €
1	Transport from the shipyard to Cap Bon (Tunisia), commissioning, anchor set 20 KG and 70 ml Ø10 chain, anchor bridle, fenders and moorings, one transfer from the airport, one day hand over (net price)	10,980 €	10,980 €
1	Skipper delivery from Cap Bon (Tunisia) to Split, net price	5,800 €	5,800 €
1	Pack ready to go (net price)	1,500 €	1,500 €
Subtotal net price of the boat with pack & options FCO Split, Croatia			405,359 €
Additional equipment			
1	Helmstation Bimini (stainless steel frame & canvas)	2,180 €	2,180 €
1	Enclosure for helmsation Bimini	560 €	560 €
1	Portside forepeak (shower and head)	2,880 €	2,880 €
1	Berth in starboard forepeak (with opening porthole)	1,360 €	1,360 €
1	Forward cockpit removable table	760 €	760 €
1	Set of sunbathing cushions forward (beige grey)	1,490 €	1,490 €
1	Maxi transat Cushions (beige grey)	860 €	860 €
1	Flybridge sunbathing cushions	1,460 €	1,460 €
1	Permanent transom protection	530 €	530 €
1	Curtains for forward bay and lateral slind windows in saloon	680 €	680 €
1	Convertible saloon table for double berth	780 €	780 €
1	LCD TV 32" + Glomex antenne (including installation and materials)	880 €	880 €
1	Solar panels 4 x 100 W	2,450 €	2,450 €
1	FUSION Stereo system with saloon and cockpit speakers	860 €	860 €
1	12 V fan per cabin (4 pcs)	500 €	500 €
1	JABSCO electrical toilet pumps, sea water flush (4 pcs)	2,560 €	2,560 €
1	Folding chairs for saloon/cockpit (3 pcs)	660 €	660 €
1	Charter equipment (deck, safety, navigational, galley, bedlinen, RIB 2,9 m...)	6,800 €	6,800 €
1	Charter make-ready pack	880 €	880 €
TOTAL net price of the boat with packs & options FCO Split, Croatia			434,489 €
VAT		25%	108,622 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT			543,111 €
DELIVERY(Ex works Catana):			
PAYMENT CONDITIONS			
15.000€ - for slot reservation			
1st deposit - 15% of the total price 6 months before delivery les pre-order deposit			
2nd deposit - 35% of the total price 3 months before delivery			
Balance - 2 weeks before completion date			
Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment			
NOTE: The offer is valid for Croatia Yachting charter management fleet only. The boat will be exhibited at CBS and BBS 2021			
These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.			