

Quotation BALI 5.4

PRICES A1-2019

Croatia Yachting d.o.o.
 Dražanac 2/a, Split, Croatia
 VAT ID: HR08633766175



DATE : _____
 Offer No. : _____
 Client : _____
 Hull number: _____
 Engine No.: _____

BALI 5.4 - with two 57 HP Yanmar engines

	Tarif H.T.	Montant H.T.
4 cabins - 4 heads Version	755.400 €	
5 cabins- 5 heads Version	771.700 €	
1 6 cabins - 6 heads Version	779.000 €	779.000 €
1 Supplement OPEN version with tilting door	28.600 €	28.600 €

Packs Specifications	Pack Excellence
	63.800 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x
Combined battery charger 120 Amp - Inverter 12V /220v, 3000va	x
Battery controller	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x
LED navigation lights	x
lifting system for dinghy	x
SS pulpits with seats	x
Hot and cold cockpit shower	x
2 extra service batteries of 130 amp	x
Indirect lighting in saloon/cockpit and cabins	x
Forward cockpit and transom courtesy lighting	x
Extra fuel tank of 600lts for a total capacity of 1 200lts	x
Extra Fresh water tank of 400lts for a total capacity of 1200lts	x
Saloon tilting bay/door mechanically assisted by hydraulic struts (OPEN VS)	x
Solent electrical winch	x
Mainsail electrical winch	x
USB outlets (1 per cabin and 1 at chart table)	x
Helmstation seat cushions	x
Forward cockpit cushions	x
Beige vinyl upholstery	x
Aft cockpit and aft bench cushions	x
Swinging opening window between salon and forward cockpit	x
1 Total du pack excellence	63.800 €

OPTIONS

# Awnings , lazy bag and UV protection for sail are taupe color.		
# Rigging - Sails - Upholstery - Cover and protection		
1 Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.060 €	4.060 €
1 Color Diamante TAUPE	710 €	710 €
# Mechanics - electricity - power - water circuit		
1 2 80 hp Yanmar engines instead Yanmar 57 HP	14.290 €	14.290 €
# Accomodation		
# Miscellanious		
1 Permanent transom protection	980 €	980 €
1 Fixed Stern spring cleats	490 €	490 €
# Electronics - Hifi		
1 Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 60 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	24.680 €	24.680 €
# Safety, tuning and delivery		
1 50kg Anchor + 80m of Ø12mm chain + bridle	1.910 €	1.910 €

Toutes nos affaires sont traitées aux conditions générales de vente figurant sur nos bons de commande. Canana se réserve le droit de modifier les caractéristiques et /ou les tarifs de ses modèles sans préavis.

1	8 big fenders & 4 mooring lines	1.060 €	1.060 €
1	2 layers of antifouling with Epoxy base coat	4.670 €	4.670 €
	Net price of the Boat with packs & options EXW (Canet en Roussillon)		924.250 €
	Discount - Charter		
	Net price of the Boat with packs & options EXW (Canet en Roussillon), including discount		924.250 €
1	Launching,mast setting & commissioning (one day) and 7 days dockspace	12.000 €	12.000 €
1	Ready to go Pack (net price)	1.680 €	1.680 €
1	Exportation fee	280 €	280 €
1	Transfer of the boat Canet en Roussillon - Split + mandatory safety equipment	7.900 €	7.900 €
	Subtotal Net price of the boat pack & options FCO Split, Croatia		946.110 €
	Quotation expiration date :		
	Additional equipment		
	Large fixed Bimini with LED lighting and clears for view on mainsail (stainless steel frame & canvas)		10.200,00 €
	Sunbathing cushions for foredeck		2.660,00 €
	Sunbathing cushions for bimini		1.180,00 €
	Big comfortable pillows (4 pcs)		550,00 €
	LCD TV in saloon + Glomex antenne (including installation and materials)		1.160,00 €
	Music stereo system with USB, Bluetooth and 6 speakers		1.450,00 €
	Anchor chain counter and anchor windlass control unit at flybridge or helm station		480,00 €
	Generator 15 KW with soundshield (installation and materials included)		17.200,00 €
	Air condition Dometic(7 units - 52.000 BTU) including installation		25.900,00 €
	Watermaker (220 V) - 150 L/h		14.200,00 €
	Kit Solar panels 6 x 100 W		3.840,00 €
	12 V fan per cabin (6 pcs)		660,00 €
	TECMA electrical toilets, sea water flush(6 pcs)		4.800,00 €
	Coffee machine(230 V)		380,00 €
	Microwave (220 V)		450,00 €
	Dishwasher(220 V)		1.480,00 €
	LED underwater lights at each transom(4 pcs)		1.160,00 €
	Berth in port bow compartement (berth, porthole, cupboard , washbowl, head)		3.340,00 €
	Berth in starboard bow compartement (berth, porthole, cupboard , washbowl, head)		3.340,00 €
	Blackout curtains at each cabin & corridors		1.420,00 €
	Folding seats to be used in saloon/cockpit (4 pcs)		1.160,00 €
	Foldable gangway 2.80		1.250,00 €
	2 removable tables on flybridge		980,00 €
	Flexiteak(rear platform, aft cockpit, transom, fwd cockpit)		12.400,00 €
	Charter equipment (deck, safety, navigational, galley, bedlinen. RIB 3,80 m with 30 hp outboard ...)		17.600,00 €
	Charter make-ready pack(auto switch for windlass, various reinforcement...)		1.100,00 €
	TOTAL net price of the boat with packs & options FCO Split, Croatia		1.076.450,00 €
	VAT	25%	269.112,50 €
	TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		1.345.562,50 €

DELIVERY TIME: approx April 2019., EX works

PAYMENT CONDITIONS

40.000 EUR + VAT in order to book a slot on production(pre-order)

15% of the total amount of the order less pre-order deposit is to be paid 6 months before the completion date Ex-factory

35% of the total amount is to be paid 4 months before completion date Ex-factory

Balance payment 15 days before completion date in the shipyard in accordance with previous notification.

Payable in EURO or in HR kunas in accordance with selling exchange rate of OTP BANKA d.d., Split on the date of payment.

NOTE: The offer is valid for Croatia Yachting charter management fleet only. The boat will be exhibited at Croatia boat show and Biograd boat show 2019

CROATIA YACHTING d.o.o.

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