

## Quotation for catamaran BALI 4.8 - Tarif A-2023



DATE :  
 Owner :  
 Name of the boat :  
 Home port :  
 Serial Number :  
 Date of delivery :  
 Technical language (FR / EN) :

		BALI 4.8	
		Tarif H.T.	Montant H.T.
<i>BALI 4.8 equipped with 2x45 hp Yanmar engines</i>			
1	<b>3 cabins</b> (2 starboard + 1 portside) - <b>3 heads version</b>	729.340 €	729.340 €
	<b>4 cabins</b> (2 starboard + 2 portside) - <b>4 heads version</b>	727.670 €	
	<b>4 cabins</b> (3 starboard + 1 portside) - <b>3 heads version</b>	733.820 €	
	<b>5 cabins</b> (2 starboard + 3 portside) - <b>5 heads version</b>	745.580 €	
	<b>6 cabins</b> (3 starboard + 3 portside) - <b>6 heads version</b>	756.820 €	

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		x
	Combined battery charger 80 amp - Inverter 12V (or 24V)/230V - 2000VA		x
	2 extra service batteries of 12V - 130 amp		x
	Battery controller		x
	House fridge freezer (615L) with chilled water, ice maker and dedicated inverter		x
	Indirect lighting in saloon/cockpit and cabins		x
	Forward cockpit and transom courtesy lighting		x
	Mainsail electrical winch		x
	Lifting system for dinghy		x
	Electric windlass 1700W		x
	Extra fuel tank of 400L for a total capacity of 1000L		x
	Extra Fresh water tank of 400L for a total capacity of 1000L		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with large handles and teak steps		x
	Gaz oven		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Engine room & locker hatches on gaz struts		x
	Helmstation seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	<b>Total pack excellence</b>	63.840 €	63.840 €

### OPTIONS

Pack ELEGANCE			
	<b>Hulls</b> : padded headbands and headboards, indirect lighting headband, design applies, chrome plated polished reading lights, magazines pockets master suites		
	<b>Salon</b> : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights with dimmer, padded salon upholstery with armrests		
	<b>Total pack ELEGANCE</b>	9.980 €	

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# Rigging - Sails		
# Lazy bag and UV protection for sail in taupe color		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.900 €	
Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	5.850 €	
Triradial Code 0 (96m <sup>2</sup> ) with anti-rotation cable	7.160 €	
Asymetric spinnaker + sheets	6.500 €	
Aluminum V boom with LED lighting	12.340 €	
Code 0 rigging : bow spirit ,furler,bobstays, blocks & deck fitting	7.310 €	
Spinnaker rigging : bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	5.170 €	
2 manual winches for head sails	3.700 €	
2 electric winches for head sails	7.980 €	
Electric winch for solent	2.940 €	
Mast in 2 parts	1.490 €	

# Mecanics - Safety Equipment		
2 x Yanmar 57 hp instead of Yanmar 45hp	5.740 €	
Kit of two additional alternators 12V 125A	4.540 €	
ZF electric controls instead of cable motor controls	10.870 €	
Pair of 3 blades folding propellers	3.280 €	
Electric bow thruster with tunnel	12.410 €	
ONAN Genset generator <b>7KW 50Hz</b> with soundshield and remote control <b>230V</b>	22.560 €	
ONAN Genset generator <b>11KW 50Hz</b> with soundshield and remote control <b>230V</b>	26.630 €	
ONAN Genset generator <b>9KW 60Hz</b> with soundshield and remote control <b>120V</b>	23.590 €	
ONAN Genset generator <b>13,5KW 60Hz</b> with soundshield and remote control <b>120V</b>	28.710 €	
Kit solar panels (500W) : 5 x 100W panels	6.170 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	4.610 €	
Remote control with chain counter at helm station	1.080 €	
Safety equipment for <b>8</b> with Life-raft (without EPIRB)	5.610 €	
Safety equipment for <b>10</b> with Life-raft (without EPIRB)	6.320 €	
Safety equipment for <b>12</b> with Life-raft (without EPIRB)	6.510 €	
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard	3.410 €	

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### # Comfort

Reverse cycle aircond. in hulls ( <b>3 cabins version</b> ) 230V/50Hz	30.150 €
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 2 starboard + 2 portside) 230V/50Hz	32.240 €
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 3 starboard + 1 portside) 230V/50Hz	32.240 €
Reverse cycle aircond. in hulls ( <b>5 cabins version</b> : 2 starboard + 3 portside) 230V/50Hz	33.850 €
Reverse cycle aircond. in hulls ( <b>6 cabins version</b> ) 230V/50Hz	37.350 €
Reverse cycle aircond. in salon 230V/50Hz (needs option aircond. in hulls)	13.900 €
Supplement 230V/60Hz aircond. (US & Japan)	2.080 €
Tilting forward windows with locking system in open position	2.160 €
Central heating system in hulls and salon (incompatible with aircond. option)	on demand
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	14.270 €
Watermaker 230V 240L/H (needs genset)	18.220 €
Watermaker 120V 240L/H (needs genset)	19.910 €
Large model freshwater electric toilet (specify number and location)	1.070 €
Sea water pump at galley & anchor	1.460 €
1 fan per cabin and forepeak (specify according to chosen version)	180 €
Dish-washer for 9 sets 230V	2.400 €
Micro-wave oven 230V	670 €
4 burners cooking hob in glass and large capacity oven instead of standard size	1.390 €
Pot holders on burner cooking	170 €
6 kg washer-dryer 230V ( <b>3 or 4 cabins/owners version</b> )	2.370 €

### # Interior setup

<b>Portside</b> forepeak layout (shower, head and porthole)	5.150 €
<b>Starboard</b> forepeak layout (berth, porthole and blackout curtain)	3.180 €
Shower cabin in forepeak <b>portside</b> for <b>5 cabins version</b> (incompatible with forepeak layout)	4.800 €
Shower cabin in forepeak <b>starboard</b> for <b>4 cabins version</b> (incompatible with forepeak layout)	4.800 €
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>3 cabins version</b> )	6.260 €
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>4 cabins version</b> : 2 starboard + 2 portside)	6.260 €
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>4 cabins version</b> : 3 starboard + 1 portside)	6.260 €
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>5 cabins version</b> : 2 starboard + 3 portside)	6.440 €
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>6 cabins version</b> )	6.640 €
Mosquito screens for portholes ( <b>3 cabins version</b> )	1.910 €
Mosquito screens for portholes ( <b>4 cabins version</b> : 2 starboard + 2 portside)	1.910 €
Mosquito screens for portholes ( <b>4 cabins version</b> : 3 starboard + 1 portside)	1.910 €
Mosquito screens for portholes ( <b>5 cabins version</b> : 2 starboard + 3 portside)	2.070 €
Mosquito screens for portholes ( <b>6 cabins version</b> )	2.290 €
Safe box	1.100 €
Elastomere box spring ( <b>3 cabins version</b> )	1.280 €
Elastomere box spring ( <b>4 cabins version</b> : 2 starboard + 2 portside)	1.710 €

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Elastomere box spring ( <b>5 cabins version</b> : 2 starboard + 3 portside)	2.070 €	
Elastomere box spring ( <b>6 cabins version</b> )	2.480 €	
Saloon table convertible in coffee table (two telescopic feet)	8.910 €	
Folding seat to be used for saloon/cockpit (specify nbr)	280 €	
3-seater central sliding bench with storage and cushions	3.530 €	
Bar integrated in salon table with reversible tray : already included in Elegance pack (incompatible with convertible salon table)	1.030 €	
Club corner instead of daybed (two armchairs and a mini-bar)	3.060 €	
Carpet in cabins ( <b>3 cabins version</b> )	2.770 €	
Carpet in cabins ( <b>4 cabins version</b> : 2 starboard + 2 portside)	2.900 €	
Carpet in cabins ( <b>4 cabins version</b> : 3 starboard + 1 portside)	3.120 €	
Carpet in cabins ( <b>5 cabins version</b> : 2 starboard + 3 portside)	3.280 €	
Carpet in cabins ( <b>6 cabins version</b> )	3.640 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand	
Certified organic mattress cover, MONA LISON branded	on demand	

# Upholstery color		
Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	680 €	
Indoor and outdoor upholstery color Pebble	680 €	

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# Exterior setup	
Hard top with plexi panels and led lights	48.470 €
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail) in Taupe color	17.240 €
Flybridge upholstery (cushions : seats and backrests)	4.830 €
Flybridge table with 2 telescopic legs	1.940 €
Forward cockpit fixed table	3.480 €
Transparent (crystal PVC) and taupe canva kit for flybridge closure (hard top option obligatory)	6.030 €
Transparent (crystal PVC) and taupe canva kit for flybridge closure (large bimini option obligatory)	6.600 €
Sun awning color Taupe for forward cockpit + topping lift	5.330 €
Aft color Taupe cockpit sun awning	1.760 €
External roof curtains for sun protection of the saloon (White Batyline fabric)	2.450 €
Set of protection for steering console Taupe	720 €
Set of folding sun loungers foredeck	3.720 €
Flybridge sunbathing cushions (with backrests)	3.290 €
4 big comfortable pillows	1.520 €
Natural teak on rear platform, aft cockpit and transom	17.730 €
Natural teak on forward cockpit	5.630 €
Natural teak fly and access steps to fly	7.170 €
Covering	on demand
Permanent transom protection	770 €
Stern spring cleats (option incompatible with hydraulic rear platform)	530 €
Polywood outbord engine bracket on aft beam	540 €
Foldable composite gangway 2,80m with stanchions, bag & female deck fitting	3.650 €
LED submarine lighting blue under each transom (4 spots)	4.640 €
Plancha with gas installation	1.960 €
Electrical davit	4.190 €
Hydraulic aft platform	48.870 €
3,40m hypalon dinghy (max size) without console + outboard 20 hp + slings	14.180 €
Set up when dinghy provided by the owner (max load equipped 300kg)	970 €

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# **Electronics - Hifi**

Southern hemisphere compass	70 €	
Hifi Radio Fusion 6HP bluetooth (salon, flybridge and front cockpit)	2.150 €	
Wifi Antenna	1.670 €	
VHF backup antenna on masthead	300 €	
Radar Raymarine with bracket	4.440 €	
1 Camera under portside spreader	2.160 €	
TV pre-installation and TV antenna (FR) if <b>TV and antenna option not taken</b>	870 €	
TV Led screen in saloon with electrical lift and TV antenna	5.020 €	
Raymarine remote control for automatic pilot	1.100 €	

# **Commissioning - Handing over**

Commissioning in Canet (France), with anchor set 40kg and 70ml Ø12 chain, anchor bridle, 8 fenders and 5 moorings, one day hand over and 7 days dockspace (net price)	13.670 €	
Kit of 4 shipping craddles (mandatory for shipping)	6.800 €	
Pack ready to go (net price)	2.380 €	
Fees for owners belongings treatment	1.560 €	
Custom export formalities fees	290 €	
Custom cargo export formalities fees	370 €	
Apostille fees	290 €	
ATR fees	290 €	
T2L fees	290 €	
<b>Net price Ex VAT</b>		<b>793.180 €</b>