

Quotation for catamaran BALI CATSMART Tarif B-2023

DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN) :

<i>BALI Catsmart equipped with 2x19 hp Yanmar engines</i>		BALI CATSMART	
		Tarif H.T.	Montant H.T.
1	4 cabins - 2 heads version	317.280 €	317.280 €
	3 cabins - 2 heads version	320.060 €	
	2 cabins - 2 heads version	323.380 €	

Specifications Pack		Pack Excellence	
	Ecological pack including freshwater purifying filter		x
	Combined battery charger 70 amp - Inverter 12V/220V - 1600VA		x
	Battery controller		x
	2 extra service batteries of 12V - 130 amp		x
	Electrical winch for mainsail halyard, furler line and davit handling		x
	Automatic first and second reef		x
	Electric windlass 1000W		x
	Saloon manual tilting bay / door mechanically assisted by gaz struts		x
	Saloon to forward / cockpit opening window		x
	Sliding lateral windows		x
	Cockpit / saloon courtesy lighting		x
	Fridge freezer of 244L		x
	Gaz oven		x
	Shelf in front cabine convertible into third berth		x
	Aft bench seats (seat and backrest)		x
	Forward cockpit cushions (seats)		x
	Helmsman seat cushions (seat and backrest)		x
	Engine room & locker hatches on gaz struts		x
	Davit with system allowing lift of the dinghy		x
	Comfortable swim ladder with large handles and teak steps		x
	Extra Fresh water tank of 300L (for a total capacity of 660L)		x
	Extra Gasoil tank of 200L (for a total capacity of 400L)		x
	Hot and cold cockpit shower		x
	Raymarine Electronic including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63		x
	2 layers of antifouling with Epoxy base coat		x
	Safety equipment for 8 with liferaft (without EPIRB)		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack excellence	52.350 €	52.350 €

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OPTIONS

Pack ELEGANCE

Hulls : padded headband and headboard, indirect lighting headband, design applies, chrome plated polished reading lights, magazines pockets master suites, comfort accessories in the bathroom

Salon : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights, square upholstery bands with armrests, flagpole and its support

Total pack ELEGANCE

9.780 €

Rigging - Sails

Reinforced Dacron fully-battened Mainsail & Solent with UV protection + Lazy-Bag CatSmart & Lazy-Jacks	3.150 €
Square top reinforced Dacron fully-battened Mainsail with specific ffiting & Solent with UV protection + Lazy-Bag CatSmart & Lazy-Jacks	5.190 €
Triradial Code 0 (53m²) with anti-rotation cable	5.430 €
Asymetric spinnaker + sheets + sleeves	4.500 €
Removable bowsprit option	1.940 €
Fixed bowsprit bowsprit option	2.260 €
Overlapping Genoa (to replace the solent)	4.400 €
Code 0 rigging (furler, bobstays, blocks & deck fittings)	3.730 €
Spinnaker rigging (halyard, sheets, deck fitting & blocks)	1.600 €
Electric winchor (gennaker sheet, Code 0 or spinnaker) to replace the manual	1.220 €
Mast in 2 parts	1.510 €

Mecanics - Safety Equipment

2 YANMAR engines of 30 hp instead of 19 hp	4.030 €
Pair of 3 blades folding propellers	2.740 €
Genset generator 4KW 50Hz with soundshield and remote control 230V	19.910 €
Genset generator 5KW 60Hz with soundshield and remote control 120V	21.320 €
Kit solar panels (2 x 100W) : specify 1 or 2	2.410 €
Primary 120V electrical system instead of 230V (with water heater, battery charger, outlets, inverter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	3.240 €
Chain counter at helmstation	1.120 €
Extra for Safety equipment for 10 instead 8 persons with Life-raft (without EPIRB)	1.030 €
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2.270 €

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# Comfort			
Reverse cycle aircond. in hulls for 2 cabins version 230V/50Hz (needs generator)		19.420 €	
Reverse cycle aircond. in hulls for 3 cabins version 230V/50Hz (needs generator)		20.530 €	
Reverse cycle aircond. in hulls for 4 cabins version 230V/50Hz (needs generator)		25.870 €	
Reverse cycle aircond. in hulls for 2 cabins version 120V/60Hz (needs generator)		20.480 €	
Reverse cycle aircond. in hulls for 3 cabins version 120V/60Hz (needs generator)		22.080 €	
Reverse cycle aircond. in hulls for 4 cabins version 120V/60Hz (needs generator)		26.980 €	
Central heating system in hulls and saloon (incompatible with aircond. option)		13.150 €	
Low consumption 12V 65L/H watermaker (solar panels recommended)		13.110 €	
Large model freshwater electric toilet (specify number and location)		1.110 €	
Sea water pump at galley and anchor		1.520 €	
1 fan per cabin (specify number according to chosen version)		190 €	
Pot holder on burner cooking		160 €	
Micro-wave oven 230V		700 €	
# Interior setup			
Portside forepeak layout (mattress, porthole, reading light, USB outlet)		2.630 €	
Starboard forepeak layout (mattress, porthole, reading light, USB outlet)		2.630 €	
Blackout pleated 2 cabins version (ecru color)		2.380 €	
Blackout pleated 3 cabins version (ecru color)		2.380 €	
Blackout pleated 4 cabins version (ecru color)		2.380 €	
Mosquito screens for portholes in 2 cabins version		1.680 €	
Mosquito screens for portholes in 3 cabins version		1.680 €	
Mosquito screens for portholes in 4 cabins version		1.660 €	
Safe box under aft portside berth		1.140 €	
Bar integrated in salon table with reversible tray : already included in Elegance Pack (incompatible with convertible salon table)		820 €	
Convertible saloon table for double berth (cushions included)		1.770 €	
Folding seat to be used for saloon/cockpit (specify nbr)		310 €	
Ottoman seat (with storage and cushion)		930 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases		on demand	
Certified organic mattress cover, MONA LISON branded		on demand	

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Upholstery color

Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	710 €	
Indoor and outdoor upholstery color Pebble	710 €	

Exterior setup

Table for forward cockpit	1.590 €	
Sun awning for forward cockpit	1.940 €	
External roof curtains for sun protection of the saloon (black batyline fabric)	2.000 €	
2 Set of protection for steering console	1.710 €	
Sunbathing cushions for foredeck	1.910 €	
Front cockpit balcony seats	1.440 €	
4 big comfortable pillows	1.690 €	
Permanent transom protection	760 €	
Stern spring cleats	590 €	
Polywood outboard engine bracket on aft beam	610 €	
Front cockpit and transoms courtesy lighting	2.310 €	
Foldable PVC Gangway 2,20m with bag & female deck fitting	2.480 €	
LED submarine lighting blue under each transom (4 spots)	4.360 €	
Plancha with gas installation	2.170 €	
Dinghy 2,80m + 5hp outboard engine installed on davit	9.920 €	

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Electronics - Hifi

Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 9" at steering station	9.720 €	
2 x Southern hemisphere compass	80 €	
Hifi Radio Fusion 4 HP bluetooth (Salon & Foredeck)	1.230 €	
Wifi antenna	1.850 €	
VHF backup antenna on masthead	340 €	
Radar Raymarine with bracket	4.920 €	
Raymarine remote control for automatic pilot	1.230 €	

Commissioning - Handing over

Total Price of the Boat with packs & options		369.630 €
Trucking from the shipyard to Cap Bon (Tunisia), commissioning, anchor set 20kg and 70 ml Ø10 chain, anchor bridle, 6 fenders and 4 moorings, one transfer from the airport, one day hand over (net price), toolkit, MMSI configuration	11.310 €	
Skipper delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO- France) (net price)	6.710 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) (net price)	6.710 €	
Kit of 4 shipping craddles (mandatory for shipping)	5.780 €	
Pack ready to go (net price)	810 €	
Fees for owners belongings treatment to Tunisia shipyard	1.610 €	
Custom export formalities fees	310 €	
Custom cargo export formalities fees	390 €	
Apostille documentation fees	310 €	
ATR fees	310 €	
T2L fees	310 €	
Net price Ex VAT		369.630 €

These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 20% intervening 6 months before the date of delivery.