

Quotation for catamaran BALI CATSMART - Tarif A-2023



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN) :

<i>BALI Catspace equipped with 2x19 hp Yanmar engines</i>		BALI CATSMART	
		Tarif H.T.	Montant H.T.
1	4 cabins - 2 heads version	296.800 €	296.800 €
	3 cabins - 2 heads version	299.400 €	
	2 cabins - 2 heads version	302.500 €	

Specifications Pack		Pack Excellence	
	Ecological pack including freshwater purifying filter		x
	Combined battery charger 70 amp - Inverter 12V/220V - 1600VA		x
	Battery controller		x
	2 extra service batteries of 12V - 130 amp		x
	Electrical winch for mainsail halyard, furler line and davit handling		x
	Automatic first and second reef		x
	Electric windlass 1000W		x
	Saloon manual tilting bay / door mechanically assisted by gaz struts		x
	Saloon to forward / cockpit opening window		x
	Sliding lateral windows		x
	Cockpit / saloon courtesy lighting		x
	Fridge freezer of 244L		x
	Gaz oven		x
	Aft bench seats (seats and backrests)		x
	Forward cockpit cushions (seats)		x
	Helmsman seat cushions (seats and backrests)		x
	Engine room & locker hatches on gaz struts		x
	Davit with system allowing lift of the dinghy		x
	Comfortable swim ladder with large handles and teak steps		x
	Extra Fresh water tank of 300L (for a total capacity of 660L)		x
	Extra gasoil tank of 200L (for a total capacity of 400L)		x
	Hot and cold cockpit shower		x
	Raymarine Electronic including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63		x
	2 layers of antifouling with Epoxy base coat		x
	Safety equipment for 8 with liferaft (without EPIRB)		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack excellence	49.850 €	49.850 €

OPTIONS

Pack ELEGANCE			
Hulls : padded headband and headboard, indirect lighting headband, design appliques, chrome plated polished reading lights, magazines pockets master suites Salon : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights, padded salon upholstery with armrests			
	Total pack ELEGANCE	8.950 €	

# Rigging - Sails			
	Reinforced Dacron fully-battened Mainsail & Solent with UV protection + Lazy-Bag CatSmart& Lazy-Jacks	3.040 €	
	Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag CatSmart & Lazy-Jacks	5.010 €	
	Triradial Code 0 (53m²) with anti-rotation cable	5.240 €	
	Asymetric spinnaker + sheets	4.340 €	
	Removable bowsprit option	1.870 €	
	Fixed bowsprit bowsprit option	2.180 €	
	Overlapping Genoa (to replace the solent)	4.250 €	
	Code 0 rigging (furler, bobstays, blocks & deck fittings)	3.600 €	
	Spinnaker rigging (halyard, sheets, deck fitting & blocks)	1.540 €	
	Extra winch on portside for gennaker sheet, Code 0 or spinnaker	1.170 €	
	Mast in 2 parts	1.450 €	

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# Mechanics - Safety Equipment		
2 YANMAR engines of 30 hp instead of 19 hp	3.890 €	
Pair of 3 blades folding propellers	2.640 €	
ONAN Genset generator 4KW 50Hz with soundshield and remote control 230V	19.230 €	
ONAN Genset generator 5KW 60Hz with soundshield and remote control 120V	20.590 €	
Kit solar panels (2 x 100W) : specify 1 or 2	2.320 €	
Primary 110V electrical system instead of 230V (with water heater, battery charger, outlets, inverter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	3.130 €	
Chain counter at helmstation	1.080 €	
Extra for Safety equipment for 10 instead 8 persons with Life-raft (without EPIRB)	990 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2.190 €	

# Comfort		
Reverse cycle aircond. in hulls for 2 cabins version 230V/50Hz (needs generator)	18.760 €	
Reverse cycle aircond. in hulls for 3 cabins version 230V/50Hz (needs generator)	19.830 €	
Reverse cycle aircond. in hulls for 4 cabins version 230V/50Hz (needs generator)	24.990 €	
Reverse cycle aircond. in hulls for 2 cabins version 120V/60Hz (needs generator)	19.780 €	
Reverse cycle aircond. in hulls for 3 cabins version 120V/60Hz (needs generator)	21.330 €	
Reverse cycle aircond. in hulls for 4 cabins version 120V/60Hz (needs generator)	26.060 €	
Central heating system in hulls and saloon (incompatible with aircond. option)	12.700 €	
Low consumption 12V 65L/H watermaker (solar panels recommended)	12.660 €	
Large model freshwater electric toilet (specify number and location)	1.070 €	
Sea water pump at galley and anchor	1.460 €	
1 fan per cabin (specify number according to choosen version)	180 €	
Pot holder on burner cooking	150 €	
Micro-wave oven 230V	670 €	

# Interior setup		
Portside forepeak layout (mattress, porthole, reading light, USB outlet)	2.540 €	
Starboard forepeak layout (mattress, porthole, reading light, USB outlet)	2.540 €	
Blackout curtains 2 cabins version (ecru color)	2.140 €	
Blackout curtains 3 cabins version (ecru color)	2.140 €	
Blackout curtains 4 cabins version (ecru color)	2.140 €	
Mosquito screens for portholes in 2 cabins version	1.510 €	
Mosquito screens for portholes in 3 cabins version	1.510 €	
Mosquito screens for portholes in 4 cabins version	1.600 €	
Safe box under aft portside berth	1.100 €	
Bar integrated in salon table with reversible tray : already included in Elegance Pack (incompatible with convertible salon table)	790 €	
Convertible saloon table for double berth (cushions included)	2.850 €	
Folding seat to be used for saloon/cockpit (specify nbr)	280 €	
Ottoman seat (with storage and cushion)	850 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand	
Certified organic mattress cover, MONA LISON branded	on demand	

# Upholstery color		
Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	680 €	
Indoor and outdoor upholstery color Pebble	680 €	

# Exterior setup		
Table for forward cockpit	1.430 €	
Sun awning for forward cockpit	1.730 €	
External roof curtains for sun protection of the saloon (black batyline fabric)	1.890 €	

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2 Set of protection for steering console	1.460 €	
Sunbathing cushions for foredeck	1.980 €	
Front cockpit balcony seats	1.310 €	
4 big comfortable pillows	1.520 €	
Permanent transom protection	680 €	
Stern spring cleats	530 €	
Polywood outboard engine bracket on aft beam	540 €	
Front cockpit and transoms courtesy lighting	2.080 €	
Foldable PVC Gangway 2,20m with bag & female deck fitting	2.230 €	
LED submarine lighting blue under each transom (4 spots)	4.610 €	
Plancha with gas installation	1.960 €	
Dinghy 2,80m + 5hp outboard Honda engine installed on davit	8.950 €	

Electronics - Hifi

Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 9" at steering station	8.780 €	
2 x Southern hemisphere compass	140 €	
Hifi Radio Fusion 4 HP bluetooth (Salon & Foredeck)	1.100 €	
Wifi antenna	1.670 €	
VHF backup antenna on masthead	300 €	
Radar Raymarine with bracket	4.440 €	
Raymarine remote control for automatic pilot	1.100 €	

Commissioning - Handing over

Total Price of the Boat with packs & options		346.650 €
Trucking from the shipyard to Cap Bon (Tunisia), commissioning, anchor set 20kg and 70 ml Ø10 chain, anchor bridle, 6 fenders and 4 moorings, one transfer from the airport, one day hand over (net price)	10.390 €	
Skipper delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO- France) (net price)	6.090 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) (net price)	6.090 €	
Kit of 4 shipping craddles (mandatory for shipping)	5.070 €	
Pack ready to go (net price)	970 €	
Fees for owners belongings treatment	1.550 €	
Custom export formalities fees	290 €	
Custom cargo export formalities fees	370 €	
Apostille documentation fees	290 €	
ATR fees	290 €	
T2L fees	290 €	
Net price Ex VAT		346.650 €

These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 20% intervening 6 months before the date of delivery.