

Quotation for catamaran BALI 5.8 - Tarif A-2024



DATE :
 Owner :
 Name of the boat :
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 Technical language (FR / EN) :

		BALI 5.8	
		Tarif H.T.	Montant H.T.
<i>BALI 5.8 equipped with 2x80 hp NANNI engines</i>			
1	3-cabin version (2 port + 1 starboard) - 3 heads compartments	1.458.000 €	1.458.000 €
	4-cabin version (2 port + 2 starboard) - 4 heads compartments	1.449.000 €	
	4-cabin version (3 port + 1 starboard) - 4 heads compartments	1.452.000 €	
	5-cabin version (3 port + 2 starboard) - 5 heads compartments	1.458.000 €	
	6-cabin version (3 port + 3 starboard) - 6 heads compartments	1.459.000 €	

Pack specifications	Pack Excellence
Fresh water purifying filter	x
Combined 120A charger - 24V/230V 5kVA inverterA	x
Battery controller	x
635L American fridge-freezer with chilled water dispenser, ice maker	x
Tender lifting system	x
24V - 1700W Electric windlass for Ø12mm chain	x
2 additional gel batteries 12/24 V - 130 Ah	x
Indirect lighting on flybridge	x
Courtesy lighting in forward cockpit and sugarscoops	x
Additional 600-litre diesel tank – 1200 l in total	x
Additional 600-litre water tank (total capacity 1260 l)	x
Cockpit shower with hot and cold water	x
Bar integrated into port side saloon	x
Fixed flybridge table	x
Pot holders for hob	x
Comfort swim ladder with handrails and wide teak steps	x
Electric lifting system for aft door assisted by hydraulic rams	x
Electric solent and main halyard winch	x
Helm seat cushions (seat and back)	x
Forward cockpit cushions (seat and back)	x
Aft bench seat cushions (seat and back)	x
Gas oven	x
2 coats of antifouling with epoxy primer	x
Multiplexed on-board equipment and energy management via 16" touch-screen interface	x
Raymarine Electronics PACK: P70S autopilot, AXIOM 7" GPS plotter, MULTI I70S, RAY 63 VHF + RAY MIC VHF handset at helm station, AIS transceiver, AXIOM 12" plotter screen at helm station	x
Name and port of registry on sugarscoops (to be specified no later than 2 months before leaving the factory)	x
Excellence pack total	99.900 €

OPTIONS

ELEGANCE Pack	
<p>Hulls: Upholstered headboards and surrounds, indirect lighting on bedheads, designer wall lights, chrome reading lights, magazine racks in master cabin, bathroom comfort accessories, upholstered vanity unit/desk top + magazine rack.</p> <p>Saloon: Upholstered seat cover and sheathed reading light at chart table, additional mood lighting, decorative cushions, hardwood trim around saloon table, flagstaff</p>	
ELEGANCE Pack total	11.990 €

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# Rigging- Sails			
# Lazybag and anti-UV strips are grey			
Fully-battened mainsail and solent in reinforced Dacron UV protection + BALI lazybag & lazyjacks + sheets		5.600 €	
Fully-battened, square-topped mainsail, with specific hardware, and solent in reinforced Dacron, anti-UV strip + BALI lazybag & lazyjacks + sheets		10.800 €	
Paint (mast + boom)		10.900 €	
121m ² Code 0, triradial cut, with anti-twist cable		11.900 €	
Code 0 hardware (bowsprit and associated equipment, bobstays, outhaul, halyard, sheets, drum furler, stand-up block) (requires optional bulwark winch)		10.800 €	
250 m ² asymmetric spinnaker with sock		12.900 €	
Asymmetric spinnaker hardware (bowsprit and associated equipment, bobstays, halyard, sheets, stand-up block)		7.680 €	
2 manual aft bulwark winches for downwind sails		4.590 €	
2 electric aft bulwark winches for downwind sails		10.370 €	
Spreader lights		3.500 €	
Mast delivered in 2 parts		1.890 €	

# Mechanical equipment - Safety equipment			
2 x NANNI N4-115HP engines instead of N4-80HP		35.400 €	
Kit of 2 additional 24V/55A alternators		5.600 €	
Lithium LifePo4 battery pack - 5x200Ah (BMS - CBRO - SMART PROTECT) (replaces 6x130Ah gel batteries)		35.800 €	
Pair of 23x20 folding three-bladed propellers (requires option N4-115hp)		6.500 €	
Electric bow thruster in tunnel (180kg thrust)		14.700 €	
10-11 kVA 220V 50Hz generator with soundproofing cocoon and remote control		29.820 €	
17.5 - 20kVA 220V 50Hz generator with soundproofing enclosure and remote control		40.300 €	
12 - 13.5 kVA 120V 60Hz generator with sound insulation cocoon and remote control		32.150 €	
21.5 - 22 kVA 120V 60Hz generator with sound insulation cocoon and remote control		40.290 €	
1470W Solar panel kit (14 x 105W)		20.895 €	
Hard Top solar panel kit 1260W (12 x 105W)		18.500 €	
Full area solar panel kit (34x105W=3675W) (flybridge fore and aft + hard top)		On demand	
120V mains supply instead of 230V (water heater, charger, sockets, inverter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)		10.800 €	
Remote control with chain counter at the helm station		1.220 €	
Safety equipment for 8 people with 1 liferaft without EPIRB (lifejackets with harnesses, 1.85m lanyard with 2 snap-shackles, 8-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)		6.300 €	
Safety equipment for 10 people with 1 liferaft without EPIRB (lifejackets with harnesses, 1.85m lanyard with 2 snap-shackles, 10-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)		7.090 €	
Safety equipment for 12 people with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 12-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)		7.300 €	
Supplement for tropical region antifouling (2 coats) with Epoxy primer instead of std		5.550 €	

# Comfort			
Reversible air conditioning for hulls - 42,000 BTU 230V/50Hz (shorepower or generator)		42.450 €	
Reversible air conditioning for hulls + nacelle - 90,000 BTU 230V/50Hz (shorepower or generator)		52.950 €	
Reversible air conditioning for hulls - 42,000 BTU 230V/50Hz (if Lithium option chosen)		49.950 €	

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Reversible air conditioning for hulls + nacelle - 90,000 BTU 230V/50Hz (if Lithium option chosen)	58.150 €	
Reversible air conditioning for nacelle 48,000 BTU 230V/50Hz	27.510 €	
Reversible air conditioning for port crew cabin - 7,000 BTU 230V/50Hz (+Quattro 3KVva included)	8.530 €	
Reversible air conditioning for starboard crew cabin - 7,000 BTU 230V/50Hz (+Quattro 3KVva included)	8.530 €	
Reversible air conditioning for port and stbd crew cabins - 2 x 7,000 BTU 230V/50Hz (+Quattro 3KVva included)	12.570 €	
Opening front window with lock in ventilation position	2.690 €	
Low consumption watermaker 24V 105 L/H (solar panels and/or additional alternators)	15.980 €	
Watermaker 230V/ 50Hz 240L/H (requires generator)	21.120 €	
Watermaker 230V/ 60Hz 240L/H (requires generator)	23.080 €	
Large electric freshwater WC (specify number and location)	1.210 €	
Seawater pump in galley and on deck	1.700 €	
1 fan per cabin, saloon and fitted-out forepeaks (specify number depending on version chosen)	230 €	
2nd American 634L fridge-freezer unit with chilled water dispenser, ice maker (225L freezer / 409 L refrigerator) (+ column of shelves between the 2)	18.460 €	
12 place-setting 230V dishwasher	3.200 €	
230V microwave oven (counter-top)	1.200 €	
32-bottle wine cooler with digital thermostat +4 - +18°C - 24 V	3.890 €	
230V 8kg washer-dryer	2.960 €	

# Interior layout		
Separate berths in starboard central cabin (for 6-cabin version)	5.400 €	
Separate berths in port side central cabin (for 4-cabin 3 + 1; 5-cabin; and 6-cabin versions)	5.400 €	
Fitting out of port forepeak with access via T70 deck hatch (berth, reading light, USB-(C) socket + 220V socket, porthole, vanity unit, mirror and storage, separate shower + WC, blackout blind / mosquito net)	9.800 €	
Connecting door between port side forward cabin and forepeak (not compatible with Starboard Suite Version)	2.190 €	
Fitting out of starboard forepeak with access via T70 deck hatch (berth, reading light, USB + 220V socket, porthole, vanity unit, mirror and storage, shower + WC, blackout blind / mosquito net (external deck hatch curtain?))	9.800 €	
Communication door between forepeak and forward cabin to starboard	2.190 €	
XL layout for starboard forepeak with access via T70 deck hatch access (Separated double berth, large storage space under bed, reading light, USB + 220V socket, hull porthole, vanity unit, mirror and storage space, separate shower/WC, blackout blind / mosquito screen, external deck hatch curtain Only compatible with OWNER'S SUITE version)	11.500 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 3-cabin version	8.700 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 4-cabin version	8.900 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 4-cabin version OWNER SUITE (3+1)	8.900 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 5-cabin version	8.700 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 6-cabin version	8.700 €	
Mosquito screens for hull windows for 3-cabin version	2.710 €	
Mosquito screens for hull windows for 4-cabin version	2.890 €	
Mosquito screens for hull windows for 4-cabin version MASTER SUITE (1+3)	2.710 €	
Mosquito screens for hull windows for 5-cabin version	2.710 €	
Mosquito screens for hull windows for 6-cabin version	2.530 €	
Pleated blinds in nacelle: port and starboard sliding bay windows	3.600 €	
Pleated blinds in nacelle: tilting door, fixed windows and access door	2.800 €	
Coded safe	1.240 €	
Elastomer sprung bed base for 3-cabin version	1.450 €	
Elastomer sprung bed base for 4-cabin version	1.920 €	

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Elastomer sprung bed base for 4-cabin version MASTER SUITE (1+3)	2.280 €	
Elastomer sprung bed base for 5-cabin version	2.330 €	
Elastomer sprung bed base for 6-cabin version	2.790 €	
Elastomer sprung bed base for Twin starboard central cabin	550 €	
3-seater sliding central bench seat with storage box and cushions	4.750 €	
Saloon table convertible into coffee table (2 electric telescopic legs and adjustable tabletop)	10.900 €	
Removable seat for saloon table (specify quantity)	320 €	
Club lounge seat in place of port saloon bench seat (2 armchairs opposite each other and an additional lamp + footstool)	4.500 €	

# Upholstery colours		
Heritage Moss interior and exterior upholstery	Standard	
Papyrus interior and exterior upholstery	880 €	
Mezzo Celadon interior and exterior upholstery	880 €	
Heritage Scarlett interior and exterior upholstery	880 €	

# Exterior fittings		
Rigid flybridge hardtop with glass panels and indirect LED lighting	45.900 €	
Large bimini (in stainless steel with transparent sections for viewing the mainsail and LED lighting)	24.600 €	
Fitted-out flybridge (24V refrigerator in table + sink with water)	7.300 €	
Fixed forward cockpit table and locker with seat lids to accommodate 8	4.316 €	
Flybridge enclosure kit in transparent PVC crystal (hard top option compulsory)	7.600 €	
Flybridge enclosure kit in transparent PVC crystal (large bimini option compulsory)	7.800 €	
Sun awning, forward cockpit	6.800 €	
Sun awning, aft cockpit	2.500 €	
Isothermal black batyline external coachroof curtains	3.400 €	
Instruments and helm console cover	950 €	
Set of folding sun loungers for foredeck	4.700 €	
Flybridge upholstery (seats + backrests)	4.200 €	
Flybridge sun loungers (with backrests)	4.450 €	
Set of 4 large pillows for sun loungers	1.710 €	
Synthetic lattice for aft platform, aft deck and sugarscoops	on demand	
Synthetic lattice for forward cockpit	on demand	
Synthetic lattice for side decks	on demand	
Synthetic lattice for flybridge and flybridge access steps	on demand	
Wrapping	on demand	
Protective rubrail for sugarscoop and aft platform (option incompatible with hydraulic aft platform)	950 €	
Retractable aft spring cleats	670 €	
Composite folding gangway 2.80m, stanchions, cover & 1 gangway deck socket fitted	4.089 €	
Plancha grill with gas installation	2.700 €	
Blue LED underwater lighting under each sugarscoop (4 spotlights)	5.150 €	
Electric davits	5.200 €	
Hydraulic aft platform	58.400 €	

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3.80m Hypalon dinghy (max size) without console + 25hp outboard motor with davit strops	20.650 €	
Davit equipment for unsupplied dinghy (max. load 300kg)	1.100 €	

# Electronics - Hi-Fi		
Fusion Hi-Fi radio, 6 speakers, Bluetooth (saloon, flybridge and forward cockpit)	2.530 €	
Wi-Fi antenna	1.990 €	
Emergency VHF antenna at masthead	360 €	
Raymarine radar with mast bracket	4.980 €	
1 Camera under port spreader	2.440 €	
Pre-installation of TV and terrestrial aerial (Fr) in saloon with electric lifting system (if LED TV option not chosen)	6.300 €	
50" LED TV in saloon with electric lifting system and terrestrial antenna (FR)	7.400 €	
Raymarine remote control for autopilot	1.240 €	

# Preparation - delivery		
Total price of the boat including packs and options		1.458.000 €
Launch, mast stepping in Canet (France), with 50kg anchor and 80ml of Ø 12mm chain, anchor bridle, 8 fenders and 5 mooring lines, 1 day handover and 7 days in port (net price), tool kit, MMSI setup	18.080 €	
Cradle kit comprising 4 transport chocks (essential for transport by ship)	on demand	
Ready to go pack (fuel + water) (net price)	3.200 €	
Transit charges for customer equipment	1.770 €	
Export formality fees	340 €	
Cargo ship export formalities	430 €	
Notarised apostille fee	340 €	
ATR fee	340 €	
T2L fee	340 €	
	Net to pay excluding tax	1.458.000 €
	Net to pay including VAT	

Any francized vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER