

Quotation for catamaran BALI 5.4 - Tarif B-2023



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN) :

		BALI 5.4	
		Tarif H.T.	Montant H.T.
<i>BALI 5.4 equipped with 2x57 hp Yanmar engines</i>			
1	3 cabins (2 starboard + 1 portside) - 3 heads version	1.125.820 €	1.125.820 €
	4 cabins (2 starboard + 2 portside) - 4 heads version	1.111.990 €	
	4 cabins (3 starboard + 1 portside) - 3 heads version	1.119.140 €	
	5 cabins (3 starboard + 2 portside) - 5 heads version	1.126.310 €	
	6 cabins (3 starboard + 3 portside) - 6 heads version	1.131.870 €	

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		x
	Combined battery charger 120 amp - Inverter 12V/230V - 3000VA		x
	Battery controller		x
	House fridge freezer (635L) with chilled water, ice maker and dedicated inverter		x
	Lifting system for dinghy		x
	Electric windlass 1700W		x
	2 extra service batteries of 12V - 130 amp		x
	Indirect lighting in saloon/cockpit and cabins		x
	Forward cockpit and transom courtesy lighting		x
	Extra fuel tank of 600L for a total capacity of 1200L		x
	Extra Fresh water tank of 600L for a total capacity of 1260L		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with large handles and teak steps		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Solent electrical winch		x
	Mainsail electrical winch		x
	Helm station seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	Gaz oven		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack excellence	86.440 €	86.440 €

OPTIONS

Pack ELEGANCE			
<p>Hulls : padded headbands and headboard, indirect lighting headband, design appliques, chrome plated polished reading lights, magazines pockets master suites, comfort accessories in the bathroom</p> <p>Salon : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights with dimmer, square upholstery bands with armrests, flagpole and its support</p>			
	Total pack ELEGANCE	10.670 €	

# Rigging - Sails			
#	Lazy bag and UV protection for sail in taupe color		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.350 €	
	Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	7.130 €	

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Triradial Code 0 (104m ²) with anti-rotation cable	9.180 €	
Aluminum V boom with LED lighting	18.210 €	
Code 0 rigging : bow spirit ,furler,bobstays, blocks & deck fitting	9.250 €	
Spinnaker rigging : bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	6.570 €	
2 manuels winches for head sails	4.230 €	
2 electric winches for head sails	9.580 €	
Mast in 2 parts	1.740 €	

# Mecanics - Safety Equipment		
2 x 80 hp Yanmar engines instead of Yanmar 57 hp	14.160 €	
Kit of two additional alternators 12V 125A	4.700 €	
Pair of 3 blades folding propellers for Yanmar engines	5.420 €	
Electric bow thruster with tunnel	12.850 €	
Genset generator 11KW 50Hz with soundshield and remote control 230V	27.570 €	
Genset generator 17,5KW 50Hz with soundshield and remote control 230V	37.250 €	
Genset generator 13,5KW 60Hz with soundshield and remote control 120V	29.720 €	
Genset generator 21,5KW 60Hz with soundshield and remote control 120V	37.240 €	
Kit solar panels (800W) : 8 x 100W panels	11.030 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	9.230 €	
Remote control with chain counter at helm station	1.120 €	
Safety equipment for 8 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 8 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	5.810 €	
Safety equipment for 10 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 10 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6.550 €	
Safety equipment for 12 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 12 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6.740 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	4.200 €	

# Comfort		
Reverse cycle aircond. in hulls (3 cabins version) 230V/50Hz	32.630 €	
Reverse cycle aircond. in hulls (4 cabins version) 230V/50Hz	36.110 €	
Reverse cycle aircond. in hulls (4 cabins version : MASTER 1+3) 230V/50Hz	36.110 €	
Reverse cycle aircond. in hulls (5 cabins version) 230V/50Hz	39.450 €	
Reverse cycle aircond. in hulls (6 cabins version) 230V/50Hz	44.770 €	
Reverse cycle aircond. in salon 230V/50Hz	20.200 €	
Extra for AC in starboard bow compartement	2.420 €	
Extra for AC in portside bow compartement	24.200 €	
Supplement 230V/60Hz aircond. (US & Japan)	2.680 €	
Tilting forward windows with locking system in open position	2.480 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	14.770 €	
Watermaker 230V 240L/H (needs genset)	18.860 €	

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	Tarif H.T.	Montant H.T.
Watermaker 120V 240L/H (needs genset)	20.610 €	
Large model freshwater electric toilet (specify number and location)	1.110 €	
Sea water pump at galley & anchor	1.570 €	
1 fan per cabin and forepeak (specify according to choosen version)	190 €	
2nd set : 615L fridge/freezer with dedicated converter and 3 door dresser instead of the starboard bench	16.140 €	
Dish-washer for 9 sets 230V	2.490 €	
Pot holders on burner cooking	180 €	
Micro-wave oven 230V	700 €	
12 bottles wine cooler	3.030 €	
6 kg washer-dryer 230V	2.460 €	

# Interior setup		
Twin berths in starboard central cabin (only for 4 cabins MASTER, 5 or 6 cabins version)	4.590 €	
Twin berths in portside central cabin (only for 6 cabins version)	4.590 €	
Bunk beds in starboard aft cabin (only for 6 cabins version)	3.860 €	
Bunk beds in portside aft cabin (only for 6 cabins version)	3.860 €	
Berth in portside forepeak (berth, porthole, cupboard, washbowl, shower and head)	7.880 €	
Communication door between portside bow compartement and forward cabin (incompatible with MASTER)	2.010 €	
Berth in starboard forepeak (berth, porthole, cupboard, washbowl ,shower and head)	7.880 €	
Communication door between starboard bow compartement and forward cabin	2.010 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (3 cabins version)	6.480 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version)	6.480 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version : MASTER 1+3)	6.480 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (5 cabins version)	6.960 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (6 cabins version)	7.200 €	
Mosquito screens for portholes (3 cabins version)	2.720 €	
Mosquito screens for portholes (4 cabins version)	2.880 €	
Mosquito screens for portholes (4 cabins version : MASTER 1+3)	2.880 €	
Mosquito screens for portholes (5 cabins version)	3.050 €	
Mosquito screens for portholes (6 cabins version)	3.210 €	
Safe box	1.140 €	
Elastomere box spring (3 cabins version)	1.330 €	
Elastomere box spring (4 cabins version)	1.770 €	
Elastomere box spring (4 cabins version : MASTER 1+3)	2.100 €	
Elastomere box spring (5 cabins version)	2.152 €	
Elastomere box spring (6 cabins version)	2.570 €	
Elastomere box spring for twin beds in central starboard cabin	500 €	
Elastomere box spring for bunk beds in portside aft cabin	500 €	
3-seater central sliding bench with storage and cushions	4.110 €	
Saloon table convertible in coffee table (two telescopic feet)	9.230 €	
Folding seat to be used for saloon/cockpit (specify nbr)	290 €	
Bar integrated in salon table with reversible tray (already included in Elegance pack)	970 €	

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Club corner instead of daybed (two armchairs and a mini-bar)	3.190 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand	
Certified organic mattress cover, MONA LISON branded	on demand	

# Upholstery color		
Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	710 €	
Indoor and outdoor upholstery color Pebble	710 €	

# Exterior setup		
Hard top with plexi panels and led lights	54.760 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	20.640 €	
Flybridge upholstery (cushions : seats and backrests, 12V fridge, water point)	7.870 €	
2 flybridge tables with telescopic legs	2.700 €	
Forward cockpit fixed table	3.990 €	
Transparent (crystal PVC) canva kit for flybridge closure (hard top option obligatory)	6.710 €	
Transparent (crystal PVC) canva kit for flybridge closure (large bimini option obligatory)	7.850 €	
Sun awning for forward cockpit	5.680 €	
Aft cockpit sun awning	2.030 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2.850 €	
Set of protection for steering console	750 €	
Set of folding sun loungers foredeck	3.940 €	
Flybridge sunbathing cushions (with backrests)	3.670 €	
4 big comfortable pillows	1.580 €	
Teak on rear platform, aft cockpit and transom	22.730 €	
Teak on forward cockpit	7.160 €	
Teak fly and access steps to fly	8.310 €	
Covering	on demand	
Permanent transom protection	850 €	
Stern spring cleats (incompatible option with hydraulic aft platform)	610 €	
Polywood outbord engine bracket on aft beam	560 €	
Foldable composite gangway 2,80m, stanchions, with bag & female deck fitting	3.780 €	
Plancha with gas installation	2.030 €	
LED submarine lighting blue under each transom (4 spots)	4.810 €	
Electrical davit	4.340 €	
Hydraulic aft platform	53.910 €	
Dinghy 3,80m Hypalon without console + 25hp outboard engine installed on davits	19.070 €	
Set up when dinghy provided by the owner (max load equipped 300kg)	1.010 €	

# Electronics - Hifi		
Southern hemisphere compass	80 €	
Radio HiFi 6 loud speaker Bluetooth (saloon, flybridge and front cockpit)	2.230 €	

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Wifi Antenna	1.830 €	
VHF backup antenna on masthead	320 €	
Radar Raymarine with bracket	4.600 €	
1 Camera under portside spreader	2.240 €	
TV pre-installation and TV antenna (FR) if TV and antenna option not taken	910 €	
TV Led screen in saloon with electrical lift and TV antenna	5.200 €	
Raymarine remote control for automatic pilot	1.140 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		1.212.260 €
Commissioning in Canet (France), with anchor set 50kg and 80ml Ø12 chain, anchor bridle, 8 fenders and 5 moorings, one day hand over and 7 days dockspace (net price), toolkit, MMSI configuration	16.710 €	
Kit of 4 shipping craddles (mandatory for shipping)	7.040 €	
Pack ready to go (net price)	2.950 €	
Fees for owners belongings treatment	1.620 €	
Custom export formalities fees	310 €	
Custom cargo export formalities fees	390 €	
Apostille fees	310 €	
ATR fees	310 €	
T2L fees	310 €	
Net price Ex VAT		1.212.260 €
<small>Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small>		