

Quotation for catamaran BALI 5.4 - Tarif A-2024



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN) :

		BALI 5.4	
		Tarif H.T.	Montant H.T.
<i>BALI 5.4 equipped with 2x57 hp Yanmar engines</i>			
1	3 cabins (2 starboard + 1 portside) - 3 heads	1.228.973 €	1.228.973 €
	4 cabins (2 starboard + 2 portside) - 4 heads	1.213.876 €	
	4 cabins (3 starboard + 1 portside) - 3 heads	1.221.681 €	
	5 cabins (3 starboard + 2 portside) - 5 heads	1.225.798 €	
	6 cabins (3 starboard + 3 portside) - 6 heads	1.229.795 €	

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		x
	Combined battery charger 120 amp - Inverter 12V/230V - 3000VA		x
	Battery controller		x
	House fridge freezer (635L) with chilled water, ice maker and dedicated inverter		x
	Lifting system for dinghy		x
	Electric windlass 1700W		x
	2 extra service batteries of 12V - 130 amp		x
	Indirect lighting in saloon/cockpit and cabins		x
	Forward cockpit and transom courtesy lighting		x
	Extra fuel tank of 600L for a total capacity of 1200L		x
	Extra Fresh water tank of 600L for a total capacity of 1260L		x
	Hot and cold cockpit shower		x
	Bar integrated in salon table with reversible tray (already included in Elegance pack)		x
	Pot holders on burner cooking		x
	Comfortable swim ladder with large handles and teak steps		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Solent electrical winch		x
	Mainsail electrical winch		x
	Helm station seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	Gaz oven		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack excellence	95.300 €	95.300 €

OPTIONS

Pack ELEGANCE			
<p>Hulls : padded headbands and headboard, indirect lighting headband, design applies, chrome plated polished reading lights, magazines pockets master suites, comfort accessories in the bathroom</p> <p>Salon : chart table reading light in leather, folding seat for chart table, salon table with bar and plain wood borders, design standing lights with dimmer, square upholstery bands with armrests, flagpole and its support</p>			
	Total pack ELEGANCE	10.990 €	

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Montant H.T.

Rigging - Sails

	Tarif H.T.	Montant H.T.
# Lazy bag and UV protection for sail in grey color		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack + sheets	4.710 €	
Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	7.720 €	
Triradial Code 0 (104m ²) with non-rotation cable	9.930 €	
Aluminum V boom with LED lighting	19.710 €	
Code 0 rigging : bow sprit ,furler,bobstays, halyard, blocks & deck fitting	10.020 €	
Spinnaker rigging : bow sprit, halyard, deck fitting & blocks (not necessary if code 0 gear ordered)	7.110 €	
2 manuels winches for head sails	4.590 €	
2 electric winches for head sails	10.370 €	
Mast in 2 parts	1.890 €	

Mecanics - Safety Equipment

2 x 80 hp Yanmar engines instead of Yanmar 57 hp	15.320 €	
Kit of two additional alternators 12V 125A	5.090 €	
Pair of 3 blades folding propellers for Yanmar engines	5.880 €	
Electric bow thruster with tunnel	13.910 €	
Generator 11KW 50Hz with soundshield and remote control 230V	29.820 €	
Generator 17,5KW 50Hz with soundshield and remote control 230V	40.300 €	
Generator 13,5KW 60Hz with soundshield and remote control 120V	32.150 €	
Generator 21,5KW 60Hz with soundshield and remote control 120V	40.290 €	
Kit solar panels (800W) : 8 x 100W panels	11.940 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)	10.000 €	
Remote control with chain counter at helm station	1.220 €	
Safety equipment for 8 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 8 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6.300 €	
Safety equipment for 10 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 10 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	7.090 €	
Safety equipment for 12 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 12 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	7.300 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	4.550 €	

Comfort

Reverse cycle aircond. in hulls (3 cabins version) 230V/50Hz	35.300 €	
Reverse cycle aircond. in hulls (4 cabins version) 230V/50Hz	39.060 €	
Reverse cycle aircond. in hulls (4 cabins version : MASTER 1+3) 230V/50Hz	39.060 €	
Reverse cycle aircond. in hulls (5 cabins version) 230V/50Hz	42.680 €	
Reverse cycle aircond. in hulls (6 cabins version) 230V/50Hz	48.430 €	
Reverse cycle aircond. in salon 230V/50Hz	21.850 €	

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Extra for AC in starboard bow compartement	2.630 €	
Extra for AC in portside bow compartement	2.630 €	
Supplement 230V/60Hz aircond. (US & Japan)	2.910 €	
Tilting forward windows with locking system in open position	2.690 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	15.980 €	
Watermaker 230V/50Hz 240L/H (Genset required)	21.120 €	
Watermaker 230V/60Hz 240L/H (Genset required)	23.080 €	
Large model freshwater electric toilet (specify number and location)	1.210 €	
Sea water pump at galley & anchor	1.700 €	
1 fan per cabin and forepeak (specify according to choosen version)	210 €	
2nd set : 615L fridge/freezer with dedicated converter and 3 door dresser instead of the starboard bench	17.460 €	
Dish-washer for 9 sets 230V	2.700 €	
Micro-wave oven 230V	770 €	
12 bottles wine cooler	3.290 €	
6 kg washer-dryer 230V	2.670 €	

# Interior setup		
Twin berths in starboard central cabin (only for 4 cabins MASTER, 5 or 6 cabins version)	4.970 €	
Twin berths in portside central cabin (only for 6 cabins version)	4.970 €	
Bunk beds in starboard aft cabin (only for 5 or 6 cabins version)	4.190 €	
Bunk beds in portside aft cabin (only for 6 cabins version)	4.190 €	
Berth in portside forepeak (berth, porthole, cupboard, washbowl, shower and head)	8.530 €	
Communication door between portside bow compartement and forward cabin (incompatible with MASTER)	2.190 €	
Berth in starboard forepeak (berth, porthole, cupboard, washbowl ,shower and head)	8.530 €	
Communication door between starboard bow compartement and forward cabin	2.190 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (3 cabins version)	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version)	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version : MASTER 1+3)	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (5 cabins version)	7.530 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (6 cabins version)	7.790 €	
Mosquito screens for portholes (3 cabins version)	2.950 €	
Mosquito screens for portholes (4 cabins version)	3.130 €	
Mosquito screens for portholes (4 cabins version : MASTER 1+3)	3.130 €	
Mosquito screens for portholes (5 cabins version)	3.310 €	
Mosquito screens for portholes (6 cabins version)	3.490 €	
Safe box	1.240 €	
Elastomere box spring (3 cabins version)	1.450 €	
Elastomere box spring (4 cabins version)	1.920 €	
Elastomere box spring (4 cabins version : MASTER 1+3)	2.280 €	
Elastomere box spring (5 cabins version)	2.330 €	

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Elastomere box spring (6 cabins version)	2.790 €	
Elastomere box spring for twin beds in central starboard cabin	550 €	
Elastomere box spring for bunk beds in portside aft cabin	550 €	
3-seater central sliding bench with storage and cushions	4.450 €	
Saloon table convertible in coffee table (two telescopic feet)	10.000 €	
Folding seat to be used for saloon/cockpit (specify nbr)	320 €	
Club corner instead of daybed (two armchairs and a mini-bar)	3.460 €	

# Upholstery color		
Indoor and outdoor upholstery color Heritage Moss	Standard	
Indoor and outdoor upholstery color Papyrus	780 €	
Indoor and outdoor upholstery color Mezzo Celadon	780 €	
Indoor and outdoor upholstery color Heritage Scarlett	780 €	

# Exterior setup		
Hard top with plexi panels and led lights	60.960 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	23.000 €	
Flybridge layout (cushions : seats and backrests, 12V fridge, water point)	8.770 €	
2 flybridge tables with telescopic legs	3.020 €	
Forward cockpit fixed table	4.450 €	
Transparent (crystal PVC) canvas kit for flybridge closure (hard top option obligatory)	7.480 €	
Transparent (crystal PVC) canvas kit for flybridge closure (large bimini option obligatory)	8.750 €	
Sun awning for forward cockpit	6.330 €	
Aft cockpit sun awning	2.270 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	3.180 €	
Set of protection for steering console	840 €	
Set of folding sun loungers foredeck	4.390 €	
Flybridge sunbathing cushions (with backrests)	4.100 €	
4 big comfortable pillows	1.760 €	
Natural lathing on rear platform, aft cockpit and transom	25.310 €	
Natural lathing on forward cockpit	7.980 €	
Natural lathing on fly and access steps to fly	9.260 €	
Covering	On demand	
Permanent transom protection (incompatible option with hydraulic aft platform)	930 €	
Stern spring cleats	670 €	
Polywood outbord engine bracket on aft beam	610 €	
Foldable composite gangway 2,80m, stanchions, with bag & female deck fitting	4.090 €	
Plancha with gas installation	2.210 €	
LED submarine lighting blue under each transom (4 spots)	5.220 €	
Electrical davit	4.700 €	

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Hydraulic aft platform	58.310 €	
Dinghy 3,80m Hypalon without console + 25hp outboard engine installed on davits	20.640 €	
Set up when dinghy provided by the owner (max load equipped 300kg)	1.110 €	

# Electronics - Hifi		
Southern hemisphere compass	100 €	
Radio HiFi 6 loud speaker Bluetooth (saloon, flybridge and front cockpit)	2.430 €	
Wifi Antenna	1.990 €	
VHF backup antenna on masthead	360 €	
Radar Raymarine with bracket	4.980 €	
1 Camera under portside spreader	2.440 €	
TV pre-installation and TV antenna (FR) and TV lift if TV and antenna option not taken	990 €	
TV Led screen in saloon with electrical lift and TV antenna	5.630 €	
Raymarine remote control for automatic pilot	1.240 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		1.324.273 €
Commissioning in Canet (France), with anchor set 50kg and 80ml Ø12 chain, anchor bridle, 8 fenders and 5 moorings, one day hand over and 7 days dockspace (net price), toolkit, MMSI configuration	18.080 €	
Pack ready to go (fuel + water) (net price)	3.200 €	
Fees for owners belongings treatment	1.770 €	
Custom export formalities fees	340 €	
Custom cargo export formalities fees	430 €	
Apostille fees	340 €	
ATR fees	340 €	
T2L fees	340 €	
Net price Ex VAT		1.324.273 €
<small>Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small>		