

**Quotation for catamaran BALI 4.8 - Tarif C-2023**



DATE :  
 Owner :  
 Name of the boat :  
 Home port :  
 Serial Number :  
 Date of delivery :  
 Technical language (FR / EN) :

		BALI 4.8	
		Tarif H.T.	Montant H.T.
<i>BALI 4.8 equipped with 2x45 hp Yanmar engines</i>			
1	<b>3 cabins</b> (2 starboard + 1 portside) - <b>3 heads</b>	839.660 €	839.660 €
	<b>4 cabins</b> (2 starboard + 2 portside) - <b>4 heads</b>	838.700 €	
	<b>4 cabins</b> (3 starboard + 1 portside) - <b>4 heads</b>	837.500 €	
	<b>5 cabins</b> (2 starboard + 3 portside) - <b>5 heads</b>	857.900 €	
	<b>6 cabins</b> (3 starboard + 3 portside) - <b>6 heads</b>	869.800 €	

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		x
	Combined battery charger 80 amp - Inverter 12V (or 24V)/230V - 2000VA		x
	2 extra service batteries of 12V - 130 amp		x
	Battery controller		x
	House fridge freezer (635L) with chilled water, ice maker and dedicated inverter		x
	Indirect lighting in saloon/cockpit and cabins		x
	Forward cockpit and transom courtesy lighting		x
	Mainsail electrical winch		x
	Lifting system for dinghy		x
	Electric windlass 1700W		x
	Extra fuel tank of 400L for a total capacity of 1000L		x
	Extra Fresh water tank of 400L for a total capacity of 1000L		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with large handles and teak steps		x
	Gaz oven		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Engine room & locker hatches on gaz struts		x
	Helmstation seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	<b>Total pack excellence</b>	<b>72.400 €</b>	<b>72.400 €</b>

**OPTIONS**

Pack ELEGANCE			
<p><b>Hulls</b> : padded headbands and headboards, indirect lighting headband, design applies, chrome plated polished reading lights, magazines pockets master suites, comfort accessories in the bathroom</p> <p><b>Salon</b> : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights with dimmer, square upholstery bands with armrests, flagpole and its support</p>			
	<b>Total pack ELEGANCE</b>	<b>10.330 €</b>	

# Rigging - Sails			
#	Lazy bag and UV protection for sail in taupe color		

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	Tarif H.T.	Montant H.T.
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.250 €	
Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	6.370 €	
Triradial Code 0 (96m²) with non-rotation cable	7.800 €	
Asymetric spinnaker + sheets + sleeve	7.070 €	
Aluminum V boom with LED lighting	13.420 €	
Code 0 rigging : bow spirit ,furler,bobstays, blocks & deck fitting	7.950 €	
Spinnaker rigging : bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	5.630 €	
2 manual winches for head sails	4.030 €	
2 electric winches for head sails	8.680 €	
Electric winch for solent	3.210 €	
Mast in 2 parts	1.630 €	

**# Mechanics - Safety Equipment**

2 x Yanmar 57 hp instead of Yanmar 45hp	6.250 €	
2 x Yanmar 80 hp instead of Yanmar 45hp	19.550 €	
Kit of two additional alternators 12V 125A	4.940 €	
ZF electric controls instead of cable motor controls	11.830 €	
Pair of 3 blades folding propellers	3.570 €	
Electric bow thruster with tunnel	13.500 €	
Generator <b>7KW 50Hz</b> with soundshield and remote control <b>230V</b>	24.520 €	
Generator <b>11KW 50Hz</b> with soundshield and remote control <b>230V</b>	28.950 €	
Generator <b>9KW 60Hz</b> with soundshield and remote control <b>120V</b>	25.650 €	
Generator <b>13,5KW 60Hz</b> with soundshield and remote control <b>120V</b>	31.210 €	
Kit solar panels (500W) : 5 x 100W panels	6.710 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	5.020 €	
Remote control with chain counter at helm station	1.180 €	
Safety equipment for <b>8</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 8 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6.110 €	
Safety equipment for <b>10</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 10 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6.880 €	
Safety equipment for <b>12</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 12 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	7.080 €	
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard	3.710 €	

**# Comfort**

Reverse cycle aircond. in hulls ( <b>3 cabins version</b> ) <b>230V/50Hz</b>	32.780 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 2 starboard + 2 portside) <b>230V/50Hz</b>	35.040 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 3 starboard + 1 portside) <b>230V/50Hz</b>	35.040 €	
Reverse cycle aircond. in hulls ( <b>5 cabins version</b> : 2 starboard + 3 portside) <b>230V/50Hz</b>	36.800 €	
Reverse cycle aircond. in hulls ( <b>6 cabins version</b> ) <b>230V/50Hz</b>	40.600 €	
Reverse cycle aircond. in salon <b>230V/50Hz</b> (needs option aircond. in hulls)	15.110 €	

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Supplement <b>230V/60Hz</b> aircond. (US & Japan)	2.270 €	
Tilting forward windows with locking system in open position	2.360 €	
Central heating system in hulls and salon (incompatible with aircond. option)		
Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)	15.510 €	
Watermaker <b>230V 240L/H</b> (Genset required)	19.810 €	
Watermaker <b>120V 240L/H</b> (Genset required)	21.650 €	
Large model freshwater electric toilet (specify number and location)	1.170 €	
Sea water pump at galley & anchor	1.600 €	
1 fan per cabin and forepeak (specify according to choosen version)	200 €	
Dish-washer for 9 sets <b>230V</b>	2.620 €	
Micro-wave oven <b>230V</b>	740 €	
4 burners cooking hob in glass and large capacity oven instead of standard size	1.520 €	
Pot holders on burner cooking	190 €	
6 kg washer-dryer <b>230V (3 or 4 cabins/owners version)</b>	2.590 €	

# Interior setup		
<b>Portside</b> forepeak layout (shower, head and porthole)	5.610 €	
<b>Starboard</b> forepeak layout (berth, porthole and blackout curtain)	3.470 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>3 cabins version</b> )	6.810 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>4 cabins version</b> : 2 starboard + 2 portside)	6.810 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>4 cabins version</b> : 3 starboard + 1 portside)	6.810 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>5 cabins version</b> : 2 starboard + 3 portside)	7.010 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>6 cabins version</b> )	7.230 €	
Mosquito screens for portholes ( <b>3 cabins version</b> )	2.080 €	
Mosquito screens for portholes ( <b>4 cabins version</b> : 2 starboard + 2 portside)	2.080 €	
Mosquito screens for portholes ( <b>4 cabins version</b> : 3 starboard + 1 portside)	2.080 €	
Mosquito screens for portholes ( <b>5 cabins version</b> : 2 starboard + 3 portside)	2.260 €	
Mosquito screens for portholes ( <b>6 cabins version</b> )	2.500 €	
Safe box	1.200 €	
Elastomere box spring ( <b>3 cabins version</b> )	1.400 €	
Elastomere box spring ( <b>4 cabins version</b> : 2 starboard + 2 portside)	1.860 €	
Elastomere box spring ( <b>4 cabins version</b> : 3 starboard + 1 portside)	2.210 €	
Elastomere box spring ( <b>5 cabins version</b> : 2 starboard + 3 portside)	2.260 €	
Elastomere box spring ( <b>6 cabins version</b> )	2.700 €	
Saloon table convertible in coffee table (two telescopic feet)	9.700 €	
Folding seat to be used for saloon/cockpit (specify nbr)	310 €	
3-seater central sliding bench with storage and cushions	3.850 €	
Bar integrated in salon table with reversible tray : already included in Elegance pack (incompatible with convertible salon table)	1.130 €	
Club corner instead of daybed (two armchairs and a mini-bar)	3.330 €	

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Tarif H.T.

Montant H.T.

## # Upholstery color

	Standard	
Indoor and outdoor upholstery color Beige Grey		
Indoor and outdoor upholstery color Eglantine	750 €	
Indoor and outdoor upholstery color Pebble	750 €	

## # Exterior setup

Hard top with plexi panels and led lights	52.680 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	18.750 €	
Flybridge upholstery (cushions : seats and backrests)	5.250 €	
Flybridge table with 2 telescopic legs	2.120 €	
Forward cockpit fixed table	3.800 €	
Transparent (crystal PVC) canvas kit for flybridge closure (hard top option obligatory)	6.570 €	
Transparent (crystal PVC) canvas kit for flybridge closure (large bimini option obligatory)	7.190 €	
Sun awning for forward cockpit	5.800 €	
Aft cockpit sun awning	1.930 €	
External roof curtains for sun protection of the saloon (Batyline fabric)	2.670 €	
Set of protection for steering console	790 €	
Set of folding sun loungers foredeck	4.060 €	
Flybridge sunbathing cushions (with backrests)	3.590 €	
4 big comfortable pillows	1.660 €	
Teak on rear platform, aft cockpit and transom	19.280 €	
Teak on forward cockpit	6.130 €	
Natural teak fly and access steps to fly	7.810 €	
Covering	on demand	
Permanent transom protection	840 €	
Stern spring cleats (option incompatible with hydraulic rear platform)	580 €	
Polywood outboard engine bracket on aft beam	590 €	
Foldable composite gangway 2,80m with stanchions, bag & female deck fitting	3.970 €	
LED submarine lighting blue under each transom (4 spots)	5.060 €	
Plancha with gas installation	2.140 €	
Electrical davit	4.560 €	
Hydraulic aft platform	53.120 €	
3,40m hypalon dinghy (max size) without console + outboard 20 hp + slings	15.420 €	
Set up when dinghy provided by the owner (max load equipped 300kg)	1.070 €	

## # Electronics - Hifi

Southern hemisphere compass	90 €	
Hifi Radio Fusion 6HP bluetooth (salon, flybridge and front cockpit)	2.370 €	
Wifi Antenna	1.820 €	

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VHF backup antenna on masthead	340 €	
Radar Raymarine with bracket	4.830 €	
1 Camera under portside spreader	2.360 €	
TV pre-installation and TV antenna (FR) <b>if TV and antenna option not taken</b>	960 €	
TV Led screen in saloon with electrical lift and TV antenna	5.460 €	
Raymarine remote control for automatic pilot	1.200 €	

# Commissioning - Handing over		
<b>Total Price of the Boat with packs &amp; options</b>		<b>912.060 €</b>
Commissioning in Canet (France), with anchor set 40kg and 70ml Ø12 chain, anchor bridle, 8 fenders and 5 moorings, one day hand over and 7 days dockspace (net price), toolkit, MMSI configuration	14.860 €	
Kit of 4 shipping craddles (mandatory for shipping)	7.400 €	
Pack ready to go (net price)	2.600 €	
Fees for owners belongings treatment	1.710 €	
Custom export formalities fees	330 €	
Custom cargo export formalities fees	410 €	
Apostille fees	330 €	
ATR fees	330 €	
T2L fees	330 €	
<b>Net price Ex VAT</b>		<b>912.060 €</b>
<small>Any francized vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small>		