

Quotation for catamaran BALI 4.6 - Tarif B-2023



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN):

		BALI 4.6	
		Tarif H.T.	Montant H.T.
<i>BALI 4.6 equipped with 2x45 hp Yanmar engines</i>			
1	3 cabins (1 starboard + 2 portside) - 3 heads version	608.200 €	608.200 €
	4 cabins (2 starboard + 2 portside) - 4 heads version	606.810 €	
	4 cabins (1 starboard + 3 portside) - 3 heads version	613.320 €	
	5 cabins (2 starboard + 3 portside) - 4 heads version	623.200 €	

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		x
	Combined battery charger 80 amp - Inverter 12V (or 24V)/230V - 2000VA		x
	2 extra service batteries of 12V - 130 amp		x
	Battery controller		x
	House fridge freezer (635L) with chilled water, ice maker and dedicated inverter		x
	Indirect lighting in cabins		x
	Forward cockpit and transom courtesy lighting		x
	Mainsail electrical winch		x
	Lifting system for dinghy		x
	Electric windlass 1500W		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with large handles and teak steps		x
	Extra fuel tank of 400L for a total capacity of 800L		x
	Extra Fresh water tank of 400L for a total capacity of 860L		x
	Gaz oven		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Engine room & locker hatches on gaz struts		x
	Helm station seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack excellence	61.280 €	61.280 €

OPTIONS

Pack ELEGANCE		
Hulls : padded headbands and headboards, indirect lighting headband, design appliques, chrome plated polished reading lights, magazines pockets master suites, comfort accessories in the bathroom Salon : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights with dimmer, square upholstery bands with armrests, flagpole and its support		
	Total pack ELEGANCE	10.210 €

# Rigging - Sails		
#	Lazy bag and UV protection for sail in taupe color	
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.920 €
	Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	5.320 €
	Triradial Code 0 (80m ²) with anti-rotation cable	6.920 €
	Asymetric spinnaker + sheets + sleeves	6.410 €

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Aluminum V boom with LED lighting	11.960 €	
Code 0 rigging : bow spirit, furler, bobstays, blocks & deck fitting	7.410 €	
Spinnaker rigging : bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	4.810 €	
2 winches for head sails	3.030 €	
2 Electric winches for head sails	6.380 €	
Electric winch for solent	3.040 €	
Mast in 2 parts	1.550 €	

# Mecanics - Safety Equipment		
2 x Yanmar 57hp instead of Yanmar 45hp	5.950 €	
Kit of two additional alternators 12V 125A	4.700 €	
ZF electric controls instead of cable motor controls	10.720 €	
Pair of 3 blades folding propellers	3.400 €	
Genset generator 7KW 50hz with soundshield and remote control 230V	23.350 €	
Genset generator 11KW 50hz with soundshield and remote control 230V	27.570 €	
Genset generator 9KW 60hz with soundshield and remote control 120V	24.420 €	
Genset generator 13,5KW 60hz with soundshield and remote control 120V	29.720 €	
Kit solar panels : 5 x 100W panels (500W)	5.160 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	4.210 €	
Remote control with chain counter at helm station	1.120 €	
Safety equipment for 8 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 8 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	5.800 €	
Safety equipment for 10 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 10 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6.550 €	
Safety equipment for 12 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 12 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6.740 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3.200 €	

# Comfort		
Reverse cycle aircond. in hulls (3 cabins version) 230V/50Hz	28.110 €	
Reverse cycle aircond. in hulls (4 cabins version : 2 starboard + 2 portside) 230V/50Hz	31.750 €	
Reverse cycle aircond. in hulls (4 cabins version : 1 starboard + 3 portside) 230V/50Hz	31.750 €	
Reverse cycle aircond. in hulls (5 cabins version : 2 starboard + 3 portside) 230V/50Hz	32.660 €	
Reverse cycle aircond. in salon 230V/50Hz (needs option aircond. in hulls)	14.040 €	
Reverse cycle aircond. in hulls (3 cabins version) 120V/60Hz	30.120 €	
Reverse cycle aircond. in hulls (4 cabins version : 2 starboard + 2 portside) 120V/60Hz	35.500 €	
Reverse cycle aircond. in hulls (4 cabins version : 1 starboard + 3 portside) 120V/60Hz	35.500 €	
Reverse cycle aircond. in hulls (5 cabins version : 2 starboard + 3 portside) 120V/60Hz	36.420 €	
Reverse cycle aircond. in salon 120V/60Hz (needs option aircond. in hulls)	17.060 €	
Tilting forward windows with locking system in open position	2.240 €	
Central heating system in hulls and salon (incompatible with aircond. option)	13.300 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	14.770 €	

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Watermaker 230V 240L/H (required genset)	18.860 €	
Watermaker 120V 240L/H (required genset)	20.610 €	
Large model freshwater electric toilet (specify number and location)	1.110 €	
sea water pump at galley & anchor	1.520 €	
1 fan per cabin and forepeak (specify according to choosen version)	190 €	
Dish-washer for 9 sets 230V	2.490 €	
Micro-wave oven 230V	700 €	
4 burners cooking hob in glass and large capacity oven instead of standard size	1.440 €	
Pot holders on burner cooking	180 €	
3kg/1,5kg washer-dryer machine integrated in furniture bathroom 230V, for owner's version 3 and 4 cabins	2.030 €	
6kg/1,5kg washer-dryer machine integrated in furniture bathroom 230V, for owner's version 3 and 4 cabins	2.460 €	

# Interior setup		
Portside forepeak layout (shower and head)	5.340 €	
Access from forward cabin to portside forepeak (incompatible with the forepeak)	1.180 €	
Starboard forepeak layout (matress, blackout curtain and porthole)	3.140 €	
Access from forward cabin to starboard forepeak (except owner's hull)	1.180 €	
Plexiglass blackout pleated blinds, porthole floats (3 cabins version)	6.100 €	
Plexiglass blackout pleated blinds, porthole floats (4 cabins version : 2 starboard + 2 portside)	6.100 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version : 1 starboard + 3 portside)	6.100 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (5 cabins version : 2 starboard + 3 portside)	6.270 €	
Mosquito screens for portholes (3 cabins version)	1.980 €	
Mosquito screens for portholes (4 cabins version : 2 starboard + 2 portside)	1.980 €	
Mosquito screens for portholes (4 cabins version : 1 starboard + 3 portside)	1.980 €	
Mosquito screens for portholes (5 cabins version : 2 starboard + 3 portside)	2.110 €	
Safe box	1.140 €	
Elastomere box spring for (3 cabins version)	1.330 €	
Elastomere box spring (4 cabins version : 2 starboard + 2 portside)	1.770 €	
Elastomere box spring (4 cabins version : 1 starboard + 3 portside)	2.100 €	
Elastomere box spring (5 cabins version : 2 starboard + 3 portside)	2.150 €	
Club corner instead of daybed (two armchairs and a mini-bar)	3.000 €	
Integrated bar in saloon table with reversible tray (incompatible with saloon table convertible)	1.050 €	
Saloon table convertible in coffee table (two telescopic feet)	9.220 €	
3-seater central sliding bench with storage and cushions	3.480 €	
Folding seat to be used for saloon/cockpit (specify nbr)	290 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand	
Certified organic mattress cover, MONA LISON branded	on demand	

# Upholstery color		
Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	710 €	
Indoor and outdoor upholstery color Pebble	710 €	

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# Exterior setup			
Hard top with plexi panels and led lights		49.140 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)		16.750 €	
Forward cockpit fixed table		3.510 €	
Flybridge upholstery (cushions : seats and backrests)		4.390 €	
Flybridge table with telescopic leg		1.560 €	
Transparent (crystal PVC) and canva kit for flybridge closure (hard top option obligatory)		5.510 €	
Transparent (crystal PVC) and canva kit for flybridge closure (large bimini option obligatory)		6.470 €	
Sun awning color for forward cockpit		5.520 €	
Aft in Taupe color cockpit sun awning		1.830 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)		2.470 €	
Set of protection for steering console		750 €	
Set of folding sun loungers foredeck		3.310 €	
Flybridge sunbathing cushions (with backrests)		3.760 €	
4 big comfortable pillows		1.580 €	
Natural teak on rear platform, aft cockpit and transom		13.270 €	
Teak on forward cockpit		4.770 €	
Teak fly and access steps to fly		6.020 €	
Covering		on demand	
Permanent transom protection		770 €	
Stern spring cleats		550 €	
Polywood outbord engine bracket on aft beam		560 €	
Foldable composite gangway 2,60m with stanchions, bag & female deck fitting		3.070 €	
LED submarine lighting blue under each transom (4 spots)		4.810 €	
Plancha with gas installation		2.030 €	
Electrical davit		4.340 €	
3,40m hypalon dinghy (max size) without console + outboard 20hp + slings		14.680 €	
Set up when dinghy provided by the owner (max load equipped 150kg)		1.010 €	
# Electronics - Hifi			
Southern hemisphere compass		80 €	
Hifi Radio Fusion 6 HP bluetooth (salon, flybridge and front cockpit)		2.230 €	
Wifi Antenna		1.730 €	
VHF backup antenna on masthead		320 €	
Radar Raymarine with bracket		4.600 €	
1 Camera under portside spreader		2.240 €	
TV pre-installation and TV antenna (FR) if TV and antenna option not taken		910 €	
TV Led screen in saloon with electrical lift and TV antenna		5.200 €	
Raymarine remote control for automatic pilot		1.140 €	
# Commissioning - Handing over			
Total Price of the Boat with packs & options			669.480 €

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Transport, commissioning in Marans (France), with anchor set 32 KG and 70 ml Ø10 chain, 6 fenders and 4 moorings, anchor bridle, one day hand over and 7 days dockspace, net price, toolkit, MMSI configuration	14.030 €	
Kit of 4 shipping craddles (mandatory for shipping)	7.040 €	
Fees for owners belongings treatment	1.620 €	
Custom export formalities fees	310 €	
Custom cargo export formalities fees	390 €	
Apostille fees	310 €	
ATR fees	310 €	
T2L fees	310 €	
Net price Ex VAT		669.480 €
<small>Any francized vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small>		