

Quotation for catamaran BALI 4.6 - Tarif C-2023



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN):

		BALI 4.6	
		Tarif H.T.	Montant H.T.
<i>BALI 4.6 equipped with 2x45 hp Yanmar engines</i>			
1	3 cabins (1 starboard + 2 portside) - 3 heads	639.800 €	639.800 €
	4 cabins (2 starboard + 2 portside) - 4 heads	635.800 €	
	4 cabins (1 starboard + 3 portside) - 3 heads	643.990 €	
	5 cabins (2 starboard + 3 portside) - 4 heads	665.550 €	

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		x
	Combined battery charger 80 amp - Inverter 12V (or 24V)/230V - 2000VA		x
	2 extra service batteries of 12V - 130 amp		x
	Battery controller		x
	House fridge freezer (635L) with chilled water, ice maker and dedicated inverter		x
	Indirect lighting in cabins		x
	Forward cockpit and transom courtesy lighting		x
	Mainsail electrical winch		x
	Lifting system for dinghy		x
	Electric windlass 1500W		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with large handles and teak steps		x
	Extra fuel tank of 400L for a total capacity of 800L		x
	Extra Fresh water tank of 400L for a total capacity of 860L		x
	Gaz oven		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Engine room & locker hatches on gaz struts		x
	Helm station seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack excellence	64.350 €	64.350 €

OPTIONS

Pack ELEGANCE			
<p>Hulls : padded headbands and headboards, indirect lighting headband, design appliques, chrome plated polished reading lights, magazines pockets master suites, comfort accessories in the bathroom</p> <p>Salon : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights with dimmer, square upholstery bands with armrests, flagpole and its support</p>			
Total pack ELEGANCE		10.210 €	

# Rigging - Sails			
#	Lazy bag and UV protection for sail in taupe color		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.120 €	
	Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	5.590 €	

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Triradial Code 0 (80m ²) with non-rotation cable	7.270 €	
Asymetric spinnaker + sheets + sleeve	6.740 €	
Aluminum V boom with LED lighting	12.560 €	
Code 0 rigging : bow spirit, furler, bobstays, blocks & deck fitting	7.790 €	
Spinnaker rigging : bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	5.060 €	
2 winches for head sails	3.190 €	
2 Electric winches for head sails	6.700 €	
Electric winch for solent	3.200 €	
Mast in 2 parts	1.630 €	

# Mecanics - Safety Equipment		
2 x Yanmar 57hp instead of Yanmar 45hp	6.250 €	
Kit of two additional alternators 12V 125A	4.940 €	
ZF electric controls instead of cable motor controls	11.260 €	
Pair of 3 blades folding propellers	3.570 €	
Generator 7KW 50hz with soundshield and remote control 230V	24.520 €	
Generator 11KW 50hz with soundshield and remote control 230V	28.950 €	
Generator 9KW 60hz with soundshield and remote control 120V	25.650 €	
Generator 13,5KW 60hz with soundshield and remote control 120V	31.210 €	
Kit solar panels : 5 x 100W panels (500W)	5.420 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	4.430 €	
Remote control with chain counter at helm station	1.180 €	
Safety equipment for 8 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 8 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6.110 €	
Safety equipment for 10 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 10 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6.880 €	
Safety equipment for 12 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 12 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	7.080 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3.360 €	

# Comfort		
Reverse cycle aircond. in hulls (3 cabins version) 230V/50Hz	29.520 €	
Reverse cycle aircond. in hulls (4 cabins version : 2 starboard + 2 portside) 230V/50Hz	33.340 €	
Reverse cycle aircond. in hulls (4 cabins version : 1 starboard + 3 portside) 230V/50Hz	33.340 €	
Reverse cycle aircond. in hulls (5 cabins version : 2 starboard + 3 portside) 230V/50Hz	34.300 €	
Reverse cycle aircond. in salon 230V/50Hz (needs option aircond. in hulls)	14.750 €	
Reverse cycle aircond. in hulls (3 cabins version) 120V/60Hz	31.630 €	
Reverse cycle aircond. in hulls (4 cabins version : 2 starboard + 2 portside) 120V/60Hz	37.280 €	
Reverse cycle aircond. in hulls (4 cabins version : 1 starboard + 3 portside) 120V/60Hz	37.280 €	
Reverse cycle aircond. in hulls (5 cabins version : 2 starboard + 3 portside) 120V/60Hz	38.250 €	

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Reverse cycle aircond. in salon 120V/60Hz (needs option aircond. in hulls)	17.920 €	
Tilting forward windows with locking system in open position	2.360 €	
Central heating system in hulls and salon (incompatible with aircond. option)	13.970 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	15.510 €	
Watermaker 230V 240L/H (Genset required)	19.810 €	
Watermaker 120V 240L/H (Genset required)	21.650 €	
Large model freshwater electric toilet (specify number and location)	1.170 €	
sea water pump at galley & anchor	1.600 €	
1 fan per cabin and forepeak (specify according to chosen version)	200 €	
Dish-washer for 9 sets 230V	2.620 €	
Micro-wave oven 230V	740 €	
4 burners cooking hob in glass and large capacity oven instead of standard size	1.520 €	
Pot holders on burner cooking	190 €	
3kg/1,5kg washer-dryer machine integrated in furniture bathroom 230V, for owner's version 3 and 4 cabins	2.140 €	
6kg/1,5kg washer-dryer machine integrated in furniture bathroom 230V, for owner's version 3 and 4 cabins	2.590 €	

# Interior setup		
Portside forepeak layout (shower and head)	5.610 €	
Access from forward cabin to portside forepeak (incompatible with the forepeak)	1.240 €	
Portside forepeak layout (mattress, blackout curtain and porthole)	3.300 €	
Starboard forepeak layout (mattress, blackout curtain and porthole)	3.300 €	
Access from forward cabin to starboard forepeak (except owner's hull)	1.240 €	
Plexiglass blackout pleated blinds, porthole floats (3 cabins version)	6.410 €	
Plexiglass blackout pleated blinds, porthole floats (4 cabins version : 2 starboard + 2 portside)	6.410 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version : 1 starboard + 3 portside)	6.410 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (5 cabins version : 2 starboard + 3 portside)	6.590 €	
Mosquito screens for portholes (3 cabins version)	2.080 €	
Mosquito screens for portholes (4 cabins version : 2 starboard + 2 portside)	2.080 €	
Mosquito screens for portholes (4 cabins version : 1 starboard + 3 portside)	2.080 €	
Mosquito screens for portholes (5 cabins version : 2 starboard + 3 portside)	2.220 €	
Safe box	1.200 €	
Elastomere box spring for (3 cabins version)	1.400 €	
Elastomere box spring (4 cabins version : 2 starboard + 2 portside)	1.860 €	
Elastomere box spring (4 cabins version : 1 starboard + 3 portside)	2.210 €	
Elastomere box spring (5 cabins version : 2 starboard + 3 portside)	2.260 €	
Club corner instead of daybed (two armchairs and a mini-bar)	3.150 €	
Integrated bar in saloon table with reversible tray (incompatible with saloon table convertible)	1.110 €	
Saloon table convertible in coffee table (two telescopic feet)	9.690 €	
3-seater central sliding bench with storage and cushions	3.660 €	
Folding seat to be used for saloon/cockpit (specify nbr)	310 €	

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Montant H.T.

Upholstery color

Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	750 €	
Indoor and outdoor upholstery color Pebble	750 €	

Exterior setup

Hard top with plexi panels and led lights	51.600 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	17.590 €	
Forward cockpit fixed table	3.690 €	
Flybridge upholstery (cushions : seats and backrests)	4.610 €	
Flybridge table with telescopic leg	1.640 €	
Transparent (crystal PVC) and canvas kit for flybridge closure (hard top option obligatory)	5.790 €	
Transparent (crystal PVC) and canvas kit for flybridge closure (large bimini option obligatory)	6.800 €	
Sun awning color for forward cockpit	5.800 €	
Aft sun awning in Taupe color	1.930 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2.600 €	
Set of protection for steering console	790 €	
Set of folding sun loungers foredeck	3.480 €	
Flybridge sunbathing cushions (with backrests)	3.950 €	
4 big comfortable pillows	1.660 €	
Natural lathing on rear platform, aft cockpit and transom	13.940 €	
Natural lathing on forward cockpit	5.010 €	
Natural lathing on fly and access steps to fly	6.330 €	
Covering	on demand	
Permanent transom protection	810 €	
Stern spring cleats	580 €	
Polywood outboard engine bracket on aft beam	590 €	
Foldable composite gangway 2,60m with stanchions, bag & female deck fitting	3.230 €	
LED submarine lighting blue under each transom (4 spots)	5.060 €	
Plancha with gas installation	2.140 €	
Electrical davit	4.560 €	
3,40m hypalon dinghy (max size) without console + outboard 20hp + slings	15.420 €	
Set up when dinghy provided by the owner (max load equipped 150kg)	1.070 €	

Electronics - Hifi

Southern hemisphere compass	90 €	
Hifi Radio Fusion 6 HP bluetooth (salon, flybridge and front cockpit)	2.350 €	
Wifi Antenna	1.820 €	
VHF backup antenna on masthead	340 €	
Radar Raymarine with bracket	4.830 €	

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1 Camera under portside spreader	2.360 €	
TV pre-installation and TV antenna (FR) if TV and antenna option not taken	960 €	
TV Led screen in saloon with electrical lift and TV antenna	5.460 €	
Raymarine remote control for automatic pilot	1.200 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		704.150 €
Transport, commissioning in Marans (France), with anchor set 32 KG and 70 ml Ø10 chain, 6 fenders and 4 moorings, anchor bridle, one day hand over and 7 days dockspace, net price, toolkit, MMSI configuration	14.740 €	
Kit of 4 shipping craddles (mandatory for shipping)	7.400 €	
Fees for owners belongings treatment	1.710 €	
Custom export formalities fees	330 €	
Custom cargo export formalities fees	410 €	
Apostille fees	330 €	
ATR fees	330 €	
T2L fees	330 €	
Net price Ex VAT		704.150 €
<small>Any francized vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small>		