

Quotation for catamaran BALI 4.3 MY - Tarif B-2023



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN) :

BALI 4.3 Motor Yacht equipped with 2x250 hp Yanmar engines		BALI 4.3 MY	
		Tarif H.T.	Montant H.T.
1	3 cabins - 2 heads version	709.480 €	709.480 €
	4 cabins - 4 heads version	706.860 €	

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		x
	Combined battery charger 80 amp - Inverter 12V/230V - 2000VA		x
	Battery controller		x
	2 extra service batteries of 12V - 130 amp		x
	Electric windlass 1000W with counter on flybridge		x
	Indirect lighting in saloon/cockpit and cabins		x
	Forward cockpit and transoms courtesy lighting		x
	Gaz oven		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Saloon to forward-cockpit window fully retractable		x
	Hot and cold cockpit shower		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	Corner sofa and meridian/daybed cushions		x
	Flybridge windshield		x
	Gas struts on cockpit lockers and engines hatches		x
	2 layers of antifouling with Epoxy base coat		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack excellence	48.340 €	48.340 €

OPTIONS

#	Mecanics - Safety Equipment		
	2 additional alternators 12V 125A	4.910 €	
	Interior helmstation (engine and rudder control at chart table and pilot seat)	16.410 €	
	Electrical davit	4.460 €	
	Genset generator 4KW 50Hz with soundshield and remote control 230V	19.910 €	
	Genset generator 7KW 50Hz with soundshield and remote control 230V	24.430 €	
	Genset generator 5KW 60Hz with soundshield and remote control 120V	21.320 €	
	Genset generator 9KW 60Hz with soundshield and remote control 120V	26.570 €	
	Kit solar panels (400W) : 4 x 100W panels (hard top option required)	5.160 €	
	Primary 120V electrical system instead of 230V (with boiler, bat. charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec. connections)	4.210 €	
	Safety equipment for 8 with Life-raft (without EPIRB)	5.810 €	
	Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3.130 €	

#	Comfort		
	Reverse cycle aircond in hulls for 3 cabins Version 230V/50Hz (needs generator 7 or 9 KW)	27.590 €	
	Reverse cycle aircond in hulls for 4 cabins Version 230V/50Hz (needs generator 7 or 9 KW)	30.820 €	
	Reverse cycle aircond in hulls for 3 cabins Version 120V/60Hz (needs generator 7 or 9 KW)	29.770 €	
	Reverse cycle aircond in hulls for 4 cabins Version 120V/60Hz (needs generator 7 or 9 KW)	33.390 €	

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#	Both hulls AC options don't include AC for salon		
	Reverse cycle aircond in salon 230V/50Hz (needs generator 7 or 9 KW)	13.640 €	
	Reverse cycle aircond in salon 120V/60Hz (needs generator 7 or 9 KW)	16.710 €	
	Full diesel heating system saloon and cabins (AC option is incompatible with diesel heating)	13.300 €	
	Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	14.770 €	
	Large model freshwater electric toilet (specify number and location)	1.110 €	
	Two 400L extra fuel tanks (800L) for total capacity 1600L	5.430 €	
	Sea water pump at galley & anchor	1.400 €	
	1 fan per cabin and forepeak (specify number according to chosen version)	190 €	
	Dish-washer for 6 sets 230V	1.770 €	
	Pot holders on burner cooking	180 €	
	Micro-wave oven 230V	700 €	
	4 kg washing machine integrated in portside head (3 cabins version) 230V	1.890 €	
	3kg/1,5kg washer-dryer machine (3 cabins version) 230V	1.990 €	

# Interior setup			
	Berth in portside forepeak (with hull opening porthole)	3.130 €	
	Berth in starboard forepeak (with hull opening porthole)	3.130 €	
	Blackout curtains in 3 cabins version (color : ecru)	2.320 €	
	Blackout curtains in 4 cabins version (color : ecru)	2.320 €	
	Mosquito screens for portholes (3 cabins version)	1.920 €	
	Mosquito screens for portholes (4 cabins version)	1.890 €	
	Safe box under aft portside berth	1.140 €	
	Elastomere box spring for 3 cabins version	1.340 €	
	Elastomere box spring for 4 cabins version	1.770 €	
	Saloon table convertible into coffee table (electric)	9.220 €	
	Folding seat to be used for cockpit (specify number)	290 €	
	Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand	
	Certified organic mattress cover, MONA LISON branded	on demand	

# Upholstery color			
	Indoor and outdoor upholstery color Beige Grey	Standard	
	Indoor and outdoor upholstery color Eglantine	710 €	
	Indoor and outdoor upholstery color Pebble	710 €	

# Exterior setup			
	Flybridge upholstery (cushions : seats and backrests, kit of two tables, 12V fridge, water point)	9.580 €	
	Flybridge hard top	36.980 €	
	Helmstation Bimini (stainless steel frame & canvas)	10.320 €	
	Forward cockpit table	1.610 €	
	Side protection canvas for hard top flybridge	6.410 €	
	Sun awning for forward cockpit	3.480 €	

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External roof curtains for sun protection of the saloon (White Batyline fabric)	2.230 €	
Set of sun loungers for the front deck	3.230 €	
4 big comfortable pillows	1.580 €	
Deck floodlight	1.290 €	
Plancha with gas installation	2.030 €	
Teak on aft and forward cockpit, cockpit steps, transom and rear platform	24.410 €	
Teak fly and access steps to fly	7.430 €	
Permanent transom protection	750 €	
Stern spring cleats	550 €	
Polywood outbord engine bracket on aft beam	560 €	
Foldable PVC Gangway 2,20m with stanchions, bag & female deck fitting	2.310 €	
LED submarine lighting blue under each transom (4 spots)	4.780 €	
Covering	on demand	
3,20m hypalon dinghy (max size) without console +15hp outboard engine installed on davits	12.940 €	
Set up when dinghy provided by the owner (max load equipped 150kg)	1.030 €	

# Electronics - Hifi		
Raymarine Electronic PACK MY including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 90 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station	23.230 €	
Southern hemisphere compass	80 €	
Hifi Radio Fusion 6HP BOSE bluetooth (saloon ,forward cockpit and flybridge)	2.230 €	
Wifi Antenna	1.730 €	
TV pre-installation and TV antenna (FR) if TV and antenna option not taken	910 €	
Radar Raymarine with bracket	4.600 €	
TV Led screen with DVD in saloon with electrical lift	5.200 €	
Camera under hardtop	1.720 €	
Raymarine remote control for automatic pilot	1.140 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		757.820 €
Transport, commissioning in Marans (France), with anchor set 25kg and 70 ml Ø10 chain, anchor bridle, 6 fenders and 4 moorings, one day hand over and 4 days dockspace (net price), toolkit, MMSI configuration	14.730 €	
Truck loading charges at factory (net price)	1.550 €	
Pack ready to go (Net price) (Full diesel)	3.340 €	
Kit of 4 shipping craddles (mandatory for shipping)	7.040 €	
Fees for owners belongings treatment	1.620 €	
Custom export formalities fees	310 €	
Custom cargo export formalities fees	390 €	
Apostille fees	310 €	
ATR fees	310 €	
T2L fees	310 €	

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Net price Ex VAT			757.820 €
<small>Any francized vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small>			