

Quotation for catamaran BALI 4.3 MY - Tarif A-2023

BALI 4.3 MY

DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN) :

<i>BALI 4.3 Motor Yacht equipped with 2x250 hp Yanmar engines</i>		BALI 4.3 MY	
		Tarif H.T.	Montant H.T.
1	3 cabins - 2 heads version	644.980 €	644.980 €
	4 cabins - 4 heads version	642.600 €	

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		X
	Combined battery charger 80 amp - Inverter 12V/230V - 2000VA		X
	Battery controller		X
	2 extra service batteries of 12V - 130 amp		X
	Electric windlass 1000W with counter on flybridge		X
	Indirect lighting in saloon/cockpit and cabins		X
	Forward cockpit and transoms courtesy lighting		X
	Gaz oven		X
	Saloon tilting bay/door electrically assisted by hydraulic struts		X
	Saloon to forward-cockpit window fully retractable		X
	Hot and cold cockpit shower		X
	Forward cockpit cushions (seats and backrests)		X
	Seats for aft bench (seats and backrests)		X
	Corner sofa and meridian/daybed cushions		X
	Flybridge windshield		X
	Gas struts on cockpit lockers and engines hatches		X
	2 layers of antifouling with Epoxy base coat		X
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		X
1	Total pack excellence	46.030 €	46.030 €

OPTIONS

# Mecanics - Safety Equipment		
	2 additional alternators 12V 125A	4.740 €
	Interior helmstation (engine and rudder control at chart table and pilot seat)	15.850 €
	Electrical davit	4.300 €
	ONAN Genset generator 4KW 50Hz with soundshield and remote control 230V	19.230 €
	ONAN Genset generator 7KW 50Hz with soundshield and remote control 230V	23.600 €
	ONAN Genset generator 5KW 60Hz with soundshield and remote control 120V	20.590 €
	ONAN Genset generator 9KW 60Hz with soundshield and remote control 120V	25.670 €
	Kit solar panels (400W) : 4 x 100W panels (hard top option required)	4.980 €
	Primary 120V electrical system instead of 230V (with boiler, bat. charger, outlets, converter) and prewiring of coffea machine, micro wave, TV. washing machine elec. connections)	4.060 €
	Safety equipment for 8 with Life-raft (without EPIRB)	5.610 €
	Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3.020 €

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Comfort

Reverse cycle aircond in hulls for 3 cabins Version 230V/50Hz (needs generator 7 or 9 KW)	26.650 €
Reverse cycle aircond in hulls for 4 cabins Version 230V/50Hz (needs generator 7 or 9 KW)	29.770 €
Reverse cycle aircond in hulls for 3 cabins Version 120V/60Hz (needs generator 7 or 9 KW)	28.760 €
Reverse cycle aircond in hulls for 4 cabins Version 120V/60Hz (needs generator 7 or 9 KW)	32.260 €
# Both hulls AC options don't include AC for salon	
Reverse cycle aircond in salon 230V/50Hz (needs generator 7 or 9 KW)	13.170 €
Reverse cycle aircond in salon 120V/60Hz (needs generator 7 or 9 KW)	16.140 €
Full diesel heating system saloon and cabins (AC option is incompatible with diesel heating)	12.850 €
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	14.270 €
Large model freshwater electric toilet (specify number and location)	1.070 €
Two 400L extra fuel tanks (800L) for total capacity 1600L	5.240 €
Sea water pump at galley & anchor	1.350 €
1 fan per cabin and forepeak (specify number according to chosen version)	180 €
Dish-washer for 6 sets 230V	1.710 €
Pot holders on burner cooking	170 €
Micro-wave oven 230V	670 €
4 kg washing machine integrated in portside head (3 cabins version) 230V	1.820 €
3kg/1,5kg washer-dryer machine (3 cabins version) 230V	1.920 €

Interior setup

Berth in portside forepeak (with hull opening porthole)	3.020 €
Berth in starboard forepeak (with hull opening porthole)	3.020 €
Blackout curtains in 3 cabins version (color : ecru)	2.240 €
Blackout curtains in 4 cabins version (color : ecru)	2.240 €
Mosquito screens for portholes (3 cabins version)	1.850 €
Mosquito screens for portholes (4 cabins version)	1.820 €
Safe box under aft portside berth	1.100 €
Elastomere box spring for 3 cabins version	1.290 €
Elastomere box spring for 4 cabins version	1.710 €
Saloon table convertible into coffee table (electric)	8.900 €
Folding seat to be used for cockpit (specify number)	280 €
Carpet in the saloon and the cabins (3 cabins version)	2.380 €
Carpet in the saloon and the cabins (4 cabins version)	2.600 €
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand
Certified organic mattress cover, MONA LISON branded	on demand

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Upholstery color

Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	680 €	
Indoor and outdoor upholstery color Pebble	680 €	

Exterior setup

Flybridge upholstery (cushions : seats and backrests, kit of two tables, 12V fridge, water point)	9.250 €	
Flybridge hard top	35.720 €	
Helmstation Bimini (stainless steel frame & canvas) in Taupe color	9.970 €	
Forward cockpit table	1.550 €	
Side protection canvas for hard top flybridge in Taupe color	6.190 €	
Sun awning for forward cockpit in Taupe color	3.360 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2.150 €	
Set of sun loungers for the front deck	3.120 €	
4 big comfortable pillows	1.520 €	
Deck floodlight	1.240 €	
Plancha with gas installation	1.960 €	
Natural teak on aft and forward cockpit, cockpit steps, transom and rear platform	23.580 €	
Natural teak fly and access steps to fly	7.170 €	
Permanent transom protection	720 €	
Stern spring cleats	530 €	
Polywood outboard engine bracket on aft beam	540 €	
Foldable PVC Gangway 2,20m with stanchions, bag & female deck fitting	2.230 €	
LED submarine lighting blue under each transom (4 spots)	4.610 €	
Covering	on demand	
3,20m hypalon dinghy (max size) without console + outboard 15hp outboard engine installed on davits	12.500 €	
Set up when dinghy provided by the owner (max load equipped 150kg)	990 €	

Electronics - Hifi

Raymarine Electronic PACK MY including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 90 + VHF RAY MIC at steering station. AIS receiver transmitter, full touch screen AXIOM 12" at steering station	22.440 €	
Southern hemisphere compass	70 €	
Hifi Radio Fusion 6HP BOSE bluetooth (saloon ,forward cockpit and flybridge)	2.150 €	
Wifi Antenna	1.670 €	
TV pre-installation and TV antenna (FR) if TV and antenna option not taken	870 €	
Radar Raymarine with bracket	4.440 €	
TV Led screen with DVD in saloon with electrical lift	5.020 €	
Camera under hardtop	1.660 €	
Raymarine remote control for automatic pilot	1.100 €	

Commissioning - Handing over

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Transport, commissioning in Marans (France), with anchor set 25kg and 70 ml Ø10 chain, anchor bridle, 6 fenders and 4 moorings, one day hand over and 4 days dockspace (net price)	14.230 €	
Truck loading charges at factory (net price)	1.490 €	
Pack ready to go (Net price) (Full diesel)	3.220 €	
Kit of 4 shipping craddles (mandatory for shipping)	6.800 €	
Fees for owners belongings treatment	1.560 €	
Custom export formalities fees	290 €	
Custom cargo export formalities fees	370 €	
Apostille fees	290 €	
ATR fees	290 €	
T2L fees	290 €	
Net price Ex VAT		691.010 €