

Quotation for catamaran BALI 4.3 MY - Tarif C-2023



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN) :

BALI 4.3 Motor Yacht equipped with 2x250 hp Yanmar engines		BALI 4.3 MY	
		Tarif H.T.	Montant H.T.
1	3 cabins - 2 heads version	744.954 €	744.954 €
	4 cabins - 4 heads version	742.203 €	

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		x
	Combined battery charger 80 amp - Inverter 12V/230V - 2000VA		x
	Battery controller		x
	2 extra service batteries of 12V - 130 amp		x
	Electric windlass 1000W with counter on flybridge		x
	Indirect lighting in saloon/cockpit and cabins		x
	Forward cockpit and transoms courtesy lighting		x
	Gaz oven		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Saloon to forward-cockpit window fully retractable		x
	Hot and cold cockpit shower		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	Corner sofa and meridian/daybed cushions		x
	Flybridge windshield		x
	Gas struts on cockpit lockers and engines hatches		x
	2 layers of antifouling with Epoxy base coat		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack excellence	50.750 €	50.750 €

OPTIONS

# Mechanics - Safety Equipment			
	2 additional alternators 12V 125A	5.160 €	
	Interior helmstation (engine and rudder control at chart table and pilot seat)	17.240 €	
	Electrical davit	4.690 €	
	Genset generator 4KW 50Hz with soundshield and remote control 230V	20.910 €	
	Genset generator 7KW 50Hz with soundshield and remote control 230V	25.660 €	
	Genset generator 5KW 60Hz with soundshield and remote control 120V	22.390 €	
	Genset generator 9KW 60Hz with soundshield and remote control 120V	27.900 €	
	Kit solar panels (400W) : 4 x 100W panels (hard top option required)	5.420 €	
	Primary 120V electrical system instead of 230V (with boiler, bat. charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec. connections)	4.430 €	
	Safety equipment for 8 with Life-raft (without EPIRB)	6.110 €	
	Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3.290 €	

# Comfort			
	Reverse cycle aircond in hulls for 3 cabins Version 230V/50Hz (needs generator 7 or 9 KW)	28.970 €	
	Reverse cycle aircond in hulls for 4 cabins Version 230V/50Hz (needs generator 7 or 9 KW)	32.370 €	
	Reverse cycle aircond in hulls for 3 cabins Version 120V/60Hz (needs generator 7 or 9 KW)	31.260 €	
	Reverse cycle aircond in hulls for 4 cabins Version 120V/60Hz (needs generator 7 or 9 KW)	35.060 €	
#	Both hulls AC options don't include AC for salon		
	Reverse cycle aircond in salon 230V/50Hz (needs generator 7 or 9 KW)	14.330 €	
	Reverse cycle aircond in salon 120V/60Hz (needs generator 7 or 9 KW)	17.550 €	
	Full diesel heating system saloon and cabins (AC option is incompatible with diesel heating)	13.970 €	
	Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	15.510 €	
	Large model freshwater electric toilet (specify number and location)	1.170 €	
	Two 400L extra fuel tanks (800L) for total capacity 1600L	5.710 €	
	Sea water pump at galley & anchor	1.470 €	
	1 fan per cabin and forepeak (specify number according to choosen version)	200 €	
	Dish-washer for 6 sets 230V	1.860 €	
	Pot holders on burner cooking	190 €	
	Micro-wave oven 230V	740 €	
	4 kg washing machine integrated in portside head (3 cabins version) 230V	1.990 €	
	3kg/1,5kg washer-dryer machine (3 cabins version) 230V	2.090 €	

# Interior setup			
	Berth in portside forepeak (with hull opening porthole)	3.290 €	
	Berth in starboard forepeak (with hull opening porthole)	3.290 €	
	Blackout curtains in 3 cabins version (color : ecru)	2.440 €	
	Blackout curtains in 4 cabins version (color : ecru)	2.440 €	
	Mosquito screens for portholes (3 cabins version)	2.020 €	
	Mosquito screens for portholes (4 cabins version)	1.990 €	
	Safe box under aft portside berth	1.200 €	
	Elastomere box spring for 3 cabins version	1.410 €	
	Elastomere box spring for 4 cabins version	1.860 €	
	Saloon table convertible into coffee table (electric)	9.690 €	
	Folding seat to be used for cockpit (specify number)	310 €	
	Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand	
	Certified organic mattress cover, MONA LISON branded	on demand	

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# Upholstery color		
Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	750 €	
Indoor and outdoor upholstery color Pebble	750 €	

# Exterior setup		
Flybridge upholstery (cushions : seats and backrests, kit of two tables, 12V fridge, water point)	10.060 €	
Flybridge hard top	38.830 €	
Helmstation Bimini (stainless steel frame & canvas)	10.840 €	
Forward cockpit table	1.700 €	
Side protection canvas for hard top flybridge	6.740 €	
Sun awning for forward cockpit	3.660 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2.350 €	
Set of sun loungers for the front deck	3.400 €	
4 big comfortable pillows	1.660 €	
Deck floodlight	1.360 €	
Plancha with gas installation	2.140 €	
Teak on aft and forward cockpit, cockpit steps, transom and rear platform	25.640 €	
Teak fly and access steps to fly	7.810 €	
Permanent transom protection	790 €	
Stem spring cleats	580 €	
Polywood outboard engine bracket on aft beam	590 €	
Foldable PVC Gangway 2,20m with stanchions, bag & female deck fitting	2.430 €	
LED submarine lighting blue under each transom (4 spots)	5.020 €	
Covering	on demand	
3,20m hypalon dinghy (max size) without console +15hp outboard engine installed on davits	13.590 €	
Set up when dinghy provided by the owner (max load equipped 150kg)	1.090 €	

# Electronics - Hifi		
Raymarine Electronic PACK MY including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 90 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station	24.400 €	
Southern hemisphere compass	90 €	
Hifi Radio Fusion 6HP BOSE bluetooth (saloon ,forward cockpit and flybridge)	2.350 €	
Wifi Antenna	1.820 €	
TV pre-installation and TV antenna (FR) if TV and antenna option not taken	960 €	
Radar Raymarine with bracket	4.830 €	
TV Led screen with DVD in saloon with electrical lift	5.460 €	
Camera under hardtop	1.810 €	
Raymarine remote control for automatic pilot	1.200 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		795.704 €
Transport, commissioning in Marans (France), with anchor set 25kg and 70 ml Ø10 chain, anchor bridle, 6 fenders and 4 moorings, one day hand over and 4 days dockspace (net price), toolkit, MMSI configuration	15.470 €	
Truck loading charges at factory (net price)	1.630 €	
Pack ready to go (Net price) (Full diesel)	3.510 €	
Kit of 4 shipping craddles (mandatory for shipping)	7.400 €	
Fees for owners belongings treatment	1.710 €	
Custom export formalities fees	330 €	
Custom cargo export formalities fees	410 €	
Apostille fees	330 €	
ATR fees	330 €	
T2L fees	330 €	
Net price Ex VAT		795.704 €

Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER