

**Quotation for catamaran BALI 4.2 - Tarif C-2023**



DATE :  
 Owner :  
 Name of the boat :  
 Home port :  
 Serial Number :  
 Date of delivery :  
 Technical language (FR / EN) :

		BALI 4.2	
		Tarif H.T.	Montant H.T.
<i>BALI 4.2 equipped with 2x30 hp Yanmar engines</i>			
1	3 cabins - 3 heads - 2 showers	474.540 €	474.540 €
	3 cabins - 3 heads - 3 showers	474.500 €	
	4 cabins - 4 heads - 2 central showers	471.800 €	
	4 cabins - 4 heads - 4 showers	473.100 €	

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		x
	Combined battery charger 70 Amp - Inverter 12V/230V - 1600VA		x
	2 extra service batteries of 130 amp		x
	Battery controller		x
	Fridge freezer 336L with chilled water		x
	Electrical winch (mainsail halyards, solent sheet, mainsheet, reefs and davits)		x
	Automatic first and second reef		x
	Stainless Steel pulpits with seats and solid hand rails		x
	Electric windlass 1000W		x
	Salon manual tilting bay/door mechanically assisted by pneumatic struts		x
	Lateral sliding windows		x
	Salon courtesy lighting		x
	Extra Fresh water tank of 400L for a total capacity of 860L		x
	Extra fuel tank of 320L for a total capacity of 640L		x
	Gaz oven		x
	High cupboards in kitchen		x
	Forward cockpit cushions (seats and backrests)		x
	Helmsman seat cushions (seat and backrest)		x
	Seats for aft bench (seats and backrests)		x
	Engine room & locker hatches on gaz struts		x
	Davit with system allowing electrical lift of the dinghy		x
	Comfortable swim ladder with large handles and teak steps		x
	Hot and cold cockpit shower		x
	Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63		x
	2 layers of antifouling with Epoxy base coat		x
	Safety equipment for 8 with Life-raft (Auto vest + lanyard, raft, 10 green glow sticks, horseshoes buoy, compass iris 50ZA, logbook, flashlight, bucket handle, first aid kit, fender sock, set of mooring ropes 2x15ml + 2x25ml, fender) without EPIRB and flares) <b>without EPIRB and flares</b>		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	<b>Total pack excellence</b>	<b>59.050 €</b>	<b>59.050 €</b>

**OPTIONS**

Pack ELEGANCE			
<p><b>Hulls</b> : padded headbands and headboards, indirect lighting headband, design appliques, chrome plated polished reading lights, magazines pockets master suites, comfort accessories in the bathroom</p> <p><b>Salon</b> : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights with dimmer, square upholstery bands with armrests, electric rear bay lift system assisted by hydraulic cylinders, flagpole and its support</p>			
<b>Total pack ELEGANCE</b>		<b>9.970 €</b>	

# Rigging - Sails			
#	<b>Lazy bag and UV protection for sail in taupe color.</b>		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	<b>3.700 €</b>	
	Square top reinforced Dacron full-batten Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jack	<b>5.590 €</b>	

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Triradial Code 0 (63m <sup>2</sup> ) with non-rotation cable	5.770 €	
Asymmetric spinnaker 1,5oz (102m <sup>2</sup> ) with sleeve	5.070 €	
Aluminum V boom with LED lighting	12.250 €	
Code 0 rigging : bow spirit, furler, bobstays, blocks & deck fittings	6.330 €	
Spinnaker rigging : bowsprit, halyard, sheets, deck fittings & blocks (not necessary if code 0 gear ordered)	4.090 €	
Extra winch on portside for gennaker sheet, Code 0 or spinnaker	1.290 €	
Mast in 2 parts	1.590 €	

# <b>Mecanics - Safety Equipment</b>		
2 Yanmar 40 hp 4 cylinders engines instead of the 30 hp 3 cylinders	4.460 €	
2 Yanmar 45 hp 4 cylinders engines instead of the 30 hp 3 cylinders	5.360 €	
Kit of two additional alternators 12V 125A	4.940 €	
Pair of 3 blades folding propellers	3.000 €	
Generator <b>7KW 50hz</b> with soundshield and remote control <b>230V</b>	24.520 €	
Generator <b>9KW 60hz</b> with soundshield and remote control <b>120V</b>	25.650 €	
Kit solar panels : 4 x 100W panels (400W)	5.420 €	
Primary 120V electrical system instead of 230V (with boiler, bat. charger, outlets, converter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	3.680 €	
Remote control with chain counter at helm station	1.180 €	
Extra for Safety equipment for <b>10</b> instead 8 with Life-raft (without EPIRB)	770 €	
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard	2.790 €	

# <b>Comfort</b>		
Reverse cycle aircond. in hulls ( <b>3 cabins version</b> ) <b>230V/50 Hz</b>	26.170 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> ) <b>230V/50 Hz</b>	29.110 €	
Reverse cycle aircond. in hulls ( <b>3 cabins version</b> ) <b>120V/60 Hz</b>	28.350 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> ) <b>120V/60 Hz</b>	29.810 €	
# Both hulls AC options don't include AC for salon		
Reverse cycle aircond. in salon <b>230V/50Hz</b>	13.860 €	
Reverse cycle aircond. in salon <b>120V/60Hz</b>	15.490 €	
Tilting forward windows with locking system in open position	2.200 €	
Central heating system in hulls and salon	13.900 €	
Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)	15.510 €	
Watermaker <b>230V 240L/H</b> (required genset)	20.500 €	
Watermaker <b>120V 240L/H</b> (required genset)	22.400 €	
Large model freshwater electric toilet ( <b>specify number and location</b> )	1.170 €	
Sea water pump at galley & anchor	1.600 €	
1 fan per cabin and forepeak (specify nbr according to choosen version and location)	200 €	
Electric tilting door lift	4.450 €	
Dish washer for 6 under sink <b>230V</b>	1.940 €	

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Pot holders on burner cooking	190 €	
Micro-wave oven <b>230V</b>	740 €	
4 kg washing machine integrated in the bathroom furniture ( <b>3 cabins version</b> ) <b>230V</b>	2.050 €	
3kg/1,5kg washer-dryer machine integrated in the bathroom furniture ( <b>3 cabins version</b> ) <b>230V</b>	2.170 €	

# Interior setup		
<b>Portside</b> forepeak layout (shower and head)	5.420 €	
<b>Portside</b> forepeak layout (mattress, blackout curtain and porthole)	3.200 €	
Access from forward cabin to <b>portside</b> forepeak (for 4 cabins Version only) (incompatible with shower in the forepeak)	1.260 €	
<b>Starboard</b> forepeak layout (mattress, blackout curtain and porthole)	3.200 €	
Access from forward cabin to <b>starboard</b> forepeak	1.260 €	
Opening porthole between steering station and saloon	740 €	
Blackout pleated blinds <b>3 cabins version</b> (colour : ecru)	2.440 €	
Blackout pleated blinds <b>4 cabins version</b> (colour : ecru)	2.440 €	
Mosquito screens for portholes in cabins <b>3 cabins version</b>	1.700 €	
Mosquito screens for portholes in cabins <b>4 cabins version</b>	1.800 €	
Safe box under aft portside berth	1.200 €	
Bar integrated in salon table with reversible tray : already included in Elegance pack	950 €	
Club corner instead of daybed (two armchairs and a mini-bar)	2.840 €	
Convertible saloon table for double berth (cushions included) (incompatible with convertible salon table)	3.100 €	
Folding seat to be used for saloon/cockpit (specify nbr)	310 €	
Ottoman seat (with storage and cushion)	930 €	

# Upholstery color		
Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	750 €	
Indoor and outdoor upholstery color Pebble	750 €	

# Exterior setup		
Canvas helm station Bimini	3.810 €	
Forward cockpit removable table	1.570 €	
Enclosure for helm station Bimini	2.550 €	
Sun awning for forward cockpit	2.380 €	
Sun awning for aft cockpit	1.700 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2.120 €	
Set of protection for steering console	800 €	
Set of folding sun loungers for the front deck	3.240 €	
Maxi transat cushions on flybridge	1.540 €	
Flybridge sunbathing cushions (with backrests)	3.230 €	

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4 big comfortable pillows	1.660 €	
Front cockpit and transoms courtesy lighting	2.270 €	
Permanent transom protection	750 €	
Stern spring cleats	580 €	
Polywood outboard engine bracket on aft beam	590 €	
Foldable composite Gangway 2,20m with bag & female deck fitting	2.430 €	
LED submarine lighting blue under each transom (4 spots)	5.020 €	
Plancha with gas installation	2.140 €	
Natural lathing on rear platform, aft cockpit and transom	10.830 €	
Natural lathing on forward cockpit	4.100 €	
Natural lathing fly and access steps to fly	4.960 €	
Covering	on demand	
Dinghy 2,80m without console + 5hp outboard engine installed on davits	9.740 €	

# Electronics - Hifi		
Raymarine Electronic Pack 2 instead Pack 1 : Pack 1 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station	9.550 €	
Southern hemisphere compass	90 €	
Hifi Radio Fusion 4 HP bluetooth (Salon & Foredeck)	1.210 €	
Wifi Antenna	1.820 €	
VHF backup antenna on masthead	350 €	
Radar Raymarine with bracket	4.830 €	
TV pre-installation and TV antenna (FR) <b>if TV and antenna option not taken</b>	960 €	
TV Led screen in saloon (french channels)	2.230 €	
Raymarine remote control for automatic pilot	1.200 €	

# Commissioning - Handing over		
<b>Total Price of the Boat with packs &amp; options</b>		<b>533.590 €</b>
Trucking, commissioning, anchor set 20kg and 70 ml Ø10 chain, anchor bridle, 6 fenders and 4 moorings and one day hand over (net price), toolkit, MMSI configuration	12.460 €	
Skipper delivery from Cap Bon (Tunisia) to Capo of Orlando (Sicily - Italy) (net price)	2.500 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) (net price)	6.630 €	
Kit of 4 shipping craddles (mandatory for shipping)	5.520 €	
Pack ready to go (net price)	1.960 €	
Fees for owners belongings treatment	1.700 €	
Custom export formalities fees	330 €	
Custom cargo export formalities fees	410 €	
Apostille fees	330 €	
ATR fees	330 €	

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		Tarif H.T.	Montant H.T.
T2L fees		330 €	
	<b>Net price Ex VAT</b>		<b>533.590 €</b>
<small>Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small>			