

**Quotation for catamaran BALI 4.8 - Tarif A-2025**



DATE :  
 Owner :  
 Name of the boat :  
 Home port :  
 Serial Number :  
 Date of delivery :  
 Technical language (FR / EN) :

		<b>BALI 4.8</b>	
		Tarif H.T.	Montant H.T.
<i>BALI 4.8 equipped with 2x45 hp Yanmar engines</i>			
1	<b>3 cabin version</b> (2 starboard + 1 portside) - <b>3 heads</b>	829.000 €	829.000 €
	<b>4 cabin version</b> (2 starboard + 2 portside) - <b>4 heads</b>	828.000 €	
	<b>4 cabin version</b> (3 starboard + 1 portside) - <b>4 heads</b>	827.000 €	
	<b>5 cabin version</b> (2 starboard + 3 portside) - <b>5 heads</b>	839.000 €	
	<b>6 cabin version</b> (3 starboard + 3 portside) - <b>6 heads</b>	862.000 €	

<b>Pack Specifications</b>		<b>Pack Excellence</b>	
Combined 80 amp battery charger/inverter 12V (or 24V)/230V - 2000VA			x
2 extra service batteries of 12V - 130 amp			x
Battery controller			x
Domestic fridge freezer (635L) with chilled water, ice maker and dedicated inverter 230V			x
Indirect lighting in saloon/cockpit and cabins			x
Forward cockpit and transom courtesy lighting			x
Mainsail electrical winch			x
Lifting system for dinghy			x
Electric windlass 1700W			x
Extra fuel tank of 400L for a total capacity of 1000L			x
Extra Fresh water tank of 400L for a total capacity of 1000L			x
Hot and cold cockpit shower			x
Comfortable swim ladder with handles and wide teak steps			x
Gaz oven			x
Pot holders on hob			x
Bar integrated in saloon table with reversible tray			x
Saloon tilting bay/door electrically assisted by hydraulic struts			x
Engine room & locker hatches on gas struts			x
Helmstation seat cushions (seat and backrest)			x
Forward cockpit cushions (seats and backrests)			x
Seats for aft bench (seats and backrests)			x
2 layers of antifouling with Epoxy base coat			x
Raymarine Electronic PACK including : Autopilot P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at helm station, AIS receiver transmitter, full touch screen AXIOM 12" at helm station			x
Stickers on transom: name and port of registry of the boat (to be specified 2 months at the latest before delivery)			x
1	<b>Total Excellence Pack</b>	74.900 €	74.900 €

**OPTIONS**

<b>ELEGANCE Pack</b>			
<p><b>Hulls:</b> padded headboard and bed surround, indirect headboard lighting, stylish wall lights, polished chrome-plated reading lights, magazine pockets in master suite, comfort accessories in the bathroom</p> <p><b>Saloon:</b> chart table reading light, folding seat for chart table, saloon table with bar and solid wood surrounds, dimmable ambient lighting, saloon upholstery bands with armrests, flagpole and bracket</p>			
	<b>Total ELEGANCE Pack</b>	10.640 €	

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Tarif H.T.                      Montant H.T.

**# Rigging - Sails**

# <b>Lazy bag and UV protection for sail in grey color</b>		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	4.380 €	
Square top reinforced Dacron fully-battened Mainsail with specific fittings & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	6.570 €	
Triradial Code 0 (96m <sup>2</sup> ) with anti-twist cable	8.040 €	
Asymetric spinnaker + sock	7.290 €	
Aluminum V boom with LED lighting	13.830 €	
Code 0 rigging : bow sprit ,furler,bobstays, blocks & deck fittings	8.190 €	
Spinnaker rigging : bow sprit, halyard, deck fittings & blocks (not necessary if code 0 gear ordered)	5.800 €	
2 manual winches for head sails	4.160 €	
2 electric winches for head sails	8.950 €	
Electric winch for solent	3.310 €	
Mast in 2 parts	1.680 €	

**# Mechanics - Safety Equipment**

2 x Yanmar 57 hp instead of Yanmar 45hp	6.440 €	
2 x Yanmar 80 hp instead of Yanmar 45hp	20.140 €	
Kit of two additional alternators 12V 125A	5.090 €	
ZF electric controls instead of cable motor controls	12.190 €	
Pair of 3-blade folding propellers	3.680 €	
Electric bow thruster with tunnel	13.910 €	
Generator <b>7 KW 50Hz</b> with soundshield and remote control <b>230V</b>	25.260 €	
Generator <b>10 KW 50Hz</b> with soundshield and remote control <b>230V</b>	29.820 €	
Generator <b>9 KW 60Hz</b> with soundshield and remote control <b>120V</b>	26.420 €	
Generator <b>12 KW 60Hz</b> with soundshield and remote control <b>120V</b>	32.150 €	
Kit solar panels (500W): 5 x 110W panels	5.990 €	
Primary 120V electrical system instead of 230V (with water heater, bat.charger, outlets, inverter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)	5.180 €	
Remote control with chain counter at helm station	1.220 €	
Safety equipment for <b>8</b> with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles,8-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	6.300 €	
Safety equipment for <b>10</b> with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles,10-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	7.090 €	
Safety equipment for <b>12</b> with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles,12-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	7.300 €	
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard	3.830 €	

**# Comfort**

Reverse cycle aircond. in hulls ( <b>3 cabins version</b> ) <b>230V/50Hz</b>	33.770 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 2 starboard + 2 portside) <b>230V/50Hz</b>	36.100 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 3 starboard + 1 portside) <b>230V/50Hz</b>	36.100 €	

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Reverse cycle aircond. in hulls ( <b>5 cabins version</b> : 2 starboard + 3 portside) <b>230V/50Hz</b>	37.910 €	
Reverse cycle aircond. in hulls ( <b>6 cabins version</b> ) <b>230V/50Hz</b>	41.820 €	
Reverse cycle aircond. in salon <b>230V/50Hz</b> (needs option aircond. in hulls)	15.570 €	
Supplement <b>230V/60Hz</b> aircond. (US & Japan)	2.340 €	
Tilting forward windows with locking system in open position	2.440 €	
Central heating system in hulls and salon (not compatible with aircond. option)	On demand	
Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)	15.980 €	
Watermaker <b>230V/50Hz 240L/H</b> (Genset required)	21.120 €	
Watermaker <b>230V/60Hz 240L/H</b> (Genset required)	23.080 €	
Large model freshwater electric toilet ( <b>specify number and location</b> )	1.210 €	
Sea water pump at galley & anchor	1.650 €	
1 fan per cabin, saloon and forepeak ( <b>specify according to chosen version</b> )	210 €	
Dishwasher for 9 place-settings <b>230V</b>	2.700 €	
Microwave oven <b>230V</b>	770 €	
4-burner hob in glass and large capacity oven instead of standard size	1.570 €	
6 kg washer-dryer <b>230V (3 or 4 cabins/owners version)</b>	2.670 €	

# Interior setup		
<b>Portside</b> forepeak layout (shower, head and porthole)	5.780 €	
<b>Starboard</b> forepeak layout (berth, porthole and blackout curtain)	3.580 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay hulls ( <b>3 cabins version</b> )	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay hulls ( <b>4 cabins version</b> : 2 starboard + 2 portside)	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay hulls ( <b>4 cabins version</b> : 3 starboard + 1 portside)	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay hulls ( <b>5 cabins version</b> : 2 starboard + 3 portside)	7.230 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay hulls ( <b>6 cabins version</b> )	7.450 €	
Mosquito screens for portholes ( <b>3 cabins version</b> )	2.150 €	
Mosquito screens for portholes ( <b>4 cabins version</b> : 2 starboard + 2 portside)	2.150 €	
Mosquito screens for portholes ( <b>4 cabins version</b> : 3 starboard + 1 portside)	2.150 €	
Mosquito screens for portholes ( <b>5 cabins version</b> : 2 starboard + 3 portside)	2.330 €	
Mosquito screens for portholes ( <b>6 cabins version</b> )	2.580 €	
Safe	1.240 €	
Elastomere sprung bed base ( <b>3 cabins version</b> )	1.450 €	
Elastomere sprung bed base ( <b>4 cabins version</b> : 2 starboard + 2 portside)	1.920 €	
Elastomere sprung bed base ( <b>4 cabins version</b> : 3 starboard + 1 portside)	2.280 €	
Elastomere sprung bed base ( <b>5 cabins version</b> : 2 starboard + 3 portside)	2.330 €	
Elastomere sprung bed base ( <b>6 cabins version</b> )	2.790 €	
Saloon table convertible in coffee table (two telescopic feet)	10.000 €	
Folding seat to be used for saloon/cockpit (specify nbr)	320 €	
3-seater central sliding bench with storage and cushions	3.970 €	

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Club chairs instead of lounge (two armchairs and a mini-bar)	3.430 €	

# Upholstery color		
Indoor and outdoor upholstery color Heritage Moss	Standard	
Indoor and outdoor upholstery color Papyrus	780 €	
Indoor and outdoor upholstery color Natté Carbon Sky	780 €	
Indoor and outdoor upholstery color Heritage Scarlett	780 €	

# Exterior setup		
Hard top with plexi panels and led lights	54.270 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view of mainsail)	19.320 €	
Flybridge upholstery (cushions: seats and backrests)	5.410 €	
Flybridge table with 2 telescopic legs	2.190 €	
Forward cockpit fixed table	3.920 €	
Transparent (crystal PVC) canvas kit for flybridge enclosure (hard top option obligatory)	6.770 €	
Transparent (crystal PVC) canvas kit for flybridge enclosure (large bimini option obligatory)	7.410 €	
Sun awning for forward cockpit	5.980 €	
Aft cockpit sun awning	1.990 €	
External roof curtains for sun protection of the saloon (Black Batyline fabric)	2.760 €	
Set of protective covers for helm console	820 €	
Set of folding sun loungers foredeck	4.190 €	
Flybridge sunbathing cushions (with backrests)	3.700 €	
4 big comfortable pillows	1.710 €	
Natural lattice on rear platform, aft cockpit and transom	19.860 €	
Natural lattice on forward cockpit	6.320 €	
Natural lattice on flybridge and access steps to flybridge	8.050 €	
Wrapping	on demand	
Protective rubrail for sugarscoops and aft platform (option not compatible with hydraulic aft platform)	840 €	
Stern spring cleats	1.215 €	
Polywood outboard engine bracket on aft beam	590 €	
Foldable composite gangway 2.80m with stanchions, bag & female deck fitting	3.970 €	
LED underwater lighting blue under each transom (4 spots)	5.060 €	
Plancha grill with gaz installation	2.140 €	
Electrical davit	4.560 €	
Hydraulic aft platform	53.120 €	
3.40m hypalon dinghy (max size) without console + outboard 20 hp + slings	15.420 €	
Set up when dinghy provided by the owner (max load equipped 300kg)	1.070 €	

# Electronics - Hifi		
Southern hemisphere compass	100 €	

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Hifi Radio Fusion 6HP bluetooth (salon, flybridge and front cockpit)	2.450 €	
Wi-Fi Antenna	1.880 €	
VHF backup antenna on masthead	360 €	
Radar Raymarine with bracket	4.980 €	
1 Camera under portside spreader	2.440 €	
TV pre-installation, TV antenna (FR) and TV lift if TV and antenna option not taken	3.200 €	
TV Led screen in saloon with electrical lift and TV antenna	5.630 €	
Raymarine remote control for autopilot	1.240 €	

# Commissioning - Handing over		
<b>Total Price of the Boat with packs &amp; options</b>		<b>903.900 €</b>
Commissioning in Canet (France), with anchor set 40kg and 70ml Ø12 chain, anchor bridle, 8 fenders and 5 mooring lines, one-day handover and 7 days dockspace (net price), toolkit, MMSI configuration	15.310 €	
Ready to go Pack (fuel + water) (net price)	2.680 €	
Fees for owners belongings (reception and handling)	1.770 €	
Custom export formalities fees	340 €	
Custom cargo export formalities fees	430 €	
Apostille fees	340 €	
ATR fees	340 €	
T2L fees	340 €	
<b>Net price Ex VAT</b>		<b>903.900 €</b>

Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER