

Quotation for catamaran BALI 4.6 - Tarif A-2025



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN):

		BALI 4.6	
		Tarif H.T.	Montant H.T.
<i>BALI 4.6 equipped with 2x45 hp Yanmar engines</i>			
1	3 cabin version (1 starboard + 2 portside) - 3 heads	639.000 €	639.000 €
	4 cabin version (2 starboard + 2 portside) - 4 heads	635.000 €	
	4 cabin version (1 starboard + 3 portside) - 3 heads	643.000 €	
	5 cabin version (2 starboard + 3 portside) - 4 heads	663.000 €	

Pack Specifications		Pack Excellence	
Combined 80 amp battery charger/inverter 12V (or 24V)/230V - 2000VA			x
2 extra service batteries of 12V - 130 amp			x
Battery controller			x
Domestic fridge freezer (635L) with chilled water, ice maker and dedicated inverter 230V			x
Indirect lighting in cabins			x
Forward cockpit and transom courtesy lighting			x
Mainsail electrical winch			x
Lifting system for dinghy			x
Electric windlass 1500W			x
Hot and cold cockpit shower			x
Comfortable swim ladder with handles and wide teak steps			x
Extra fuel tank of 400L for a total capacity of 800L			x
Extra Fresh water tank of 400L for a total capacity of 860L			x
Gaz oven			x
Pot holders on hob			x
Integrated bar in saloon table with reversible tray			x
Saloon tilting bay/door electrically assisted by hydraulic struts			x
Engine room & locker hatches on gas struts			x
Helm station seat cushions (seat and backrest)			x
Forward cockpit cushions (seats and backrests)			x
Seats for aft bench (seats and backrests)			x
2 layers of antifouling with Epoxy base coat			x
Raymarine Electronic PACK including : Autopilot P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at helm station, AIS receiver transmitter, full touch screen AXIOM 12" at helm station			x
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)			x
1	Total pack excellence	66.500 €	66.500 €

OPTIONS

Pack ELEGANCE			
<p>Hulls: padded headboard and bed surround, indirect headboard lighting, stylish wall lights polished chrome-plated reading lights, magazine pockets in master suite, comfort accessories in the bathroom</p> <p>Saloon: chart table reading light, folding seat for chart table, saloon table with bar and solid wood surrounds, dimmable ambient lighting, saloon upholstery bands with armrests, flagpole and bracket</p>			
	Total pack ELEGANCE	10.520 €	

# Rigging - Sails			
#	Lazy bag and UV protection for sail in grey color		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	4.250 €	

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Square top reinforced Dacron fully-battened Mainsail with specific fittings & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	6.070 €	
Triradial Code 0 (80m²) with anti-twist cable	7.490 €	
Asymetric spinnaker + sock	6.950 €	
Aluminum V boom with LED lighting	12.940 €	
Code 0 rigging : bow sprit, furler, halyard, bobstays, blocks & deck fittings	8.030 €	
Spinnaker rigging : bow sprit, halyard, deck fittings & blocks (not necessary if code 0 gear ordered)	5.220 €	
2 manual winches for head sails	3.290 €	
2 Electric winches for head sails	6.910 €	
Electric winch for solent	3.300 €	
Mast in 2 parts	1.680 €	

# Mechanics - Safety Equipment		
2 x Yanmar 57hp instead of Yanmar 45hp	6.440 €	
Kit of two additional alternators 12V 125A	5.090 €	
ZF electric controls instead of cable motor controls	11.600 €	
Pair of 3-blade folding propellers	3.680 €	
Generator 7 KW 50hz with soundshield and remote control 230V	25.260 €	
Generator 10 KW 50hz with soundshield and remote control 230V	29.820 €	
Generator 9 KW 60hz with soundshield and remote control 120V	26.420 €	
Generator 12 KW 60hz with soundshield and remote control 120V	32.150 €	
Kit solar panels: 5 x 110W panels (500W)	5.590 €	
Primary 120V electrical system instead of 230V (with water heater, bat.charger, outlets, inverter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)	4.570 €	
Remote control with chain counter at helm station	1.220 €	
Safety equipment for 8 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles,8-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	6.280 €	
Safety equipment for 10 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles,10-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	7.090 €	
Safety equipment for 12 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles,12-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	7.300 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3.470 €	

# Comfort		
Reverse cycle aircond. in hulls (3 cabins version) 230V/50Hz	30.410 €	
Reverse cycle aircond. in hulls (4 cabins version : 2 starboard + 2 portside) 230V/50Hz	34.350 €	
Reverse cycle aircond. in hulls (4 cabins version : 1 starboard + 3 portside) 230V/50Hz	34.350 €	
Reverse cycle aircond. in hulls (5 cabins version : 2 starboard + 3 portside) 230V/50Hz	35.330 €	
Reverse cycle aircond. in salon 230V/50Hz (needs option aircond. in hulls)	15.200 €	
Reverse cycle aircond. in hulls (3 cabins version) 120V/60Hz	32.580 €	
Reverse cycle aircond. in hulls (4 cabins version : 2 starboard + 2 portside) 120V/60Hz	38.400 €	
Reverse cycle aircond. in hulls (4 cabins version : 1 starboard + 3 portside) 120V/60Hz	38.400 €	
Reverse cycle aircond. in hulls (5 cabins version : 2 starboard + 3 portside) 120V/60Hz	39.400 €	
Reverse cycle aircond. in salon 120V/60Hz (needs option aircond. in hulls)	18.460 €	

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Tilting forward windows with locking system in open position	2.440 €	
Central heating system in hulls and salon (not compatible with aircond. option)	14.390 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	15.980 €	
Watermaker 230V 240L/H (Genset required)	21.120 €	
Watermaker 120V 240L/H (Genset required)	23.080 €	
Large model freshwater electric toilet (specify number and location)	1.210 €	
sea water pump at galley & on deck	1.650 €	
1 fan per cabin, saloon and forepeak (specify according to choosen version)	210 €	
Dishwasher for 9 place-settings 230V	2.700 €	
Microwave oven 230V	770 €	
4-burner cooking hob in glass and large capacity oven instead of standard size	1.570 €	
6kg/1.5kg washer-dryer machine integrated in furniture bathroom 230V, for owner's version 3 and 4 cabins	2.670 €	

# Interior setup		
Portside forepeak layout (shower and head)	5.780 €	
Access from forward cabin to portside forepeak (nt compatible with the forepeak)	1.280 €	
Portside forepeak layout (matress, blackout curtain and porthole)	3.400 €	
Starboard forepeak layout (matress, blackout curtain and porthole)	3.400 €	
Access from forward cabin to starboard forepeak (except owner's hull)	1.280 €	
Plexiglass blackout pleated blinds, porthole floats (3 cabins version)	6.610 €	
Plexiglass blackout pleated blinds, porthole floats (4 cabins version : 2 starboard + 2 portside)	6.610 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version : 1 starboard + 3 portside)	6.610 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (5 cabins version : 2 starboard + 3 portside)	6.790 €	
Mosquito screens for portholes (3 cabins version)	2.150 €	
Mosquito screens for portholes (4 cabins version : 2 starboard + 2 portside)	2.150 €	
Mosquito screens for portholes (4 cabins version : 1 starboard + 3 portside)	2.150 €	
Mosquito screens for portholes (5 cabins version : 2 starboard + 3 portside)	2.290 €	
Safe	1.240 €	
Elastomere sprung bed base (3 cabins version)	1.450 €	
Elastomere sprung bed base (4 cabins version : 2 starboard + 2 portside)	1.920 €	
Elastomere sprung bed base (4 cabins version : 1 starboard + 3 portside)	2.280 €	
Elastomere sprung bed base (5 cabins version : 2 starboard + 3 portside)	2.330 €	
Club chairs instead of lounger (two armchairs and a mini-bar)	3.250 €	
Saloon table convertible in coffee table (two telescopic feet)	9.990 €	
3-seater central sliding bench with storage and cushions	3.770 €	
Folding seat to be used for saloon/cockpit (specify nbr)	320 €	

# Upholstery color		
Indoor and outdoor upholstery color Heritage Moss	Standard	
Indoor and outdoor upholstery color Papyrus	780 €	
Indoor and outdoor upholstery color Natté Carbon Sky	780 €	

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Indoor and outdoor upholstery color Heritage Scarlett	780 €	

# Exterior setup		
Hard top with plexi panels and led lights	53.150 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	18.120 €	
Forward cockpit fixed table	3.810 €	
Flybridge upholstery (cushions : seats and backrests)	4.750 €	
Flybridge table with telescopic leg	1.690 €	
Transparent (crystal PVC) and canvas kit for flybridge enclosure (hard top option obligatory)	5.970 €	
Transparent (crystal PVC) and canvas kit for flybridge enclosure (large bimini option obligatory)	7.010 €	
Sun awning color for forward cockpit	5.980 €	
Aft sun awning in Taupe color	1.990 €	
External coachroof curtains for sun protection of the saloon (Black Batyline fabric)	2.680 €	
Set of protective covers for helm console	820 €	
Set of folding sun loungers foredeck	3.590 €	
Flybridge sunbathing cushions (with backrests)	4.070 €	
4 big comfortable pillows	1.710 €	
Natural lattice on rear platform, aft cockpit and transom	14.360 €	
Natural lattice on forward cockpit	5.170 €	
Natural lattice on flybridge and access steps to flybridge	6.520 €	
Wrapping	on demand	
Protective rubrail for sugarscoops and aft platform	840 €	
Stern spring cleats	1.215 €	
Polywood outbord engine bracket on aft beam	610 €	
Foldable composite gangway 2.60m with stanchions, bag & female deck fitting	3.330 €	
LED underwater lighting blue under each transom (4 spots)	5.220 €	
Plancha grill with gas installation	2.210 €	
Electrical davit	4.700 €	
3.40m hypalon dinghy (max size) without console + outboard 20hp + slings	15.890 €	
Set up when dinghy provided by the owner (max load equipped 150kg)	1.110 €	

# Electronics - Hifi		
Southern hemisphere compass	100 €	
Hifi Radio Fusion 6 HP bluetooth (saloon, flybridge and front cockpit)	2.430 €	
Wifi Antenna	1.880 €	
VHF backup antenna on masthead	360 €	
Radar Raymarine with bracket	4.980 €	
1 Camera under portside spreader	2.440 €	
TV pre-installation and TV antenna (FR) and TV lift if TV and antenna option not taken	3.200 €	
TV Led screen in saloon with electrical lift and TV antenna	5.630 €	
Raymarine remote control for automatic pilot	1.240 €	

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# Commissioning - Handing over		
Total Price of the Boat with packs & options		705.500 €
Transport, commissioning in Marans (France), with anchor set 32 KG and 70 ml Ø10 chain, 6 fenders and 4 mooring lines, anchor bridle, one-day handover and 7 days dockspace, net price, toolkit, MMSI configuration	15.190 €	
Fees for owners belongings (reception and handling)	1.770 €	
Custom export formalities fees	340 €	
Custom cargo export formalities fees	430 €	
Apostille fees	340 €	
ATR fees	340 €	
T2L fees	340 €	
Net price Ex VAT		705.500 €
<small>Any francized vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small>		