

# Bali 4.1 (2020) - Bisou

## TECHNICAL SPECIFICATIONS AND DECK LAYOUT:

Year	2020
Location	Kaštela
Cabins	4+2
Bathrooms	4
Berths	8+2+2
LOA	12,12 [m]
Waterline length	11,88 [m]
Beam	6,72 [m]
Draft	1,12 [m]
Displacement	11,80 [t]
Engine	Diesel, 2x40 [hp]
Fuel tank	cca. 400 [l]
Fresh water tank	cca. 800 [l]
Total sail area	111 m <sup>2</sup>
CE Certificate	A - 10 passengers
Design	Hervé COUEDEL



### STANDARD EQUIPMENT AS PER STANDARD SPECIFICATION, ADDITIONAL EQUIPMENT:

Combined battery charger 70 Amp - Inverter 12V/220V - 1600VA  
 2 extra service batteries of 130 amp  
 Battery controller  
 Electrical winch for mainsail halyard, furler line, mainsail track and davits  
 Automatic first and second reef  
 SS pulpits with seats  
 Electric windlass 1000W  
 Salon manual tilting bay/door mechanically assisted by pneumatic struts  
 Salon to forward-cockpit window fully retractable  
 Lateral sliding windows  
 Aft cockpit courtesy lighting  
 Extra Fresh water tank of 400L for a total capacity of 800L  
 Kit of two high cupboards in kitchen  
 Corner sofa and meridian/daybed cushions  
 Forward cockpit and Helmsman seat cushions, seats for aft bench  
 Reinforced Dacron full batten Mainsail & Solent with UV protection  
 Lazy-Bag & Lazy-Jack  
 2 YANMAR engines of 40 hp instead of 19 hp  
 Stern spring cleats  
 Raymarine Electronic Pack I including : autopilot P70S, GPS plotter AXIOM 7", MULTI 170S and VHF RAY 63  
 Safety equipment for 8 with Life-raft (without EPIRB)  
 2 layers of antifouling with Epoxy base coat

### ADDITIONAL COMPONENTS:

Helmstation Bimini and enclosure  
 Sunbathing cushions for foredeck and bimini Marlin WHITE  
 Set of 5 pillows/ backrest for aft bench Marlin WHITE  
 Blackout curtains at each cabin & corridors  
 Curtains for forward bay  
 2 forward cockpit removable tables  
 Convertible saloon table for double berth  
 Radio CD(MP3/USB) player with saloon and cockpit speakers  
 12V fan per cabin (4 pcs)  
 Folding chairs for saloon/cockpit (3 pcs)  
 Permanent transom protection  
 Cushions for maxi transat Marlin WHITE  
 Charter equipment (deck, safety, navigational, galley, bedlinen...)  
 Charter make-ready pack(auto switch for windlass, various reinforcement...)

regular price 435.810 EUR  
**397.484 EUR\***  
 FULLY EQUIPPED FOR CHARTER

VALID TILL 30.05.2020.

\* The prices do not include VAT

\* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)

**Become a part of the Bali Yachting World charter management program, and take advantage of the key benefits!**

### OUR KEY BENEFITS

- Minimal investment or participation in boat acquisition
- Special purchase conditions for your boat
- Favorable financing conditions through affiliate leasing companies
- High charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- Transparent cash flow reports through constant insight in income and expenses
- Financial security with insurance against loss of charter income
- High quality aftersales support with prompt processing of claims throughout warranty
- High maintenance standards ensure the best resale value for your boat regardless of age

### SIMPLIFIED PROFIT CALCULATION:

Annual charter income* (Yacht owner)	60.275 €
Annual expenses* (marina, insurance, registration, maintenance...)	21.252 €
<b>Net profit* (Yacht owner)</b>	<b>39.023 €</b>

\* The figures do not include VAT

\* Charter cash flow is based on 20 booked weeks per season