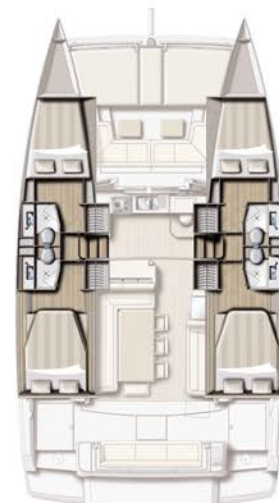


Bali 4.1 (2020) - Avaler

TECHNICAL SPECIFICATIONS AND DECK LAYOUT:

| | |
|------------------|--------------------|
| Year | 2020 |
| Location | Dubrovnik |
| Cabins | 4+2 |
| Bathrooms | 4 |
| Berths | 8+2+2 |
| LOA | 12,12 [m] |
| Waterline length | 11,88 [m] |
| Beam | 6,72 [m] |
| Draft | 1,12 [m] |
| Displacement | 11,80 [t] |
| Engine | Diesel, 2x40 [hp] |
| Fuel tank | cca. 400 [l] |
| Fresh water tank | cca. 800 [l] |
| Total sail area | 111 m ² |
| CE Certificate | A - 10 passengers |
| Design | Hervé COUEDEL |



STANDARD EQUIPMENT AS PER STANDARD SPECIFICATION, ADDITIONAL EQUIPMENT:

Combined battery charger 70 Amp - Inverter 12V/220V - 1600VA
 2 extra service batteries of 130 amp
 Battery controller
 Electrical winch for mainsail halyard, furler line, mainsail track and davits
 Automatic first and second reef
 SS pulpits with seats
 Electric windlass 1000W
 Salon manual tilting bay/door mechanically assisted by pneumatic struts
 Salon to forward-cockpit window fully retractable
 Lateral sliding windows
 Aft cockpit courtesy lighting
 Extra Fresh water tank of 400L for a total capacity of 800L
 Kit of two high cupboards in kitchen
 Corner sofa and meridian/daybed cushions
 Forward cockpit and Helmsman seat cushions, seats for aft bench
 Reinforced Dacron full batten Mainsail & Solent with UV protection
 Lazy-Bag & Lazy-Jack
 2 YANMAR engines of 40 hp instead of 19 hp
 Stern spring cleats
 Raymarine Electronic Pack I including: autopilot P70S, GPS plotter AXIOM 7", MULTI 170S and VHF RAY 63
 Safety equipment for 8 with Life-raft (without EPIRB)
 2 layers of antifouling with Epoxy base coat
 Color Marlin PARCHMENT (extra for non-standard color)

ADDITIONAL COMPONENTS:

Helmstation Bimini and enclosure
 Sunbathing cushions for foredeck and bimini Marlin PARCHMENT
 Set of 5 pillows/ backrest for aft bench Marlin PARCHMENT
 Blackout curtains at each cabin & corridors
 Curtains for forward bay
 2 forward cockpit removable tables
 Convertible saloon table for double berth
 Radio CD(MP3/USB) player with saloon and cockpit speakers
 12V fan per cabin (4 pcs)
 Folding chairs for saloon/cockpit (3 pcs)
 Permanent transom protection
 Cushions for maxi transat Marlin PARCHMENT
 Charter equipment (deck, safety, navigational, galley, bedding...)
 Charter make-ready pack(auto switch for windlass, various reinforcement...)

regular price 424.440*EUR
393.486 EUR*
 FULLY EQUIPPED FOR CHARTER

VALID TILL 30.05.2020.

* The prices do not include VAT

* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)

Become a part of the Bali Yachting World charter management program, and take advantage of the key benefits!

OUR KEY BENEFITS

- Minimal investment or participation in boat acquisition
- Special purchase conditions for your boat
- Favorable financing conditions through affiliate leasing companies
- High charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- Transparent cash flow reports through constant insight in income and expenses
- Financial security with insurance against loss of charter income
- High quality aftersales support with prompt processing of claims throughout warranty
- High maintenance standards ensure the best resale value for your boat regardless of age

SIMPLIFIED PROFIT CALCULATION:

| | |
|---|-----------------|
| Annual charter income* (Yacht owner) | 60.275 € |
| Annual expenses* (marina, insurance, registration, maintenance...) | 23.359 € |
| Net profit* (Yacht owner) | 36.916 € |

* The figures do not include VAT

* Charter cash flow is based on 20 booked weeks per season