



5.4

## Bali 5.4

regular price ~~1.128.899 EUR~~

**1.032.530 EUR\***

FULLY EQUIPPED FOR CHARTER

**SAVING: 96.369 EUR**

Estimated yearly charter management profit: 90.334 €

**VALID TILL 20.9.2019.**

- \* The prices do not include VAT
- \* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- \* Only valid for next available slot
- \* Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

**CROATIA YACHTING D.O.O.**

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**BALI**  
CATAMARANS

[www.bali-catamarans.hr](http://www.bali-catamarans.hr)

Croatia Yachting d.o.o.  
Dražanac 2/a, Split, Croatia  
VAT ID: HR08633766175



DATE :

Offer No. :

Client :

Hull number:

Engine No.:

	Tarif H.T.	Montant H.T.
4 cabins - 4 heads	857.300 €	0 €
5 cabins - 5 heads	875.000 €	
6 cabins - 6 heads	883.000 €	883.000 €

Specifications Packs	Pack Excellence
Combined battery charger 120 Amp - Inverter 12V /220v, 3000va	x
Battery controller	x
House fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x
Lifting system for dinghy	x
Electric windlass 1700W	x
2 extra service batteries of 130 amp	x
Indirect lighting in saloon/cockpit and cabins	x
Forward cockpit and transom courtesy lighting	x
Extra fuel tank of 600lts for a total capacity of 1 200lts	x
Extra Fresh water tank of 600lts for a total capacity of 1200lts	x
Saloon tilting bay/door mechanically assisted by hydraulic struts	x
Solent electrical winch	x
Mainsail electrical winch	x
Helmstation seat cushions	x
Forward cockpit cushions	x
Flybridge benches seats	x
Aft bench seats	
Cockpit cushions	x
Swinging opening window between salon and forward cockpit	x
Gaz oven	x
2 layers of antifouling with Epoxy base coat	x
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	x
<b>Total pack excellence</b>	<b>73.860 €</b>

## OPTIONS

Rigging - Sails		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.060 €	4.060 €
Mechanics - Safety Equipment		
2 80 hp Yanmar engines instead Yanmar 57 HP	14.290 €	14.290 €
50kg Anchor + 80m of Ø12mm chain + bridle	1.910 €	1.910 €
8 big fenders & 5 mooring lines	1.060 €	1.060 €
Comfort		
Interior setup		
Interior upholstery		
Color Marlin PARCHEMENT (extra for non-standard color vinyl)	660 €	660 €
Exterior setup		
Color of aft bench cushions Marlin PARCHEMENT (extra for non-standard color vinyl)	NC	
Stern spring cleats	520 €	520 €
Electronics - Hifi		
Commissioning - Handing over		
Total net list price of the Boat with packs & options EXW Canet en Roussillion (France)		979.360 €
Discount	8%	-78.349 €
Extra discount	2%	-18.020 €
Total discount		-96.369 €
Net price of the Boat with packs & options EXW Canet en Roussillion (France), including discount		882.991 €

Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €
Launching,mast setting & commissioning (1 day) and 7 days dockspace	12.000 €	12.000 €
Pack ready to go (Net price)	2.160 €	2.160 €
Net price of the boat with packs & options EXW FCO Split, Croatia	897.311 €	
Additional equipment		
Large fixed Bimini with LED lighting and clears for view on mainsail ( stainless steel frame & canvas)	10.200,00 €	10.200,00 €
Sunbathing cushions for foredeck Marlin PARCHMENT	2.660,00 €	2.660,00 €
Sunbathing cushions on Flybridge Marlin PARCHMENT with stainless handrail	1.180,00 €	1.180,00 €
Big comfortable pillows (4 pcs)	550,00 €	550,00 €
Set of 4 cushions/ backrest for aft bench Marlin PARCHMENT	510,00 €	510,00 €
Set of 9 cushions/ backrest for flybridge Marlin PARCHMENT	880,00 €	880,00 €
Forward cockpit fixed table	2.650,00 €	2.650,00 €
Permanent transom protection	840,00 €	840,00 €
LCD TV in saloon + Glomex antenne (including installation and materials)	1.160,00 €	1.160,00 €
Music stereo system with USB, Bluetooth and 6 speakers	1.450,00 €	1.450,00 €
Anchor chain counter and anchor windlass control unit at flybridge or helm station	480,00 €	480,00 €
Generator 15 KW with soundshield (installation and materials included)	17.200,00 €	17.200,00 €
Air condition Dometic(7 units - 52.000 BTU) including installation	25.900,00 €	25.900,00 €
Watermaker (220 V) - 150 L/h	14.200,00 €	14.200,00 €
Kit Solar panels 6 x 100 W	3.840,00 €	3.840,00 €
12 V fan per cabin ( 6 pcs )	660,00 €	660,00 €
TECMA electrical toilets, sea water flush(6 pcs)	4.800,00 €	4.800,00 €
Coffee machine(230 V)	380,00 €	380,00 €
Microwave (220 V)	450,00 €	450,00 €
Dishwasher(220 V)	1.480,00 €	1.480,00 €
LED underwater lights at each transom(4 pcs)	1.160,00 €	1.160,00 €
Berth in port bow compartement (berth, porthole, cupboard , washbowl, head)	3.340,00 €	3.340,00 €
Berth in starboard bow compartement (berth, porthole, cupboard , washbowl, head)	3.340,00 €	3.340,00 €
Blackout curtains at each cabin & corridors	1.420,00 €	1.420,00 €
Folding seats to be used in saloon/cockpit (4 pcs)	1.160,00 €	1.160,00 €
Foldable gangway 2.80	1.250,00 €	1.250,00 €
2 removable tables on flybridge	980,00 €	980,00 €
Flexiteak(rear platform, aft cockpit, transom, fwd cockpit)	12.400,00 €	12.400,00 €
Charter equipment (deck, safety, navigational, galley, bedlinen. RIB 3,80 m with 30 hp outboard ...)	17.600,00 €	17.600,00 €
Charter make-ready pack(auto switch for windlass, various reinforcement...)	1.100,00 €	1.100,00 €
TOTAL net price of the boat with packs & options FCO Split, Croatia	1.032.530,98 €	
VAT	25%	258.132,74 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT	1.290.663,72 €	