



4.1

Bali 4.1

regular price 425.010 EUR

379.100 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 45.910 EUR

Estimated yearly charter management profit: 38.345 €

VALID TILL 20.9.2019.

* The prices do not include VAT

* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)

* Only valid for next available slot

* Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

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BALI
CATAMARANS

www.bali-catamarans.hr

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175



Date:	
Offer No.:	
Client:	
Hull number :	
Engine No.:	

	Tarif H.T.	Montant H.T.
3 cabins - 2 heads Version	323,700 €	
3 cabins- 3 heads Version	324,700 €	
4 cabins - 2 heads Version	326,200 €	
4 cabins - 3 heads Version	327,200 €	
4 cabins - 4 heads Version	328,300 €	328,300 €

Specifications Packs	Pack Excellence
Combined battery charger 70 Amp - Inverter 12V/220V, 1600va	x
Battery controller	x
Electrical winch for mainsail halyard, furler line, mainsail track and davits	x
Automatic first and second reef	x
SS pulpits with seats	x
Electric windlass 1000W	x
Salon manual tilting bay/door mechanically assisted by pneumatic struts	x
Saloon to forward-cockpit window fully retractable	x
Lateral sliding windows	x
Aft cockpit courtesy lighting	x
Extra Fresh water tank of 400L for a total capacity of 800L	x
Gaz oven	x
Kit of two high cupboards in kitchen	x
Corner sofa and meridian/daybed cushions	x
Forward cockpit and helmsman seat cushions	x
Seats for aft bench	x
Engine room and locker hatches on gaz struts	x
Davit for dinghy	x
Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	x
2 layers of antifouling with Epoxy base coat	x
Safety equipment for 8 with Life-raft (without EPIRB)	x
Total pack excellence	48,700 €

OPTIONS

Rigging - Sails		
<i>Lazy bag and UV protection for sail in taupe color</i>		
Reinforced Dacron full batten Mainsail and Solent with UV protection + Lazy-Bag & Lazy-Jack	3,030 €	3,030 €
Mechanics - Safety Equipment		
2 YANMAR engines of 40hp instead of 19hp	5,080 €	5,080 €
20kg Anchor + 70m of Ø10mm chain + bridle	1,410 €	1,410 €
6 big fenders and 4 mooring lines	790 €	790 €
Comfort		
Interior setup		
Opening porthole between steering station and saloon	610 €	610 €
Interior upholstery		
Color Marlin PARCHMENT (extra for non-standard color)	660 €	660 €
Exterior setup		
Stern spring cleats	490 €	490 €
Electronics - Hifi		
Commissioning - Handing over		

Total net list price of the Boat with packs & options EXW Cap Bon (Tunisia)		389,070 €
	Discount 10%	-38,907 €
	Extra discount 2%	-7,003 €
	Total discount	-45,910 €
Net price of the Boat with packs & options EXW Cap Bon (Tunisia), including discount		343,160 €

Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €
Transport , commissioning in Cap Bon (Tunisia), one transfer from the airport,one day hand over , net price	8,980 €	8,980 €
Skipper delivery from Cap Bon (Tunisia) to Split, net price	5,800 €	5,800 €
Pack ready to go (Net price)	800 €	800 €

Subtotal net price of the boat with pack & options FCO Split, Croatia	358,900 €
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Additional equipment

Helmstation Bimini (stainless steel frame & canvas)	2,260 €	2,260 €
Enclosure for helmsation Bimini	560 €	560 €
Sunbathing cushions for foredeck Marlin PARCHEMENT	2,280 €	2,280 €
Sunbathing cushions for bimini Marlin PARCHEMENT	860 €	860 €
Permanent transom protection	530 €	530 €
Cushions for maxi transat Marlin PARCHEMENT	790 €	790 €
Set of 5 pillows/ backrest for aft bench Marlin PARCHEMENT	390 €	390 €
Blackout curtains at each cabin & corridors	950 €	950 €
Curtains for forward bay	540 €	540 €
2 forward cockpit removable tables	690 €	690 €
Convertible saloon table for double berth	780 €	780 €
Radio CD(MP3/USB) player with saloon and cockpit speakers	650 €	650 €
12 V fan per cabin (4 pcs)	400 €	400 €
Folding chairs for saloon/cockpit (3 pcs)	340 €	340 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)	7,400 €	7,400 €
Charter make-ready pack	780 €	780 €
TOTAL net price of the boat with packs & options FCO Split, Croatia		379,100 €
VAT	25%	94,775 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		473,875 €
Quote validity :		

Delivery time:

PAYMENT CONDITIONS

15.000€ - for slot reservation

1st deposit - 15% of the total price 5 months before delivery

2nd deposit - 35% of the total price 3 months before delivery

Balance - 2 weeks before completion date

Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment

NOTE: The offer is valid for Croatia Yachting charter management fleet only.