



Bali CATSPACE - EARLY ORDER SPECIAL OFFER

regular price 385.730 EUR

351.042 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 34.688 EUR

Estimated yearly charter management profit: 35.372 €

VALID TILL 30.08.2019.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

Split | tel: +385 (21) 332 332 | sales@croatia-yachting.hr

BALI
CATAMARANS

www.bali-catamarans.hr

Quotation for catamaran BALI CATSPACE - Tarif A-2020

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175



| | |
|--------------|--|
| Date: | |
| Offer No.: | |
| Client: | |
| Hull number: | |
| Engine No.: | |

| | Tarif H.T. | Montant H.T. |
|----------------------------|------------|--------------|
| 4 cabins - 4 heads version | 295.370 € | 295.370 € |
| 3 cabins- 3 heads version | 303.870 € | |

| Specifications Pack | Pack Excellence |
|--|-----------------|
| Combined battery charger 70 Amp - Inverter 12V/220V - 1600 VA | x |
| 2 extra service batteries of 130 amp | x |
| Electrical winch for mainsail halyard, furler line and davit handling | x |
| Automatic first and second reef | x |
| Saloon manual tilting bay/door mechanically assisted by pneumatic struts | x |
| Saloon to forward-cockpit window fully retractable | x |
| Sliding lateral windows | x |
| Opening porthole between steering station and saloon | x |
| 1 x 12V fan per cabin | x |
| Cockpit salon table for 10 people | x |
| Aft cockpit courtesy lighting | x |
| Fridge freezer 265 L (220V) with dedicated inverter | x |
| Gaz oven | x |
| Additional cupboards in galley | x |
| Shelf in front cabine transformable into third berth | x |
| Aft bench cushions | x |
| Forward cockpit and helmsman seat cushions | x |
| Flybridge cushions and guard-rail | x |
| Davit for dinghy | x |
| Comfortable swim ladder with large handles and teak steps | x |
| Extra Fresh water tank of 300 L for a total capacity of 700 L | x |
| Permanent transom protection | x |
| Raymarine Electronic including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63 | x |
| Hifi Radio-Fusion 4 HP bluetooth | x |
| 2 layers of antifouling with Epoxy base coat | x |
| Safety equipment for 8 with liferaft (without EPIRB) | x |
| Total pack excellence | 48.200 € |

OPTIONS

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| Rigging - Sails | | |
| Reinforced Dacron fully-battened Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jacks | 2.960 € | 2.960 € |
| Mechanics - Safety Equipment | | |
| 2 YANMAR engines of 30 hp instead of 20 hp | 4.180 € | 4.180 € |
| Comfort | | |
| Interior setup | | |
| Interior upholstery | | |
| Color Marlin PARCHMENT (extra for non-standard color) | 660 € | 660 € |
| Exterior setup | | |
| Other external upholstery Marlin PARCHMENT (forward cockpit and flybridge) | 660 € | 660 € |
| Stern spring cleats | 490 € | 490 € |
| Electronics - Hifi | | |
| Commissioning - Handing over | | |

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| Total net list price of the Boat with packs & options EXW Cap Bon (Tunisia) | | 352.520 € |
| | Discount | 8% |
| | Extra discount | 2% |
| | Total discount | -34.688 € |
| Net price of the Boat with packs & options EXW Cap Bon (Tunisia), including discount | | 317.832 € |

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| Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery) | 160 € | 160 € |
| Transport from the shipyard to Cap Bon (Tunisia), commissioning, main anchor, fenders and moorings, one transfer from the airport, one day hand over (net price) | 9.870 € | 9.870 € |
| Skipper delivery from Cap Bon (Tunisia) to Split (Croatia) (net price) | 5.800 € | 5.800 € |
| Pack ready to go (net price) | 800 € | 800 € |

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| Subtotal net price of the boat with pack & options FCO Split, Croatia | 334.462 € |
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| Additional equipment | | |
| Helmstation Bimini (stainless steel frame & canvas) | 2.260 € | 2.260 € |
| Enclosure for helmsation Bimini | 560 € | 560 € |
| Sunbathing cushions for foredeck Marlin PARCHMENT | 2.280 € | 2.280 € |
| Blackout curtains at each cabin & corridors | 950 € | 950 € |
| Curtains for forward bay | 540 € | 540 € |
| 2 forward cockpit removable tables | 690 € | 690 € |
| Convertible saloon table for double berth | 780 € | 780 € |
| Folding chairs for saloon/cockpit (3 pcs) | 340 € | 340 € |
| Charter equipment (deck, safety, navigational, galley, bedlinen...) | 7.400 € | 7.400 € |
| Charter make-ready pack | 780 € | 780 € |
| TOTAL net price of the boat with packs & options FCO Split, Croatia | | 351.042 € |
| VAT | 25% | 87.761 € |
| TOTAL price of the boat pack & options FCO Split, Croatia, including VAT | | 438.803 € |

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| Quote validity : | |
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Delivery time:

PAYMENT CONDITIONS

15.000€ - for slot reservation

1st deposit - 15% of the total price 5 months before delivery

2nd deposit - 35% of the total price 3 months before delivery

Balance - 2 weeks before completion date

Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment

NOTE: The offer is valid for Croatia Yachting charter management fleet only.