



4.5

Bali 4.5 - EARLY ORDER SPECIAL OFFER

regular price ~~559.540 EUR~~

512.704 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 46.836 EUR

Estimated yearly charter management profit: 56.926 €

VALID TILL 30.08.2019.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

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BALI
CATAMARANS

www.bali-catamarans.hr

Quotation for catamaran BALI 4.5 - Tarif B1 -2019

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175



DATE :
Offer No. :
Client :
Hull number:
Engine No.:

	Tarif H.T.	Montant H.T.
3 cabins - 2 heads	416.600 €	
3 cabins - 3 heads	417.700 €	
4 cabins - 2 heads	419.900 €	
4 cabins - 3 heads	420.900 €	
4 cabins - 4 heads	421.900 €	421.900 €
Standard helmstation version	inclus	
Flybridge version	inclus	

Specifications Packs	Pack Horizon	Pack Excellence
	31.900 €	39.600 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x	x
Combined battery charger 70 Amp - Inverter 12/220v, 2000va	x	x
Battery controller	x	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x	x
LED navigation lights	x	x
lifting system for dinghy	x	x
SS pulpits with seats	x	x
Hot and cold cockpit shower	x	x
Electrical 1500 W windlass	x	x
Solent furler system	x	x
2 extra service batteries of 130 amp	x	x
Indirect lighting in saloon/cockpit and cabins	x	x
Forward cockpit and transom courtesy lighting	x	x
Foldable foredeck cockpit table	x	x
Extra fuel tank of 400lts for a total capacity of 800lts	x	x
Extra Fresh water tank of 400lts for a total capacity of 800lts	x	x
Engine room & locker hatches on gaz struts	x	x
Mainsail electrical winch	x	x
Automatic first and second reef	x	x
12 V outlets (1 per cabin and 1 at chart table)		x
Helmstation seat cushions		x
Aft cockpit cushions		x
Forward cockpit cushions		x
Flybridge cushions		x
Aft bench cushions		x
Opening window between salon and forward cockpit		x
Opening window between galley and aft cockpit		x
Total pack Horizon	31.900 €	0 €
Total pack excellence	39.600 €	39.600 €

OPTIONS

Rigging - Sails		
<i>Lazy bag and UV protection for sail are taupe color.</i>		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.590 €	3.590 €
Mecanics - Safety Equipment		
2 x Yanmar 57 hp instead of Yanmar 40hp	5.690 €	5.690 €
25kg Anchor + 70m of Ø10mm chain + bridle	1.410 €	1.410 €
6 big fenders & 4 mooring lines	790 €	790 €
2 layers of antifouling with Epoxy base coat	2.630 €	2.630 €
Comfort		
Interior setup		
Interior upholstery		
Color Diamante TAUPE	370 €	370 €
Exterior setup		
<i>Awnings, lazy bag and UV protection are taupe color.</i>		
Electronics - Hifi		
Commissioning - Handing over		

Total net list price of the Boat with packs & options FCO Canet en Roussillion (France)		475.980 €
	Discount	8% -38.078 €
	Additional discount	2% -8.758 €
	Total discount	-46.836 €
Net price of the Boat with packs & options EXW Canet en Roussillion (France), including discount		429.144 €
Launching,mast setting & commissioning (1 day) and 7 days dockspace	9.300 €	9.300 €
Pack ready to go (Net price) (Full diesel)	970 €	970 €
Transfer of the boat Canet en Roussillion - Split + mandatory safety equipment	6.800 €	6.800 €
Stickers on transom : name and port of registry of the boat	160 €	160 €
Subtotal net price of the boat with pack & options FCO Split, Croatia		446.374 €
Additional equipment		
Flybridge fixed bimini top, stainlees steel frame - TOUPE COLOR		3.650 €
Fwd enclosure/sprayhood for bimini - TOUPE COLOR		560 €
Sunbathing cushions for fore deck		2.450 €
Sunbathing cushion for coachroof		940 €
Berth in portside forepeak (with opening porthole)		1.160 €
Berth in starboard forepeak (with opening porthole)		1.160 €
Blackout curtains at each cabin & corridors		950 €
Curtains for forward bay		590 €
2 forward cockpit removable table		980 €
Convertible aft cockpit table for double berth		600 €
Convertible saloon table for double berth		1.760 €
12 V fan per cabin (6 pcs)		600 €
Coffee machine(230 V)		360 €
Anchor chain counter and anchor windlass control unit at flybridge or helm station		480 €
Radio CD(MP3/USB) player with saloon and cockpit speakers		650 €
LCD TV 32" in saloon + Glomex antenne (including installation and materials)		880 €
Additional plotter at flybridge Raymarine Axiom 9"		1.440 €
JABSCO electrical toilett pumps, sea water flush (4 pcs)		2.560 €
Air conditionning for saloon and 4 cabins (36.000 BTU)		17.500 €
Generator 8 KW with soundshield (installation and materials included)		14.200 €
LED underwater lights at each transom (6x3W) 2		780 €
Kit Solar panels 4 x 100 W		1.950 €
Flexiteak at aft transom steps		1.680 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)		7.600 €
Charter make-ready pack(auto switch for windlass, various reinforcement...)		850 €
TOTAL net price of the boat with packs & options FCO Split, Croatia		512.704 €
VAT	25%	128.176 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		640.879 €
Quote validity :		

Delivery time:
PAYMENT CONDITIONS

20.000€ - for slot reservation

1st deposit - 15% of the total price 5 months before delivery less the slot reservation payment.

2nd deposit - 35% of the total price 3 months before delivery

Balance - 2 weeks before completion date

Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment

NOTE: The offer is valid for Croatia Yachting charter management fleet only!