



4.5

Bali 4.5 - EARLY ORDER SPECIAL OFFER

regular price ~~558.830 EUR~~

500.061 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 58.769 EUR

Estimated yearly charter management profit: 58.768 €

VALID TILL 30.06.2018.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * No refund if single options from pack is not taken
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.


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BALI
CATAMARANS

www.bali-catamarans.hr

Quotation BALI 4.5

PRICES C1-2018

CROATIA YACHTING d.o.o. Drazanac 2/a, SPLIT CROATIA VATID: HR08633766175	NAME :	
	DATE :	
	OFFER NO:	
	CLIENT:	
	HULL NO.	
	ENGINE NO.	

BALI 4.5 - YEAR MODEL 2019		Tarif H.T.	Montant H.T.
<i>With 2 YANMAR engines of 40 CV & 2 fixed propellers with 2 blades</i>			
	3 cabins - 2 heads Version	403.620 €	
	3 cabins - 3 heads Version	404.120 €	
	4 cabins - 2 heads Version	406.120 €	
	4 cabins - 3 heads Version	406.620 €	
1	4 cabins - 4 heads Version	407.120 €	407.120 €
1	Standard helmstation version	inclus	
	Flybridge version	inclus	

Packs Specifications	Pack Horizon	Pack Excellence
	30.900 €	38.500 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	X	X
Combined battery charger 70 Amp - Inverter 12/220v, 2000va	X	X
Battery controller	X	X
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	X	X
LED navigation lights	X	X
Cockpit extension by tilting platform	X	X
Davits for dinghy	X	X
SS pulpits with seats	X	X
Hot & Cold cockpit shower	X	X
Electrical 1500 W windlass	X	X
Solent furler system	X	X
2 extra service batteries of 130 amp	X	X
Indirect lighting in saloon and cabins	X	X
Forward cockpit and transom courtesy lighting	X	X
Extra Fuel tank of 400lts for a total capacity of 800lts	X	X
Extra Fresh water tank of 400lts for a total capacity of 800lts	X	X
Gas struts on 5 cockpit lockers and engines hatches	X	X
Mainsail electrical winch	X	X
Automatic first and second reef	X	X
12 V outlets (1 per cabin and 1 at chart table)		X
Helmstation seat or flybridge bench		X
Forward cockpit cushions		X
Meridian/daybed and aft cockpit cushions		X
Aft bench cushions		X
Fully retractable window between salon and forward cockpit		X
Fully retractable window between galley and aft-cockpit		X
Total du pack Horizon	30.900 €	0 €
1 Total du pack excellence	38.500 €	38.500 €

#	OPTIONS		
#	Awnings , lazy bag and UV protection for sail are taupe color.		
	Rigging - Sails - Upholstery - Cover and protection		
1	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.530 €	3.530 €
	Square top reinforced Dacron full-batten Mainsail (With automatic square gear)& Solent with UV protection + Lazy-Bag & Lazy-Jack	4.395 €	
	Added value for hydranet solent instead Dacron	3.160 €	
	In-boom furling system with specific mainsail	25.880 €	
	Electrical winch for solent sheet and reef	2.660 €	
	Code 0 or Gennaker (78 sqm) with anti-rotation cable & "Trioptimal" cut	5.980 €	
	Code 0 gear: furler,bobstays and deck fitting	6.310 €	
	2 winches for code 0 sheets	2.650 €	
	125 sqm asymmetric spinnaker 1,5 oz	5.270 €	
	Spinnaker gear: deck fitting and bobstays (not necessary if code 0 gear ordered)	3.780 €	
	Aluminum V boom with boom lighting	10.470 €	
	Carbon mast	56.800 €	
	Std Helmstation Bimini (stainless steel frame & canvas)	3.385 €	
	Enclosure for Std helmstation Bimini	1.980 €	
	Flybridge bimini (stainless steel frame & canvas)	7.200 €	
	Enclosures for flybridge version bimini	2.850 €	
	Sun awning for forward cockpit	1.470 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1.710 €	
	Set of sun awnings for sides area of the aft cockpit	1.640 €	
	Aft cockpit wintering awning (transparent lateral sides and aft side in sunbrella taupe)	3.680 €	
	Color Diamante SNOW (standard)	NC	
1	Color Diamante TAUPE	360 €	360 €
	Sunbathing cushions for foredeck	2.980 €	

Toutes nos affaires sont traitées aux conditions générales de vente figurant sur nos bons de commande. Catana se réserve le droit de modifier les caractéristiques et/ou les tarifs de ses modèles sans préavis.

Our products are sold under the terms and conditions of sale listed on our purchase orders. Catana reserves the right to modify specifications and/ or rates of its models without notice.

	Sunbathing cushions for bimini	985 €	
	Big comfortable pillows (4 pillows) SNOW	1.210 €	
	Big comfortable pillows (4 pillows) TAUPE	1.210 €	
	Saloon cushions in leather	3.660 €	
	Set of protection for steering console	600 €	
	Kit of storage covers for foredeck sunbathing cushions	500 €	
#	Mechanics - electricity - power - water circuit		
1	2 YANMAR engines of 57 hp instead of 40 hp	5.580 €	5.580 €
	Volvo engines : consult us		
	Low consumption 12 V 105L/H watermaker (needs solar panels and/or alternators)	13.230 €	
	220V 120 L/H watermaker (needs generator)	12.770 €	
	110V 120 L/H watermaker (needs generator)	13.400 €	
	Kit solar panels : 4 x 100 W	4.770 €	
	Additional kit of four 100 watts solar panels on SS frame	7.980 €	
	Set of 2 folding 3 blades propellers	3.660 €	
	ONAN generator 4 KW 50hz with soundshield 220 V	16.300 €	
	ONAN generator 11 KW 50hz with soundshield 220 V	21.010 €	
	Reversible air conditioning for saloon and 3 cabins (needs generator 11 KW) 220 V	22.300 €	
	Reversible air conditioning for saloon and 4 cabins (needs generator 11 KW) 220 V	23.450 €	
	ONAN generator remote control (all models)	570 €	
	ONAN generator 5 KW 60hz with soundshield 110 V	16.450 €	
	ONAN generator 13,5 KW 50hz with soundshield 110 V	21.160 €	
	Reversible air conditioning for saloon and 3 cabins (needs generator 13,5KW) 110 V	22.800 €	
1	Reversible air conditioning for saloon and 4 cabins (needs generator 13,5KW) 110 V	23.950 €	23.950 €
	<i>AC option is incompatible with diesel heating</i>		
	Diesel heating for saloon and cabins (Webasto)	11.110 €	
	Electrical toilet head with fresh water (specify 1,2, 3 or 4)	860 €	
	2 grey waters tanks of 150 L with discharge pump	3.750 €	
	sea water pump at galley & anchor well	1.265 €	
	One 12 V fan per cabin and forepeak (specify according to chosen version)	160 €	
	Dish-washer for 9 220 V only	2.090 €	
	Micro-wave oven 220 V only	640 €	
	6 kg washing machine integrated in portside head (3 cabins version) 220V only	2.120 €	
	5 kg washer-dryer machine in portside head (3 cabins version) 220 V only	3.280 €	
	LED submarine lighting 21 W blue under each transom	3.940 €	
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, inverter) and preinstallation of 110V outlets for coffee machine, micro wave, TV, washing machine and dishwasher. No gas installation according to US standard or others	2.730 €	
#	Accommodation		
	Berth in portside forepeak (with hull opening porthole)	2.780 €	
	Access from forward cabin to portside forepeak (for 4 cabins version only)	990 €	
	Berth in starboard forepeak (with hull opening porthole)	2.780 €	
	Access from forward cabin to starboard forepeak	990 €	
	Curtains for entrance door and forward bay and sunblind for aft bay (colour: ecru)	1.750 €	
	Blackout curtains at each cabin, heads & corridors (colour: ecru)	1.990 €	
	Mosquito screens for portholes in cabins	1.520 €	
	Safe box under aft portside berth	995 €	
	Convertible salon table with upholstery	3.280 €	
	Convertible aft cockpit table for double berth (usable with bimini sunbathing cushions)	2.150 €	
	Wood laminate for aft cockpit table	390 €	
	2 forward cockpit removable tables	1.450 €	
	Elastomer box spring for forward berth (choose the number)	380 €	
	Elastomer box spring for aft berth (choose the number)	380 €	
	Folding seats to be used for aft cockpit (specify 1, 2, 3 or 4)	180 €	
	Aft cockpit's fixed bench with storage and cushions	2.660 €	
	Carpet in cabins	1.170 €	
#	Miscellaneous		
	Teak on aft transom steps and aft cockpit floor	11.890 €	
	Synthetic teak on aft transoms and cockpit floor	12.410 €	
	Synthetic teak on aft transom steps only	2.570 €	
	<i>Weathered Black</i>		
	<i>Teak white</i>		
	<i>Scrubbed white</i>		
	<i>Weathered white</i>		
	Hull sticker	16.220 €	
1	Permanent transom protection	690 €	690 €
1	Stern spring cleats	410 €	410 €
	Outboard engine support	490 €	
	Paddle stand up on starboard	890 €	
	Plancha (needs aft bench option)with gas installation	1.680 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1.960 €	
#	Electronics - Hifi		
1	Raymarine Electronic Pack 1 including : autopilot P70S EV1ACU400 , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 60	13.770 €	13.770 €
	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19.980 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	995 €	
	Added value 4 Hopman sound transfer speakers	1.625 €	
	Wi Fi antenna	1.490 €	
	Radar Raymarine with support and Wiring	3.920 €	

	Raymarine remote control for automatic pilot	990 €	
	TV antenna	695 €	
	TV Led screen	1.740 €	
#	Safety and delivery		
	Safety equipment for 8 with Life-raft (without EPIRB)	5.060 €	
	Safety equipment for 10 with Life-raft (without EPIRB)	5.440 €	
1	25kg Anchor + 70m of Ø10mm chain + bridle	1.390 €	1.390 €
	6 big fenders & 4 mooring lines	775 €	
1	2 layers of antifouling with Epoxy base coat	2.580 €	2.580 €
	2 layers of tropics antifouling with Epoxy base coat	4.070 €	
	Dinghy 3,20m Hypalon + 15hp outboard engine installed on davits	9.980 €	
	Installation on davits of dinghy supplied by owner	865 €	
	Schrinkwrapping of the boat for truck transport	3.180 €	
	Mast in two parts	1.395 €	
	French flag registry formalities(except French Registration Taxes)	265 €	
		265 €	
	Forwarding agent fees	265 €	
	Apostille fees	265 €	
1	Stickers on transom : name and port of registry of the boat (to specify 2 months at the latest before completion date)	160 €	160 €

Net price of the Boat with packs & options EXW (Canet en Roussillon)		498.040,00 €
Discount - Charter	10%	49.804,00 €
Additional discount (Early order till June 30th 2018)	2%	8.964,72 €
Net price of the Boat with packs & options EXW (Canet en Roussillon), including discount		439.271,28 €
Launching, mast setting & commissioning (one day) and 7 days dockspace		9.200,00 €
Ready to go Pack (net price)*		950,00 €
Exportation fee		280,00 €
Transfer of the boat Canet en Roussillon - Split + mandatory safety equipment		6.800,00 €
Subtotal Net price of the boat pack & options FCO Split, Croatia		456.501,28 €

Additional equipment

Standard helmstation canvas bimini top, stainless steel frame - TOUPE COLOR	2.280,00 €
Fwd enclosure/sprayhood for bimini - TOUPE COLOR	560,00 €
Sunbathing cushions for fore deck	2.450,00 €
Sunbathing cushion for coachroof	940,00 €
Berth in portside forepeak (with opening porthole)	1.160,00 €
Berth in starboard forepeak (with opening porthole)	1.160,00 €
Blackout curtains at each cabin & corridors	950,00 €
Curtains for forward bay	590,00 €
2 forward cockpit removable tables	980,00 €
Convertible aft cockpit table for double berth	600,00 €
Convertible saloon table for double berth	1.760,00 €
12 V fan per cabin (6 pcs)	600,00 €
Coffee machine(230 V)	360,00 €
Anchor chain counter and anchor windlass control unit at flybridge or helm station	480,00 €
Radio CD(MP3/USB) player with saloon and cockpit speakers	650,00 €
LCD TV 32" in saloon + Glomex antenne (including installation and materials)	880,00 €
JABSCO electrical toilet pumps, sea water flush (4 pcs)	2.560,00 €
Generator 10 KW with soundshield (installation and materials included)	14.200,00 €
Kit Solar panels 4 x 100 W	1.950,00 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)	7.600,00 €
Charter make-ready pack(auto switch for windlass, various reinforcement...)	850,00 €

TOTAL net price of the boat with packs & options FCO Split, Croatia		500.061,28 €
VAT	25%	125.015,32 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		625.076,60 €

DELIVERY TIME:.....2018, EX works

PAYMENT CONDITIONS

5% of the total price for order confirmation
25% of the total price 60 days before start of production
Balance payment 15 days before end of production in accordance with previous notification.
Payable in HR kunas in accordance with selling exchange rate of SPLITSKA BANKA d.d., Split on the date of payment.

NOTE: The offer is valid for Croatia Yachting charter management fleet only

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