

4.1



Bali 4.1 - EARLY ORDER SPECIAL OFFER

regular price 434.140 EUR

387.339 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 46.801 EUR

Estimated yearly charter management profit: 36.229 €

VALID TILL 30.9.2020.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

Split | tel: +385 (21) 332 332 | sales@croatia-yachting.hr

BALI
CATAMARANS

www.bali-catamarans.hr

Quotation for catamaran BALI 4.1 - Tarif A-2021

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175

BALI 4.1

MAXI LOUNGE

Date:	
Offer No.:	
Client:	
Type	Bali 4.1
Year	2021
Length	12,10 [m]
Beam	6,72 [m]
Engine:	2 x Yanmar 40 [hp]
Hull number :	
Engine No.:	

	Tarif H.T.	Montant H.T.
3 cabins - 2 heads Version	333.400 €	
3 cabins- 3 heads Version	334.400 €	
4 cabins - 2 heads Version	336.000 €	
4 cabins - 3 heads Version	337.000 €	
1 4 cabins - 4 heads Version	338.000 €	338.000 €

Specifications Packs	Pack Excellence	
Combined battery charger 70 Amp - Inverter 12V/220V - 1600VA	X	
2 extra service batteries of 130 amp	X	
Battery controller	X	
Electrical winch for mainsail halyard, furler line , mainsail track and davits	X	
Automatic first and second reef	X	
SS pulpits with seats	X	
Electric windlass 1000W	X	
Salon manual tilting bay/door mechanically assisted by pneumatic struts	X	
Saloon to forward-cockpit window fully retractable	X	
Lateral sliding windows	X	
Aft cockpit courtesy lighting	X	
Extra Fresh water tank of 400L for a total capacity of 800L	X	
Gaz oven	X	
Kit of two high cupboards in kitchen	X	
Corner sofa and meridian/daybed cushions	X	
Forward cockpit cushions	X	
Helmsman seat cushions	X	
Seats for aft bench	X	
Engine room & locker hatches on gaz struts	X	
Davit for dinghy	X	
Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	X	
2 layers of antifouling with Epoxy base coat	X	
Safety equipment for 8 with Life-raft (without EPIRB)	X	
1 Total pack excellence	48.700 €	48.700 €

OPTIONS

# Rigging - Sails		
# Lazy bag and UV protection for sail in taupe color.		
1 Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.030 €	3.030 €
# Mechanics - Safety Equipment		
1 2 YANMAR engines of 40 hp instead of 19 hp	5.080 €	5.080 €
# Comfort		
# Interior setup		
# Interior upholstery		
1 Color Marlin PARCHMENT (extra for non-standard color)	660 €	660 €
# Exterior setup		
1 Extra for non-standard color vinyl (forward cockpit and helmstation) Marlin PARCHMENT	660 €	660 €
1 Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
1 Stern spring cleats	490 €	490 €
# Electronics - Hifi		
# Commissioning - Handing over		
#		
# Total net list price of the Boat with packs & options EXW Cap Bon (Tunisia)		396.620 €
#	Discount	10% -39.662 €
#	Extra discount	2% -7.139 €
#	Total discount	-46.801 €
# Net price of the Boat with packs & options EXW Cap Bon (Tunisia), including discount		349.819 €
#		
1 Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €

1	Transport from the shipyard to Cap Bon (Tunisia), commissioning, anchor set 20 KG and 70 ml Ø10 chain , fenders and moorings, one transfer from the airport, one day hand over (net price)	10.560 €	10.560 €
1	Skipper delivery from Cap Bon (Tunisia) to Split, net price	5.800 €	5.800 €
1	Pack ready to go (net price)	800 €	800 €
Subtotal net price of the boat with pack & options FCO Split, Croatia		367.139 €	
Additional equipment			
	Helmstation Bimini (stainless steel frame & canvas)		2.260 €
	Enclosure for helmsation Bimini		560 €
	Sunbathing cushions for foredeck Marlin PARCHMENT		2.280 €
	Sunbathing cushions for bimini Marlin PARCHMENT		860 €
	Permanent transom protection		530 €
	Cushions for maxi transat Marlin PARCHMENT		790 €
	Set of 5 pillows/ backrest for aft bench Marlin PARCHMENT		390 €
	Blackout curtains at each cabin & corridors		950 €
	Curtains for forward bay		540 €
	2 forward cockpit removable tables		690 €
	Convertible saloon table for double berth		780 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers		650 €
	12 V fan per cabin (4 pcs)		400 €
	Folding chairs for saloon/cockpit (3 pcs)		340 €
	Charter equipment (deck, safety, navigational, galley, bedlinen...)		7.400 €
	Charter make-ready pack		780 €
TOTAL net price of the boat with packs & options FCO Split, Croatia		387.339 €	
VAT		25%	96.835 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		484.174 €	
Offer valid until the 30th of September 2020			
Delivery time: EXW Cap Bon, Tunisia:			
PAYMENT CONDITIONS			
15.000€ - for slot reservation			
1st deposit - 15% of the total price 6 months before delivery les pre-order deposit			
2nd deposit - 35% of the total price 3 months before delivery			
Balance - 2 weeks before completion date			
Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment			
NOTE: The offer is valid for Croatia Yachting charter management fleet only.			
These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.			