



Bali 4.1 - EARLY ORDER SPECIAL OFFER

regular price 396.480 EUR

353.768 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 42.712 EUR

Estimated yearly charter management profit: 40.079 €

VALID TILL 30.06.2018.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * No refund if single options from pack is not taken
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

Split | tel: +385 (21) 332 332 | sales@croatia-yachting.hr

BALI
CATAMARANS

www.bali-catamarans.hr

Quotation BALI 4.1

PRICES C1- 2018

| | | |
|---|------------|--|
| CROATIA YACHTING d.o.o. Drazanac 2/a, SPLIT CROATIA VATID: HR08633766175 | DATE: | |
| | OFFER NO: | |
| BALI 4.1 | CLIENT: | |
| | | |
| | | |
| | | |
| | HULL NO. | |
| | ENGINE NO. | |

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|---|-----------------------------------|------------|--------------|
| BALI 4.1 | | | |
| (with 2 Yanmar standard engines of 19hp & 2 fixed propellers with 2 blades) | | | |
| | | Tarif H.T. | Montant H.T. |
| | 3 cabins - 2 heads Version | 294.800 € | |
| | 3 cabins- 3 heads Version | 295.300 € | |
| | 4 cabins - 2 heads Version | 296.300 € | |
| | 4 cabins - 3 heads Version | 297.300 € | |
| 1 | 4 cabins - 4 heads Version | 297.800 € | 297.800 € |

| Packs Specifications | Pack Horizon | Pack Excellence |
|--|--------------|-----------------|
| | 27.800 € | 35.800 € |
| <input type="checkbox"/> 220V shore power plug for electrical circuit with outlet in cabins, saloon & galley | X | X |
| <input type="checkbox"/> Combined battery charger 70 Amp - Inverter 12/220v, 1600VA | X | X |
| <input type="checkbox"/> Battery controller | X | X |
| <input type="checkbox"/> Fridge freezer 272 L (220V) with dedicated inverter | X | X |
| <input type="checkbox"/> LED navigation lights | X | X |
| <input type="checkbox"/> Davits for dinghy | X | X |
| <input type="checkbox"/> SS pulpits with Polywood seating | X | X |
| <input type="checkbox"/> Hot & Cold cockpit shower | X | X |
| <input type="checkbox"/> Electrical 1000 W windlass | X | X |
| <input type="checkbox"/> Solent furler system | X | X |
| <input type="checkbox"/> 2 extra service batteries of 110 amp for a total capacity of 440 amp | X | X |
| <input type="checkbox"/> Aft cockpit courtesy lighting | X | X |
| <input type="checkbox"/> Extra Fresh water tank of 400 L for a total capacity of 800Lts | X | X |
| <input type="checkbox"/> Kit of two high cupboards in kitchen | X | X |
| <input type="checkbox"/> Corner sofa and meridian/daybed cushions | X | X |
| <input type="checkbox"/> Aft bench cushions | X | X |
| <input type="checkbox"/> Salon tilting bay/door mechanically assisted by pneumatic struts | X | X |
| <input type="checkbox"/> Gas struts on 5 cockpit lockers and engines hatches | X | X |
| <input type="checkbox"/> Second ladder on portside to access to bimini | X | X |
| <input type="checkbox"/> Electrical winch for mainsail halyard, furler line , mainsail track and davits | X | X |
| <input type="checkbox"/> Automatic first and second reef | X | X |
| <input type="checkbox"/> Saloon to forward-cockpit window fully retractable | | X |
| <input type="checkbox"/> Saloon Lateral sliding windows | | X |
| <input type="checkbox"/> Forward cockpit and helmsman seat cushions | | X |
| <input type="checkbox"/> 12 V outlets (1 per cabin and 1 at chart table) | | X |
| <input type="checkbox"/> Gaz oven | | X |

Our products are sold under the terms and conditions of sale listed on our purchase orders. Catana reserves the right to modify specifications and/or rates of its models without notice.

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|---|---------------------------------|-----------------|-----------------|
| | Total du pack Horizon | 27.800 € | 0 € |
| 1 | Total du pack excellence | 35.800 € | 35.800 € |

| OPTIONS | | | |
|---------|---|----------|----------------|
| # | Rigging - Sails - Upholstery - Cover and protection | | |
| # | <i>Awnings , lazy bag and UV protection for sail are taupe color.</i> | | |
| 1 | Reinforced Dacron Full-Batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack | 2.970 € | 2.970 € |
| | Reinforced square top Dacron full-batten Mainsail (With automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack | 3.980 € | |
| | Added value for hydranet solent | 2.790 € | |
| | In-boom furling system with modification of mainsail | 22.800 € | |
| | Electrical winch for solent and mainsail sheets and reefs | 2.140 € | |
| | Code 0 (56m²) with anti-rotation cable & Trioptimal cut | 4.880 € | |
| | Code 0 gear: furler, deck fitting, bow sprit | 5.350 € | |
| | Extra winch on portside for gennaker sheet , Code zero or spinnaker | 1.060 € | |
| | Assymetric spinnaker 1,5 oz (90 m²) | 4.330 € | |
| | Spinnaker gear: deck fitting and bowsprit (not necessary if Code 0 gear ordered) | 3.460 € | |
| | Manual or hydraulic furling boom : consult us | | |
| | Large Bimini top (stainless steel frame, canvas and transparent windows) | 10.340 € | |
| | Helmstation Bimini (stainless steel frame & canvas) | 3.320 € | |
| | Enclosure for helmsation Bimini | 1.920 € | |
| | Sun awning for forward cockpit | 1.470 € | |
| | External roof curtains for sun protection of the saloon (White Batyline fabric) | 1.710 € | |

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| | Set of sun awnings for sides area of the aft cockpit | 1.540 € | |
| | Color Diamante SNOW (standard) | NC | |
| 1 | Color Diamante TAUPE | 320 € | 320 € |
| | Cushions for maxi transat | 1.260 € | |
| | Sunbathing cushions for foredeck | 2.730 € | |
| | Sunbathing cushions for bimini | 980 € | |
| | Big comfortable pillows (4 pillows) SNOW | 1.210 € | |
| | Big comfortable pillows (4 pillows) TAUPE | 1.210 € | |
| | Kit of storage covers for foredeck sunbathing cushions | 495 € | |
| | Set of protection for steering console | 600 € | |
| | | | |
| # | Mechanics - electricity - power - water circuit | | |
| 1 | 2 YANMAR engines of 40 hp instead of 19 hp | 4.980 € | 4.980 € |
| | Volvo engines : consult us | | |
| | Low consumption 105 L/h watermaker 12 V (solar panels recommended) | 13.230 € | |
| | Solar panels kit : 2 x 100 watts (Incompatible with large bimini)(specify 1 or 2) | 2.860 € | |
| | Additional kit of 2 X 100 watts solar panels on SS frame | 5.260 € | |
| | Set of 2 folding 3 blades propellers | 3.085 € | |
| | Generator 7,5 KW 50hz with soundshield 220 V | 17.210 € | |
| | Reversible air conditioning in hulls for 3 cabins (needs generator 7,5 KW) 220 V | 14.870 € | |
| | Reversible air conditioning in hulls for 4 cabins (needs generator 7,5 KW) 220 V | 17.370 € | |
| | <i>These both options don't include AC for saloon</i> | | |
| | Reversible air conditioning for saloon (needs generator 7,5 KW) 220 V | 14.700 € | |
| | Generator remote control | 570 € | |
| | ONAN Generator 9 KW 60hz with soundshield 110 V | 18.110 € | |
| | Reversible air conditioning in hulls for 3 cabins (needs generator 9 KW) 110 V | 15.270 € | |
| | Reversible air conditioning in hulls for 4 cabins (needs generator 9 KW) 110 V | 17.770 € | |
| | <i>These both options don't include AC for saloon</i> | | |
| | Reversible air conditioning for saloon (needs generator 9 KW) 110 V | 15.100 € | |
| | Webasto heating system for saloon and cabins | 11.110 € | |
| | Electrical toilet with fresh water (specify 1, 2, 3 or 4) | 960 € | |
| | 2 grey waters tanks of 150 L with discharge pump | 3.750 € | |
| | Pressurised sea water at galley & anchor well | 1.265 € | |
| | One 12 V fan per cabin (specify according to choosen version) | 160 € | |
| | Micro-wave oven | 220 V only 220 V only | 640 € |
| | Dish washer for 6 under sink | 220 V only | 1.460 € |
| | 4 kg washing machine integrated in portside head (3 cabins version only) | 220V only | 1.640 € |
| | Front cockpit and transoms courtesy lighting | | 1.930 € |
| | LED submarine lighting 21 W blue under each transom (4 spots) | | 3.940 € |
| | 110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, inverter) | | 2.430 € |
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| # | Accomodation | | |
| | Berth in portside forepeak (1,88m) with hull opening porthole | 2.580 € | |
| | Access from forward cabin to portside forepeak-(for 4 cabins version only) | 990 € | |
| | Berth in starboard forepeak (1,88m) with hull opening porthole | 2.580 € | |
| | Access from forward cabin to starboard forepeak | 990 € | |
| | Opening porthole between steering station and saloon | 590 € | |
| | Blackout curtains at each cabin, heads & corridors (color : ecru) | 1.990 € | |
| | Mosquito screens for portholes in cabins | 1.380 € | |
| | Safe box under aft portside berth | 995 € | |
| | Convertible saloon table for double berth (cushions included) | 2.570 € | |
| | 2 forward cockpit removable tables | 1.450 € | |
| | Folding seats to be used for saloon and cockpit (specify 1, 2, 3 or 4) | 180 € | |
| | Saloon pouffe (with storage and cushion) | 495 € | |
| | Carpet in the saloon | 925 € | |
| | Carpet in cabins | 995 € | |
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| # | Miscellaneous | | |
| | Teak on transom steps and saloon/ cockpit floor | 14.770 € | |
| | Synthetic teak on transom and saloon/ cockpit floor | 15.420 € | |
| | Synthetic teak on the transom steps only | 2.295 € | |
| | <i>Weathered Black</i> | | |
| | <i>Teak white</i> | | |
| | <i>Scrubbed white</i> | | |
| | <i>Weathered white</i> | | |
| | Hull sticker | 13.770 € | |
| 1 | Permanent transom protection | 860 € | 860 € |
| 1 | Retractable stern spring cleats | 480 € | 480 € |
| | Polywood outbord engine support | 490 € | |
| | Paddle stand up on starboard | 890 € | |
| | Plancha with gas installation | 1.680 € | |
| | Hydraulic system for salon tilting bay door | 3.980 € | |
| | Foldable PVC Gangway 2,60m with bag & female deck fitting | 1.960 € | |
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| # | Electronics - Hifi | | |

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| 1 | Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 60 | 13.770 € | 13.770 € |
| | Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station | 19.980 € | |
| | US channel VHF | 60 € | |
| | Southern hemisphere compass | 60 € | |
| | Radio HiFi 4 loud speaker Bluetooth | 995 € | |
| | Added value 4 Hopman sound transfer speakers | 1.625 € | |
| | Wi Fi antenna | 1.490 € | |
| | Radar Raymarine with support and Wiring | 3.920 € | |
| | Raymarine remote control for automatic pilot | 990 € | |
| | TV antenna | 695 € | |
| | TV Led screen 26" with DVD in saloon (french channels) | 1.740 € | |
| # | Safety and delivery | | |
| | Safety equipment for 8 with Life-raft (without EPIRB) | 5.060 € | |
| | Safety equipment for 10 with Life-raft (without EPIRB) | 5.440 € | |
| 1 | 20kg Anchor + 70m of Ø10mm chain + bridle | 1.390 € | 1.390 € |
| 1 | 6 big fenders & 4 mooring lines | 775 € | 775 € |
| 1 | 2 layers of antifouling with Epoxy base coat | 2.390 € | 2.390 € |
| | 2 layers of antifouling for tropics with Epoxy base coat | 3.830 € | |
| | Dinghy 2,80m + 5hp outboard engine installed on davits | 7.980 € | |
| | Installation on davits of dinghy supplied by owner | 865 € | |
| | Schrinkwrapping of the boat for truck transport | 2.925 € | |
| | Mast in two parts | 1.370 € | |
| | French flag registry formalities (except French Registration Taxes) | 265 € | |
| | Custom export formalities | 265 € | |
| 1 | Forwarding agent fees | 265 € | 265 € |
| 1 | Apostille fees | 265 € | |
| 1 | Stickers on transom : name and port of registry of the boat (to specify 2 months before completion date) | 160 € | 160 € |

Net price of the Boat with packs & options EXW (Cap Bon, Tunisia) 361.960,00 €

Discount - Charter 10% 36.196,00 €
Additional discount (Early Order till June 30th) 2,00% 6.515,28 €

Net price of the Boat with packs & options EXW (Cap Bon, Tunisia) including discount 319.248,72 €

Transport , commissioning in Cap Bon (Tunisia), one transfer from the airport, one day hand over 8.380,00 €

Ready to go Pack 500,00 €

Exportation fee 360,00 €

Transfer of the boat from Cap Bon(Tunisia) - Split + mandatory safety equipment 5.800,00 €

Subtotal Net price of the boat pack & options FCO Split, Croatia 334.288,72 €

Additional equipment

Helmstation canvas bimini top, stainlees steel frame - **TOUPE COLOR** 2.260 €

Fwd enclosure/sprayhood for bimini at steering station - **TOUPE COLOR** 560 €

Sunbathing cushions for fore deck 2.280 €

Sunbathing cushion for coachroof 860 €

Cushions for maxi transat 790 €

Blackout curtains at each cabin & corridors 950 €

Curtains for forward bay 540 €

2 forward cockpit removable tables 690 €

Convertible aft cockpit table for double berth 780 €

Radio CD(MP3/USB) player with saloon and cockpit speakers 650 €

12 V fan per cabin (4 pcs) 400 €

Folding chairs for saloon/cockpit (3 pcs) 340 €

Charter equipment (deck, safety, navigational, galley, bedlinen...) 7.600 €

Charter make-ready pack 780 €

TOTAL net price of the boat with packs & options FCO Split, Croatia 353.768,72 €

VAT 25% **88.442,18 €**

TOTAL price of the boat pack & options FCO Split, Croatia, including VAT 442.210,90 €

DELIVERY TIME: 2019 EX works

PAYMENT CONDITIONS

5% of the total price for order confirmation

25% of the total price 60 days before start of production

Balance payment 15 days before end of production in accordance with previous notification.

Payable in HR kunas in accordance with selling exchange rate of SPLITSKA BANKA d.d., Split on the date of payment.

NOTE: The offer is valid for Croatia Yachting charter management fleet only

CROATIA YACHTING d.o.o.

Dražanač 2/a, 21000 Split, CROATIA

VAT ID: HR08633766175

*only for Bali 4.1 Mediterranean