

Quotation **BALI 4.0**

From December 2016

PRICES B - 2017

DATE :

NAME :

Name of boat :

Port of registry :

Technical language (FR / EN) :

BALI 4.0		Tarif H.T.	Montant H.T.
1	3 cabins - 2 heads Version	262 569 €	262 569 €
	<i>With 2 D1-20 VOLVO standard engines of 20 CV & 2 fixed propellers with 2 blades</i>		
	3 cabins- 3 heads Version	263 569 €	
	4 cabins - 2 heads Version	264 569 €	
	4 cabins - 3 heads Version	265 569 €	
	4 cabins - 4 heads Version	266 569 €	

Packs Specifications	Pack Horizon	Pack Excellence
	16 650 €	31 930 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	X	X
Combined battery charger 50 Amp - Inverter 12/220v, 1600VA	X	X
Battery controller	X	X
Fridge freezer 272 L with dedicated power supply	X	X
Gaz oven	X	X
12 V outlets (1 per cabin and 1 at chart table)	X	X
LED navigation lights	X	X
Cockpit extension by tilting platform	X	X
Davits for dinghy	X	X
SS pulpits with Polywood seating	X	X
Hot & Cold cockpit shower	X	X
Electrical 1000 W windlass	X	X
Solent furler	X	X
2 extra service batteries of 110 amp		X
Aft cockpit courtesy lighting		X
Extra Fresh water tank of 400 L for a total capacity of 800lts		X
Vinyl forward cockpit cushions and helmsmann's seat		X
Vinyl meridian/ daybed cushions		X
Saloon to forward-cockpit window fully retractable		X
Lateral sliding bays		X
Aft tilting bay mechanism assisted by pneumatic struts		X
Second ladder on port to access to bimini		X
Electrical winch for mainsail halyard, furler line , mainsail track and davits		X
Automatic reef on first reef		X

	Total du pack Horizon	16 650 €	0 €
1	Total du pack excellence	31 930 €	31 930 €

OPTIONS		
Rigging - Sails - Upholstery - Cover and protection		
<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>		
Reinforced Dacron Full-Batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	2 980 €	
Square top reinforced Dacron full-batten Mainsail (With automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 850 €	
Hydranet mainsail and hydranet solent with UV protection + Lazy-Bag & Lazy-Jack	7 680 €	
Square top reinforced Hydranet full-batten Mainsail (With automatic square top gear) & hydranet Solent with UV protection + Lazy-Bag & Lazy-Jack	8 470 €	
Second automatic reef	680 €	
Electrical winch for solent sheet , mainsail sheet and reefs	2 065 €	
Code 0 (56m²) with anti-rotation cable & Trioptimal cut	4 650 €	
Code 0 gear: furler, deck fitting, bow sprit	5 050 €	
Extra winch to portside for gennaker sheet , code zero or spinnaker	1 020 €	
Assymetric spinnaker 1,5 oz de 90 m²	4 180 €	
Spinnaker gear: deck fitting and bowsprit (not necessary if code 0 gear ordered)	3 340 €	
Large rigid bimini (stainless, canvas and transparent windows for excellent view of mainsail)	9 985 €	
Helmstation canvas awning (SS frame)	3 205 €	
Enclosure for helmsation	1 885 €	
Sun awning for forward cockpit	1 420 €	
External isothermal roof curtains for saloon (white batyline)	1 650 €	
Set of sun awnings for sides & the area of the aft cockpit	1 490 €	

Our products are sold under the terms and conditions of sale listed on our purchase orders. Catana reserves the right to modify specifications and/or rates of its models without notice.

<input type="checkbox"/>	PREMIUM PACK (as per specifications)		12 500 €	<input type="checkbox"/>
<input type="checkbox"/>	COLOR CHOICE :			<input type="checkbox"/>
<input type="checkbox"/>	Pillows Earth/ Piping Vanilla for Premium upholstery			<input type="checkbox"/>
<input type="checkbox"/>	Pillows Stone/ Piping Prune for Premium upholstery			<input type="checkbox"/>
<input type="checkbox"/>				<input type="checkbox"/>
<input type="checkbox"/>	Vinyl beige cushions for maxi transat (Zander Parchement)		1 240 €	<input type="checkbox"/>
<input type="checkbox"/>	Vinyl Beige sunbathing cushions for foredeck (Zander Parchement)		2 690 €	<input type="checkbox"/>
<input type="checkbox"/>	Vinyl beige sunbathing cushions for bimini (Zander Parchement)		965 €	<input type="checkbox"/>
<input type="checkbox"/>	Premium finish cushions for maxi transat		1 850 €	<input type="checkbox"/>
<input type="checkbox"/>	Premium finish sunbathing cushions for foredeck		4 240 €	<input type="checkbox"/>
<input type="checkbox"/>	Premium finish Sunbathing cushions for bimini		1 585 €	<input type="checkbox"/>
<input type="checkbox"/>	Big comfortable pillows (4 pillows) PRUNE		1 190 €	<input type="checkbox"/>
<input type="checkbox"/>	Big comfortable pillows (4 pillows) VANILLA		1 190 €	<input type="checkbox"/>
<input type="checkbox"/>	Big comfortable pillows (4 pillows) EARTH		1 190 €	<input type="checkbox"/>
<input type="checkbox"/>	Big comfortable pillows (4 pillows) STONE		1 190 €	<input type="checkbox"/>
<input type="checkbox"/>				<input type="checkbox"/>
<input type="checkbox"/>	Kit of storage covers for foredeck sunbathing cushions		490 €	<input type="checkbox"/>
<input type="checkbox"/>	Set of protection for steering console		395 €	<input type="checkbox"/>
<input type="checkbox"/>				<input type="checkbox"/>
<input type="checkbox"/>	Mechanics - electricity - power - water circuit			<input type="checkbox"/>
<input type="checkbox"/>	2 VOLVO engines D2-40 of 40 cv		4 840 €	<input type="checkbox"/>
<input type="checkbox"/>	2 primary 40 hp YANMAR engines instead standard		12 920 €	<input type="checkbox"/>
<input type="checkbox"/>	Low consumption 60 L watermaker 12 V		10 560 €	<input type="checkbox"/>
<input type="checkbox"/>	Kit Solar panels : 2 x 100 watts (Incompatible with large rigid bimini)		2 600 €	<input type="checkbox"/>
<input type="checkbox"/>	Set of 2 folding 3 blade propellers for 40HP engine		2 980 €	<input type="checkbox"/>
<input type="checkbox"/>	Generator 7,5 KW 50hz with soundshield 220 V		16 960 €	<input type="checkbox"/>
<input type="checkbox"/>	Air conditioning in hulls for 3 cabins (needs generator 7,5 KW) 220 V		12 960 €	<input type="checkbox"/>
<input type="checkbox"/>	Air conditioning in hulls for 4 cabins (needs generator 7,5 KW) 220 V		14 840 €	<input type="checkbox"/>
<input type="checkbox"/>	<i>These both options don't include AC for saloon</i>			<input type="checkbox"/>
<input type="checkbox"/>	Air conditioning for saloon (needs generator 7,5 KW) 220 V		13 600 €	<input type="checkbox"/>
<input type="checkbox"/>	Generator remote control		550 €	<input type="checkbox"/>
<input type="checkbox"/>	ONAN Generator 9 KW 60hz with soundshield 110 V		16 870 €	<input type="checkbox"/>
<input type="checkbox"/>	Air conditioning in hulls for 3 cabins (needs generator 9 KW) 110 V		13 950 €	<input type="checkbox"/>
<input type="checkbox"/>	Air conditioning in hulls for 4 cabins (needs generator 9 KW) 110 V		15 500 €	<input type="checkbox"/>
<input type="checkbox"/>	<i>These both options don't include AC for saloon</i>			<input type="checkbox"/>
<input type="checkbox"/>	Air conditioning for saloon (needs generator 9 KW) 110 V		13 860 €	<input type="checkbox"/>
<input type="checkbox"/>	Complete heating system for saloon and cabins		10 725 €	<input type="checkbox"/>
<input type="checkbox"/>	Electrical head (specify 1, 2, 3 or 4)		920 €	<input type="checkbox"/>
<input type="checkbox"/>	2 grey waters tanks of 150 L with discharge pump		3 620 €	<input type="checkbox"/>
<input type="checkbox"/>	Pressurised sea water at galley & anchor well		1 220 €	<input type="checkbox"/>
<input type="checkbox"/>	One 12 V fan per cabin (specify according to choosen version)		150 €	<input type="checkbox"/>
<input type="checkbox"/>	Micro-wave oven	220 V only	620 €	<input type="checkbox"/>
<input type="checkbox"/>	4 kg washing machine integrated in head (3 cabins version)	220V only	1 580 €	<input type="checkbox"/>
<input type="checkbox"/>	Forward cockpit and transoms courtesy lighting		1 865 €	<input type="checkbox"/>
<input type="checkbox"/>	LED submarine lighting 21 W blue under each transom		2 950 €	<input type="checkbox"/>
<input type="checkbox"/>	Windlass remote control at steering station or Fly		510 €	<input type="checkbox"/>
<input type="checkbox"/>	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, converter) and gas installation according to US standards		2 550 €	<input type="checkbox"/>
<input type="checkbox"/>				<input type="checkbox"/>
<input type="checkbox"/>	Accomodation			<input type="checkbox"/>
<input type="checkbox"/>	Berth portside forepeak (1,70m) with opening porthole for 4 cabins version only		2 490 €	<input type="checkbox"/>
<input type="checkbox"/>	Access from forward cabin to portside forepeak with partitions curtain		975 €	<input type="checkbox"/>
<input type="checkbox"/>	Berth starboard forepeak (1,70m) with opening porthole		2 490 €	<input type="checkbox"/>
<input type="checkbox"/>	Access from forward cabin to starboard forepeak with partitions curtain		975 €	<input type="checkbox"/>
<input type="checkbox"/>	Porthole between steering station and saloon		570 €	<input type="checkbox"/>
<input type="checkbox"/>	Extra ventilation (2 opening portholes in each hull)		2 280 €	<input type="checkbox"/>
<input type="checkbox"/>	Blackout curtains at each cabin, heads & corridors (color : ecru)		1 960 €	<input type="checkbox"/>
<input type="checkbox"/>	Mosquito screens for portholes in cabins		1 340 €	<input type="checkbox"/>
<input type="checkbox"/>	Safe box under aft portside berth		980 €	<input type="checkbox"/>
<input type="checkbox"/>	Convertible saloon table for double berth (cushions included)		2 480 €	<input type="checkbox"/>
<input type="checkbox"/>	2 forward cockpit removable tables		1 400 €	<input type="checkbox"/>
<input type="checkbox"/>	Folding seats to be used for saloon and cockpit (specify 1, 2, 3 or 4)		175 €	<input type="checkbox"/>
<input type="checkbox"/>	Saloon pouf (with storage and cushion)		480 €	<input type="checkbox"/>
<input type="checkbox"/>	Carpet finish in the saloon		890 €	<input type="checkbox"/>
<input type="checkbox"/>	Carpet in cabins		980 €	<input type="checkbox"/>

	Miscellaneous		
	Teak on transom and aft saloon/ cockpit floor	14 265 €	
	Synthetic teak on transom and aft saloon/ cockpit floor	14 895 €	
	Synthetic teak on the transom	2 220 €	
	<i>Weathered Black</i>		
	<i>Teak white</i>		
	<i>Scrubbed white</i>		
	<i>Weathered white</i>		
	Permanent rubber transom protection	680 €	
	Stern spring cleats	320 €	
	Polywood outbord engine support	450 €	
	Hydraulic system for tilt-and-over bay	3 900 €	
	Gas struts on 5 cockpit lockers and engines hatches	1 200 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1 890 €	
	Electronics - Hifi		
	Raymarine Electronic Pack including : automatic pilot , GPS plotter A65 screen and multifonction display	12 300 €	
	GPS plotter Raymarine 12" in place of the standard one at steering station (A65 at chart table)	3 850 €	
	Navionics Usd card- EU Silver pp	150 €	
	Lighthouse chart US coast vector	150 €	
	Navionics Usd card-ROW Silver	150 €	
	VHF Cobra MR F55 at chart table, with antenna	710 €	
	Raymarine VHF at chart table with extra VHF at helm station , with antenna	1 860 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	990 €	
	Added value 4 Hopman sound transfer speakers	1 600 €	
	Wi Fi antenna	1 250 €	
	AIS Raymarine receiver transmitter	1 190 €	
	Radar Raymarine with support and Wiring	3 780 €	
	Raymarine remote control for automatic pilot	980 €	
	TV antenna	685 €	
	TV Led screen 26" with DVD in saloon (french channels)	1 680 €	
	Safety, tuning and delivery		
	Safety equipment for 8 with Life-raft	4 985 €	
	Safety equipment for 10 with Life-raft	5 360 €	
	20kg Anchor + 80m of Ø10mm chain + bridle	1 530 €	
	6 big fenders & 4 mooring lines	765 €	
	2 layers of antifouling with Epoxy base coat	2 320 €	
	2 layers of antifouling for tropics with Epoxy base coat	3 700 €	
	Transport from La Rochelle to Canet en Roussillon by exceptional convoy	17 300 €	
	Delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO - France)	5 900 €	
	Delivery from Cap Bon (Tunisia) to Port Pin Rolland (Saint-Mandrier - Var - France)	5 250 €	
	Dinghy 2,80m + 5hp outboard engine installed on davits	7 860 €	
	Custom installation of owner-provided dinghy on davits	850 €	
	Schrinkwrap	2 880 €	
	Mast in two parts	1 350 €	
	French flag registry formalities (except french frees)	260 €	
	Custom export formalities	260 €	
	Apostille fees	260 €	
	Stickers on transom : name and port of registry of the boat	150 €	
	Total Price of the Boat with packs & options		294 499 €
	Launching,mast setting in La Rochelle (France), one day commissioning and 5 days dockspace , net price	8 900 €	
	Launching,mast setting in Cap Bon (Tunisia), one day commissioning ,net price	7 850 €	
1	Ready to go Pack (net price)*	500 €	500 €
	Net to be paid ex VAT		295 192 €
	*only for Bali 4.0 Mediterranean		