

Quotation for catamaran BALI 4.3 MY - Tarif B1-2019

# BALI 4.3 MY

DATE :  
 Owner:  
 Name of the boat :  
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 Technical language ( FR / EN):

	Tarif H.T.	Montant H.T.
1 3 cabins - 2 heads	513 900 €	513 900 €
3 cabins - 3 heads	515 000 €	
4 cabins - 2 heads	516 600 €	
4 cabins - 3 heads	517 600 €	
4 cabins - 4 heads	518 720 €	

Specifications Packs	Pack Excellence
	39 800 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x
Combined battery charger 70 Amp - Inverter 12V /220v, 2000va	x
Battery controller	x
American fridge freezer (536 L) with chilled water , ice maker and dedicated inverter	x
LED navigation lights	x
SS pulpits with seats	x
Hot and cold cockpit shower	x
Electrical windlasswith chain counter	x
2 extra service batteries of 110 amp 12V	x
Indirect lighting in saloon/cockpit and cabins	x
Forward cockpit courtesy lighting	x
Forward cockpit cushions	x
Aft bench , cockpit and meridian/daybed cushions	x
Flybridge cushions (salon , helmsation and benches)	x
Flybridge windshield	x
Saloon to forward-cockpit window fully retractable	x
Saloon tilting bay/door mechanically assisted by hydraulic struts	x
Saloon Lateral sliding windows	x
Gas struts on 5 cockpit lockers and engines hatches	x
USB outlets (1 per cabin and 1 at chart table )	x
1 Total pack excellence	39 800 €

## OPTIONS

#	Mecanics - Safety Equipment		
	Interior helmstation (Engine and rudder control at chart table and pilot seat )	14 580 €	
	ZIPWAKE electrical flaps	4 690 €	
	150 kg launching crane on flybridge	16 120 €	
	Stainless retractable cradle on platform for dinghy	3 120 €	
	Electrical davits	9 300 €	
	2 x Yanmar 57 hp equipped with additional alternators 12V 125A	4 380 €	
	ONAN Genset generator <b>5 KW 50hz</b> with soundshield and remote control <b>220 V</b>	16 620 €	
	ONAN Genset generator <b>13 KW 50hz</b> with soundshield and remote control <b>220 V</b>	21 430 €	
	ONAN Genset generator <b>7,5 KW 60hz</b> with soundshield and remote control <b>110 V</b>	16 780 €	
	ONAN Genset generator <b>13,5 KW 60hz</b> with soundshield and remote control <b>110 V</b>	21 590 €	
	ONAN generator remote control ( all models )	580 €	
	Kit solar panels :4 x 100 w panels : 400 W	4 870 €	
	Primary 110 volts electrical system instead of 220 v. ( with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	10 080 €	
	Safety equipment for <b>8</b> with Life-raft (without EPIRB)	5 160 €	
	25kg Anchor + 70m of Ø10mm chain + bridle	1 610 €	
	6 big fenders & 4 mooring lines	790 €	
	2 layers of antifouling with Epoxy base coat	4 900 €	
	2 layers of tropics antifouling with Epoxy base coat	6 580 €	

#	Comfort		
	Reversible aircond in hulls for <b>3 cabins</b> version needs generator 13 KW <b>220V/50Hz</b>	18 300 €	
	Reversible aircond in hulls for <b>4 cabins</b> version (2 Portside + 2 Starboard) needs generator 13 KW <b>220V/50Hz</b>	20 300 €	
	Both hulls AC options don't include AC for salon		
	Aircond in salon needs generator 13 KW <b>220V/50Hz</b>	13 500 €	
	<b>110V/ 60Hz Aircond</b> , Modification of the 220V/50Hz ( <b>US &amp; JAPAN</b> )	1 300 €	
	Full diesel heating system saloon and cabins (AC option is incompatible with diesel heating)	11 330 €	

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Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13 770 €	
Electrical toilet with fresh water (specify the number)	980 €	
Two 400 L extra fuel tanks (800L) for total capacity 1600 L	3 850 €	
Sea water pump at galley & anchor	1 290 €	
1 fan per cabin and forepeak ( specify according to chosen version )	165 €	
Dish-washer for 6 sets 220V	1 490 €	
Micro-wave oven 220 V	650 €	
4 kg washing machine in 220V integrated in portside head ( version 3 cabins)	1 690 €	
3kg/ 1,5kg washer-dryer machine (3 cabins version) 220V	1 790 €	

# Interior setup		
Berth in portside forepeak (with hull opening porthole)	2 830 €	
Berth in starboard forepeak (with hull opening porthole)	2 830 €	
Blackout curtains VS 3 cabins ( colour: ecru)	2 030 €	
Blackout curtains VS 4 cabins ( colour: ecru)	2 030 €	
Mosquito screens for portholes 3 cabins	1 410 €	
Mosquito screens for portholes 4 cabins	1 490 €	
Safe box under aft portside berth	1 010 €	
Elastomere box spring for 3 cabins	1 180 €	
Elastomere box spring 4 cabins	1 570 €	
Saloon table convertible into coffee table (electric)	6 580 €	
Folding seat to be used for cockpit (specify nbr)	260 €	
Courtesy lighting	1 480 €	
Carpet in saloon and cabins	3 920 €	

# Interior upholstery		
Color Marlin White (standard)	NC	
Color Marlin Parchment	660 €	
Color Savane Silver	660 €	
Color Savane Canvas	660 €	

# Exterior setup		
Fly Bridge comfort equipment (including kit of two tables , 12 V fridge, water point )	8 980 €	
Fly bridge hard top	34 680 €	
Helmstation Bimini ( stainless steel frame & canvas)	9 690 €	
Forward cockpit table	2 630 €	
Side protection canvas for flybridge attached to SS bimini legs	4 710 €	
Sun awning for forward cockpit	1 540 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1 740 €	
Set of covers for foredeck sunbathing cushions	510 €	
Exterior upholstery Marlin White	NC	
Exterior upholstery Marlin Parchment	660 €	
Exterior upholstery Savane Silver	660 €	
Exterior upholstery Savane Canvas	660 €	
Sunbathing cushions for foredeck	3 040 €	
Sunbathing cushions for bimini	2 980 €	
Big comfortable pillows for foredeck (4 pillows) SNOW	1 230 €	
Big comfortable pillows for foredeck (4 pillows) TAUPE	1 230 €	
Deck floodlight	1 100 €	
Transoms courtesy lighting	1 470 €	
Plancha with gas installation	1 710 €	
Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Weathered Black	22 910 €	
Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Teak white	22 910 €	
Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Scrubbed white	22 910 €	

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Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Weathered white	22 910 €	
Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outboard engine bracket on aft beam	510 €	
Foldable PVC Gangway 2,60m with bag & female deck fitting	2 010 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4 020 €	
3,20m hypalon dinghy (max size) + outboard 15hp outboard engine installed on davits	7 340 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic PACK MY including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, and VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	20 380 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 6 HP bluetooth (Saloon & flybridge)	1 680 €	
4 Hopman sound transfer speakers	2 450 €	
Wifi Antenna	1 620 €	
Mast antenna terrestrial TV	710 €	
Radar Raymarine with bracket	2 730 €	
TV Led screen 40" with DVD in saloon with electrical lift	4 030 €	
Camera under flybridge	1 430 €	
Raymarine remote control for automatic pilot	1 010 €	

# Commissioning - Handing over		
<b>Total Price of the Boat with packs &amp; options</b>		<b>553 700 €</b>
Launching & commissioning in Marans/La Rochelle (France), one day hand over and 4 days dockspace	12 000 €	
Truck loading charges at factory, net price	470 €	
Pack ready to go (Net price) (Full diesel)	970 €	
French flag registry formalities (except french DAN)	270 €	
Frais transitaire	270 €	
Custom export formalities	270 €	
Apostille fees	270 €	
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
<b>Net price Ex VAT</b>		<b>553 700 €</b>
Quote validity :		