



4.8

Bali 4.8 - EARLY ORDER SPECIAL OFFER

regular price 790.100 EUR

723.196 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 66.904 EUR

Estimated yearly charter management profit: 74.460 €

VALID TILL 25.10.2019.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

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BALI
CATAMARANS

www.bali-catamarans.hr

Quotation for catamaran BALI 4.8 - Tarif A-2020

Croatia Yachting d.o.o.
 Dražanac 2/a, Split, Croatia
 VAT ID: HR08633766175



Date:	
Offer No.:	
Client:	
Hull number:	
Engine No.:	

	Tarif H.T.	Montant H.T.
3 cabins (2 Portside + 1 Starboard) - 3 heads	575,100 €	
4 cabins (2 Portside + 2 Starboard) - 4 heads	591,200 €	
4 cabins (3 Portside + 1 Starboard) - 4 heads	594,400 €	
5 cabins (2 Portside + 3 Starboard) - 5 heads	595,400 €	
6 cabins (3 Portside + 3 Starboard) - 6 heads	612,600 €	612,600 €

Specifications Packs	Pack Excellence	
	53,900 €	
Combined battery charger 80 Amp - Inverter 12V /220v, 2000va	x	
2 extra service batteries of 130 amp	x	
Battery controller	x	
Indirect lighting in saloon/cockpit and cabins	x	
Forward cockpit and transom courtesy lighting	x	
Mainsail electrical winch	x	
lifting system for dinghy	x	
Electric windlass 1700W	x	
Extra fuel tank of 400lts for a total capacity of 1 000lts	x	
Extra Fresh water tank of 400lts for a total capacity of 1000lts	x	
Gaz oven	x	
Saloon tilting bay/door mechanically assisted by hydraulic struts	x	
Opening window between salon and foredeck cockpit	x	
Helmstation seat cushions	x	
Forward cockpit cushions	x	
Flybridge benches seats	x	
Aft bench seats	x	
2 layers of antifouling with Epoxy base coat	x	
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12" full touch screen at steering station	x	
Total pack excellence	53,900 €	

OPTIONS

Rigging - Sails		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3,770 €	3,770 €
Mechanics - Safety Equipment		
2 x Yanmar 57 hp instead of Yanmar 45hp	5,690 €	5,690 €
40kg Anchor + 70m of Ø12mm chain + bridle	1,760 €	1,760 €
8 big fenders & 5 mooring lines	880 €	880 €
Comfort		
Interior setup		
Interior upholstery		
Color Marlin PARCHMENT (extra for non-standard color vinyl)	660 €	660 €
Exterior setup		
Other external upholsteries Marlin PARCHMENT (forward cockpit and flybridge)	660 €	660 €
Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
Stern spring cleats	490 €	
Electronics - Hifi		
Commissioning - Handing over		
Subtotal net price of the boat pack & options FCO Split, Croatia		679,920 €
	Discount	8% -54,394 €
	Extra discount (Biograd Boat Show 2019)	2% -12,511 €
	Total discount	-66,904 €
Total net price of the boat with packs & options, EXW (France), including discount		613,016 €
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €

Launching in Canet ,mast setting & commissioning (1 day) and 7 days dockspace - net price	9,650 €	9,650 €
Transfer of the boat Canet en Roussillon - Split + mandatory safety equipment	7,200 €	7,200 €
Pack ready to go (Net price)	1,900 €	1,900 €
Subtotal net price of the boat pack & options FCO Split, Croatia	631,926 €	
Additional equipment		
Large fixed Bimini with LED lighting and clears for view on mainsail (stainless steel frame & canvas)	8,400 €	8,400 €
Forward cockpit fixed table	1,460 €	1,460 €
Set of 4 pillows/ backrest for aft bench Marlin PARCHMENT	390 €	390 €
Set of 8 pillows/ backrest for flybridge Marlin PARCHMENT	780 €	780 €
Sunbathing cushions for foredeck Marlin PARCHMENT	2,480 €	2,480 €
Sunbathing cushions on Flybridge Marlin PARCHMENT with stainless handrail	2,990 €	2,990 €
Big comfortable pillows (4 pillows) Marlin PARCHMENT	550 €	550 €
Permanent transom protection	530 €	530 €
LCD TV in saloon + Glomex antenne (including installation and materials)	1,160 €	1,160 €
Music stereo system with USB, Bluetooth and 6 speakers	1,450 €	1,450 €
Anchor chain counter and anchor windlass control unit at flybridge or helm station	480 €	480 €
Generator 15 KW with soundshield (installation and materials included)	17,200 €	17,200 €
Air condition Dometic(7 units - 52.000 BTU) including installation	25,900 €	25,900 €
Kit Solar panels 4 x 100 W	1,950 €	1,950 €
12 V fan per cabin (6 pcs)	660 €	660 €
JABSCO electrical toilets, sea water flush(6 pcs)	3,840 €	3,840 €
Coffee machine(230 V)	380 €	380 €
Microwave (220 V)	450 €	450 €
LED underwater lights at each transom (2 pcs)	780 €	780 €
Blackout curtains at each cabin & corridors	1,420 €	1,420 €
Folding seats to be used in saloon/cockpit (4 pcs)	1,160 €	1,160 €
Flexiteak on aft transom steps	2,860 €	2,860 €
Charter equipment (deck, safety, navigational, galley, bedlinen. RIB 3,80 m with 30 hp outboard ...)	12,900 €	12,900 €
Charter make-ready pack(auto switch for windlass, various reinforcement...)	1,100 €	1,100 €
TOTAL net price of the boat with packs & options FCO Split, Croatia		723,196 €
VAT	25%	180,799 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		903,995 €
Quote validity :		

PAYMENT CONDITIONS

30.000 EUR + VAT in order to book a slot on production(pre-order)

15% of the total amount of the order less pre-order deposit is to be paid 6 months before the completion date Ex-factory

35% of the total amount is to be paid 4 months before completion date Ex-factory

Balance payment 15 days before completion date in the shipyard in accordance with previous notification.

Payable in HR kunas in accordance with selling exchange rate of OTP BANKA d.d., Split on the date of payment.

NOTE: The offer is valid for Croatia Yachting charter management fleet only.