

Quotation for catamaran BALI 4.1 - Tarif B1 -2019



DATE :
 Owner :
 Name of boat :
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 Technical language (FR / EN):

	Tarif H.T.	Montant H.T.
1 3 cabins - 2 heads Version	310 300 €	310 300 €
3 cabins- 3 heads Version	311 300 €	
4 cabins - 2 heads Version	312 800 €	
4 cabins - 3 heads Version	313 800 €	
4 cabins - 4 heads Version	314 800 €	

Specifications Packs	Pack Horizon	Pack Excellence
	29 800 €	37 800 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x	x
Combined battery charger 70 Amp - Inverter 12V /220v, 1600va	x	x
Battery controller	x	x
Fridge freezer 272 L (220V) with dedicated inverter	x	x
LED navigation lights	x	x
Davits for dinghy	x	x
SS pulpits with seats	x	x
Hot and cold cockpit shower	x	x
Electric windlass 1000W	x	x
Solent furler system	x	x
2 extra service batteries of 130 amp	x	x
Aft cockpit courtesy lighting	x	x
Extra Fresh water tank of 400 L for a total capacity of 800lts	x	x
Kit of two high cupboards in kitchen	x	x
Corner sofa and meridian/daybed cushions	x	x
Aft bench cushions	x	x
Salon tilting bay/door mechanically assisted by pneumatic struts	x	x
Engine room & locker hatches on gaz struts	x	x
Mainsail electrical winch	x	x
Electrical winch for mainsail halyard, furler line , mainsail track and davits	x	x
Automatic first and second reef	x	x
Saloon to forward-cockpit window fully retractable		x
Saloon Lateral sliding windows		x
Forward cockpit and helmsman seat cushions		x
USB outlets (1 per cabin and 1 at chart table)		x
Gaz oven		x
Total pack Horizon	29 800 €	0 €
1 Total pack excellence	37 800 €	37 800 €

OPTIONS

# Rigging - Sails		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 030 €	
Square top reinforced Dacron full-batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4 060 €	
Extra for Hydranet solent instead of Dacron	2 840 €	
Triradial Code 0 (56 sqm) with anti-rotation cable	4 980 €	
Asymmetric spinnaker 1,5 oz (90 m²)	4 410 €	
In-boom furling system with with electric winch return and modification of mainsail	23 250 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	5 450 €	
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	3 520 €	
Extra winch on portside for gennaker sheet , Code zero or spinnaker	1 080 €	
Electrical winch for solent and mainsail sheets and reefs	2 180 €	
Mast in 2 parts	1 410 €	

# Mecanics - Safety Equipment		
2 YANMAR engines of 40 hp instead of 19 hp	5 080 €	
Additional alternators 12V 125A for Yanmar 40 hp	4 380 €	
Pair of 3 blades folding propellers	3 150 €	
ONAN Genset generator 7,5 KW 50hz with soundshield 220 V	17 550 €	
ONAN Genset generator 9 KW 60hz with soundshield 110 V	18 470 €	
Generator remote control	580 €	
Kit solar panels (2 x 100 watts) (specify 1 or 2)	2 910 €	
Primary 110 volts electrical system instead of 220 v. (with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	2 480 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5 160 €	
Safety equipment for 10 with Life-raft (without EPIRB)	5 540 €	
20kg Anchor + 70m of Ø10mm chain + bridle	1 410 €	
6 big fenders & 4 mooring lines	790 €	
2 layers of antifouling with Epoxy base coat	2 440 €	

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BALI 4.1
MAXI LOUNGE

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2 layers of tropics antifouling with Epoxy base coat	3 890 €	
# Comfort		
Reverse cycle aircond in hulls for 3 cabins version 220V/50Hz (needs generator 7,5 KW)	18 300 €	
Reverse cycle aircond in hulls for 4 cabins version 220V/50Hz (needs generator 7,5 KW)	20 300 €	
Reverse cycle aircond in salon 220V/50Hz (needs generator 7,5 KW)	13 500 €	
110V/ 60Hz Aircond , Modification of the 220V/50Hz (US & JAPAN)	1 100 €	
Central heating system in hulls and salon (incompatible with Aircond option) : tba	11 330 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13 490 €	
Electrical toilet with fresh water (specify 1, 2, 3 or 4 and location)	980 €	
2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	3 820 €	
sea water pump at galley & anchor	1 290 €	
1 fan per cabin and forepeak (specify nbr according to choosen version and location)	165 €	
Dish washer for 6 under sink 220 V	1 490 €	
Micro-wave oven 220V	650 €	
4 kg washing machine integrated in portside head (3 cabins version only) 220V	1 670 €	
3kg/ 1,5kg washer-dryer machine (3 cabins version) 220V	1 780 €	
Hydraulic system for salon tilting bay door	4 060 €	
# Interior setup		
Berth in portside forepeak (1,88m) with hull opening porthole	2 630 €	
Access from forward cabin to portside forepeak-(for 4 cabins version only)	1 010 €	
Berth in starboard forepeak (1,88m) with hull opening porthole	2 630 €	
Access from forward cabin to starboard forepeak	1 010 €	
Opening porthole between steering station and saloon	610 €	
Blackout curtains VS 3 cabins (colour: ecru)	2 030 €	
Blackout curtains VS 4 cabins (colour: ecru)	2 030 €	
Mosquito screens for portholes in cabins VS 3 cabins	1 410 €	
Mosquito screens for portholes in cabins VS 4 cabins	1 490 €	
Safe box under aft portside berth	1 010 €	
Convertible saloon table for double berth (cushions included)	2 620 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Saloon pouffe (with storage and cushion)	790 €	
Carpet in cabins (3 cabins)	990 €	
Carpet in cabins (4 cabins version)	1 010 €	
# Interior upholstery		
Color Diamante SNOW (standard)	NC	
Color Diamante TAUPE	330 €	
# Exterior setup		
Large Bimini top (stainless steel frame, canvas and transparent windows)	10 540 €	
Helmstation Bimini (stainless steel frame & canvas)	3 380 €	
2 forward cockpit removable tables	1 480 €	
Enclosure for helmsation Bimini	1 960 €	
Sun awning for forward cockpit	1 490 €	
Set of sun awnings for sides area of the aft cockpit	1 570 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1 750 €	
Set of protection for steering console TAUPE	610 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	510 €	
Exterior upholstery SNOW	NC	
Exterior upholstery TAUPE	330 €	
Cushions for maxi transat	1 280 €	
Sunbathing cushions for foredeck	2 790 €	
Sunbathing cushions for bimini	990 €	
Big comfortable pillows (4 pillows) SNOW	1 230 €	
Big comfortable pillows (4 pillows) TAUPE	1 230 €	
Front cockpit and transoms courtesy lighting	1 970 €	
Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable PVC Gangway 2,60m with bag & female deck fitting	1 990 €	

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LED submarine lighting 21 W blue under each transom (4 spots)	4 020 €	
Plancha with gas installation	1 710 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered Black	15 070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Teak white	15 070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Scrubbed white	15 070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered white	15 070 €	
Synthetic teak on aft transom steps only Weathered Black	2 340 €	
Synthetic teak on aft transom steps only Teak white	2 340 €	
Synthetic teak on aft transom steps only Scrubbed white	2 340 €	
Synthetic teak on aft transom steps only Weathered white	2 340 €	
Dinghy 2,80m + 5hp outboard engine installed on davits	8 140 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	14 040 €	
Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	21 230 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Fordeck)	1 010 €	
Wifi Antenna	1 520 €	
VHF backup antenna on masthead	150 €	
Radar Raymarine with bracket	3 990 €	
TV antenna	710 €	
TV Led screen 26" with DVD in saloon (french channels)	1 780 €	
Raymarine remote control for automatic pilot	1 010 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		348 100 €
Transport , commissioning in Marans/ La Rochelle (France), one day hand over and 4 days dockspace , net price	9 160 €	
Transport , commissioning in Cap Bon (Tunisia), one transfer from the airport,one day hand over , net price	8 980 €	
Skipper delivery from La Rochelle to Canet en Roussillon , net price	6 010 €	
Skipper delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO - France) , net price	5 430 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) , net price	5 800 €	
Pack ready to go (Net price) (Full diesel)	800 €	
Truck loading charges at factory, net price	470 €	
French flag registry formalities (except french DAN)	270 €	
Frais transitaire	270 €	
Custom export formalities	270 €	
Apostille fees	270 €	
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
	Net price Ex VAT	348 100 €
Quote validity :		