



5.4

## Bali 5.4 - EARLY ORDER SPECIAL OFFER

regular price 1.175.510 EUR

**1.057.794 EUR\***

FULLY EQUIPPED FOR CHARTER

**SAVING: 117.716 EUR**

Estimated yearly charter management profit: 98.036 €

**VALID TILL 30.10.2020.**

- \* The prices do not include VAT
- \* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- \* Only valid for next available slot
- \* Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

**CROATIA YACHTING D.O.O.**

Split | tel: +385 (21) 332 332 | sales@croatia-yachting.hr

**BALI**  
CATAMARANS

[www.bali-catamarans.hr](http://www.bali-catamarans.hr)

# Quotation for catamaran BALI 5.4 - Tarif A-2021

Croatia Yachting d.o.o.  
Dražanac 2/a, Split, Croatia  
VAT ID: HR08633766175



Date:	
Offer No.:	
Client :	
Hull number:	
Engines:	2 x 80 hp Yanmar
Engine No.:	
Type	
Year	2021
Length	16.97 m
Beam	8.74 m

	Price ex VAT	Total Ex VAT
<b>BALI 5.4 equipped with 2 57 hp Yanmar</b>		
<b>3 cabins (2 Portside + 1 Starboard) - 3 heads version</b>	<b>902.000 €</b>	
<b>4 cabins (2 Portside + 2 Starboard) - 4 heads version</b>	<b>888.000 €</b>	
<b>4 cabins (1 starboard + 3 portside ) - 3 heads version</b>	<b>896.000 €</b>	
<b>5 cabins (3 Portside + 2 Starboard) - 5 heads version</b>	<b>898.700 €</b>	
<b>1 6 cabins (3 Portside + 3 Starboard) - 6 heads version</b>	<b>906.000 €</b>	<b>906.000 €</b>

Specifications Packs	Pack Excellence	
<input type="checkbox"/> Ecological pack including freshwater purifying filter and membrane bioreactor for wastewater filtration		X
<input type="checkbox"/> Combined battery charger 120 amp - Inverter 12V/220V, 3000VA		X
<input type="checkbox"/> Battery controller		X
<input type="checkbox"/> House fridge freezer (615L) with chilled water, ice maker and dedicated inverter		X
<input type="checkbox"/> Lifting system for dinghy		X
<input type="checkbox"/> Electric windlass 1700W		X
<input type="checkbox"/> 2 12V extra service batteries of 130 amp		X
<input type="checkbox"/> Indirect lighting in saloon/cockpit and cabins		X
<input type="checkbox"/> Forward cockpit and transom courtesy lighting		X
<input type="checkbox"/> Extra fuel tank of 600L for a total capacity of 1200L		X
<input type="checkbox"/> Extra Fresh water tank of 600L for a total capacity of 1260L		X
<input type="checkbox"/> Hot and cold cockpit shower		X
<input type="checkbox"/> Comfortable swim ladder with large handles and teak steps		X
<input type="checkbox"/> Saloon tilting bay/door mechanically assisted by hydraulic struts		X
<input type="checkbox"/> Solent electrical winch		X
<input type="checkbox"/> Mainsail electrical winch		X
<input type="checkbox"/> Helmstation seat cushions		X
<input type="checkbox"/> Forward cockpit cushions (Seats and backrests )		X
<input type="checkbox"/> Seats for aft bench (Seats and backrests )		X
<input type="checkbox"/> Gaz oven		X
<input type="checkbox"/> 2 layers of antifouling with Epoxy base coat		X
<input type="checkbox"/> Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station		X
<b>1 Total pack excellence</b>	<b>73.860 €</b>	<b>73.860 €</b>

## OPTIONS

<b># Rigging - Sails</b>		
<b># Lazy bag and UV protection for sail in taupe color</b>		
<b>1</b> Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	<b>4.060 €</b>	<b>4.060 €</b>
<b># Mechanics - Safety Equipment</b>		
<b>1</b> 2 x 80 hp Yanmar engines instead Yanmar 57 HP	<b>13.150 €</b>	<b>13.150 €</b>
<b># Comfort</b>		
<b># Interior setup</b>		
<b># Upholstery color</b>		
<b>1</b> Upholstery color Beige Grey	<b>NC</b>	
<b># Exterior setup</b>		
<b>1</b> Stern spring cleats (incompatible option with hydraulic aft platform)	<b>520 €</b>	<b>520 €</b>
<b># Electronics - Hifi</b>		
<b># Commissioning - Handing over</b>		
<b>Total net list price of the Boat with packs &amp; options EXW Canet en Roussillon (France)</b>		<b>997.590 €</b>
<b>Discount</b>	10%	<b>-99.759 €</b>
<b>Extra discount</b>	2%	<b>-17.957 €</b>
<b>Total discount</b>		<b>-117.716 €</b>
<b>Net price of the Boat with packs &amp; options EXW Canet en Roussillon (France), including discount</b>		<b>879.874 €</b>

1	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €
1	Commissioning in Canet (France), with anchor set 50kg and 80 ml Ø12 chain, anchor bridle, fenders and moorings, one day hand over and 7 days dockspace (net price)	14.580 €	14.580 €
1	Transfer of the boat Canet en Roussillon - Split + mandatory safety equipment	7.900 €	7.900 €
1	Pack ready to go (net price)	2.160 €	2.160 €
<b>Net price of the boat with packs &amp; options EXW FCO Split, Croatia</b>		<b>904.674 €</b>	
<b>Additional equipment</b>			
	Large fixed Bimini with LED lighting and clears for view on mainsail ( stainless steel frame & canvas)		11.120 €
	Mash cover for saloon windows		1.510 €
	Set of protection for steering console		400 €
	Sunbathing cushions for foredeck Marlin PARCHMENT		2.660 €
	Sunbathing cushions on Flybridge Marlin PARCHMENT with stainless handrail		1.180 €
	Big comfortable pillows (4 pcs)		590 €
	Set of 4 cushions/ backrest for aft bench Marlin PARCHMENT		590 €
	Set of 9 cushions/ backrest for flybridge Marlin PARCHMENT		1.190 €
	Anchor chain counter and anchor windlass control unit at flybridge or helm station		550 €
	Blackout curtains at each cabin & corridors		1.420 €
	2 removable tables on flybridge		980 €
	Forward cockpit fixed teak table		2.700 €
	Permanent transom protection		840 €
	LCD TV in saloon + Glomex antenne (including installation and materials)		1.450 €
	Music stereo system with USB, Bluetooth and 8 speakers		3.560 €
	Watermaker (220 V) - OSMOSEA EVO 100		14.200 €
	Generator 15 KW with soundshield		17.200 €
	Air condition Dometic(7 units - 52.000 BTU) including installation		25.900 €
	Kit Solar panels 6 x 100 W		3.840 €
	Electrical toilets, sea water flush(6 pcs)		4.800 €
	Coffee machine(230 V)		380 €
	LED underwater lights at each transom (4 pcs OceanLED SPORT )		2.560 €
	Flexiteak (rear platform, aft cockpit, transom, fwd cockpit, flybridge, steps, side decks...)		24.400 €
	Berth in port bow compartement (berth, porthole, cupboard , washbowl, head)		3.340 €
	Berth in starboard bow compartement (berth, porthole, cupboard , washbowl, head)		3.340 €
	Microwave		450 €
	Dish-washer		1.480 €
	Washer-dryer		1.790 €
	Charter equipment (deck, safety, navigational, galley, bedlinen. RIB 3,60 m with 30 hp outboard ...)		17.600 €
	Charter make-ready pack(auto switch for windlass, various reinforcement...)		1.100 €
<b>TOTAL net price of the boat with packs &amp; options FCO Split, Croatia</b>		<b>1.057.794 €</b>	
<b>VAT</b>		<b>25%</b>	<b>264.449 €</b>
<b>TOTAL price of the boat pack &amp; options FCO Split, Croatia, including VAT</b>		<b>1.322.243 €</b>	
<b>Offer valid until October 30th 2020</b>			
<b>PAYMENT CONDITIONS</b>			
40.000 EUR + VAT in order to book a slot on production(pre-order)			
15% of the total amount of the order less pre-order deposit is to be paid 6 months before the completion date Ex-factory			
35% of the total amount is to be paid 4 months before completion date Ex-factory Balance payment 15 days before completion date in the shipyard in accordance with previous notification.			
Payable in EURO or in HR kunas in accordance with selling exchange rate of OTP BANKA d.d., Split on the date of payment.			
<i>NOTE: The offer is valid for Croatia Yachting charter management fleet only. The boat will be exhibited at Croatia boat show and Biograd boat show 2021</i>			
These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.			