

Quotation for catamaran BALI 5.4 - Tarif B-2019

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175

BALI 5.4

O P E N S P A C E

DATE :
Offer No. :
Client :
Hull number:
Engine No.:

	Tarif H.T.	Montant H.T.
4 cabins - 4 heads	831.000 €	
5 cabins - 5 heads	848.300 €	
1 6 cabins - 6 heads	856.100 €	856.100 €

Specifications Packs	Pack Excellence
	63.800 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x
Combined battery charger 120 Amp - Inverter 12V /220v, 3000va	x
Battery controller	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x
LED navigation lights	x
Lifting system for dinghy	x
SS pulpits with seats	x
Hot and cold cockpit shower	x
Electric windlass 1700W	x
2 extra service batteries of 130 amp	x
Indirect lighting in saloon/cockpit and cabins	x
Forward cockpit and transom courtesy lighting	x
Foldable foredeck cockpit table	x
Extra fuel tank of 600lts for a total capacity of 1 200lts	x
Extra Fresh water tank of 600lts for a total capacity of 1200lts	x
Engine room & locker hatches on gaz struts	x
Saloon tilting bay/door mechanically assisted by hydraulic struts	x
Solent electrical winch	x
Mainsail electrical winch	x
USB outlets (1 per cabin and 1 at chart table)	x
Helmstation seat cushions	x
Forward cockpit cushions	x
Flybridge cushions	x
Aft cockpit and aft bench cushions	x
Swinging opening window between salon and forward cockpit	x
Total pack excellence	63.800 €

OPTIONS

#	Rigging - Sails		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.060 €	
	Square top reinforced Dacron full-batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	5.540 €	
	Extra for Hydranet solent instead of Dacron	8.870 €	
	Triradial Code 0 (90 sqm) with anti-rotation cable	8.560 €	
	In-boom furling system with with electric winch return and modification of mainsail	Nous consulter	
	Aluminum V boom with LED lighting	16.500 €	
	Code 0 rigging: bowsprit ,furler,bobstays, blocks & deck fitting	8.360 €	
	Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	5.940 €	
	2 additional winches for head sails	3.780 €	
	2 additional electrical winches for headsails	4.880 €	
	Mast in 2 parts	1.630 €	

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# Mechanics - Safety Equipment		
2 80 hp Yanmar engines instead Yanmar 57 HP	14.290 €	
Additional alternators 12V 125A for 2 x Yanmar 80 hp	4.380 €	
Pair of 3 blades folding propellers for Yanmar engines	4.950 €	
Electric bow thruster with tunnel	11.420 €	
ONAN Genset generator 7 KW 50hz with soundshield and remote control 220 V	26.820 €	
ONAN Genset generator 17,5 KW 50hz with soundshield and remote control 220 V	35.240 €	
ONAN Genset generator 9 KW 60hz with soundshield and remote control 110 V	29.510 €	
ONAN Genset generator 21,5 KW 60hz with soundshield and remote control 110 V	36.980 €	
Kit solar panels :8 100 w panels : 800 W	10.140 €	
Primary 110 volts electrical system instead of 220 v. (with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	11.200 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5.160 €	
Safety equipment for 10 with Life-raft (without EPIRB)	5.550 €	
Safety equipment for 12 with Life-raft (without EPIRB)	5.730 €	
50kg Anchor + 80m of Ø12mm chain + bridle	1.910 €	
8 big fenders & 5 mooring lines	1.060 €	
2 layers of antifouling with Epoxy base coat	4.670 €	
2 layers of tropics antifouling with Epoxy base coat	7.080 €	
# Comfort		
Reverse cycle aircond in hulls for 4 cabins version 220V/50Hz	44.780 €	
Reverse cycle aircond in hulls for 5 cabins version 220V/50Hz	43.730 €	
Reverse cycle aircond in hulls for 6 cabins version 220V/50Hz	49.060 €	
Reverse cycle aircond in salon 220V/50Hz	12.800 €	
Extra for AC in Starboard bow compartement	2.500 €	
Extra for AC in Port bow compartement	2.500 €	
110V/ 60Hz Aircond , Modification of the 220V/50Hz (US & JAPAN)	1.800 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13.770 €	
Watermaker 220V 240 L/H (needs genset)	16.620 €	
Watermaker 110V 240 L/H (needs genset)	18.280 €	
Electrical toilet with fresh water (specify the number)	1.080 €	
2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	5.960 €	
sea water pump at galley & anchor	2.320 €	
1 fan per cabin and forepeak (specify according to choosen version)	165 €	
Dish-washer for 9 sets 220V	2.220 €	
Micro-wave oven 220V	650 €	
12 bottles wine cooler	2.490 €	
6 kg washer-dryer 220 V (4 or 5 cabins/owners version)	2.160 €	

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#		Tarif H.T.	Montant H.T.
# Interior setup			
	Twin berths in central cabin (only for 5 or 6 cabins version)	1.260 €	
	Bunk beds in starboard aft cabin (only for 6 cabins version)	3.420 €	
	Berth in port forepeak (berth, porthole, cupboard , washbowl , shower and head)	7.350 €	
	Communication door between port bow compartement and forward cabin	1.750 €	
	Berth in starboard forepeak (berth, porthole, cupboard , washbowl ,shower and head)	7.350 €	
	Communication door between starboard bow compartement and forward cabin	1.750 €	
	Pleated blinds in each cabin, heads & corridors (4 cabins version)	5.760 €	
	Pleated blinds in each cabin, heads & corridors (5 cabins version)	5.760 €	
	Pleated blinds in each cabin, heads & corridors (6 cabins version)	5.760 €	
	Mosquito screens for portholes (4 cabins version)	2.420 €	
	Mosquito screens for portholes (5 cabins version)	2.420 €	
	Mosquito screens for portholes 6 cabins	2.420 €	
	Safe box	1.010 €	
	Elastomere box spring (4 cabins version)	1.520 €	
	Elastomere box spring (5 cabins version)	1.900 €	
	Elastomere box spring 6 cabins	2.280 €	
	Saloon table convertible in coffee table (two telescopic feet)	8.200 €	
	Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
	Carpet in cabins (4 cabins version)	3.350 €	
	Carpet in cabins (5 cabins version)	3.580 €	
	Carpet in cabins (6 cabins)	3.940 €	
# Upholstery			
	Color Diamante SNOW (standard)	NC	
	Color Diamante TAUPE	710 €	
	Premium Tissue	2.800 €	
	3-seater central sliding bench with storage and cushions SNOW	3.600 €	
	3-seater central sliding bench with storage and cushions TAUPE	3.600 €	
	3-seater central sliding bench with storage and cushions PREMIUM TISSUE	3.600 €	
	Extra for leather upholstery (needs Premium option)	5.980 €	
# Exterior setup			
	Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	18.870 €	
	Fly Bridge comfort equipment (including kit of two tables , 12 V fridge, water point)	8.800 €	
	Forward cockpit fixed table	3.320 €	
	Flybridge white tent with clears (Option large Bimini needed)	6.980 €	
	Sun awning for forward cockpit + topping lift	4.840 €	
	Aft cockpit sun awning	1.390 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	2.510 €	
	Set of protection for steering console TAUPE	660 €	
	Set of storage covers for foredeck sunbathing cushions TAUPE	1.220 €	

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Sunbathing cushions for foredeck SNOW	3.990 €	
Sunbathing cushions for foredeck TAUPE	3.990 €	
Sunbathing cushions and stainless steel frame on Flybridge SNOW	7.420 €	
Sunbathing cushions and stainless steel frame on Flybridge TAUPE	7.420 €	
Big comfortable pillows (4 pillows) SNOW	1.230 €	
Big comfortable pillows (4 pillows) TAUPE	1.230 €	
Synthetic teak (rear platform, aft cockpit, transoms and forward cockpit floor) Weathered Black	21.300 €	
Synthetic teak (rear platform, aft cockpit, transoms and forward cockpit floor) Teak White	21.300 €	
Synthetic teak (rear platform, aft cockpit, transoms and forward cockpit floor) Scrubbed White	21.300 €	
Synthetic teak (rear platform, aft cockpit, transoms and forward cockpit floor) Weathered White	21.300 €	
Permanent transom protection	980 €	
Stern spring cleats	520 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable PVC Gangway 2,60m with bag & female deck fitting	4.740 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4.020 €	
Electrical davits	3.850 €	
Dinghy 3,80m Hypalon + 25hp outboard engine installed on davits	17.800 €	
Set up when dinghy provided by the owner	880 €	
# Electronics - Hifi		
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	24.680 €	
Southern hemisphere compass	60 €	
Radio HiFi 6 loud speaker Bluetooth (saloon , flybridge and front cockpit)	1.680 €	
Wifi Antenna	1.620 €	
VHF backup antenna on masthead	150 €	
Radar Raymarine with bracket	4.040 €	
southern hemisphere compass	1.985 €	
TV Led screen with DVD in saloon with electrical lift	3.920 €	
Raymarine remote control for automatic pilot	1.010 €	
# Commissioning - Handing over		
Net price of the Boat with packs & options EXW (Canet en Roussillon)		919.900 €
Discount		
Extra discount		
Total discount		
Subtotal Net price of the boat pack & options FCO Split, Croatia		919.900 €
Transfer of the boat Canet en Roussillon - Split + mandatory safety equipment	7.900 €	
Launching, mast setting & commissioning (1 day) and 7 days dockspace	12.000 €	
Pack ready to go (Net price) (Full diesel)	2.160 €	
French flag registry formalities (except french DAN)	270 €	
Frais transitaire	270 €	
Custom export formalities	270 €	
Apostille fees	270 €	
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Subtotal Net price of the boat pack & options FCO Split, Croatia		919.900 €
Additional equipment		
Coffee machine(230 V)	380 €	
LCD TV in saloon + Glomex antenne (including installation and materials)	1.160 €	
Music stereo system with USB, Bluetooth and 6 speakers	1.450 €	
Low consumption 12V 105L/H watermaker (needs solar panels and/or alternators)	14.800 €	

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Anchor chain counter and anchor windlass control unit at flybridge or helm station	480 €	
12 V fan per cabin (6 pcs)	660 €	
Generator 13 KW with soundshield (installation and materials included)	18.800 €	
Kit Solar panels 6 x 100 W	3.840 €	
Berth in port bow compartement (berth, porthole, cupboard , washbowl, head)	3.340 €	
Berth in starboard bow compartement (berth, porthole, cupboard , washbowl, head)	3.340 €	
Big comfortable pillows (4 pillows) TAUPE	550 €	
2 removable tables on flybridge	980 €	
Blackout curtains at each cabin & corridors	1.420 €	
Flexiteak at aft transom steps	12.400 €	
Sunbathing cushions for foredeck	3.060 €	
Sunbathing cushions for bimini	1.020 €	
Folding seats to be used in saloon/cockpit (4 pcs)	800 €	
Flybridge canvas bimini top, stainlees steel frame - TOUPE COLOR	7.850 €	
JABSCO electrical toilet pumps, sea water flush (6 pcs)	3.840 €	
Charter equipment (deck, safety, navigational, galley, bedlinen. RIB 3,80 m with 20 hp outboard ...)	15.800 €	
Charter make-ready pack(auto switch for windlass, various reinforcement...)	1.100 €	
Foldable gangway 2.80	1.250 €	
TOTAL net price of the boat with packs & options FCO Split, Croatia		919.900 €
VAT	25%	229.975 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		1.149.875 €
Quote validity :		

Delivery time:

PAYMENT CONDITIONS

40.000 € - for slot reservation

1st deposit - 15% of the total price 6 months before delivery

2nd deposit - 33% of the total price 4 months before delivery

Balance - 2 weeks before completion date

Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment

NOTE: The offer is valid for Croatia Yachting charter management fleet only.