

Quotation for catamaran BALI 4.1 - Tarif A-2020



DATE :
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	Tarif H.T.	Montant H.T.
1 3 cabins - 2 heads Version	323 700 €	323 700 €
3 cabins- 3 heads Version	324 700 €	
4 cabins - 2 heads Version	326 200 €	
4 cabins - 3 heads Version	327 200 €	
4 cabins - 4 heads Version	328 300 €	

Specifications Packs	Pack Excellence
Combined battery charger 70 Amp - Inverter 12V/220V, 1600va	x
Battery controller	x
Electrical winch for mainsail halyard, furler line, mainsail track and davits	x
Automatic first and second reef	x
SS pulpits with seats	x
Electric windlass 1000W	x
Salon manual tilting bay/door mechanically assisted by pneumatic struts	x
Saloon to forward-cockpit window fully retractable	x
Lateral sliding windows	x
Aft cockpit courtesy lighting	x
Extra Fresh water tank of 400L for a total capacity of 800L	x
Gaz oven	x
Kit of two high cupboards in kitchen	x
Corner sofa and meridian/daybed cushions	x
Forward cockpit and helmsman seat cushions	x
Seats for aft bench	x
Engine room and locker hatches on gaz struts	x
Davit for dinghy	x
Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	x
2 layers of antifouling with Epoxy base coat	x
Safety equipment for 8 with Life-raft (without EPIRB)	x
1 Total pack excellence	48 700 €

OPTIONS

# Rigging - Sails		
# Lazy bag and UV protection for sail in taupe color		
Reinforced Dacron full batten Mainsail and Solent with UV protection + Lazy-Bag & Lazy-Jack	3 030 €	
Square top reinforced Dacron full-batten Mainsail with specific fitting and Solent with UV protection + Lazy-Bag & Lazy-Jack	4 870 €	
Extra for Hydranet solent instead of Dacron	2 840 €	
Tirradial Code 0 (56 sqm) with non-rotation cable	4 980 €	
Asymmetric spinnaker 1,5 oz (90 m²)	4 410 €	
In-boom furling system with electric winch return and modification of mainsail	23 250 €	
Code 0 rigging : bow spirit , furler, bobstays, blocks and deck fitting	5 450 €	
Spinnaker rigging : bowsprit, halyard, sheets, deck fitting and blocks (not necessary if code 0 gear ordered)	3 520 €	
Extra winch on portside for gennaker sheet, Code zero or spinnaker	1 080 €	
Electrical winch for solent and mainsail sheets and reefs	2 180 €	
Mast in 2 parts	1 410 €	

# Mechanics - Safety Equipment		
2 YANMAR engines of 40hp instead of 19hp	5 080 €	
Additional alternators 12V 125A for Yanmar 40hp	4 380 €	
Pair of 3 blades folding propellers	3 150 €	
ONAN Genset generator 7,5KW 50hz with soundshield 220V	17 550 €	
ONAN Genset generator 9KW 60hz with soundshield 110V	18 470 €	
Generator remote control	580 €	
Kit solar panels (2 x 100 watts) (specify 1 or 2)	3 100 €	
Primary 110V electrical system instead of 220V (with boiler, bat.charger, outlets, converter and prewiring of coffee machine, micro wave, TV, washing machine elec. connections)	2 480 €	
Extra for Safety equipment for 10 instead 8 with Life-raft (without EPIRB)	780 €	
20kg Anchor + 70m of Ø10mm chain + bridle	1 410 €	
6 big fenders and 4 mooring lines	790 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2 260 €	

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#	Comfort		
	Reverse cycle aircond in hulls for 3 cabins version 220V/50Hz (needs generator 7,5KW)	18 300 €	
	Reverse cycle aircond in hulls for 4 cabins version 220V/50Hz (needs generator 7,5KW)	20 300 €	
	<i>Both hulls AC options don't include AC for salon</i>		
	Reverse cycle aircond in salon 220V/50Hz (needs generator 7,5 KW)	13 500 €	
	110V/ 60Hz Aircond , Modification of the 220V/50Hz (US & JAPAN)	1 100 €	
	Central heating system in hulls and salon (incompatible with Aircond option) : tba	11 330 €	
	Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13 490 €	
	Electrical toilet with fresh water (specify 1, 2, 3 or 4 and location)	980 €	
	2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	3 820 €	
	sea water pump at galley & anchor	1 290 €	
	1 fan per cabin and forepeak (specify nbr according to choosen version and location)	165 €	
	Dish washer for 6 under sink 220V	1 490 €	
	Micro-wave oven 220V	650 €	
	4 kg washing machine integrated in portside head (3 cabins version only) 220V	1 680 €	
	3kg/ 1,5kg washer-dryer machine (3 cabins version) 220V	1 780 €	
	Hydraulic system for salon tilting bay door	4 060 €	

#	Interior setup		
	Berth in portside forepeak (1,88m) with hull opening porthole	2 630 €	
	Access from forward cabin to portside forepeak (for 4 cabins version only)	1 010 €	
	Berth in starboard forepeak (1,88m) with hull opening porthole	2 630 €	
	Access from forward cabin to starboard forepeak	1 010 €	
	Opening porthole between steering station and saloon	610 €	
	Blackout curtains VS 3 cabins (color : ecru)	2 030 €	
	Blackout curtains VS 4 cabins (color : ecru)	2 030 €	
	Mosquito screens for portholes in cabins VS 3 cabins	1 410 €	
	Mosquito screens for portholes in cabins VS 4 cabins	1 490 €	
	Safe box under aft portside berth	1 010 €	
	Convertible saloon table for double berth (cushions included)	2 620 €	
	Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
	Saloon pouffe (with storage and cushion)	790 €	
	Carpet in cabins (3 cabins version)	990 €	
	Carpet in cabins (4 cabins version)	1 010 €	

#	Interior upholstery		
	Color Marlin WHITE (Vinyl standard)	NC	
	Color Marlin PARCHMENT (extra for non-standard color)	660 €	
	Fabric Savane Silver Color	990 €	
	Fabric Savane Canvas Color	990 €	

#	Exterior setup		
	Large Bimini top (stainless steel frame, canvas and transparent windows)	10 540 €	
	Helmstation Bimini (stainless steel frame & canvas)	3 380 €	
	2 forward cockpit removable tables	1 480 €	
	Enclosure for helmsation Bimini	1 960 €	
	Sun awning for forward cockpit	1 490 €	
	Set of sun awnings for sides area of the aft cockpit	1 570 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1 750 €	
	Set of protection for steering console TAUPE	610 €	
	Set of storage covers for foredeck sunbathing cushions TAUPE	510 €	

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Color of aft bench seats Marlin WHITE (vinyl standard)	NC	
Set of 5 pillows/ backrest for aft bench Marlin WHITE	650 €	
Color of other external upholsteries (forward cockpit and helmstation) (Vinyl standard)	NC	
Cushions for maxi transat Marlin WHITE	1 280 €	
Sunbathing cushions for foredeck Marlin WHITE	2 790 €	
Sunbathing cushions for bimini Marlin WHITE	990 €	
Big comfortable pillows (4 pillows) Marlin WHITE	1 230 €	
Extra for non-standard color vinyl (forward cockpit and helmstation) Marlin PARCHMENT	660 €	
Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
Set of 5 pillows/ backrest for aft bench Marlin PARCHMENT	650 €	
Cushions for maxi transat Marlin PARCHMENT	1 280 €	
Sunbathing cushions for foredeck Marlin PARCHMENT	2 790 €	
Sunbathing cushions for bimini Marlin PARCHMENT	990 €	
Big comfortable pillows (4 pillows) Marlin PARCHMENT	1 230 €	
Front cockpit and transoms courtesy lighting	1 970 €	
Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable composite Gangway 2,20m with bag & female deck fitting	1 620 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4 020 €	
Plancha with gas installation	1 710 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered Black	15 070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Teak white	15 070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Scrubbed white	15 070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered white	15 070 €	
Synthetic teak on aft transom steps only Weathered Black	2 340 €	
Synthetic teak on aft transom steps only Teak white	2 340 €	
Synthetic teak on aft transom steps only Scrubbed white	2 340 €	
Synthetic teak on aft transom steps only Weathered white	2 340 €	
Dinghy 2,80m + 5hp outboard engine installed on davits	8 140 €	
Set up when dinghy provided by the owner	880 €	
# Electronics - Hifi		
Raymarine Electronic Pack 2 instead Pack 1 : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	7 960 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Fordeck)	1 010 €	
Wifi Antenna	1 520 €	
VHF backup antenna on masthead	280 €	
Radar Raymarine with bracket	3 990 €	
TV antenna	710 €	
TV Led screen 26" with DVD in saloon (french channels)	1 780 €	
Raymarine remote control for automatic pilot	1 010 €	

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# Commissioning - Handing over			
Total Price of the Boat with packs & options		372 400 €	
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		160 €	
Transport , commissioning in Marans (France), one day hand over and 4 days dockspace , net price		9 160 €	
Transport , commissioning in Cap Bon (Tunisia), one transfer from the airport,one day hand over , net price		8 980 €	
Skipper delivery from La Rochelle to Canet en Roussillon , net price		6 010 €	
Skipper delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO - France) , net price		5 430 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) , net price		5 800 €	
Truck loading charges at factory, net price		1 470 €	
Kit of 4 shipping craddles (mandatory for shipping)		4 900 €	
Pack ready to go (Net price)		800 €	
Fees for owners belongings treatment		1 500 €	
French flag registry formalities fees (except french DAN)		270 €	
Forwarding agent fees		270 €	
Custom export formalities fees		270 €	
Apostille fees		270 €	
Net price Ex VAT		372 400 €	
Quote validity :			