

Quotation for catamaran BALI 4.8 - Tarif A-2021



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Preferred date of delivery :
 Delivery date accepted by the shipyard :
 Authorized deadline for modifications to configuration :
 Technical language (FR / EN):

	Price ex VAT	Total ex VAT
BALI 4.8 equipped with 2 45 hp Yanmar		
1 3 cabins (2 Starboard + 1 Portside) - 3 heads version	616,500 €	616,500 €
4 cabins (2 Starboard + 2 Portside) - 4 heads version	614,900 €	
4 cabins (3 Starboard + 1 Portside) - 3 heads version	618,400 €	
5 cabins (2 starboard + 3 Portside) - 5 heads version	619,600 €	
6 cabins (3 Starboard + 3 Portside) - 6 heads version	628,800 €	

Specifications Packs	Pack Excellence
Ecological pack including freshwater purifying filter and membrane bioreactor for wastewater filtration	X
Combined battery charger 80 amp - Inverter 12V (or 24V)/220V - 2000VA	X
2 12V extra service batteries of 130 amp	X
Battery controller	X
Indirect lighting in saloon/cockpit and cabins	X
Forward cockpit and transom courtesy lighting	X
Mainsail electrical winch	X
Lifting system for dinghy	X
Electric windlass 1700W	X
Extra fuel tank of 400L for a total capacity of 1000L	X
Extra Fresh water tank of 400L for a total capacity of 1060L	X
Hot and cold cockpit shower	X
Comfortable swim ladder with large handles and teak steps	X
Gaz oven	X
Saloon tilting bay/door mechanically assisted by hydraulic struts	X
Engine room & locker hatches on gaz struts	X
Helmstation seat cushions	X
Forward cockpit cushions (Seats and backrests)	X
Seats for aft bench (Seats and backrests)	X
2 layers of antifouling with Epoxy base coat	X
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	X
1 Total pack excellence	58,600 €
	58,600 €

OPTIONS

Pack ELEGANCE	
Hulls : Leather handles, covered and stitched bed frames, covered bed heads, brushed metal switches, chrome plated polished reading lights, magazines pockets master suites)	
Salon :Leather wrapped handles, sofa covered frame and covered chart table, chart table reading light in leather, folding seat fo chart table,salon sides covered with wood planking,covered inside roof frame ,salon table with bar , 3 design standing lights with dimmer and brushed metal switches , padded salon upholstery with armrests .	
Total pack ELEGANCE	18,300 €

# Rigging - Sails	
# Lazy bag and UV protection for sail in taupe color	
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3,770 €
Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection+Lazy-Bag & Lazy-Jacks	5,650 €
Triradial Code 0 (90m²) with anti-rotation cable	6,920 €
Asymetric spinnaker + sheets	6,280 €
Aluminum V boom with LED lighting	11,580 €
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	6,860 €

Quotation for catamaran BALI 4.8 - Tarif A-2021



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Preferred date of delivery :
 Delivery date accepted by the shipyard :
 Authorized deadline for modifications to configuration :
 Technical language (FR / EN):

	Price ex VAT	Total ex VAT
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	4,850 €	
2 manual winches for head sails	3,420 €	
2 electric winches for head sails	7,380 €	
Electric winch for solent	2,710 €	
Mast in 2 parts	1,450 €	

#	Mecanics - Safety Equipment		
	2 x Yanmar 57 hp instead of Yanmar 45hp	5,490 €	
	Kit of two additional alternators 12V 125A	4,380 €	
	ZF electric controls instead of cable motor controls	9,390 €	
	Pair of 3 blades folding propellers	2,970 €	
	Electric bow thruster with tunnel	11,420 €	
	ONAN Genset generator 7KW 50Hz with soundshield and remote control 220V	19,980 €	
	ONAN Genset generator 11KW 50Hz with soundshield and remote control 220V	23,590 €	
	ONAN Genset generator 9KW 60Hz with soundshield and remote control 110V	20,900 €	
	ONAN Genset generator 13,5KW 60Hz with soundshield and remote control 110V	25,440 €	
	Kit solar panels (500W): 5 x 100W panels	5,880 €	
	Primary 110V electrical system instead of 220V (with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec. connections	4,180 €	
	Chain counter at helmstation	990 €	
	Safety equipment for 8 with Life-raft (without EPIRB)	5,160 €	
	Safety equipment for 10 with Life-raft (without EPIRB)	5,810 €	
	Safety equipment for 12 with Life-raft (without EPIRB)	5,990 €	
	Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3,130 €	

#	Comfort		
	Reverse cycle aircond in hulls for 3 cabins version 220V/50Hz	23,700 €	
	Reverse cycle aircond in hulls for 4 cabins version (2 Starboard +2 Portside) 220V/50Hz	23,700 €	
	Reverse cycle aircond in hulls for 4 cabins version (3 Starboard +1 Portside) 220V/50Hz	23,700 €	
	Reverse cycle aircond in hulls for 5 cabins version (2 Starboard +3 Portside) 220V/50Hz	26,550 €	
	Reverse cycle aircond in hulls for 6 cabins version 220V/50Hz	28,050 €	
	Reverse cycle aircond in salon 220V/50Hz (needs option Aircond in hulls)	12,360 €	
	110V/ 60Hz Aircond, Modification of the 220V/50Hz (US & JAPAN)	1,920 €	
	Tilting forward windows with locking system in open position	1,960 €	
	Central heating system in hulls and salon (incompatible with Aircond option)	consult us	
	Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13,490 €	
	Watermaker 220V 240 L/H (needs genset)	16,620 €	
	Watermaker 110V 240 L/H (needs genset)	18,280 €	
	Electrical toilet with fresh water (specify the number)	980 €	
	Sea water pump at galley & anchor	1,290 €	
	1 fan per cabin and forepeak (specify according to choosen version)	165 €	
	Dish-washer for 9 sets 220V	2,130 €	
	Micro-wave oven 220V	650 €	
	4 burners cooking hob in glass and large capacity oven instead of standard size	1,250 €	
	Pot holder on burner cooking	150 €	
	6 kg washer-dryer 220V (3 or 4 cabins/owners version)	2,160 €	

#	Interior setup		
	Portside forepeak (shower, head and porthole)	4,980 €	
	Starboard forepeak (berth, porthole and blackout curtain)	2,930 €	
	Shower of forward starboard cabin in forepeak (4 cabins/ owner or 5 cabins version)	4,640 €	
	Blackout blinds at each cabin, heads & corridors (3 cabins version)	5,760 €	
	Pleated blinds in each cabin, heads & corridors (4 cabins version : 2 Stbd + 2 Port)	5,760 €	

Quotation for catamaran BALI 4.8 - Tarif A-2021



DATE :
Owner:
Name of the boat :
Home port :
Serial Number :
Preferred date of delivery :
Delivery date accepted by the shipyard :
Authorized deadline for modifications to configuration :
Technical language (FR / EN):

	Price ex VAT	Total ex VAT
Pleated blinds in each cabin, heads & corridors (4 cabins version : 3 Stbd + 1 Port)	5,760 €	
Pleated blinds in each cabin, heads & corridors (5 cabins version : 2 Stbd + 3 Port)	5,760 €	
Pleated blinds on portholes and rear access panel for aft cabin (6 cabins)	5,760 €	
Mosquito screens for portholes 3 cabins	1,730 €	
Mosquito screens for portholes (4 cabins version : 2 Stbd +2 Port)	1,730 €	
Mosquito screens for portholes (4 cabins version : 3 Stbd +1 Port)	1,730 €	
Mosquito screens for portholes (5 cabins version : 2 Stbd +3 Port)	1,730 €	
Mosquito screens for portholes 6 cabins version	1,730 €	
Safe box	1,010 €	
Elastomere box spring for 3 cabins version	1,180 €	
Elastomere box spring (4 cabins version : 2 Stbd +2 Port)	1,570 €	
Elastomere box spring (4 cabins version : 3 Stbd +1 Port)	1,570 €	
Elastomere box spring (5 cabins version : 2 Stbd +3 Port)	1,900 €	
Elastomere box spring for 6 cabins version	2,280 €	
Saloon table convertible in coffee table (two telescopic feet)	8,200 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
3-seater central sliding bench with storage and cushions	3,200 €	
Bar integrated in salon table with reversible tray (already included in Elegance Pack)	860 €	
Club corner instead of daybed (two armchairs and a mini-bar)	2,470 €	
Carpet in cabins (3 cabins)	1,320 €	
Carpet in cabins (4 cabins version : 2 Stbd +2 Port)	1,380 €	
Carpet in cabins (4 cabins version : 3 Stbd +1 Port)	1,380 €	
Carpet in cabins (5 cabins version : 2 Stbd +3 Port)	1,420 €	
Carpet in cabins (6 cabins)	1,510 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	consult us	
Certified organic mattress cover, MONA LISON branded	consult us	

#	Upholstery color		
	Upholstery color Beige Grey	NC	
	Upholstery color Eglantine	600 €	
	Upholstery color Pebble	600 €	

#	Exterior setup		
	Hardtop with hatches, led lights	44,880 €	
	Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	15,960 €	
	Flybridge equipment (including cushions and two tables)	4,960 €	
	Forward cockpit fixed table	2,960 €	
	Flybridge white tent with clears (Option large Bimini needed)	5,990 €	
	Sun awning for forward cockpit + topping lift	4,840 €	
	Aft cockpit sun awning	1,600 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	2,220 €	
	Set of protection for steering console TAUPE	660 €	
	Set of 5 ergonomic, design and foldable sun loungers beige grey (foredeck)	3,490 €	
	Flybridge sunbathing cushions(with headboard)	2,980 €	
	Synthetic teak on rear platform, aft cockpit and transom Weathered Black	11,860 €	
	Synthetic teak on forward cockpit Weathered Black	3,740 €	
	Synthetic teak on forward cockpit Weathered Black	5,960 €	
	Covering	consult us	
	Permanent transom protection	740 €	
	Stern spring cleats	490 €	
	Polywood outboard engine bracket on aft beam	510 €	

Quotation for catamaran BALI 4.8 - Tarif A-2021



DATE :
Owner:
Name of the boat :
Home port :
Serial Number :
Preferred date of delivery :
Delivery date accepted by the shipyard :
Authorized deadline for modifications to configuration :
Technical language (FR / EN):

	Price ex VAT	Total ex VAT
Foldable composite gangway 2,80m with stanchions, bag & female deck fitting	2,490 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4,020 €	
Plancha with gas installation	1,710 €	
Electrical davit	3,850 €	
Hydraulic aft platform	44,200 €	
3,40m hypalon dinghy (max size) + outboard 20 hp + slings	12,680 €	
Set up when dinghy provided by the owner	880 €	

#	Electronics - Hifi		
	Southern hemisphere compass	60 €	
	Hifi Radio-Fusion 6HP bluetooth (salon, flybridge and front cockpit)	1,980 €	
	Wifi Antenna	1,520 €	
	VHF backup antenna on masthead	280 €	
	Radar Raymarine with bracket	3,990 €	
	1 Camera under Portside spreader	1,985 €	
	TV antenna	800 €	
	TV Led screen in saloon with electrical lift and TV antenna	4,590 €	
	Raymarine remote control for automatic pilot	1,010 €	

#	Commissioning - Handing over		
	Total Price of the Boat with packs & options		675,100 €
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
	Commissioning in Canet (France), with anchor set 40kg and 70 ml Ø12 chain, anchor bridle, 8 fenders and 5 moorings, one day hand over and 7 days dockspace (net price)	12,980 €	
	Kit of 4 shipping craddles (mandatory for shipping)	6,500 €	
	Pack ready to go (net price)	1,900 €	
	Fees for owners belongings treatment	1,500 €	
	French flag registry formalities fees (except french DAN)	270 €	
	Forwarding agent fees	270 €	
	Custom export formalities fees	270 €	
	Apostille fees	270 €	
	Net price Ex VAT		675,100 €
	These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.		