



4.3

## Bali 4.3 - EARLY ORDER SPECIAL OFFER

regular price ~~515.110~~ EUR

**460.941 EUR\***

FULLY EQUIPPED FOR CHARTER

**SAVING: 54.169 EUR**

Estimated yearly charter management profit: 44.645 €

**VALID TILL 25.10.2019.**

- \* The prices do not include VAT
- \* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- \* Only valid for next available slot
- \* Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

**CROATIA YACHTING D.O.O.**

Split | tel: +385 (21) 332 332 | sales@croatia-yachting.hr

**BALI**  
CATAMARANS

[www.bali-catamarans.hr](http://www.bali-catamarans.hr)

## Quotation for catamaran BALI 4.3 - Tarif A-2020

Croatia Yachting d.o.o.  
Dražanac 2/a, Split, Croatia  
VAT ID: HR08633766175

# BALI 4.3

L O F T

Date:   
Offer No.:   
Client :   
Hull number:   
Engine No.:

	Tarif H.T.	Montant H.T.
3 cabins - 2 heads	392,120 €	
3 cabins - 3 heads	395,690 €	
4 cabins - 2 heads	395,690 €	
4 cabins - 3 heads	395,900 €	
4 cabins - 4 heads	396,900 €	396,900 €

Specifications Packs	Pack Excellence	
Combined battery charger 80 Amp - Inverter 12V /220v, 2000va	x	
2 extra service batteries of 130 amp	x	
Battery controller	x	
Indirect lighting in saloon/cockpit and cabins	x	
Forward cockpit courtesy lighting	x	
Mainsail electrical winch	x	
Automatic first and second reef	x	
Davit for dinghy	x	
Electric windlass 1000W	x	
Extra fuel tank of 400lts for a total capacity of 800lts	x	
Extra Fresh water tank of 400lts for a total capacity of 800lts	x	
Gaz oven	x	
Salon manual tilting bay door mechanically assisted by pneumatic struts	x	
Opening window between salon and fordeck cockpit	x	
Sliding lateral windows	x	
Kit of two high cupboards in kitchen	x	
Corner sofa and meridian/daybed cushions	x	
Aft bench seats	x	
Forward cockpit cushions	x	
Flybridge benches seats	x	
Engine room & locker hatches on gaz struts	x	
Raymarine Electronic PACK 1 including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, and VHF RAY 63	x	
2 layers of antifouling with Epoxy base coat	x	
<b>Total pack excellence</b>		<b>49,200 €</b>

## OPTIONS

Rigging - Sails		
<i>Lazy bag and UV protection for sail in taupe color.</i>		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3,260 €	3,260 €
Mechanics - Safety Equipment		
2 x Yanmar 57 hp instead of Yanmar 40hp	5,690 €	5,690 €
20kg Anchor + 70m of Ø10mm chain + bridle	1,410 €	1,410 €
6 big fenders & 4 mooring lines	790 €	790 €
Comfort		
Interior setup		
Interior upholstery		
Color Marlin PARCHMENT (extra for non-standard color vinyl)	660 €	660 €
Exterior setup		
Extra for non-standard color vinyl ( forward cockpit and flybridge ) Marlin PARCHMENT	660 €	660 €
Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
Stern spring cleats	490 €	490 €
Electronics - Hifi		
Commissioning - Handing over		
<b>Total net list price of the Boat with packs &amp; options EXW Marans/La Rochelle (France)</b>		<b>459,060 €</b>
	<b>Discount</b> 10%	<b>-45,906 €</b>
	<b>Extra discount (Biograd Boat Show 2019)</b> 2%	<b>-8,263 €</b>
	<b>Total discount</b>	<b>-54,169 €</b>
<b>Net price of the Boat with packs &amp; options EXW Marans/La Rochelle (France), including discount</b>		<b>404,891 €</b>
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €

Launching,mast setting & commissioning in Marans (France), one day hand over and 4 days dockspace	9,300 €	9,300 €
Pack ready to go (Net price) (Full diesel)	970 €	970 €
Transfer of the boat from La Rochelle to Split + mandatory safety equipment	14,600 €	14,600 €

<b>Subtotal Net price of the boat pack &amp; options FCO Split, Croatia</b>	<b>429,921 €</b>	
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<b>Additional equipment</b>		
Flybridge fixed bimini top, stainlees steel frame - TOUPE COLOR	3,650 €	3,650 €
Fwd enclosure for bimini at steering station - TOUPE COLOR	720 €	720 €
Sunbathing cushions for foredeck Marlin PARCHMENT	2,450 €	2,450 €
Sunbathing cushions for bimini Marlin PARCHMENT	950 €	950 €
Big comfortable pillows (4 pillows) Marlin PARCHMENT	550 €	550 €
Berth in portside forepeak (with opening porthole)	1,160 €	1,160 €
Berth in starboard forepeak (with opening porthole)	1,160 €	1,160 €
Permanent transom protection	750 €	750 €
Blackout curtains at each cabin & corridors	950 €	950 €
Curtains for forward bay	590 €	590 €
2 forward cockpit removable tables	980 €	980 €
Convertible saloon table for double berth (with cushion)	840 €	840 €
Folding chairs for saloon/cockpit ( 3 pcs)	340 €	340 €
12 V fan per cabin (6 pcs)	600 €	600 €
Coffee machine(230 V)	360 €	360 €
Anchor chain counter and anchor windlass control unit at flybridge	480 €	480 €
Radio CD(MP3/USB) player with saloon and cockpit speakers	650 €	650 €
LCD TV 32" + Glomex antenne (including installation and materials)	880 €	880 €
JABSCO electrical toilet pumps, sea water flush (4 pcs)	2,560 €	2,560 €
Kit Solar panels 4 x 100 W	1,950 €	1,950 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)	7,600 €	7,600 €
Charter make-ready pack(auto switch for windlass, various reinforcement...)	850 €	850 €
<b>TOTAL net price of the boat with packs &amp; options FCO Split, Croatia</b>		<b>460,941 €</b>
<b>VAT</b>	<b>25%</b>	<b>115,235 €</b>
<b>TOTAL price of the boat pack &amp; options FCO Split, Croatia, including VAT</b>		<b>576,176 €</b>
Quote validity :		

**Delivery time:**

**PAYMENT CONDITIONS**

18.000€ - for slot reservation

1st deposit - 15% of the total price less slot reservation deposit 5 months before delivery

2nd deposit - 35% of the total price 3 months before delivery

Balance - 2 weeks before completion date

Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment

**NOTE:** The offer is valid for Croatia Yachting charter management fleet only.