

Quotation for catamaran BALI 4.3 - Tarif B-2019

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175

BALI 4.3

L O F T

DATE :
Offer No. :
Client :
Hull number:
Engine No.:

	Tarif H.T.	Montant H.T.
3 cabins - 2 heads	378.400 €	
3 cabins - 3 heads	381.900 €	
4 cabins - 2 heads	381.900 €	
4 cabins - 3 heads	382.100 €	
1 4 cabins - 4 heads	383.100 €	383.100 €

Specifications Packs	Pack Horizon	Pack Excellence
	31.500 €	38.300 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x	x
Combined battery charger 70 Amp - Inverter 12V /220v, 2000va	x	x
Battery controller	x	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x	x
LED navigation lights	x	x
Davits for dinghy	x	x
SS pulpits with seats	x	x
Hot and cold cockpit shower	x	x
Electric windlass 1000W	x	x
2 extra service batteries of 130 amp	x	x
Indirect lighting in saloon/cockpit and cabins	x	x
Forward cockpit courtesy lighting	x	x
Solent furler system	x	x
Automatic first and second reef	x	x
Extra fuel tank of 400lts for a total capacity of 800lts	x	x
Extra Fresh water tank of 400lts for a total capacity of 800lts	x	x
Engine room & locker hatches on gaz struts	x	x
Salon tilting bay door mechanically assisted by pneumatic struts	x	x
Mainsail electrical winch	x	x
Kit of two high cupboards in kitchen	x	x
Corner sofa and meridian/daybed cushions	x	x
Aft cockpit and aft bench cushions	x	x
USB outlets (1 per cabin and 1 at chart table)		x
Saloon Lateral sliding windows		x
Forward cockpit cushions		x
Flybridge benches cushions		x
Opening window between salon and fordeck cockpit		x
Total pack Horizon	31.500 €	0 €
Total pack excellence	38.300 €	0 €

OPTIONS

# Rigging - Sails		
<i>Lazy bag and UV protection for sail are taupe color.</i>		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.260 €	
Square top reinforced Dacron full-batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.220 €	
Extra for Hydranet solent instead of Dacron	2.980 €	
Triradia Code 0 (61 sqm) with anti-rotation cable & Trioptimal cut	5.355 €	
102 sqm asymmetric spinnaker 1,5 oz	4.570 €	
In-boom furling system with with electric winch return and modification of mainsail	24.680 €	
Aluminum V boom with LED lighting	10.560 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	5.780 €	
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	3.430 €	
2 additional winches for code 0 sheets	2.260 €	
Electric winches for headsails, instead of manuals	3.960 €	
Electric winch for solent and reef	2.430 €	
Carbon mast	51.980 €	
Mast in 2 parts	1.420 €	

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# Mecanics - Safety Equipment		
2 x Yanmar 57 hp instead of Yanmar 40hp	5.690 €	
Additional alternators 12V 125A for Yanmar 57 hp	4.380 €	
Pair of 3 blades folding propellers for Yanmar engines	3.730 €	
ONAN Genset generator 4 KW 50hz with soundshield and remote control 220 V	16.620 €	
ONAN Genset generator 9,5 KW 50hz with soundshield and remote control 220 V	21.430 €	
ONAN Genset generator 5 KW 60hz with soundshield and remote control 110 V	16.780 €	
ONAN Genset generator 11,5 KW 60hz with soundshield and remote control 110 V	21.580 €	
ONAN generator remote control (all models)	580 €	
Kit solar panels :4 x 100 w panels : 400 W (Incompatible with large rigid bimini top)	4.870 €	
Primary 110 volts electrical system instead of 220 v. (with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	2.680 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5.160 €	
Safety equipment for 10 with Life-raft (without EPIRB)	5.550 €	
20kg Anchor + 70m of Ø10mm chain + bridle	1.410 €	
6 big fenders & 4 mooring lines	790 €	
2 layers of antifouling with Epoxy base coat	2.600 €	
2 layers of tropics antifouling with Epoxy base coat	4.070 €	

# Comfort		
Reverse cycle aircond in hulls for 3 cabins version needs generator 9,5 KW 220V/50Hz	18.300 €	
Reverse cycle aircond in hulls for 4 cabins version (2 Portside + 2 Starboard) needs generator 9,5 KW 220V/50Hz	20.300 €	
<i>Both hulls AC options don't include AC for salon</i>		
Reverse cycle aircond in salon needs generator 9,5 KW 220V/50Hz	13.500 €	
110V/ 60Hz Aircond , Modification of the 220V/50Hz (US & JAPAN)	1.300 €	
<i>AC option is compatible with diesel heating</i>		
Central heating system in hulls and salon	11.330 €	
Low consumption 12V 105L/H watermaker (solar panels recommended)	13.490 €	
Electrical toilet with fresh water (specify the number)	980 €	
2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	3.820 €	
sea water pump at galley & anchor	1.290 €	
1 fan per cabin and forepeak (specify according to choosen version)	165 €	
Dish-washer for 6 sets 220V	1.490 €	
Micro-wave oven 220 V	650 €	
4 kg washing machine in 220V integrated in portside head (version 3 cabins)	1.680 €	
3kg/ 1,5kg washer-dryer machine (3 cabins version) 220V	1.780 €	
Hydraulic system for salon tilting bay door	4.060 €	

# Interior setup		
Berth in portside forepeak (with hull opening porthole)	2.830 €	
Access from forward cabin to portside forepeak for 4 cabins version only	1.010 €	
Berth in starboard forepeak (with hull opening porthole)	2.830 €	
Access from forward cabin to starboard forepeak	1.010 €	
Blackout curtains VS 3 cabins (colour: ecru)	2.030 €	
Blackout curtains VS 4 cabins (colour: ecru)	2.030 €	
Mosquito screens for portholes 3 cabins	1.410 €	
Mosquito screens for portholes 4 cabins	1.490 €	
Safe box	1.010 €	
Elastomere box spring for 3 cabins	1.180 €	
Elastomere box spring 4 cabins	1.570 €	
Convertible saloon table for double berth (with cushion)	2.620 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Saloon pouffe with storage and cushion	790 €	
Fixed bench for table cockpit with storage and cushions	2.710 €	
Carpet in cabins 3 cabins	990 €	
Carpet in cabins 4 cabins	1.010 €	

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# Upholstery		
Color Diamante SNOW (standard)	NC	
Color Diamante TAUPE	370 €	

# Exterior setup		
Large fixed Bimini (stainless steel frame, canvas and clears for excellent view on mainsail)	11.190 €	
Helmstation Bimini (stainless steel frame & canvas)	3.430 €	
Flybridge table	910 €	
2 forward cockpit removable tables	1.480 €	
Enclosure for helmstation Bimini	1.960 €	
Lounge flybridge windshield	1.910 €	
Sun awning for forward cockpit	1.510 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1.740 €	
Set of protection for steering console TAUPE	610 €	
Set of sun awnings for sides area of the aft cockpit	1.620 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	510 €	
Sunbathing cushions for foredeck SNOW	3.040 €	
Sunbathing cushions for foredeck TAUPE	3.040 €	
Sunbathing cushions for bimini SNOW	1.010 €	
Sunbathing cushions for bimini TAUPE	1.010 €	
Big comfortable pillows (4 pillows) SNOW	1.230 €	
Big comfortable pillows (4 pillows) TAUPE	1.230 €	
Transoms courtesy lighting	1.470 €	
Plancha with gas installation	1.710 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered Black	16.810 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Teak white	16.810 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Scrubbed white	16.810 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered white	16.810 €	
Synthetic teak on aft transom steps only Weathered Black	2.710 €	
Synthetic teak on aft transom steps only Teak white	2.710 €	
Synthetic teak on aft transom steps only Scrubbed white	2.710 €	
Synthetic teak on aft transom steps only Weathered white	2.710 €	
Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable PVC Gangway 2,60m with bag & female deck fitting	1.990 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4.020 €	
3,20m hypalon dinghy (max size) + outboard 15hp outboard engine installed on davits	10.180 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic PACK 1 including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, and VHF RAY 63	14.040 €	
Raymarine Electronic PACK 2 including : Pack 1 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	21.230 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Fordeck)	1.010 €	
Wifi Antenna	1.520 €	
VHF backup antenna on masthead	150 €	
TV antenna	710 €	
Radar Raymarine with bracket	3.990 €	
TV Led screen 26" with DVD in saloon (french channels)	1.780 €	
Raymarine remote control for automatic pilot	1.010 €	

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# Commissioning - Handing over		
Total Price of the Boat with packs & options		383.100 €
Discount		
Additional discount		
Total discount		
Net price of the Boat with packs & options EXW (Canet en Roussillon), including discount		383.100 €
Launching,mast setting & commissioning in Marans/La Rochelle (France), one day hand over and 4 days dockspace	9.300 €	
Truck loading charges at factory, net price	470 €	
Pack ready to go (Net price) (Full diesel)	970 €	
French flag registry formalities (except french DAN)	270 €	
Frais transitaire	270 €	
Custom export formalities	270 €	
Transfer of the boat from La Rochelle to Split + mandatory safety equipment	14.600 €	
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Subtotal Net price of the boat pack & options FCO Split, Croatia		383.100 €
Additional equipment		
Helmstation canvas bimini top, stainlees steel frame - TOUPE COLOR	2.440 €	
Fwd enclosure for bimini at steering station - TOUPE COLOR	720 €	
Sunbathing cushions for fore deck	2.450 €	
Sunbathing cushion for flybridge	950 €	
Berth in portside forepeak (with opening porthole)	1.160 €	
Berth in starboard forepeak (with opening porthole)	1.160 €	
Blackout curtains at each cabin & corridors	950 €	
Curtains for forward bay	590 €	
2 forward cockpit removable tables	980 €	
Convertible aft cockpit table for double berth	840 €	
Folding chairs for saloon/cockpit (3 pcs)	340 €	
12 V fan per cabin (6 pcs)	600 €	
Coffee machine(230 V)	360 €	
Anchor chain counter and anchor windlass control unit at flybridge	480 €	
Radio CD(MP3/USB) player with saloon and cockpit speakers	650 €	
LCD TV 32" + Glomex antenne (including installation and materials)	880 €	
JABSCO electrical toilet pumps, sea water flush (4 pcs)	2.560 €	
Kit Solar panels 4 x 100 W	1.950 €	
Charter equipment (deck, safety, navigational, galley, bedlinen...)	7.600 €	
Charter make-ready pack(auto switch for windlass, various reinforcement...)	850 €	
TOTAL net price of the boat with packs & options FCO Split, Croatia		383.100 €
VAT	25%	95.775 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		478.875 €
Quote validity :		

Delivery time:

PAYMENT CONDITIONS

18.000€ - for slot reservation

1st deposit - 15% of the total price 5 months before delivery

2nd deposit - 33% of the total price 3 months before delivery

Balance - 2 weeks before completion date

Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment

NOTE: The offer is valid for Croatia Yachting charter management fleet only.