

QUOTATION BALI 4.3 MY - PRICES C-2018



DATE :

NAME :

Name of boat:

Hailing port :

Hull number :

Wished date of delivery :

Delivery date accepted by the shipyard:

Authorized limit date for definition changes:

Technical language ( FR / EN):

BALI 4.3 Motor Yacht Year Model 2019 with 2 YANMAR 4 LV-195 195 hp engines		Tarif H.T.	Montant H.T.
<input type="checkbox"/>	3 cabins - 2 heads Version	464 200 €	464 200 €
<input type="checkbox"/>	3 cabins- 3 heads Version	464 700 €	
<input type="checkbox"/>	4 cabins - 2 heads Version	465 200 €	
<input type="checkbox"/>	4 cabins - 3 heads Version	467 200 €	
<input type="checkbox"/>	4 cabins - 4 heads Version	468 200 €	
<b>Packs Specifications</b>			<b>Pack Excellence</b>
			<b>39 000 €</b>
<input type="checkbox"/>	220V shore power plug for electrical circuit with outlet in cabins, saloon & galley		X
<input type="checkbox"/>	Combined battery charger 70 Amp - Inverter 12/220v, 2000VA		X
<input type="checkbox"/>	Battery controller		X
<input type="checkbox"/>	Two rope cutters		X
<input type="checkbox"/>	American fridge freezer (615 L) with chilled water & ice maker and dedicated inverter		X
<input type="checkbox"/>	LED navigation lights		X
<input type="checkbox"/>	SS pulpits with seats		X
<input type="checkbox"/>	Hot & Cold cockpit shower		X
<input type="checkbox"/>	Electrical windlasswith chain counter		X
<input type="checkbox"/>	2 extra service batteries of 110 A / 12V		X
<input type="checkbox"/>	Indirect lighting in saloon and cabins		X
<input type="checkbox"/>	Transom courtesy lighting		X
<input type="checkbox"/>	Forward cockpit cushions		X
<input type="checkbox"/>	Aft bench , cockpit and meridian/daybed cushions		X
<input type="checkbox"/>	Flybridge cushions (salon and helmsation benches)		X
<input type="checkbox"/>	Flybridge windshield		X
<input type="checkbox"/>	Saloon to forward-cockpit window fully retractable		X
<input type="checkbox"/>	Saloon tilting bay/door mechanically assisted by hydraulic struts		X
<input type="checkbox"/>	Saloon Lateral sliding windows		X
<input type="checkbox"/>	Gas struts on 5 cockpit lockers and engines hatches		X
<input type="checkbox"/>	12 V outlets : 1 per cabin, 1 at chart table and 1 in forward cockpit		X
<input type="checkbox"/>			
<input type="checkbox"/>			
<b>1</b>	<b>Total du pack excellence</b>		<b>39 000 €</b>
<b>OPTIONS</b>			
<b>#</b>	<b>Upholstery - Cover and protection</b>		
<input type="checkbox"/>	Fly bridge hard top	34 000 €	
<input type="checkbox"/>	Helmstation Bimini ( stainless steel frame & canvas)	9 500 €	
<input type="checkbox"/>	Side protection canvas for flybridge attached to SS bimini legs	4 620 €	
<input type="checkbox"/>	Sun awning for forward cockpit	1 510 €	
<input type="checkbox"/>	External isothermal roof curtains for saloon (white batyline fabric )	1 680 €	
<input type="checkbox"/>			
<input type="checkbox"/>	<b>Color Diamante SNOW ( standard )</b>	<b>NC</b>	
<input type="checkbox"/>	<b>Color Diamante TAUPE</b>	650 €	
<input type="checkbox"/>			
<input type="checkbox"/>	Sunbathing cushions for foredeck	2 920 €	
<input type="checkbox"/>	Set of protective covers for foredeck sunbathing cushions	500 €	
<input type="checkbox"/>	Big comfortable pillows (4 pillows) SNOW	1 210 €	
<input type="checkbox"/>	Big comfortable pillows (4 pillows) TAUPE	1 210 €	
<input type="checkbox"/>			
<b>#</b>	<b>Mechanics - electricity - power - water circuit</b>		
<input type="checkbox"/>	Two 240 hp Yanmar 4LV240 engines instead standard	9 500 €	
<input type="checkbox"/>	Interior helmstation (Engine and rudder control at chart table and pilot seat )	14 300 €	
<input type="checkbox"/>	150 kg launching crane on flybridge	15 810 €	
<input type="checkbox"/>	Stainless retractable cradle on platform for dinghy	3 060 €	
<input type="checkbox"/>	Low consumption 12 V 105L/H watermaker ( needs solar panels and/or alternators)	13 500 €	
<input type="checkbox"/>	Kit Solar panels : 4 x 100 W	4 770 €	
<input type="checkbox"/>	ONAN generator 5 KW 50hz with soundshield 220 V	16 300 €	
<input type="checkbox"/>	ONAN generator 13 KW 50hz with soundshield 220 V	21 010 €	
<input type="checkbox"/>	Reversible air conditionning for 3 cabins ( needs generator 13 KW ) 220 V	14 870 €	
<input type="checkbox"/>	Reversible air conditionning for 4 cabins ( needs generator 13 KW ) 220 V	17 370 €	
<input type="checkbox"/>	Reversible air conditionning for salon (needs generator 13 KW) 220 V	14 700 €	
<input type="checkbox"/>	ONAN generator remote control ( all models )	570 €	
<input type="checkbox"/>	ONAN generator 7, 5 KW 60hz with soundshield 110 V	16 450 €	

Toutes nos affaires sont traitées aux conditions générales de vente figurant sur nos bons de commande. Catana se réserve le droit de modifier les caractéristiques et/ou les tarifs de ses modèles sans préavis.

<input type="checkbox"/>	ONAN generator 13,5 KW 50hz with soundshield 110 V	21 160 €	
<input type="checkbox"/>	Reversible air conditioning for 3 cabins ( needs generator 13,5KW ) 110 V	15 270 €	
<input type="checkbox"/>	Reversible air conditioning for 4 cabins ( needs generator 13,5KW ) 110 V	17 770 €	
<input type="checkbox"/>	Reversible air conditioning for salon (needs generator 13,5 KW) 110 V	15 100 €	
<input type="checkbox"/>	<i>AC option is incompatible with diesel heating</i>		
<input type="checkbox"/>	Full diesel heating system saloon and cabins	11 110 €	
<input type="checkbox"/>	Electrical toilet ( big size ) with fresh water (specify 1, 2, 3 or 4 )	960 €	
<input type="checkbox"/>	Two 400 L extra fuel tanks (800L) for total capacity 1600 L	3 780 €	
<input type="checkbox"/>	Sea water pump at galley & anchor well	1 265 €	
<input type="checkbox"/>	One 12 V fan per cabin and forepeak ( specify according to choosen version )	160 €	
<input type="checkbox"/>			
<input type="checkbox"/>	Dish-washer Miele for 12 sets 220 V only	2 160 €	
<input type="checkbox"/>	Micro-wave oven 220 V	640 €	
<input type="checkbox"/>	5 kg washer-dryer Miele 220 V only	3 260 €	
<input type="checkbox"/>	Transoms courtesy lighting	1 440 €	
<input type="checkbox"/>	LED submarine lighting	3 010 €	
<input type="checkbox"/>	110 volts electrical system instead of 220 v. (with water heater, bat.charger, outlets, inverter) and preinstallation of coffea machine, micro wave, washing machine and dishwasher connections )	9 880 €	
<input type="checkbox"/>			
<input type="checkbox"/>	<b># Accomodation</b>		
<input type="checkbox"/>	Berth in portside forepeak (with hull opening porthole)	2 780 €	
<input type="checkbox"/>	Berth in starboard forepeak (with hull opening porthole)	2 780 €	
<input type="checkbox"/>	Blackout curtains at each cabin, heads & corridors	1 990 €	
<input type="checkbox"/>	Mosquito screens for portholes in cabins	1 380 €	
<input type="checkbox"/>	Safe box under aft portside berth	995 €	
<input type="checkbox"/>	Forward cockpit table	2 580 €	
<input type="checkbox"/>	Elastomer box spring for forward berth (specify 1 or 2 )	380 €	
<input type="checkbox"/>	Elastomer box spring for aft berth (specify 1 or 2 )	380 €	
<input type="checkbox"/>	Salon table convertible into coffee table (electric)	6 450 €	
<input type="checkbox"/>	Folding seats to be used for cockpit (specify 1, 2, 3 or 4 )	175 €	
<input type="checkbox"/>	Carpet in salon and cabins	3 850 €	
<input type="checkbox"/>	Fly Bridge layout (including kit of two tables , 12 V fridge, water point )	8 800 €	
<input type="checkbox"/>			
<input type="checkbox"/>	<b># Divers</b>		
<input type="checkbox"/>	Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform	22 460 €	
<input type="checkbox"/>	<i>Weathered Black</i>		
<input type="checkbox"/>	<i>Teak white</i>		
<input type="checkbox"/>	<i>Scrubbed white</i>		
<input type="checkbox"/>	<i>Weathered white</i>		
<input type="checkbox"/>			
<input type="checkbox"/>	Hull sticker	22 300 €	
<input type="checkbox"/>	Permanent transom protection	860 €	
<input type="checkbox"/>	Paddle stand up on starboard	890 €	
<input type="checkbox"/>	Foldable PVC Gangway 2,60m with bag & female deck fitting	1 960 €	
<input type="checkbox"/>			
<input type="checkbox"/>	<b># Electronics - Hifi</b>		
<input type="checkbox"/>	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19 960 €	
<input type="checkbox"/>	Camera under flybridge	1 400 €	
<input type="checkbox"/>	US channel VHF	60 €	
<input type="checkbox"/>	Southern kemisphere compass	60 €	
<input type="checkbox"/>	Radio HiFi 6 loud speaker Bluetooth (seloon and flybridge)	1 650 €	
<input type="checkbox"/>	4 Hopman sound transfer speakers	2 400 €	
<input type="checkbox"/>	Wi Fi antenna	1 590 €	
<input type="checkbox"/>	Radar Raymarine with support and Wiring	2 680 €	
<input type="checkbox"/>	Raymarine remote control for automatic pilot	995 €	
<input type="checkbox"/>	Mast antenna RR (VHF, AM-FM, terrestrial TV)	5 730 €	
<input type="checkbox"/>	TV Led screen 40" with DVD in saloon with electrical lift	3 950 €	
<input type="checkbox"/>			
<input type="checkbox"/>	<b># Safety and delivery</b>		
<input type="checkbox"/>	Safety equipment for 8 with Life-raft	5 060 €	
<input type="checkbox"/>	25kg Anchor + 70m of Ø10mm chain + bridle	1 580 €	
<input type="checkbox"/>	6 big fenders & 4 mooring lines	780 €	
<input type="checkbox"/>	2 layers of antifouling with Epoxy base coat	4 800 €	
<input type="checkbox"/>	2 layers of tropics antifouling with Epoxy base coat	6 450 €	
<input type="checkbox"/>	Dinghy 3,20m Hypalon + 15hp outboard engine	7 200 €	
<input type="checkbox"/>	Installation on davits of dinghy supplied by owner	865 €	
<input type="checkbox"/>	Schrinkwrapping of the boat for truck transport	3 840 €	
<input type="checkbox"/>	French flag registry formalities (except French Registration Taxes)	265 €	
<input type="checkbox"/>	Custom export formalities	265 €	
<input type="checkbox"/>	Apostille fees	265 €	
<input type="checkbox"/>	Stickers on transom : name and port of registry of the boat (to specify 2 months at the latest before completion date)	160 €	
<input type="checkbox"/>			
<input type="checkbox"/>	<b>Total Price of the Boat with packs &amp; options</b>		<b>503 200 €</b>
<input type="checkbox"/>	Launching & commissioning in La Rochelle (France), one day commissioning and 5 days dockspace net price	9 100 €	
<input type="checkbox"/>	Truck loading charges at factory, net price	460 €	
<input type="checkbox"/>	Transport from La Rochelle to Canet en Roussillon or Port Pin Rolland Marina (Toulon) by exceptional convoy	17 940 €	
<input type="checkbox"/>	<b>Net to be paid ex VAT</b>		<b>503 200 €</b>

Quotation expiration date :