

# Quotation BALI 4.0

# PRICES B- 2018

DATE :  
 NAME :  
 Name of boat :  
 Hailing port :  
 Hull number :  
 Wished date of delivery :  
 Delivery date accepted by the shipyard:  
 Authorized limit date for definition changes:  
 Technical language ( FR / EN ) :

<b>BALI 4.0</b>		Tarif H.T.	Montant H.T.
<b>(with 2 D1-20 VOLVO standard engines of 20 hp &amp; 2 fixed propellers with 2 blades)</b>			
1	3 cabins - 2 heads Version	275 450 €	275 450 €
	3 cabins- 3 heads Version	275 950 €	
	4 cabins - 2 heads Version	276 950 €	
	4 cabins - 3 heads Version	277 950 €	
	4 cabins - 4 heads Version	278 450 €	

<b>Packs Specifications</b>		Pack Horizon	Pack Excellence
		27 800 €	33 880 €
<input type="checkbox"/>	220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	X	X
<input type="checkbox"/>	Combined battery charger 70 Amp - Inverter 12/220v, 1600VA	X	X
<input type="checkbox"/>	Battery controller	X	X
<input type="checkbox"/>	Fridge freezer 272 L (220V) with dedicated inverter	X	X
<input type="checkbox"/>	LED navigation lights	X	X
<input type="checkbox"/>	Cockpit extension by tilting platform	X	X
<input type="checkbox"/>	Davits for dinghy	X	X
<input type="checkbox"/>	SS pulpits with Polywood seating	X	X
<input type="checkbox"/>	Hot & Cold cockpit shower	X	X
<input type="checkbox"/>	Electrical 1000 W windlass	X	X
<input type="checkbox"/>	Solent furler system	X	X
<input type="checkbox"/>	2 extra service batteries of 110 amp for a total capacity of 440 amp	X	X
<input type="checkbox"/>	Aft cockpit courtesy lighting	X	X
<input type="checkbox"/>	Extra Fresh water tank of 400 L for a total capacity of 800lts	X	X
<input type="checkbox"/>	Sofa and meridian/daybed cushions	X	X
<input type="checkbox"/>	Salon tilting bay/door mechanically assisted by pneumatic struts	X	X
<input type="checkbox"/>	Second ladder on portside to access to bimini	X	X
<input type="checkbox"/>	Electrical winch for mainsail halyard, furler line , mainsail track and davits	X	X
<input type="checkbox"/>	Automatic first and second reef	X	X
<input type="checkbox"/>	Saloon to forward-cockpit window fully retractable		X
<input type="checkbox"/>	Saloon Lateral sliding windows		X
<input type="checkbox"/>	Forward cockpit and helmsman seat cushions		X
<input type="checkbox"/>	12 V outlets (1 per cabin and 1 at chart table )		X
<input type="checkbox"/>	Gaz oven		X

Our products are sold under the terms and conditions of sale attached to our purchase orders. Catana reserves the right to modify specifications and/or rates of its models without notice.

	<b>Total du pack Horizon</b>	<b>27 800 €</b>	<b>0 €</b>
1	<b>Total du pack excellence</b>	<b>33 880 €</b>	<b>33 880 €</b>

<b>OPTIONS</b>			
#	<b>Rigging - Sails - Upholstery - Cover and protection</b>		
#	<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>		
<input type="checkbox"/>	Reinforced Dacron Full-Batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	2 990 €	
<input type="checkbox"/>	Reinforced square top Dacron full-batten Mainsail (With automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 980 €	
<input type="checkbox"/>	In-boom furling system with specific mainsail	22 800 €	
<input type="checkbox"/>	Electrical winch for solent and mainsail sheets and reefs	2 140 €	
<input type="checkbox"/>	Code 0 (56m²) with anti-rotation cable & Trioptimal cut	4 880 €	
<input type="checkbox"/>	Code 0 gear: furler, deck fitting, bow sprit	5 350 €	
<input type="checkbox"/>	Extra winch on portside for gennaker sheet , Code zero or spinnaker	1 060 €	
<input type="checkbox"/>	Assymetric spinnaker 1,5 oz ( 90 m²)	4 330 €	
<input type="checkbox"/>	Spinnaker gear: deck fitting and bowsprit (not necessary if Code 0 gear ordered)	3 460 €	
<input type="checkbox"/>	Manual or hydraulic furling boom : consult us		
<input type="checkbox"/>	Large Bimini top (stainless steel frame, canvas and transparent windows)	10 340 €	
<input type="checkbox"/>	Helmstation Bimini ( stainless steel frame & canvas)	3 320 €	
<input type="checkbox"/>	Enclosure for helmsation Bimini	1 920 €	
<input type="checkbox"/>	Sun awning for forward cockpit	1 470 €	
<input type="checkbox"/>	External roof curtains for sun protection of the saloon (White Batyline fabric)	1 710 €	
<input type="checkbox"/>	Set of sun awnings for sides area of the aft cockpit	1 540 €	

	<b>Color Diamante SNOW ( standard)</b>		<b>NC</b>	
	<b>Color Diamante TAUPE</b>		<b>320 €</b>	
	<b>Color Diamante METEOR</b>		<b>320 €</b>	
	Cushions for maxi transat		1 285 €	
	Sunbathing cushions for foredeck		2 840 €	
	Sunbathing cushions for bimini		985 €	
	Big comfortable pillows (4 pillows) SNOW		1 210 €	
	Big comfortable pillows (4 pillows) TAUPE		1 210 €	
	Big comfortable pillows (4 pillows) METEOR		1 210 €	
	Platinum indoor upholstery for 4 cabins only : foam and saddle point		3 360 €	
	Kit of storage covers for foredeck sunbathing cushions		495 €	
	Set of protection for steering console		600 €	
	<b># Mechanics - electricity - power - water circuit</b>			
	2 VOLVO engines D2-40 of 40 hp instead standard 20 hp		4 980 €	
	2 primary 45 hp YANMAR engines instead standard Volvo 20 hp		8 345 €	
	Low consumption 100 L/h watermaker 12 V (solar panels recommended)		10 940 €	
	Solar panels kit : 2 x 100 watts (Incompatible with large bimini)(specify 1 or 2 )		2 860 €	
	Set of 2 folding 3 blades propeller		3 085 €	
	Generator 7,5 KW 50hz with soundshield 220 V		17 210 €	
	Reversible air conditioning in hulls for 3 cabins (needs generator 7,5 KW ) 220 V		14 870 €	
	Reversible air conditioning in hulls for 4 cabins (needs generator 7,5 KW ) 220 V		17 370 €	
	<i>These both options don't include AC for saloon</i>			
	Reversible air conditioning for saloon (needs generator 7,5 KW ) 220 V		14 700 €	
	Generator remote control		570 €	
	ONAN Generator 9 KW 60hz with soundshield 110 V		18 110 €	
	Reversible air conditioning in hulls for 3 cabins (needs generator 9 KW ) 110 V		15 270 €	
	Reversible air conditioning in hulls for 4 cabins (needs generator 9 KW) 110 V		17 770 €	
	<i>These both options don't include AC for saloon</i>			
	Reversible air conditioning for saloon (needs generator 9 KW) 110 V		15 100 €	
	Webasto heating system for saloon and cabins		11 110 €	
	Electrical toilet with fresh water (specify 1, 2, 3 or 4 )		960 €	
	2 grey waters tanks of 150 L with discharge pump		3 750 €	
	Pressurised sea water at galley & anchor well		1 265 €	
	One 12 V fan per cabin ( specify according to chosen version )		160 €	
	Micro-wave oven	220 V only	640 €	
	Dish washer for 6 under sink	220 V only	1 460 €	
	4 kg washing machine integrated in portside head ( 3 cabins version only )	220V only	1 640 €	
	Front cockpit and transoms courtesy lighting		1 930 €	
	LED submarine lighting 21 W blue under each transom ( 4 spots)		3 940 €	
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, inverter)		2 430 €	
	<b># Accomodation</b>			
	Countertop and galley counter with corner sofa on port with cushions		5 980 €	
	Berth in portside forepeak (1,70m) with hull opening porthole		2 580 €	
	Access from forward cabin to portside forepeak-(for 4 cabins version only)		990 €	
	Berth in starboard forepeak (1,70m) with hull opening porthole (for 4 cabins version only)		2 580 €	
	Access from forward cabin to starboard forepeak		990 €	
	Kit of two high cupboards in kitchen		1 370 €	
	Opening porthole between steering station and saloon		590 €	
	Blackout curtains at each cabin, heads & corridors ( color : ecru)		1 990 €	
	Mosquito screens for portholes in cabins		1 380 €	
	Safe box under aft portside berth		995 €	
	Convertible saloon table for double berth (cushions included )		2 570 €	
	2 forward cockpit removable tables		1 450 €	
	Folding seats to be used for saloon and cockpit (specify 1, 2, 3 or 4 )		180 €	
	Saloon pouffe (with storage and cushion)		495 €	
	Carpet in the saloon		925 €	
	Carpet in cabins		995 €	
	Laminate wood flooring in the cockpit + ceiling above galley area		3 400 €	
	<b># Miscellaneous</b>			
	Teak on transom steps and saloon/ cockpit floor		14 770 €	
	Synthetic teak on transom and saloon/ cockpit floor		15 420 €	
	Synthetic teak on the transom steps only		2 295 €	
	<i>Weathered Black</i>			
	<i>Teak white</i>			
	<i>Scrubbed white</i>			
	<i>Weathered white</i>			
	Hull sticker		13 770 €	
	Permanent transom protection		690 €	
	Stern spring cleats		370 €	
	Polywood outboard engine support		490 €	
	Paddle stand up on starboard		890 €	

<input type="checkbox"/>	Hydraulic system for salon tilting bay door	3 980 €	
<input type="checkbox"/>	Gas struts on 5 cockpit lockers and engines hatches	1 220 €	
<input type="checkbox"/>	Foldable PVC Gangway 2,60m with bag & female deck fitting	1 960 €	
<input type="checkbox"/>			
<input type="checkbox"/>	<b># Electronics - Hifi</b>		
<input type="checkbox"/>	Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 60	13 770 €	
<input type="checkbox"/>	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19 980 €	
<input type="checkbox"/>	US channel VHF	60 €	
<input type="checkbox"/>	Southern hemisphere compass	60 €	
<input type="checkbox"/>	Radio HiFi 4 loud speaker Bluetooth	995 €	
<input type="checkbox"/>	Added value 4 Hopman sound transfer speakers	1 625 €	
<input type="checkbox"/>	Wi Fi antenna	1 490 €	
<input type="checkbox"/>	Radar Raymarine with support and Wiring	3 920 €	
<input type="checkbox"/>	Raymarine remote control for automatic pilot	990 €	
<input type="checkbox"/>	TV antenna	695 €	
<input type="checkbox"/>	TV Led screen 26" with DVD in saloon (french channels)	1 740 €	
<input type="checkbox"/>			
<input type="checkbox"/>	<b># Safety and delivery</b>		
<input type="checkbox"/>	Safety equipment for 8 with Life-raft (without EPIRB)	5 060 €	
<input type="checkbox"/>	Safety equipment for 10 with Life-raft (without EPIRB)	5 440 €	
<input type="checkbox"/>	20kg Anchor + 70m of Ø10mm chain + bridle	1 390 €	
<input type="checkbox"/>	6 big fenders & 4 mooring lines	775 €	
<input type="checkbox"/>	2 layers of antifouling with Epoxy base coat	2 390 €	
<input type="checkbox"/>	2 layers of antifouling for tropics with Epoxy base coat	3 830 €	
<input type="checkbox"/>	Transport by truck from La Rochelle to Canet en Roussillon by exceptional convoy	17 560 €	
<input type="checkbox"/>	Skipper delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO - France)	5 990 €	
<input type="checkbox"/>	Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France)	6 330 €	
<input type="checkbox"/>	Dinghy 2,80m + 5hp outboard engine installed on davits	7 980 €	
<input type="checkbox"/>	Installation on davits of dinghy supplied by owner	865 €	
<input type="checkbox"/>	Schrinkwrapping of the boat for truck transport	2 925 €	
<input type="checkbox"/>	Mast in two parts	1 370 €	
<input type="checkbox"/>	French flag registry formalities (except French Registration Taxes)	265 €	
<input type="checkbox"/>	Custom export formalities	265 €	
<input type="checkbox"/>	Forwarding agent fees	265 €	
<input type="checkbox"/>	Apostille fees	265 €	
<input type="checkbox"/>	Stickers on transom : name and port of registry of the boat (to specify 2 months before completion date)	160 €	
<input type="checkbox"/>			
<input type="checkbox"/>	<b>Total Price of the Boat with packs &amp; options</b>		<b>309 330 €</b>
<input type="checkbox"/>	Transport , commissioning in La Rochelle (France), one day hand over and 5 days dockspace , net price	8 980 €	
<input type="checkbox"/>	Transport , commissioning in Cap Bon (Tunisia), one transfer from the airport,one day hand over , net price	8 350 €	
<input type="checkbox"/>	Skipper delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO - France)	5 320 €	
<input type="checkbox"/>	Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France)	5 690 €	
<input type="checkbox"/>	Truck loading charges at factory, net price	460 €	
<input type="checkbox"/>	Ready to go Pack ( net price )*	500 €	
<input type="checkbox"/>	<b>Net price to be paid ex VAT</b>		<b>309 330 €</b>
<input type="checkbox"/>	Quotation expiration date :		
<input type="checkbox"/>	*only for Bali 4.0 Mediterranean		