

Quotation for catamaran BALI 4.1 - Tarif A-2021

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175



Date:	
Offer No.:	
Client:	
Type	Bali 4.1
Year	2021
Length	12,10 [m]
Beam	6,72 [m]
Engine:	2 x Yanmar 40 [hp]
Hull number :	
Engine No.:	

	Tarif H.T.	Montant H.T.
3 cabins - 2 heads Version	333,400 €	
3 cabins- 3 heads Version	334,400 €	
4 cabins - 2 heads Version	336,000 €	
4 cabins - 3 heads Version	337,000 €	
1 4 cabins - 4 heads Version	338,000 €	338,000 €

Specifications Packs	Pack Excellence	
Combined battery charger 70 Amp - Inverter 12V/220V - 1600VA		X
2 extra service batteries of 130 amp		X
Battery controller		X
Electrical winch for mainsail halyard, furler line , mainsail track and davits		X
Automatic first and second reef		X
SS pulpits with seats		X
Electric windlass 1000W		X
Salon manual tilting bay/door mechanically assisted by pneumatic struts		X
Saloon to forward-cockpit window fully retractable		X
Lateral sliding windows		X
Aft cockpit courtesy lighting		X
Extra Fresh water tank of 400L for a total capacity of 800L		X
Gaz oven		X
Kit of two high cupboards in kitchen		X
Corner sofa and meridian/daybed cushions		X
Forward cockpit cushions		X
Helmman seat cushions		X
Seats for aft bench		X
Engine room & locker hatches on gaz struts		X
Davit for dinghy		X
Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63		X
2 layers of antifouling with Epoxy base coat		X
Safety equipment for 8 with Life-raft (without EPIRB)		X
1 Total pack excellence	48,700 €	48,700 €

OPTIONS

# Rigging - Sails		
# <i>Lazy bag and UV protection for sail in taupe color.</i>		
1 Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3,030 €	3,030 €
# Mechanics - Safety Equipment		
1 2 YANMAR engines of 40 hp instead of 19 hp	5,080 €	5,080 €
# Comfort		
# Interior setup		
# Interior upholstery		
1 Color Marlin PARCHMENT (extra for non-standard color)	660 €	660 €
# Exterior setup		
1 Extra for non-standard color vinyl (forward cockpit and helmstation) Marlin PARCHMENT	660 €	660 €
1 Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
1 Stern spring cleats	490 €	490 €
# Electronics - Hifi		
# Commissioning - Handing over		
#		
# Total net list price of the Boat with packs & options EXW Cap Bon (Tunisia)		396,620 €
#	Discount	8% -31,730 €
#	Extra discount	2% -7,298 €
#	Total discount	-39,027 €
# Net price of the Boat with packs & options EXW Cap Bon (Tunisia), including discount		357,593 €
#		

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BALI 4.1
MAXI LOUNGE

Date:	
Offer No.:	
Client:	
Type:	Bali 4.1
Year:	2021
Length:	12,10 [m]
Beam:	6,72 [m]
Engine:	2 x Yanmar 40 [hp]
Hull number :	
Engine No.:	

	Tarif H.T.	Montant H.T.
1 Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €
1 Transport from the shipyard to Cap Bon (Tunisia), commissioning, anchor set 20 KG and 70 ml Ø10 chain , fenders and moorings, one transfer from the airport, one day hand over (net price)	10,560 €	10,560 €
1 Pack ready to go (net price)	800 €	800 €
Subtotal net price of the boat with pack & options FCO Split, Croatia		369,113 €
Additional equipment		
Helmstation Bimini (stainless steel frame & canvas)		2,260 €
Enclosure for helmstation Bimini		560 €
Sunbathing cushions for foredeck Marlin PARCHMENT		2,280 €
Sunbathing cushions for bimini Marlin PARCHMENT		860 €
Permanent transom protection		530 €
Cushions for maxi transat Marlin PARCHMENT		790 €
Set of 5 pillows/ backrest for aft bench Marlin PARCHMENT		390 €
Blackout curtains at each cabin & corridors		950 €
Curtains for forward bay		540 €
2 forward cockpit removable tables		690 €
Convertible saloon table for double berth		780 €
Radio CD(MP3/USB) player with saloon and cockpit speakers		650 €
12 V fan per cabin (4 pcs)		400 €
Folding chairs for saloon/cockpit (3 pcs)		340 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)		7,400 €
Charter make-ready pack		780 €
TOTAL net price of the boat with packs & options FCO Split, Croatia		389,313 €
VAT	25%	97,328 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		486,641 €
<p>Delivery time: EXW Cap Bon, Tunisia:</p> <p>PAYMENT CONDITIONS</p> <p>15.000€ - for slot reservation</p> <p>1st deposit - 15% of the total price 6 months before delivery les pre-order deposit</p> <p>2nd deposit - 35% of the total price 3 months before delivery</p> <p>Balance - 2 weeks before completion date</p> <p>Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment</p> <p>NOTE: The offer is valid for Croatia Yachting charter management fleet only.</p>		
<p>These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.</p>		