

Quotation for catamaran BALI 4.5 - Tarif B1 -2019



DATE :
 Owner :
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 Technical language (FR / EN):

	Tarif H.T.	Montant H.T.
1 3 cabins - 2 heads	416 600 €	416 600 €
3 cabins - 3 heads	417 700 €	
4 cabins - 2 heads	419 900 €	
4 cabins - 3 heads	420 900 €	
4 cabins - 4 heads	421 900 €	
Standard helmstation version	inclus	
Flybridge version	inclus	

Specifications Packs	Pack Horizon	Pack Excellence
	31 900 €	39 600 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x	x
Combined battery charger 70 Amp - Inverter 12/220v, 2000va	x	x
Battery controller	x	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x	x
LED navigation lights	x	x
lifting system for dinghy	x	x
SS pulpits with seats	x	x
Hot and cold cockpit shower	x	x
Electrical 1500 W windlass	x	x
Solent furler system	x	x
2 extra service batteries of 130 amp	x	x
Indirect lighting in saloon/cockpit and cabins	x	x
Forward cockpit and transom courtesy lighting	x	x
Foldable foredeck cockpit table	x	x
Extra fuel tank of 400lts for a total capacity of 800lts	x	x
Extra Fresh water tank of 400lts for a total capacity of 800lts	x	x
Engine room & locker hatches on gaz struts	x	x
Mainsail electrical winch	x	x
Automatic first and second reef	x	x
12 V outlets (1 per cabin and 1 at chart table)		x
Helmstation seat cushions		x
Aft cockpit cushions		x
Forward cockpit cushions		x
Flybridge cushions		x
Aft bench cushions		x
Opening window between salon and forward cockpit		x
Opening window between galley and aft cockpit		x
Total pack Horizon	31 900 €	0 €
1 Total pack excellence	39 600 €	39 600 €

OPTIONS

# Rigging - Sails		
# <i>Lazy bag and UV protection for sail are taupe color.</i>		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 590 €	
Square top reinforced Dacron full-batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4 480 €	
Extra for Hydranet solent instead of Dacron	3 220 €	
Trioptimal Code 0 (78 sqm) with anti-rotation cable	6 080 €	
Asymetric spinnaker + sheets	5 370 €	
In-boom furling system with with electric winch return and modification of mainsail	Nous consulter	
Aluminum V boom with LED lighting	10 670 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	6 430 €	
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	3 850 €	
2 additional winches for head sails	2 690 €	
Electric winch for solent and reef	2 710 €	
Carbon mast	57 900 €	
Mast in 2 parts	1 420 €	
# Mecanics - Safety Equipment		
2 x Yanmar 57 hp instead of Yanmar 40hp	5 690 €	

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Volvo engines : tba		
2 x Yanmar 57 hp equipped with additional alternators 12V 125A	4 380 €	
Pair of 3 blades folding propellers for Yanmar engines	3 780 €	
ONAN Genset generator 4 KW 50hz with soundshield and remote control 220 V	16 620 €	
ONAN Genset generator 11 KW 50hz with soundshield and remote control 220 V	21 430 €	
ONAN Genset generator 5 KW 60hz with soundshield and remote control 110 V	16 780 €	
ONAN Genset generator 13,5 KW 60hz with soundshield and remote control 110 V	21 580 €	
ONAN generator remote control (all models)	580 €	
Kit solar panels :4 x 100 w panels : 400 W	4 860 €	
Primary 110 volts electrical system instead of 220 v. (with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	2 780 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5 160 €	
Safety equipment for 10 with Life-raft (without EPIRB)	5 550 €	
25kg Anchor + 70m of Ø10mm chain + bridle	1 410 €	
6 big fenders & 4 mooring lines	790 €	
2 layers of antifouling with Epoxy base coat	2 630 €	
2 layers of tropics antifouling with Epoxy base coat	4 150 €	

#	Comfort		
	Reverse cycle aircond in hulls for 3 cabins version (1 Portside + Starboard) 220V/50Hz	22 740 €	
	Reverse cycle aircond in hulls for 4 cabins version (2 Portside + 2 Starboard) 220V/50Hz	23 790 €	
	110V/ 60Hz Aircond, Modification of the 220V/50Hz (US & JAPAN)	1 300 €	
	Diesel heatingfor saloon and cabins (Webasto) (incompatible with AC)	11 330 €	
	Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13 490 €	
	Watermaker 220V 120 L/H (needs genset)	13 020 €	
	Watermaker 110V 120 L/H (needs genset)	13 670 €	
	Electrical toilet with fresh water (specify the number)	980 €	
	2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	3 820 €	
	sea water pump at galley & anchor	1 290 €	
	1 fan per cabin and forepeak (specify according to choosen version)	165 €	
	Dish-washer for 9 sets 220V	2 130 €	
	Micro-wave oven 220V	650 €	
	6 kg washer-dryer 220 V (3 or 4 cabins/owners version)	2 160 €	

#	Interior setup		
	Berth in portside forepeak 3 or 4 cabins version (Mattress, porthole, blind)	2 830 €	
	Access from forward cabin to portside forepeak (for 4 cabins version only)	1 010 €	
	Berth in starboard forepeak 3 or 4 cabins version (Mattress, porthole, blind)	2 830 €	
	Access from forward cabin to starboard forepeak	1 010 €	
	Curtains for entrance door and forward bay and sunblind for aft bay	1 780 €	
	Blackout curtains at each cabin, heads & corridors colour: ecru	5 760 €	
	Blackout curtains at each cabin, heads & corridors colour: ecru (4 cabins version)	5 760 €	
	Mosquito screens for portholes 3 cabins	1 550 €	
	Mosquito screens for portholes (4 cabins version)	1 730 €	
	Safe box under berth	1 010 €	
	Elastomere box spring for 3 cabins	1 140 €	
	Elastomere box spring (4 cabins version)	1 520 €	
	Saloon table convertible with upholstery	3 340 €	
	Folding seat to be used for saloon/cockpit (specify nbr)	260 €	

	Carpet in cabins (3 cabins)	1 190 €	
	Carpet in cabins (4 cabins version : 2 Port + 2 Stbd)	1 290 €	

#	Interior upholstery		
	Color Diamante SNOW (standard)	NC	
	Color Diamante TAUPE	370 €	

#	Exterior setup		
	<i>Awnings, lazy bag and UV protection are taupe color.</i>		
	Std Helmstation Bimini (stainless steel frame & canvas)	3 450 €	
	Flybridge bimini (stainless steel frame & canvas)	7 340 €	

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Convertible aft cockpit table for double berth (usable with bimini sunbathing cushions)	2 190 €	
Wood laminate for aft cockpit table	390 €	
2 forward cockpit removable tables	1 480 €	
Forward cockpit fixed table	1 670 €	
Flybridge white tent with clears	2 910 €	
Enclosure for Std helmstation Bimini	2 020 €	
Sun awning for forward cockpit	1 490 €	
Aft cockpit wintering awning (transparent lateral sides and aft side) TAUPE	3 750 €	
Set of sun awnings for sides area of the aft cockpit	1 670 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1 740 €	
Set of protection for steering console TAUPE	610 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	510 €	

Exterior upholstery SNOW	NC	
Exterior upholstery TAUPE	370 €	
Sunbathing cushions for foredeck	3 040 €	
Sunbathing cushions for bimini	1 010 €	
Big comfortable pillows (4 pillows) SNOW	1 230 €	
Big comfortable pillows (4 pillows) TAUPE	1 230 €	

Teak on aft transom steps and aft cockpit floor	12 120 €	
Synthetic teak on cockpit and aft transom steps Weathered Black	12 650 €	
Synthetic teak on cockpit and aft transom steps Teak white	12 650 €	
Synthetic teak on cockpit and aft transom steps Scrubbed white	12 650 €	
Synthetic teak on cockpit and aft transom steps Weathered white	12 650 €	
Synthetic teak on aft transom steps only Weathered Black	2 620 €	
Synthetic teak on aft transom steps only Teak white	2 620 €	
Synthetic teak on aft transom steps only Scrubbed white	2 620 €	
Synthetic teak on aft transom steps only Weathered white	2 620 €	
Fixed bench for table cockpit with storage and cushions	2 710 €	
Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outboard engine bracket on aft beam	510 €	
Foldable PVC Gangway 2,60m with bag & female deck fitting	1 990 €	
LED submarine lighting 21 W blue under each transom (2 spots)	3 230 €	
Plancha with gas installation	1 710 €	
3,20m hypalon dinghy (max size) + outboard 15hp + slings	10 180 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic PACK 1 including : autopilot P70S EV1ACU400 , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	14 040 €	
Raymarine Electronic PACK 2 including : Pack 1 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	21 230 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Fordeck)	1 010 €	
US channel VHF	60 €	
Wifi Antenna	1 520 €	
TV antenna	710 €	
Radar Raymarine with bracket	3 990 €	
TV Led screen	1 780 €	
Raymarine remote control for automatic pilot	1 010 €	

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#	Commissioning - Handing over		
	Total Price of the Boat with packs & options		456 200 €
	Launching,mast setting & commissioning (1 day) and 7 days dockspace	9 300 €	
	Pack ready to go (Net price) (Full diesel)	970 €	
	French flag registry formalities (except french DAN)	270 €	
	Frais transitaire	270 €	
	Custom export formalities	270 €	
	Apostille fees	270 €	
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
	Net price Ex VAT		456 200 €
	Quote validity :		