

# Bali 4.3 (2020) - Lumière

## TECHNICAL SPECIFICATIONS AND DECK LAYOUT:

Year	2020
Location	Kaštela
Cabins	4+2
Bathrooms	4
Berths	8+2+2
LOA	13,20 [m]
Waterline length	12,70 [m]
Beam	7,12 [m]
Draft	1,20 [m]
Displacement	11,30 [t]
Engine	Diesel, 2 x 60 [hp]
Fuel tank	cca. 800 [l]
Fresh water tank	cca. 800 [l]
Total sail area	89,5 m <sup>2</sup>
CE Certificate	A - 12 passengers
Design	Hervé COUEDEL



## STANDARD EQUIPMENT AS PER STANDARD SPECIFICATION, ADDITIONAL EQUIPMENT:

Combined battery charger 80 amp - Inverter 12V/220V - 2000VA  
 2 extra service batteries of 130 amp 12V & Battery controller  
 Indirect lighting in saloon/cockpit and cabins  
 Forward cockpit courtesy lighting  
 Mainsail electrical winch, Automatic first and second reef  
 Davit for dinghy  
 Electric windlass 1000W  
 Extra fuel tank of 400L for a total capacity of 800L  
 Extra Fresh water tank of 400L for a total capacity of 800L  
 Salon manual tilting bay door mechanically assisted by pneumatic struts  
 Opening window between salon and foredeck cockpit  
 Sliding lateral windows  
 Kit of two high cupboards in kitchen  
 Corner sofa and meridian/daybed cushions  
 Aft bench seats & Flybridge benches seats, Forward cockpit cushions  
 Raymarine Electronic PACK 1 including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63  
 2 layers of antifouling with Epoxy base coat  
 Reinforced Dacron full batten Mainsail & Solent with UV protection  
 Lazy-Bag & Lazy-Jack  
 2 x Yanmar 57 hp instead of Yanmar 40hp  
 Extra for non-standard color vinyl ( forward cockpit and flybridge ) Marlin PARCHMENT  
 Stern spring cleats

## ADDITIONAL COMPONENTS:

Flybridge fixed bimini top with five enclosure  
 Sunbathing cushions for foredeck and bimini  
 Set of pillows/ backrest for aft bench  
 Big comfortable pillows (4 pcs)  
 Berth in portside and starboard forepeak (with opening porthole)  
 Permanent transom protection  
 Blackout curtains at each cabin & corridors, Curtains for forward bay  
 2 forward cockpit removable tables and Flybridge table  
 Convertible saloon table for double berth (with cushion)  
 Folding chairs for saloon/cockpit ( 3 pcs)  
 12V fan per cabin (4 pcs)  
 Coffee machine(230V)  
 Anchor chain counter and anchor windlass control unit at flybridge  
 Radio CD(MP3/USB) player with saloon and cockpit speakers  
 LCD TV 32" + Glomex antennae  
 JABSCO electrical toilet pumps, sea water flush (4 pcs)  
 Kit Solar panels 4 x 100W  
 Charter equipment & Charter make-ready pack

regular price 518.030 EUR  
**472.855 EUR\***  
 FULLY EQUIPPED FOR CHARTER

VALID TILL 30.05.2020.

\* The prices do not include VAT

\* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)

**Become a part of the Bali Yachting World charter management program, and take advantage of the key benefits!**

### OUR KEY BENEFITS

- Minimal investment or participation in boat acquisition
- Special purchase conditions for your boat
- Favorable financing conditions through affiliate leasing companies
- High charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- Transparent cash flow reports through constant insight in income and expenses
- Financial security with insurance against loss of charter income
- High quality aftersales support with prompt processing of claims throughout warranty
- High maintenance standards ensure the best resale value for your boat regardless of age

### SIMPLIFIED PROFIT CALCULATION:

Annual charter income* (Yacht owner)	67.328 €
Annual expenses* (marina, insurance, registration, maintenance...)	22.683 €
<b>Net profit* (Yacht owner)</b>	<b>44.645 €</b>

\* The figures do not include VAT

\* Charter cash flow is based on 20 booked weeks per season