

# Quotation for catamaran BALI 4.6 - Tarif A-2021

Croatia Yachting d.o.o.  
Dražanac 2/a, Split, Croatia  
VAT ID: HR08633766175

# BALI 4.6

O P E N S P A C E

DATE :  
Offer No. :  
Client :  
Hull number :  
Engine No. :

		BALI 4.6	
		Price ex VAT	Total ex VAT
<b>BALI 4.6 equipped with 2 45 hp Yanmar</b>		<b>Price ex VAT</b>	<b>Total ex VAT</b>
3 cabins (1 Portside + 2 Starboard) - 3 heads		495,700 €	
4 cabins (2 Portside + 2 Starboard) - 4 heads		489,300 €	
4 cabins (1 Portside + 3 Starboard) - 3 heads		494,300 €	
5 cabins (2 Portside + 3 Starboard) - 4 heads		502,300 €	502,300 €

Specifications Pack	Pack Excellence	
Ecological pack including freshwater purifying filter and membrane bioreactor for wastewater filtration		x
Combined battery charger 80 Amp - Inverter 12V /220v, 2000va		x
2 extra service batteries of 130 amp		x
Battery controller		x
Indirect lighting in saloon/cockpit and cabins		x
Forward cockpit and transom courtesy lighting		x
Mainsail electrical winch		x
lifting system for dinghy		x
Electric windlass 1500W		x
Hot and cold cockpit shower		x
Comfortable swim ladder with large handles and teak steps		x
Extra fuel tank of 400lts for a total capacity of 800 lts		x
Extra Fresh water tank of 400lts for a total capacity of 860 lts		x
Gaz oven		x
Saloon tilting bay/door mechanically assisted by hydraulic struts		x
Engine room & locker hatches on gaz struts		x
Helmstation seat cushions		x
Forward cockpit cushions (Seats and backrests )		x
Seats for aft bench (Seats and backrests )		x
2 layers of antifouling with Epoxy base coat		x
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station		x
<b>1 Total pack excellence</b>	<b>52,940 €</b>	<b>52,940 €</b>

## OPTIONS

<b># Rigging - Sails</b>		
<b># Lazy bag and UV protection for sail in taupe color</b>		
1 Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3,650 €	3,650 €
<b># Mechanics - Safety Equipment</b>		
1 2 x Yanmar 57 hp instead of Yanmar 45hp	5,490 €	5,490 €
<b># Comfort</b>		
1 Tilting forward windows with locking system in open position	1,960 €	1,960 €
<b># Interior setup</b>		
1 Integrated bar in saloon table with reversible tray (incompatible with saloon table convertible )	860 €	860 €
<b># Upholstery color</b>		
1 Indoor upholstery color Beige Grey	NC	
<b># Exterior setup</b>		
1 Stern spring cleats	490 €	490 €
<b># Electronics - Hifi</b>		
<b># Commissioning - Handing over</b>		
<b>Subtotal net price of the boat pack &amp; options EXW Marans (France)</b>		<b>567,690 €</b>
	<b>Discount</b>	<b>10%</b>
	<b>Extra discount</b>	<b>0%</b>
	<b>Total discount</b>	<b>-56,769 €</b>
<b>Total net price of the boat with packs &amp; options, EXW Marans (France), including discount</b>		<b>510,921 €</b>

1	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €
1	Transport, commissioning in Canet (France), with anchor set 32 KG and 70 ml Ø10 chain, fenders and moorings, anchor bridle, one day hand over and 7 days dockspace, net price	12,860 €	12,860 €
1	Transfer of the boat Marans - Split + mandatory safety equipment	15,280 €	15,280 €
<b>Subtotal net price of the boat pack &amp; options FCO Split, Croatia</b>			<b>539,221 €</b>
<b>Additional equipment</b>			
1	Large fixed Bimini with LED lighting and clears for view on mainsail (stainless steel frame & canvas)	9,200 €	9,200 €
1	Forward cockpit fixed table (teak)	1,880 €	1,880 €
1	Big comfortable pillows (4 pillows) Beige grey	730 €	730 €
1	Flybridge table (white compact)	760 €	760 €
1	Set of 4 sunbathing cushions for foredeck (beige grey)	1,880 €	1,880 €
1	Flybridge sunbathing cushions (beige grey)	1,560 €	1,560 €
1	Set of cushions for flybridge (beige grey)	1,520 €	1,520 €
1	Permanent transom protection	530 €	530 €
1	TV in saloon with electrical lift system and Glomex antennae (including installation and materials)	2,180 €	2,180 €
1	FUSION stereo system with remote control on flybridge, Bluetooth and 6 speakers	1,375 €	1,375 €
1	Anchor chain counter and anchor windlass control unit at flybridge or helm station	480 €	480 €
1	Generator 8 KW with soundshield (installation and materials included)	14,900 €	14,900 €
1	Air condition for saloon and 5 cabins (44.000 BTU) including installation	19,600 €	19,600 €
1	Portside forepeak (shower and head)	2,880 €	2,880 €
1	Berth in starboard forepeak (with opening porthole)	1,360 €	1,360 €
1	Convertible saloon table for double berth	1,760 €	1,760 €
1	Kit Solar panels 4 x 100 W	2,450 €	2,450 €
1	12 V fan per cabin (5 pcs)	550 €	550 €
1	JABSCO electrical toilets, sea water flush (5 pcs)	3,200 €	3,200 €
1	Coffee machine (230 V)	380 €	380 €
1	Microwave (220 V)	450 €	450 €
1	LED underwater lights at each transom X8 Ocean LED (4 pcs)	1,380 €	1,380 €
1	Pleated blinds for all cabins (5 cabins)	1,450 €	1,450 €
1	Curtains for forward bay and lateral sliding windows in saloon	680 €	680 €
1	Folding chairs to be used in saloon/cockpit (3 pcs)	1,160 €	1,160 €
1	Synthetic teak on aft transom steps and aft cockpit	5,650 €	5,650 €
1	Charter equipment (deck, safety, navigational, galley, bedlinen, Highfield CL 290 L)	7,800 €	7,800 €
1	Charter make-ready pack (auto switch for windlass, various reinforcements...)	1,100 €	1,100 €
<b>TOTAL net price of the boat with packs &amp; options FCO Split, Croatia</b>			<b>628,066 €</b>
<b>VAT</b>		<b>25%</b>	<b>157,017 €</b>
<b>TOTAL price of the boat pack &amp; options FCO Split, Croatia, including VAT</b>			<b>785,083 €</b>

**DELIVERY (Ex works Catana):**

**PAYMENT CONDITIONS**

30.000 EUR + VAT in order to book a slot on production (pre-order)

15% of the total amount of the order less pre-order deposit is to be paid 6 months before the completion date Ex-factory

35% of the total amount is to be paid 4 months before completion date Ex-factory

Balance payment 15 days before completion date in the shipyard in accordance with previous notification.

Payable in HR kunas in accordance with selling exchange rate of OTP BANKA d.d., Split on the date of payment.

**NOTE: The offer is valid for Croatia Yachting charter management fleet only. The boat will be exhibited on CBS and BBS 2021**

These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.