

Quotation for catamaran BALI 4.3 MY - Tarif A- 2020



DATE :  
 Owner :  
 Name of the boat :  
 Home port :  
 Serial Number :  
 Preferred date of delivery :  
 Delivery date accepted by the shipyard :  
 Authorized deadline for modifications to configuration :  
 Technical language ( FR / EN):

#	Equipped with 2 Yanmar 250 HP	Tarif H.T.	Montant H.T.
1	3 cabins - 2 heads	536 500 €	536 500 €
	3 cabins - 3 heads	537 600 €	
	4 cabins - 2 heads	539 300 €	
	4 cabins - 3 heads	540 300 €	
	4 cabins - 4 heads	541 500 €	

Specifications Packs	Pack Excellence
	39 800 €
Combined battery charger 80 Amp - Inverter 12V /220v, 2000va	x
2 extra service batteries of 110 amp 12V	x
Battery controller	x
Indirect lighting in saloon/cockpit and cabins	x
Forward cockpit courtesy lighting	x
Gaz oven	x
Saloon tilting bay/door mechanically assisted by hydraulic struts	x
Saloon to forward-cockpit window fully retractable	x
Hot and cold cockpit shower	x
Electrical windlass with chain counter	x
Forward cockpit cushions	x
Aft bench seats	x
Cockpit and meridian/daybed cushions	x
Flybridge cushions (salon , helmsation and lateral seats)	x
Flybridge windshield	x
Gas struts on cockpit lockers and engines hatches	x
2 layers of antifouling with Epoxy base coat	x
1 Total pack excellence	39 800 €

OPTIONS

#	Mecanics - Safety Equipment		
	Interior helmstation ( Engine and rudder control at chart table and pilot seat )	14 580 €	
	Electrical davit	3 960 €	
	2 additional alternators 12V 125A	4 380 €	
	ONAN Genset generator 5 KW 50hz with soundshield and remote control 220 V	17 620 €	
	ONAN Genset generator 13 KW 50hz with soundshield and remote control 220 V	18 900 €	
	ONAN Genset generator 7,5 KW 60hz with soundshield and remote control 110 V	17 800 €	
	ONAN Genset generator 13,5 KW 60hz with soundshield and remote control 110 V	19 200 €	
	ONAN generator remote control (all models )	580 €	
	Kit solar panels :4 x 100 w panels : 400 W ( hard top option required )	4 870 €	
	Primary 110 volts electrical system instead of 220 v. ( with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	10 080 €	
	Safety equipment for 8 with Life-raft (without EPIRB)	5 160 €	
	25kg Anchor + 70m of Ø10mm chain + bridle	1 610 €	
	6 big fenders & 4 mooring lines	790 €	
	Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2 540 €	

#	Comfort		
	Reversible aircond in hulls for 3 cabins version needs generator 13 KW 220V/50Hz	18 300 €	
	Reversible aircond in hulls for 4 cabins version needs generator 13 KW 220V/50Hz	20 300 €	
	Both hulls AC options don't include AC for salon		
	Aircond in salon needs generator 13 KW 220V/50Hz	13 500 €	
	110V/ 60Hz Aircond, Modification of the 220V/50Hz (US & JAPAN)	1 300 €	
	Full diesel heating system saloon and cabins (AC option is incompatible with diesel heating)	11 330 €	
	Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13 490 €	
	Electrical toilet with fresh water (specify the number)	980 €	
	Two 400 L extra fuel tanks (800L) for total capacity 1600 L	3 850 €	
	Sea water pump at galley & anchor	1 290 €	
	1 fan per cabin and forepeak ( specify according to choosen version )	165 €	
	Dish-washer for 6 sets 220V	1 490 €	
	Micro-wave oven 220 V	650 €	
	4 kg washing machine in 220V integrated in portside head ( version 3 cabins)	1 680 €	
	3kg/ 1,5kg washer-dryer machine (3 cabins version) 220V	1 780 €	

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# Interior setup			
	Berth in portside forepeak (with hull opening porthole)	2 830 €	
	Berth in starboard forepeak (with hull opening porthole)	2 830 €	
	Blackout curtains VS 3 cabins ( colour: ecru)	2 030 €	
	Blackout curtains VS 4 cabins ( colour: ecru)	2 030 €	
	Mosquito screens for portholes 3 cabins	1 410 €	
	Mosquito screens for portholes 4 cabins	1 490 €	
	Safe box under aft portside berth	1 010 €	
	Elastomere box spring for 3 cabins	1 180 €	
	Elastomere box spring 4 cabins	1 570 €	
	Saloon table convertible into coffee table (electric)	6 580 €	
	Folding seat to be used for cockpit (specify nbr)	260 €	
	Courtesy lighting	1 480 €	
	Carpet in the saloon and the cabins (3 cabins VS)	3 920 €	
	Carpet in the saloon and the cabins (4 cabins VS)	4 070 €	

# Interior upholstery			
	Color Marlin WHITE ( vinyl standard )	NC	
	Color Marlin PARCHMENT (extra for non-standard color vinyl)	660 €	
	Fabric Color Savane Silver	1 200 €	
	Fabric Color Savane Canvas	1 200 €	

# Exterior setup			
	Fly Bridge comfort equipment (including kit of two tables , 12 V fridge, water point )	8 980 €	
	Fly bridge hard top	34 680 €	
	Helmstation Bimini ( stainless steel frame & canvas)	9 690 €	
	Forward cockpit table	1 480 €	
	Side protection canvas for hard top flybridge	4 710 €	
	Sun awning for forward cockpit	1 540 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1 940 €	
	Set of covers for foredeck sunbathing cushions	510 €	
	Color of aft bench seats Marlin WHITE ( vinyl standard )	NC	
	Set of 7 pillows/ backrest for aft bench Marlin WHITE	780 €	
	Color of other external upholsteries Marlin WHITE ( forward cockpit and flybridge seats )	NC	
	Set of 8 pillows/ backrest for flybridge Marlin WHITE	1 300 €	
	Sunbathing cushions for bimini Marlin WHITE	3 040 €	
	Big comfortable pillows (4 pillows) Marlin WHITE	1 230 €	
	Extra for non-standard color vinyl ( forward cockpit and flybridge ) Marlin PARCHMENT	660 €	
	Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
	Set of 7 pillows / backrest for aft bench Marlin PARCHMENT	780 €	
	Set of 8 pillows / backrest for flybridge Marlin PARCHMENT	1 300 €	
	Sunbathing cushions for bimini Marlin PARCHMENT		
	Big comfortable pillows (4 pillows) Marlin PARCHMENT	1 230 €	
	Deck floodlight	1 100 €	
	Transoms courtesy lighting	1 470 €	
	Plancha with gas installation	1 710 €	
	Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Weathered Black	22 910 €	
	Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Teak white	22 910 €	
	Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Scrubbed white	22 910 €	
	Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Weathered white	22 910 €	

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#	Equipped with 2 Yanmar 250 HP	Tarif H.T.	Montant H.T.
	Permanent transom protection	880 €	
	Stern spring cleats	490 €	
	Polywood outbord engine bracket on aft beam	510 €	
	Foldable composite Gangway 2,20m with bag & female deck fitting	1 620 €	
	LED submarine lighting 21 W blue under each transom (4 spots)	4 020 €	
	3,20m hypalon dinghy (max size) + outboard 15hp outboard engine installed on davits	11 180 €	
	Set up when dinghy provided by the owner	880 €	

#	Electronics - Hifi	Tarif H.T.	Montant H.T.
	Raymarine Electronic PACK MY including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, and VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	20 380 €	
	Southern hemisphere compass	60 €	
	Hifi Radio-Fusion 6 HP bluetooth (saloon ,forward cockpit and flybridge )	1 980 €	
	4 Hopman sound transfer speakers	2 450 €	
	Wifi Antenna	1 520 €	
	Mast antenna terrestrial TV	710 €	
	Radar Raymarine with bracket	3 990 €	
	TV Led screen 40" with DVD in saloon with electrical lift	4 030 €	
	Camera under flybridge	1 430 €	
	Raymarine remote control for automatic pilot	1 010 €	

#	Commissioning - Handing over	Tarif H.T.	Montant H.T.
	<b>Total Price of the Boat with packs &amp; options</b>		<b>576 300 €</b>
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
	Launching & commissioning in Marans (France), one day hand over and 4 days dockspace	12 000 €	
	Truck loading charges at factory, net price	1 470 €	
	Kit of 4 shipping craddles (mandatory for shipping)	5 600 €	
	Fees for owners belongings treatment	1 500 €	
	French flag registry formalities fees (except french DAN)	270 €	
	Forwarding agent fees	270 €	
	Custom export formalities fees	270 €	
	Apostille fees	270 €	
	<b>Net price Ex VAT</b>		<b>576 300 €</b>
	Quote validity :		