

4.2



Bali 4.2 - EARLY ORDER SPECIAL OFFER

regular price ~~464.290 EUR~~

414.088 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 50.202 EUR

Estimated yearly charter management profit: 41.897 €

VALID TILL 30.9.2020.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

Split | tel: +385 (21) 332 332 | sales@croatia-yachting.hr

BALI
CATAMARANS

www.bali-catamarans.hr

Quotation for catamaran BALI 4.2 - Tarif A-2021

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175



| | |
|---------------|--------------------|
| Date: | |
| Offer No.: | |
| Client: | |
| Type | Bali 4.2 |
| Year | 2021 |
| Length | 12,12 [m] |
| Beam | 7,08 [m] |
| Engine: | 2 x Yanmar 45 [hp] |
| Hull number : | |
| Engine No.: | |

| | Price ex VAT | Total Ex VAT |
|---------------------------------------|--------------|--------------|
| BALI 4.2 equipped with 2 30 hp Yanmar | Tarif H.T. | Montant H.T. |
| 3 cabins- 3 heads Version | 363.800 € | |
| 1 4 cabins - 4 heads Version | 367.500 € | 367.500 € |

| Specifications Packs | Pack Excellence | |
|---|-----------------|-----------------|
| Ecological pack including freshwater purifying filter and membrane bioreactor for wastewater filtration | | X |
| Combined battery charger 70 Amp - Inverter 12V/220V - 1600VA | | X |
| 2 extra service batteries of 130 amp | | X |
| Battery controller | | X |
| Fridge freezer 336 L with chilled water | | X |
| Electrical winch for mainsail halyard, furler line , mainsail track and davits | | X |
| Automatic first and second reef | | X |
| SS pulpits with seats and rigid lifelines | | X |
| Electric windlass 1000W | | X |
| Salon manual tilting bay/door mechanically assisted by pneumatic struts | | X |
| Lateral sliding windows | | X |
| Salon courtesy lighting | | X |
| Extra Fresh water tank of 400L for a total capacity of 860L | | X |
| Extra fuel tank of 400L for a total capacity of 800L | | X |
| Gaz oven | | X |
| High cupboards in kitchen | | X |
| Forward cockpit cushions (Seats and backrests) | | X |
| Helmsman seat cushions | | X |
| Seats for aft bench (Seats and backrests) | | X |
| Engine room & locker hatches on gaz struts | | X |
| Davit with system allowing electrical lift of the dinghy | | X |
| Comfortable swim ladder with large handles and teak steps | | X |
| Hot and cold cockpit shower | | X |
| Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63 | | X |
| 2 layers of antifouling with Epoxy base coat | | X |
| Safety equipment for 8 with Life-raft (without EPIRB) | | X |
| 1 Total pack excellence | 49.500 € | 49.500 € |

OPTIONS

| | | |
|--|-----------------------|----------------------|
| # Lazy bag and UV protection for sail in taupe color. | | |
| 1 Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack | 3.260 € | 3.260 € |
| # Mecanics - Safety Equipment | | |
| 1 2 Yanmar 45 HP 4 cylinder engines instead of the 30 HP 3 cylinder | 4.690 € | 4.690 € |
| # Comfort | | |
| # Interior setup | | |
| # Upholstery color | | |
| 1 Upholstery color Beige Grey | NC | |
| # Exterior setup | | |
| 1 Stern spring cleats | 490 € | 490 € |
| # Electronics - Hifi | | |
| # Commissioning - Handing over | | |
| Total net list price of the Boat with packs & options EXW Cap Bon (Tunisia) | | 425.440 € |
| | Discount | 10% -42.544 € |
| | Extra discount | 2% -7.658 € |
| | Total discount | -50.202 € |
| Net price of the Boat with packs & options EXW Cap Bon (Tunisia), including discount | | 375.238 € |

| | | | |
|---|--|----------|----------------------|
| 1 | Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery) | 160 € | 160 € |
| 1 | Transport from the shipyard to Cap Bon (Tunisia), commissioning, anchor set 20 KG and 70 ml Ø10 chain, anchor bridle, fenders and moorings, one transfer from the airport, one day hand over (net price) | 10.980 € | 10.980 € |
| 1 | Skipper delivery from Cap Bon (Tunisia) to Split, net price | 5.800 € | 5.800 € |
| 1 | Pack ready to go (net price) | 1.500 € | 1.500 € |
| Subtotal net price of the boat with pack & options FCO Split, Croatia | | | 393.678 € |
| Additional equipment | | | |
| | Helmstation Bimini (stainless steel frame & canvas) | | 2.260 € |
| | Enclosure for helmstation Bimini | | 560 € |
| | Set of 3 ergonomic, design and foldable sun loungers beige grey (foredeck) | | 1.460 € |
| | Flybridge sunbathing cushions(with headboard) | | 2.280 € |
| | Maxi transat Cushions Marlin PARCHMENT | | 790 € |
| | Permanent transom protection | | 530 € |
| | Blackout curtains at each cabin & corridors | | 950 € |
| | Curtains for forward bay | | 540 € |
| | Forward cockpit removable tables | | 690 € |
| | Convertible saloon table for double berth | | 780 € |
| | Radio CD(MP3/USB) player with saloon and cockpit speakers | | 650 € |
| | 12 V fan per cabin (4 pcs) | | 400 € |
| | Folding chairs for saloon/cockpit (3 pcs) | | 340 € |
| | Charter equipment (deck, safety, navigational, galley, bedlinen...) | | 7.400 € |
| | Charter make-ready pack | | 780 € |
| TOTAL net price of the boat with packs & options FCO Split, Croatia | | | 414.088 € |
| VAT | | | 25% 103.522 € |
| TOTAL price of the boat pack & options FCO Split, Croatia, including VAT | | | 517.610 € |
| Offer valid until the 30th of September 2020 | | | |
| Delivery time: EXW Cap Bon, Tunisia: | | | |
| PAYMENT CONDITIONS | | | |
| 15.000€ - for slot reservation | | | |
| 1st deposit - 15% of the total price 6 months before delivery les pre-order deposit | | | |
| 2nd deposit - 35% of the total price 3 months before delivery | | | |
| Balance - 2 weeks before completion date | | | |
| Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment | | | |
| NOTE: The offer is valid for Croatia Yachting charter management fleet only. | | | |
| These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery. | | | |