

Quotation for catamaran BALI 4.3 MY - Tarif B- 2020

BALI 4.3 MY

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 Owner :
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#	Equipped with 2 Yanmar 250 HP	Tarif H.T.	Montant H.T.
1	3 cabins - 2 heads	541 900 €	541 900 €
	3 cabins - 3 heads	543 000 €	
	4 cabins - 2 heads	544 700 €	
	4 cabins - 3 heads	545 700 €	
	4 cabins - 4 heads	546 900 €	

Specifications Packs	Pack Excellence
Combined battery charger 80 amp - Inverter 12V/220V - 2000VA	x
2 12V extra service batteries of 110 amp	x
Battery controller	x
Indirect lighting in saloon/cockpit and cabins	x
Forward cockpit courtesy lighting	x
Gaz oven	x
Saloon tilting bay/door mechanically assisted by hydraulic struts	x
Saloon to forward-cockpit window fully retractable	x
Hot and cold cockpit shower	x
Electrical windlass with chain counter	x
Forward cockpit cushions	x
Aft bench seats	x
Corner sofa and meridian/daybed cushions	x
Flybridge cushions (saloon, helmsation and lateral seats)	x
Flybridge windshield	x
Gas struts on cockpit lockers and engines hatches	x
2 layers of antifouling with Epoxy base coat	x
1 Total pack excellence	39 800 €

OPTIONS

#	Mecanics - Safety Equipment		
	Interior helmstation (engine and rudder control at chart table and pilot seat)	14 580 €	
	Electrical davit	3 960 €	
	2 additional alternators 12V 125A	4 380 €	
	ONAN Genset generator 4KW 50Hz with soundshield and remote control 220V	17 040 €	
	ONAN Genset generator 7KW 50Hz with soundshield and remote control 220V	21 240 €	
	ONAN Genset generator 5KW 60Hz with soundshield and remote control 110V	18 240 €	
	ONAN Genset generator 9KW 60Hz with soundshield and remote control 110V	23 040 €	
	Kit solar panels (400W) : 4 x 100W panels (hard top option required)	4 870 €	
	Primary 110V electrical system instead of 220V (with boiler, bat. charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec. connections)	10 080 €	
	Safety equipment for 8 with Life-raft (without EPIRB)	5 160 €	
	Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2 540 €	

#	Comfort		
	Reverse cycle aircond in hulls for 3 cabins Version 220V/50Hz (needs generator 7 or 9 KW)	18 320 €	
	Reverse cycle aircond in hulls for 4 cabins Version 220V/50Hz (needs generator 7 or 9 KW)	20 220 €	
	Both hulls AC options don't include AC for salon		
	Reverse cycle aircond in salon 220V/50Hz (needs generator 7 or 9 KW)	10 950 €	
	110V/60Hz Aircond, Modification of the 220V/50Hz (US & JAPAN)	1 480 €	
	Full diesel heating system saloon and cabins (AC option is incompatible with diesel heating)	11 330 €	
	Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13 490 €	
	Electrical toilet with fresh water (specify the number)	980 €	
	Two 400L extra fuel tanks (800L) for total capacity 1600L	4 850 €	
	Sea water pump at galley & anchor	1 290 €	
	1 fan per cabin and forepeak (specify number according to choosen version)	165 €	
	Dish-washer for 6 sets 220V	1 490 €	
	Micro-wave oven 220V	650 €	
	4 kg washing machine in 220V integrated in portside head (in Version 3 cabins) 220V	1 680 €	
	3kg/1,5kg washer-dryer machine (in 3 cabins version) 220V	1 780 €	

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# Interior setup		
Berth in portside forepeak (with hull opening porthole)		2 830 €
Berth in starboard forepeak (with hull opening porthole)		2 830 €
Blackout curtains in 3 cabins Version (color : ecru)		2 030 €
Blackout curtains in 4 cabins Version (color : ecru)		2 030 €
Mosquito screens for portholes (3 cabins Version)		1 410 €
Mosquito screens for portholes (4 cabins Version)		1 490 €
Safe box under aft portside berth		1 010 €
Elastomere box spring for 3 cabins Version		1 180 €
Elastomere box spring for 4 cabins Version		1 570 €
Saloon table convertible into coffee table (electric)		6 580 €
Folding seat to be used for cockpit (specify number)		260 €
Courtesy lighting		1 480 €
Carpet in the saloon and the cabins (3 cabins Version)		3 920 €
Carpet in the saloon and the cabins (4 cabins Version)		4 070 €

# Interior upholstery		
Color Marlin WHITE (vinyl standard)		NC
Color Marlin PARCHMENT (extra for non-standard color Vinyl)		660 €
Fabric Color Savane Silver		1 200 €
Fabric Color Savane Canvas		1 200 €
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases		consult us
Certified organic mattress topper, MONA LISON branded		consult us

# Exterior setup		
Fly Bridge comfort equipment (including kit of two tables , 12V fridge, water point)		8 980 €
Fly bridge hard top		34 680 €
Helmstation Bimini (stainless steel frame & canvas)		9 690 €
Forward cockpit table		1 480 €
Side protection canvas for hard top flybridge		5 750 €
Sun awning for forward cockpit		3 010 €
External roof curtains for sun protection of the saloon (White Batyline fabric)		1 940 €
Set of covers for foredeck sunbathing cushions		510 €
Color of aft bench seats Marlin WHITE (Vinyl standard)		NC
Set of 7 pillows/backrest for aft bench Marlin WHITE		780 €
Color of other external upholsteries Marlin WHITE (forward cockpit and flybridge seats)		NC
Set of 8 pillows/ backrest for flybridge Marlin WHITE		1 300 €
Sunbathing cushions on flybridge Marlin WHITE with stainless handrail		3 040 €
Big comfortable pillows (4 pillows) Marlin WHITE		1 230 €
Extra for non-standard color Vinyl (forward cockpit and flybridge) Marlin PARCHMENT		660 €
Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color Vinyl)		NC
Set of 7 pillows/backrest for aft bench Marlin PARCHMENT		780 €
Set of 8 pillows / backrest for flybridge Marlin PARCHMENT		1 300 €
Sunbathing cushions on flybridge Marlin PARCHMENT with stainless handrail		3 040 €
Big comfortable pillows (4 pillows) Marlin PARCHMENT		1 230 €
Deck floodlight		1 100 €
Transoms courtesy lighting		1 470 €
Plancha with gas installation		1 710 €
Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Weathered Black		22 910 €
Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Teak white		22 910 €
Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Scrubbed white		22 910 €
Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Weathered white		22 910 €

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Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable composite Gangway 2,20m with bag & female deck fitting	1 620 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4 020 €	
3,20m hypalon dinghy (max size) + outboard 15hp outboard engine installed on davits		
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic PACK MY including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	20 380 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 6HP bluetooth (saloon ,forward cockpit and flybridge)	1 980 €	
Wifi Antenna	1 520 €	
Mast antenna terrestrial TV	800 €	
Radar Raymarine with bracket	3 990 €	
TV Led screen 40" with DVD in saloon with electrical lift	4 590 €	
Camera under flybridge	1 430 €	
Raymarine remote control for automatic pilot	1 010 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		581 700 €
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Transport, commissioning in Marans (France), with anchor set 25kg and 70 ml Ø10 chain, fenders and moorings, one day hand over and 4 days dockspace (net price)	13 980 €	
Truck loading charges at factory (net price)	1 470 €	
Kit of 4 shipping craddles (mandatory for shipping)	5 600 €	
Fees for owners belongings treatment	1 500 €	
French flag registry formalities fees (except french DAN)	270 €	
Forwarding agent fees	270 €	
Custom export formalities fees	270 €	
Apostille fees	270 €	
	Net price Ex VAT	581 700 € 698 040 €
These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.		