

Quotation for catamaran BALI 4.8 - Tarif A-2020



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Preferred date of delivery :
 Delivery date accepted by the shipyard :
 Authorized deadline for modifications to configuration :
 Technical language (FR / EN):

	Tarif H.T.	Montant H.T.
1 3 cabins (2 Portside + 1 Starboard) - 3 heads	575 100 €	575 100 €
4 cabins (2 Portside + 2 Starboard) - 4 heads	591 200 €	
4 cabins (3 Portside + 1 Starboard) - 4 heads	594 400 €	
5 cabins (2 Portside + 3 Starboard) - 5 heads	595 400 €	
6 cabins (3 Portside + 3 Starboard) - 6 heads	612 600 €	

Specifications Packs	Pack Excellence
	53 900 €
Combined battery charger 80 Amp - Inverter 12V /220v, 2000va	x
2 extra service batteries of 130 amp	x
Battery controller	x
Indirect lighting in saloon/cockpit and cabins	x
Forward cockpit and transom courtesy lighting	x
Mainsail electrical winch	x
lifting system for dinghy	x
Electric windlass 1700W	x
Extra fuel tank of 400lts for a total capacity of 1 000lts	x
Extra Fresh water tank of 400lts for a total capacity of 1000lts	x
Gaz oven	x
Saloon tilting bay/door mechanically assisted by hydraulic struts	x
Opening window between salon and fordeck cockpit	x
Helmstation seat cushions	x
Forward cockpit cushions	x
Flybridge benches seats	x
Aft bench seats	x
2 layers of antifouling with Epoxy base coat	x
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	x
1 Total pack excellence	53 900 €

OPTIONS

# Rigging - Sails		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 770 €	
Square top reinforced Dacron fully-battened Mainsail with specific ffiting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	5 650 €	
Extra for Hydranet solent instead of Dacron	3 840 €	
Triradial Code 0 (90 sqm) with anti-rotation cable	6 920 €	
Asymetric spinnaker + sheets	6 280 €	
In-boom furling system with with electric winch return and modification of mainsail	43 600 €	
Aluminum V boom with LED lighting	11 580 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	6 860 €	
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	4 850 €	
2 winches for head sails	3 420 €	
2 Electric winches for head sails	7 380 €	
Electric winch for solent	2 170 €	
Mast in 2 parts	1 450 €	

# Mecanics - Safety Equipment		
2 x Yanmar 57 hp instead of Yanmar 45hp	5 690 €	
2 additional alternators 12V 125A for Yanmar 57 hp	4 380 €	
Pair of 3 blades folding propellers for 57 hp 7engines	3 730 €	
ONAN Genset generator 4 KW 50hz with soundshield and remote control 220 V	16 620 €	
ONAN Genset generator 11 KW 50hz with soundshield and remote control 220 V	17 620 €	
ONAN Genset generator 5 KW 60hz with soundshield and remote control 110 V	17 620 €	
ONAN Genset generator 13,5 KW 60hz with soundshield and remote control 110 V	18 620 €	
Kit solar panels :5 x 100 w panels : 500 W	5 880 €	
Primary 110 volts electrical system instead of 220 v. (with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	4 180 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5 160 €	
Safety equipment for 10 with Life-raft (without EPIRB)	5 810 €	

Quotation for catamaran BALI 4.8 - Tarif A-2020



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Preferred date of delivery :
 Delivery date accepted by the shipyard :
 Authorized deadline for modifications to configuration :
 Technical language (FR / EN):

	Tarif H.T.	Montant H.T.
Safety equipment for 12 with Life-raft (without EPIRB)	5 990 €	
40kg Anchor + 70m of Ø12mm chain + bridle	1 760 €	
8 big fenders & 5 mooring lines	880 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3 130 €	

#	Comfort	Tarif H.T.	Montant H.T.
	Reverse cycle aircond in hulls for 3 cabins version 220V/50Hz	23 420 €	
	Reverse cycle aircond in hulls for 4 cabins version (2 Portside + 2 Starboard) 220V/50Hz	25 320 €	
	Reverse cycle aircond in hulls for 4 cabins version (3 Portside + 1 Starboard) 220V/50Hz	25 320 €	
	Reverse cycle aircond in hulls for 5 cabins version (2 Portside + 3 Starboard) 220V/50Hz	27 220 €	
	Reverse cycle aircond in hulls for 6 cabins version 220V/50Hz	29 220 €	
	Reverse cycle aircond in salon 220V/50Hz (needs option Aircond in hulls)	11 970 €	
	110V/ 60Hz Aircond, Modification of the 220V/50Hz (US & JAPAN)	1 300 €	
	Central heating system in hulls and salon (incompatible with Aircond option) : consult us		
	Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13 490 €	
	Watermaker 220V 240 L/H (needs genset)	13 020 €	
	Watermaker 110V 240 L/H (needs genset)	13 670 €	
	Electrical toilet with fresh water (specify the number)	980 €	
	2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	3 820 €	
	sea water pump at galley & anchor	1 290 €	
	1 fan per cabin and forepeak (specify according to choosen version)	165 €	
	Dish-washer for 9 sets 220V	2 130 €	
	Micro-wave oven 220V	650 €	
	6 kg washer-dryer 220 V (3 or 4 cabins/owners version)	2 160 €	

#	Interior setup	Tarif H.T.	Montant H.T.
	Berth in portside forepeak 3 or 4 cabins version (Mattress, porthole, blind)	2 930 €	
	Blackout blinds at each cabin, heads & corridors (3 cabins version)	5 760 €	
	Pleated blinds in each cabin, heads & corridors (4 cabins version : 2 Port + 2 Stbd)	5 760 €	
	Pleated blinds in each cabin, heads & corridors (4 cabins version : 3 Port + 1 Stbd)	5 760 €	
	Pleated blinds in each cabin, heads & corridors (5 cabins version : 2 Port + 3 Stbd)	5 760 €	
	Pleated blinds on portholes and rear access panel for aft cabin (6 cabins)	5 760 €	
	Mosquito screens for portholes 3 cabins	1 730 €	
	Mosquito screens for portholes (4 cabins version : 2 Port + 2 Stbd)	1 730 €	
	Mosquito screens for portholes (4 cabins version : 3 Port + 1 Stbd)	1 730 €	
	Mosquito screens for portholes (5 cabins version : 2 Port + 3 Stbd)	1 730 €	
	Mosquito screens for portholes 6 cabins	1 730 €	
	Safe box	1 010 €	
	Elastomere box spring for 3 cabins	825 €	
	Elastomere box spring (4 cabins version : 2 Port + 2 Stbd)	1 100 €	
	Elastomere box spring (4 cabins version : 3 Port + 1 Stbd)	1 100 €	
	Elastomere box spring (5 cabins version : 2 Port + 3 Stbd)	1 375 €	
	Elastomere box spring 6 cabins	1 650 €	
	Integrated bar in saloon table with reversibile tray (incompatible with saloon table convertible)	860 €	
	Saloon table convertible in coffee table (two telescopic feet)	8 200 €	
	Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
	Carpet in cabins (3 cabins)	1 320 €	
	Carpet in cabins (4 cabins version : 2 Port + 2 Stbd)	1 380 €	
	Carpet in cabins (4 cabins version : 3 Port + 1 Stbd)	1 380 €	
	Carpet in cabins (5 cabins version : 2 Port + 3 Stbd)	1 420 €	
	Carpet in cabins (6 cabins)	1 510 €	

#	Interior upholstery	Tarif H.T.	Montant H.T.
	Color Marlin WHITE (vinyl standard)	NC	
	Color Marlin PARCHMENT (extra for non-standardcolorvinyl)	660 €	
	Fabric Color Savane SILVER	2 500 €	
	Fabric Color Savane CANVAS	2 500 €	
	3-seater central sliding bench with storage and cushions Marlin WHITE	3 200 €	
	3-seater central sliding bench with storage and cushions Marlin PARCHMENT	3 200 €	
	3-seater central sliding bench with storage and cushions Savane SILVER	3 200 €	
	3-seater central sliding bench with storage and cushions Savane CANVAS	3 200 €	
	Saloon leather upholstery	6 480 €	

Quotation for catamaran BALI 4.8 - Tarif A-2020



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Preferred date of delivery :
 Delivery date accepted by the shipyard :
 Authorized deadline for modifications to configuration :
 Technical language (FR / EN):

Tarif H.T.	Montant H.T.
------------	--------------

# Exterior setup		
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	15 960 €	
Forward cockpit fixed table	2 960 €	
Flybridge white tent with clears (Option large Bimini needed)	5 990 €	
Sun awning for forward cockpit + topping lift	4 840 €	
Aft cockpit sun awning	920 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1 830 €	
Set of protection for steering console TAUPE	660 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	1 220 €	
Color of aft bench seats Marlin WHITE (vinyl standard)	NC	
Set of 4 cushions/ backrest for aft bench Marlin WHITE	650 €	
Color of other external upholsteries Marlin WHITE (forward cockpit and flybridge seats)	NC	
Set of 8 cushions/ backrest for flybridge Marlin WHITE	1 300 €	
Sunbathing cushions for foredeck Marlin WHITE	3 420 €	
Sunbathing cushions on Flybridge Marlin WHITE with stainless handrail	1 960 €	
Big comfortable pillows (4 pillows) Marlin WHITE	1 230 €	
Other external upholsteries Marlin PARCHMENT (forward cockpit and flybridge)	660 €	
Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
Set of 4 pillows/ backrest for aft bench Marlin PARCHMENT	650 €	
Set of 8 pillows/ backrest for flybridge Marlin PARCHMENT	1 300 €	
Sunbathing cushions for foredeck Marlin PARCHMENT	3 420 €	
Sunbathing cushions on Flybridge Marlin PARCHMENT with stainless handrail	1 960 €	
Big comfortable pillows (4 pillows) Marlin PARCHMENT	1 230 €	
Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable composite gangway 2,80m with bag & female deck fitting	2 350 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4 020 €	
Plancha with gas installation	1 710 €	
Electrical davit	3 850 €	
3,40m hypalon dinghy (max size) + outboard 20hp + slings	12 680 €	
Set up when dinghy provided by the owner	880 €	
# Electronics - Hifi		
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Foredeck)	1 330 €	
Hifi Radio Fusion 2 HP bluetooth Flybridge	990 €	
Wifi Antenna	1 520 €	
VHF backup antenna on masthead	280 €	
Radar Raymarine with bracket	3 990 €	
1 Camera under Portside spreader	1 985 €	
Raymarine remote control for automatic pilot	1 010 €	

Quotation for catamaran BALI 4.8 - Tarif A-2020



DATE :
 Owner:
 Name of the boat :
 Home port :
 Serial Number :
 Preferred date of delivery :
 Delivery date accepted by the shipyard :
 Authorized deadline for modifications to configuration :
 Technical language (FR / EN):

Tarif H.T.	Montant H.T.
------------	--------------

# Commissioning - Handing over		
Total Price of the Boat with packs & options		629 000 €
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Launching in Canet ,mast setting & commissioning (1 day) and 7 days dockspace - net price	9 650 €	
Kit of 4 shipping craddles (mandatory for shipping)	6 500 €	
Pack ready to go (Net price)	1 900 €	
Fees for owners belongings treatment	1 500 €	
French flag registry formalities fees (except french DAN)	270 €	
Forwarding agent fees	270 €	
Custom export formalities fees	270 €	
Apostille fees	270 €	
	Net price Ex VAT	629 000 €
Quote validity :		