

## Quotation for catamaran BALI 4.1 - Tarif B-2019

Croatia Yachting d.o.o.  
Dražanac 2/a, Split, Croatia  
VAT ID: HR08633766175

# BALI 4.1

MAXI LOUNGE

DATE :   
Offer No.:   
Client:   
Hull number :   
Engine No. :

	Tarif H.T.	Montant H.T.
3 cabins - 2 heads Version	310.300 €	
3 cabins- 3 heads Version	311.300 €	
4 cabins - 2 heads Version	312.800 €	
4 cabins - 3 heads Version	313.800 €	
1 4 cabins - 4 heads Version	314.800 €	314.800 €

Specifications Packs	Pack Horizon	Pack Excellence
	29.800 €	37.800 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x	x
Combined battery charger 80 Amp - Inverter 12V /220v, 2000va	x	x
Battery controller	x	x
Fridge freezer 272 L (220V) with dedicated inverter	x	x
LED navigation lights	x	x
Davits for dinghy	x	x
SS pulpits with seats	x	x
Hot and cold cockpit shower	x	x
Electric windlass 1700W	x	x
Solent furler system	x	x
2 extra service batteries of 130 amp	x	x
Aft cockpit courtesy lighting	x	x
Extra Fresh water tank of 400 L for a total capacity of 800lts	x	x
Kit of two high cupboards in kitchen	x	x
Corner sofa and meridian/daybed cushions	x	x
Aft bench cushions	x	x
Salon tilting bay/door mechanically assisted by pneumatic struts	x	x
Engine room & locker hatches on gaz struts	x	x
Mainsail electrical winch	x	x
Electrical winch for mainsail halyard, furler line , mainsail track and davits	x	x
Automatic first and second reef	x	x
Saloon to forward-cockpit window fully retractable		x
Saloon Lateral sliding windows		x
Forward cockpit and helmsman seat cushions		x
USB outlets (1 per cabin and 1 at chart table )		x
Gaz oven		x
<b>Total pack Horizon</b>	29.800 €	0 €
<b>Total pack excellence</b>	37.800 €	0 €

## OPTIONS

# Rigging - Sails		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.030 €	
Square top reinforced Dacron full-batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.060 €	
Extra for Hydranet solent instead of Dacron	2.840 €	
Triradial Code 0 (56 sqm) with anti-rotation cable	4.980 €	
Asymmetric spinnaker 1,5 oz ( 90 m²)	4.410 €	
In-boom furling system with with electric winch return and modification of mainsail	23.250 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	5.450 €	
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	3.520 €	
Extra winch on portside for gennaker sheet , Code zero or spinnaker	1.080 €	
Electrical winch for solent and mainsail sheets and reefs	2.180 €	
Mast in 2 parts	1.410 €	

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# <b>Mecanics - Safety Equipment</b>		
2 YANMAR engines of 40 hp instead of 19 hp	5.080 €	
Additional alternators 12V 125A for Yanmar 40 hp	4.380 €	
Pair of 3 blades folding propellers for Yanmar engines	3.150 €	
ONAN Genset generator <b>4 KW 50hz</b> with soundshield and remote control <b>220 V</b>	17.550 €	
ONAN Genset generator <b>9 KW 60hz</b> with soundshield and remote control <b>110 V</b>	18.470 €	
Generator remote control	580 €	
Kit solar panels ( 2 x 100 watts ) (specify 1 or 2 )	2.910 €	
Primary 110 volts electrical system instead of 220 v. ( with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	2.480 €	
Safety equipment for <b>8</b> with Life-raft (without EPIRB)	5.160 €	
Safety equipment for <b>10</b> with Life-raft (without EPIRB)	5.540 €	
40kg Anchor + 70m of Ø10mm chain + bridle	1.410 €	
8 big fenders & 4 mooring lines	790 €	
2 layers of antifouling with Epoxy base coat	2.440 €	
2 layers of tropics antifouling with Epoxy base coat	3.890 €	

# <b>Comfort</b>		
Reverse cycle aircond in hulls for <b>3 cabins</b> version <b>220V/50Hz</b> (needs generator 7,5 KW)	18.300 €	
Reverse cycle aircond in hulls for <b>4 cabins</b> version <b>220V/50Hz</b> (needs generator 7,5 KW)	20.300 €	
Reverse cycle aircond in salon <b>220V/50Hz</b> (needs generator 7,5 KW)	13.500 €	
<b>110V/ 60Hz Aircond</b> , Modification of the 220V/50Hz ( <b>US &amp; JAPAN</b> )	1.100 €	
Central heating system in hulls and salon (incompatible with Aircond option) : tba	11.330 €	
Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)	13.490 €	
Electrical toilet with fresh water (specify 1, 2, 3 or 4 and location)	980 €	
2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	3.820 €	
sea water pump at galley & anchor	1.290 €	
1 fan per cabin and forepeak ( specify nbr according to choosen version and location )	165 €	
Dish washer for 6 under sink <b>220 V</b>	1.490 €	
Micro-wave oven <b>220V</b>	650 €	
4 kg washing machine integrated in portside head ( <b>3 cabins</b> version only ) <b>220V</b>	1.670 €	
3kg/ 1,5kg washer-dryer machine ( <b>3 cabins</b> version) <b>220V</b>	1.780 €	
Hydraulic system for salon tilting bay door	4.060 €	

# <b>Interior setup</b>		
Berth in <b>portside</b> forepeak (1,88m) with hull opening porthole	2.630 €	
Access from forward cabin to portside forepeak-(for 4 cabins version only)	1.010 €	
Berth in <b>starboard</b> forepeak (1,88m) with hull opening porthole	2.630 €	
Access from forward cabin to starboard forepeak	1.010 €	
Opening porthole between steering station and saloon	610 €	
Blackout curtains VS 3 cabins ( colour: ecru)	2.030 €	
Blackout curtains VS 4 cabins ( colour: ecru)	2.030 €	
Mosquito screens for portholes in cabins VS 3 cabins	1.410 €	
Mosquito screens for portholes in cabins VS 4 cabins	1.490 €	
Safe box under aft portside berth	1.010 €	
Convertible saloon table for double berth (cushions included )	2.620 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Saloon pouffe (with storage and cushion)	790 €	
Carpet in cabins ( <b>3 cabins</b> )	990 €	
Carpet in cabins ( <b>4 cabins version</b> )	1.010 €	

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# Upholstery		
Color Diamante SNOW (standard)	NC	
Color Diamante TAUPE	330 €	

# Exterior setup		
Large Bimini top (stainless steel frame, canvas and transparent windows)	10.540 €	
Helmstation Bimini ( stainless steel frame & canvas)	3.380 €	
2 forward cockpit removable tables	1.480 €	
Enclosure for helmstation Bimini	1.960 €	
Sun awning for forward cockpit	1.490 €	
Set of sun awnings for sides area of the aft cockpit	1.570 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1.750 €	
Set of protection for steering console TAUPE	610 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	510 €	
Cushions for maxi transat SNOW	1.280 €	
Cushions for maxi transat TAUPE	1.280 €	
Sunbathing cushions for foredeck SNOW	2.790 €	
Sunbathing cushions for foredeck TAUPE	2.790 €	
Sunbathing cushionsfor bimini SNOW	990 €	
Sunbathing cushions for bimini TAUPE	990 €	
Big comfortable pillows (4 pillows) SNOW	1.230 €	
Big comfortable pillows (4 pillows) TAUPE	1.230 €	
Front cockpit and transoms courtesy lighting	1.970 €	
Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable PVC Gangway 2,60m with bag & female deck fitting	1.990 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4.020 €	
Plancha with gas installation	1.710 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered Black	15.070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Teak white	15.070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Scrubbed white	15.070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered white	15.070 €	
Synthetic teak on aft transom steps only Weathered Black	2.340 €	
Synthetic teak on aft transom steps only Teak white	2.340 €	
Synthetic teak on aft transom steps only Scrubbed white	2.340 €	
Synthetic teak on aft transom steps only Weathered white	2.340 €	
Dinghy 2,80m + 5hp outboard engine installed on davits	8.140 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	14.040 €	
Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	21.230 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Fordeck)	1.010 €	
Wifi Antenna	1.520 €	
VHF backup antenna on masthead	150 €	
Radar Raymarine with bracket	3.990 €	
TV antenna	710 €	
TV Led screen 26" with DVD in saloon (french channels)	1.780 €	
Raymarine remote control for automatic pilot	1.010 €	

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# Commissioning - Handing over		
Net price of the Boat with packs & options EXW (Canet en Roussillon)		314.800 €
Discount		
Additional discount		
Total discount		
Net price of the Boat with packs & options EXW (Canet en Roussillon), including discount		314.800 €
Transport , commissioning in Marans/ La Rochelle (France), one day hand over and 4 days dockspace , net price	9.160 €	
Transport , commissioning in Cap Bon (Tunisia) , one transfer from the airport,one day hand over , net price	8.980 €	
Transfer of the boat from Cap Bon(Tunisia) - Split + mandatory safety equipment	5.800 €	
Skipper delivery from La Rochelle to Canet en Roussillon , net price	6.010 €	
Skipper delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO - France) , net price	5.430 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) , net price	5.800 €	
Pack ready to go (Net price) (Full diesel)	800 €	
Truck loading charges at factory, net price	470 €	
French flag registry formalities (except french DAN)	270 €	
Frais transitaire	270 €	
Custom export formalities	270 €	
Forwarding agent fees	270 €	
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
<b>Subtotal Net price of the boat pack &amp; options FCO Split, Croatia</b>		<b>314.800 €</b>
<b>Additional equipment</b>		
Helmstation canvas bimini top, stainless steel frame - TOUPE COLOR	2.260 €	
Fwd enclosure/sprayhood for bimini at steering station - TOUPE COLOR	560 €	
Sunbathing cushions for fore deck	2.280 €	
Sunbathing cushion for coachroof	860 €	
Cushions for maxi transat	790 €	
Blackout curtains at each cabin & corridors	950 €	
Curtains for forward bay	540 €	
2 forward cockpit removable tables	690 €	
Convertible aft cockpit table for double berth	780 €	
Radio CD(MP3/USB) player with saloon and cockpit speakers	650 €	
12 V fan per cabin (4 pcs)	400 €	
Folding chairs for saloon/cockpit ( 3 pcs)	340 €	
Charter equipment (deck, safety, navigational, galley, bedlinen...)	7.400 €	
Charter make-ready pack	780 €	
<b>TOTAL net price of the boat with packs &amp; options FCO Split, Croatia</b>		<b>314.800 €</b>
VAT	25%	78.700 €
<b>TOTAL price of the boat pack &amp; options FCO Split, Croatia, including VAT</b>		<b>393.500 €</b>
Quote validity :		

**Delivery time:**

**PAYMENT CONDITIONS**

15.000€ - for slot reservation

1st deposit - 15% of the total price 5 months before delivery

2nd deposit - 33% of the total price 3 months before delivery

Balance - 2 weeks before completion date

Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment

NOTE: The offer is valid for Croatia Yachting charter management fleet only.