

Quotation BALI 4.3

PRICES B-2018

DATE :

NAME :

Name of boat:

Hailing port :

Hull number :

Wished date of delivery :

Delivery date accepted by the shipyard:

Authorized limit date for definition changes:

Technical language (FR / EN):

BALI 4.3		ex VAT	ex VAT
<i>With 2 D2-40 VOLVO standard engines of 40 CV & 2 fixed propellers with 2 blades</i>			
<input type="checkbox"/>	3 cabins - 2 heads Version	356 950 €	356 950 €
<input type="checkbox"/>	3 cabins- 3 heads Version	357 450 €	
<input type="checkbox"/>	4 cabins - 2 heads Version	359 450 €	
<input type="checkbox"/>	4 cabins - 3 heads Version	359 950 €	
<input type="checkbox"/>	4 cabins - 4 heads Version	360 450 €	
Packs Specifications		Pack Horizon	Pack Excellence
		29 800 €	36 600 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley		x	x
Combined battery charger 70 Amp - Inverter 12/220v, 2000VA		x	x
Battery controller		x	x
American fridge freezer (615 L with chilled water & ice maker and dedicated inverter)		x	x
LED navigation lights		x	x
Cockpit extension by tilting platform		x	x
Davits for dinghy		x	x
SS pulpits with seats		x	x
Hot & Cold cockpit shower		x	x
Electrical 1000 W windlass		x	x
Solent furler system		x	x
2 extra service batteries of 110 amp for a total capacity of 440 amp		x	x
Indirect lighting in saloon and cabins		x	x
Forward cockpit courtesy lighting		x	x
Extra Fuel tank of 400L for a total capacity of 800L		x	x
Extra Fresh water tank of 400L for total capacity 800L		x	x
Corner sofa and meridian/daybed cushions		x	x
Salon tilting bay/door mechanically assisted by pneumatic struts		x	x
Gas struts on 5 cockpit lockers and engines hatches		x	x
Mainsail electrical winch		x	x
Automatic first and second reef		x	x
Saloon to forward-cockpit window fully retractable			x
Saloon Lateral sliding windows			x
Forward cockpit cushions			x
Flybridge benches cushions			x
12 V outlets (1 per cabin and 1 at chart table)			x

Toutes nos affaires sont traitées aux conditions générales de vente figurant sur nos bon de commande. Catana se réserve le droit de modifier les caractéristiques et /ou les tarifs de ses modèles sans préavis.

	Total du pack Horizon	29 800 €	0 €
1	Total du pack excellence	36 600 €	36 600 €

OPTIONS			
Rigging - Sails - Upholstery - Cover and protection			
#	<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>		
<input type="checkbox"/>	Reinforced Dacron Full-Batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 200 €	
<input type="checkbox"/>	Reinforced Square top Dacron full-batten Mainsail (With automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	4 140 €	
<input type="checkbox"/>	Added value for hydranet solent instead Dacron	2 920 €	
<input type="checkbox"/>	In-boom furling system with specific mainsail	24 200 €	
<input type="checkbox"/>	Electrical winch for solent sheet and reef (Antal 52 vs Antal 48)	2 380 €	
<input type="checkbox"/>	Code 0 or Gennaker (61m²) with anti-rotation cable & Trioptimal cut	5 250 €	
<input type="checkbox"/>	Code 0 gear: furler, bobstays and deck fitting	5 670 €	
<input type="checkbox"/>	2 winches for code 0 sheets	2 220 €	
<input type="checkbox"/>	102 sqm asymmetric spinnaker 1,5 oz	4 480 €	
<input type="checkbox"/>	Spinnaker gear: deck fitting (not necessary if code 0 gear ordered)	3 370 €	
<input type="checkbox"/>	Aluminum V boom with boom lighting	10 350 €	
<input type="checkbox"/>	Carbon mast	50 980 €	
<input type="checkbox"/>			
<input type="checkbox"/>	Large Bimini top (stainless steel frame, canvas and transparent windows)	10 970 €	
<input type="checkbox"/>	Helmstation Bimini (stainless steel frame & canvas)	3 370 €	
<input type="checkbox"/>	Enclosure for helmsation Bimini	1 920 €	
<input type="checkbox"/>	Lounge flybridge windshield	1 860 €	

	Sun awning for forward cockpit	1 470 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1 710 €	
	Set of sun awnings for sides area of the aft cockpit	1 590 €	
	Color Diamante SNOW (standard)	NC	
	Color Diamante TAUPE	360 €	
	Color Diamante METEOR	360 €	
	Sunbathing cushions for foredeck	2 980 €	
	Sunbathing cushions for bimini	985 €	
	Big comfortable pillows (4 pillows) SNOW	1 210 €	
	Big comfortable pillows (4 pillows) TAUPE	1 210 €	
	Big comfortable pillows (4 pillows) METEOR	1 210 €	
	Set of protection for steering console	600 €	
	Kit of storage covers for foredeck sunbathing cushions	500 €	
	# Mechanics - electricity - power - water circuit		
	2 upgraded VOLVO engines D2-50 of 50 hp	2 880 €	
	2 upgraded VOLVO engines D2-60 of 60 hp	5 180 €	
	2 primary 57 hp YANMAR engines instead of standard	8 740 €	
	Dual electrical engine control to the chart table	3 150 €	
	180 L watermaker running via VOLVO engine, with start and regulation control outside of engines room	13 420 €	
	Low consumption 12 V 100 L/H watermaker (needs solar panels)	13 230 €	
	Kit Solar panels : 4 x 100 W (Incompatible with large rigid bimini top)	4 770 €	
	Additional kit of four 100 watts solar panels on SS frame	7 980 €	
	Set of 2 folding 3 blades propellers	3 660 €	
	ONAN generator 4 KW 50hz with soundshield 220 V	16 300 €	
	ONAN generator 9,5 KW 50hz with soundshield 220 V	21 010 €	
	Reversible air conditioning for 3 cabins (needs generator 9,5 KW) 220 V	14 870 €	
	Reversible air conditioning for 4 cabins (needs generator 9,5 KW) 220 V	17 370 €	
	<i>Both hulls AC options don't include AC for salon</i>		
	Reversible air conditioning for salon (needs generator 9,5 KW) 220 V	14 700 €	
	ONAN generator remote control (all models)	570 €	
	ONAN generator 5 KW 60hz with soundshield 110 V	16 450 €	
	ONAN generator 11,5 KW 50hz with soundshield 110 V	21 160 €	
	Reversible air conditioning for 3 cabins (needs generator 11,5 KW) 110 V	15 270 €	
	Reversible Air conditioning for 4 cabins (needs generator 11,5 KW) 110 V	17 770 €	
	<i>Both hulls AC options don't include AC for salon</i>		
	Reversible Air conditioning for salon (needs generator 11,5 KW) 110 V	15 100 €	
	<i>AC option is incompatible with diesel heating</i>		
	Webasto Diesel heating system for saloon and cabins	11 110 €	
	Electrical toilet with fresh water (specify 1, 2, 3 or 4)	960 €	
	2 grey waters tanks of 150 L with discharge pump	3 750 €	
	Sea water pump at galley & anchor well	1 265 €	
	One 12 V fan per cabin and forepeak (specify according to choosen version)	160 €	
	Dish-washer for 6 220 V	1 460 €	
	Micro-wave oven 220 V	640 €	
	4 kg washing machine in 220V integrated in portside head (version 3 cabins)	1 640 €	
	4/6 kg washer-dryer machine in portside head 220V only (version 3 cabins)	3 040 €	
	Transoms courtesy lighting	1 440 €	
	LED submarine lighting 21 W blue under each transom (4 spots)	2 940 €	
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, converter) and preinstallation of 110 V outlets for coffea machine, micro wave, TV, washing machine and dishwasher. No gas installation according to US standard or others	2 630 €	
	# Accomodation		
	Berth in portside forepeak (with hull opening porthole) for 4 cabins version only	2 780 €	
	Access from forward cabin to portside forepeak	990 €	
	Berth in starboard forepeak (with hull opening porthole)	2 780 €	
	Access from forward cabin to starboard forepeak	990 €	
	Blackout curtains at each cabin, heads & corridors (colour: ecru)	1 990 €	
	Mosquito screens for portholes in cabins	1 380 €	
	Safe box under aft portside berth	995 €	
	Convertible saloon table for double berth (with cushion)	2 570 €	
	2 forward cockpit removable tables	1 450 €	
	Flybridge table	890 €	
	Elastomer box spring for forward berth (specify 1 or 2)	380 €	
	Elastomer box spring for aft berth (specify 1 or 2)	380 €	
	Folding seats to be used for cockpit (specify 1, 2, 3 or 4)	180 €	
	Fixed saloon/cockpit bench with storage and cushions	2 660 €	
	Saloon pouffe with storage and cushion	495 €	
	Carpet in cabins	995 €	
	Aft large and comfortable bench(with cushions), storage and aft platform for a safe passage between the two transoms	14 800 €	
	# Miscellaneous		
	Teak on transom steps and aft saloon/ cockpit floor	16 480 €	
	Synthetic teak on transom and aft saloon/ cockpit floor	17 200 €	
	Synthetic teak on transom steps only	2 650 €	
	<i>Weathered Black</i>		
	<i>Teak white</i>		

	<i>Scrubbed white</i>		
	<i>Weathered white</i>		
	Hull sticker	15 300 €	
	Permanent transom protection	690 €	
	2 stern spring cleats	410 €	
	Outboard engine support	490 €	
	Paddle stand up on starboard	890 €	
	Plancha (needs aft bench option)with gas installation	1 680 €	
	Hydraulic system for tilting salon baydoor	3 980 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1 960 €	
#	Electronics - Hifi		
	Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 60	13 770 €	
	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19 980 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	995 €	
	Added value 4 Hopman sound transfer speakers	1 625 €	
	Wi Fi antenna	1 490 €	
	Radar Raymarine with support and Wiring	3 920 €	
	Raymarine remote control for automatic pilot	990 €	
	TV antenna	695 €	
	TV Led screen 26" with DVD in saloon (french channels)	1 740 €	
#	Safety and delivery		
	Matériel de sécurité pour 8 personnes avec canot de survie (sans balise)	5 060 €	
	Matériel de sécurité pour 10 personnes avec canot de survie(sans balise)	5 440 €	
	20kg Anchor + 70m of Ø10mm chain + bridle	1 390 €	
	6 big fenders & 4 mooring lines	775 €	
	2 layers of antifouling with Epoxy base coat	2 550 €	
	2 layers of tropics antifouling with Epoxy base coat	3 990 €	
	Dinghy 3,20m Hypalon + 15hp outboard engine installed on davits	9 980 €	
	Installation on davits of dinghy supplied by owner	865 €	
	Schrinkwrapping of the boat for truck transport	3 080 €	
	Mast in two parts	1 395 €	
	French flag registry formalities (except French Registration Taxes)	265 €	
	Custom export formalities	265 €	
	Forwarding agent fees	265 €	
	Apostille fees	265 €	
	Stickers on transom : name and port of registry of the boat (to specify 2 months before completion date)	160 €	
	Total Price of the Boat with packs & options		393 550 €
	Transport , commissioning in La Rochelle (France), one day hand over and 5 days dockspace , net price	9 200 €	
	Truck loading charges at factory, net price	460 €	
	Transport by truck from La Rochelle to Canet en Roussillon or Port Pin Rolland Toulon by exceptional convoy	17 940 €	
	Net to be paid ex VAT		393 550 €
			472 260 €
	Quotation expiration date :		