

Quotation BALI 4.5

PRICES A-2018

DATE

NOM :

Name of boat :

Port of registry :

Technical language (FR / EN) :

BALI 4.5 - YEAR MODEL 2018		Tarif H.T.	Montant H.T.
<i>With 2 D2-40 VOLVO standard engines of 40 CV & 2 fixed propellers with 2 blades</i>			
1	3 cabins - 2 heads Version	391 540 €	391 540 €
	3 cabins- 3 heads Version	392 040 €	
	4 cabins - 2 heads Version	394 040 €	
	4 cabins - 3 heads Version	394 540 €	
	4 cabins - 4 heads Version	395 040 €	
	Standard helmstation version	inclus	
	Flybridge version	inclus	

Packs Specifications	Pack Horizon	Pack Excellence
	30 500 €	37 800 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x	x
Combined battery charger 70 Amp - Inverter 12/220v, 2000va	x	x
Battery controller	x	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x	x
LED navigation lights	x	x
Cockpit extension by tilting platform	x	x
Davits for dinghy	x	x
SS pulpits with seats	x	x
Hot & Cold cockpit shower	x	x
Electrical 1500 W windlass	x	x
Solent furler system	x	x
2 extra service batteries of 130 amp	x	x
Indirect lighting in saloon and cabins	x	x
Forward cockpit and transom courtesy lighting	x	x
Extra Fuel tank of 400lts for a total capacity of 800lts	x	x
Extra Fresh water tank of 400lts for a total capacity of 800lts	x	x
Gas struts on 5 cockpit lockers and engines hatches	x	x
Mainsail electrical winch	x	x
Automatic first and second reef	x	x
12 V outlets (1 per cabin and 1 at chart table)		x
Helmstation seat or flybridge bench		x
Forward cockpit cushions		x
Meridian/daybed and aft cockpit cushions		x
Fully retractable window between salon and forward cockpit		x
Fully retractable window between galley and aft-cockpit		x
Total du pack Horizon	30 500 €	0 €
1 Total du pack excellence	37 800 €	37 800 €

OPTIONS			
#	<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>		
#	Rigging - Sails - Upholstery - Cover and protection		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 460 €	
	Square top reinforced Dacron full-batten Mainsail (With automatic square gear)& Solent with UV protection + Lazy-Bag & Lazy-Jack	4 310 €	
	Added value for hydranet solent instead Dacron	3 160 €	
	In-boom furling system with specific mainsail	24 400 €	
	Electrical winch for solent sheet and reef	2 610 €	
	Code 0 or Gennaker (78 sqm) with anti-rotation cable & "Trioptimal" cut	5 930 €	
	Code 0 gear: furler,bobstays and deck fitting	6 310 €	
	2 winches for code 0 sheets	2 600 €	
	125 sqm asymmetric spinnaker 1,5 oz	5 270 €	
	Spinnaker gear: deck fitting and bobstays (not necessary if code 0 gear ordered)	3 780 €	
	Aluminum V boom with boom lighting	10 350 €	
	Carbon mast	55 700 €	
	Std Helmstation Bimini (stainless steel frame & canvas)	3 320 €	
	Enclosure for Std helmsation Bimini	1 940 €	
	Flybridge bimini (stainless steel frame & canvas)	7 040 €	
	Enclosures for flybridge version bimini	2 850 €	
	Sun awning for forward cockpit	1 510 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1 680 €	
	Set of sun awnings for sides area of the aft cockpit	1 640 €	
	Aft cockpit wintering awning (transparent lateral sides and aft side in sunbrella taupe)	3 610 €	

Our products are sold under the terms and conditions of sale listed on our purchase orders. Catana reserves the right to modify specifications and/or rates of its models without

	Color Diamante SNOW (standard)	NC	
	Color Diamante TAUPE	350 €	
	Color Diamante METEOR	350 €	
	Sunbathing cushions for foredeck	2 950 €	
	Sunbathing cushions for bimini	980 €	
	Big comfortable pillows (4 pillows) SNOW	1 210 €	
	Big comfortable pillows (4 pillows) TAUPE	1 210 €	
	Big comfortable pillows (4 pillows) METEOR	1 210 €	
	Premium indoor upholstery for 4 cabins only (foam and saddle point)	3 980 €	
	Saloon cushions in leather (if platinum option already chosen)	3 590 €	
	Set of protection for steering console	610 €	
	Kit of storage covers for foredeck sunbathing cushions	500 €	
#	Mechanics - electricity - power - water circuit		
	2 upgraded VOLVO engines D2-50 of 50 hp	2 830 €	
	2 upgraded VOLVO engines D2-60 of 60 hp	4 950 €	
	2 extra alternators with 3 charge levels of 2,1 kva for total capacity 4,2 KVA (Require the option Upgraded engines)	3 250 €	
	2 primary 57 hp YANMAR engines instead of standard	12 110 €	
	Dual electrical engine control to the chart table	3 080 €	
	180 L watermaker running via VOLVO engine, with start and regulation control outside of engines room	13 160 €	
	Low consumption 12 V 60L/H watermaker (needs solar panels and/or alternators)	10 770 €	
	220V 120 L/H watermaker (needs generator)	12 520 €	
	110V 120 L/H watermaker (needs generator)	13 140 €	
	Kit solar panels : 4 x 100 W	4 680 €	
	Additional kit of four 100 watts solar panels on SS frame	7 870 €	
	Set of 2 folding 3 blades propellers for VOLVO engine	3 590 €	
	ONAN generator 4 KW 50hz with soundshield 220 V	16 300 €	
	ONAN generator 11 KW 50hz with soundshield 220 V	21 010 €	
	Reversible air conditioning for saloon and 3 cabins (needs generator 11 KW) 220 V	22 300 €	
	Reversible air conditioning for saloon and 4 cabins (needs generator 11 KW) 220 V	23 450 €	
	ONAN generator remote control (all models)	560 €	
	ONAN generator 5 KW 60hz with soundshield 110 V	14 480 €	
	ONAN generator 13,5 KW 50hz with soundshield 110 V	21 080 €	
	Reversible air conditioning for saloon and 3 cabins (needs generator 13,5KW) 110 V	23 500 €	
	Reversible air conditioning for saloon and 4 cabins (needs generator 13,5KW) 110 V	24 350 €	
	<i>AC option is incompatible with diesel heating</i>		
	Diesel heating for saloon and cabins (Webasto)	10 940 €	
	Electrical toilet head with fresh water (specify 1,2, 3 or 4)	935 €	
	2 grey water tanks of 150 L with discharge pump	3 675 €	
	sea water pump at galley & anchor well	1 240 €	
	One 12 V fan per cabin and forepeak (specify according to chosen version)	155 €	
	Dish-washer for 9 220 V only	2 090 €	
	Micro-wave oven 220 V only	640 €	
	7 kg washing machine integrated in portside head (3 cabins version) 220V only	1 990 €	
	5 kg washer-dryer machine in portside head (3 cabins version) 220 V only	3 280 €	
	LED submarine lighting 21 W blue under each transom	3 010 €	
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, inverter) and preinstallation of 110V outlets for coffee machine, micro wave, TV, washing machine and dishwasher. No gas installation according to US standard or others	2 680 €	
#	Accommodation		
	Berth in portside forepeak (with hull opening porthole)	2 750 €	
	Access from forward cabin to portside forepeak (for 4 cabins version only)	990 €	
	Berth in starboard forepeak (with hull opening porthole)	2 750 €	
	Access from forward cabin to starboard forepeak	990 €	
	Curtains for entrance door and forward bay and sunblind for aft bay (colour: ecru)	1 750 €	
	Blackout curtains at each cabin, heads & corridors (colour: ecru)	1 990 €	
	Mosquito screens for portholes in cabins	1 590 €	
	Safe box under aft portside berth	995 €	
	Convertible salon table with upholstery	2 800 €	
	Convertible aft cockpit table for double berth (usable with bimini sunbathing cushions)	2 110 €	
	Wood laminate for aft cockpit table	380 €	
	2 forward cockpit removable tables	1 660 €	
	Elastomer box spring for forward berth (choose the number)	370 €	
	Elastomer box spring for aft berth (choose the number)	370 €	
	Folding seats to be used for aft cockpit (specify 1, 2, 3 or 4)	175 €	
	Aft cockpit's fixed bench with storage and cushions	810 €	
	Carpet in cabins	1 390 €	

#	Miscellaneous		
	Teak on aft transom steps and aft cockpit floor	11 660 €	
	Synthetic teak on aft transoms and cockpit floor	12 170 €	
	Synthetic teak on aft transom steps only	2 520 €	
	<i>Weathered Black</i>		
	<i>Teak white</i>		
	<i>Scrubbed white</i>		
	<i>Weathered white</i>		
	Hull sticker	15 900 €	
	Permanent transom protection	690 €	
	Stern spring cleats	410 €	
	Outboard engine support	480 €	
	Paddle stand up on starboard	890 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1 920 €	
#	Electronics - Hifi		
	Raymarine Electronic Pack 1 including : autopilot P70S EV1ACU400 , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 60	13 500 €	
	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19 960 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	995 €	
	Added value 4 Hopman sound transfer speakers	1 625 €	
	Wi Fi antenna	1 480 €	
	Radar Raymarine with support and Wiring	3 840 €	
	Raymarine remote control for automatic pilot	995 €	
	TV antenna	695 €	
	TV Led screen	1 705 €	
	Safety and delivery		
	Safety equipment for 8 with Life-raft (without EPIRB)	5 060 €	
	Safety equipment for 10 with Life-raft (without EPIRB)	5 440 €	
	25kg Anchor + 70m of Ø10mm chain + bridle	1 580 €	
	6 big fenders & 4 mooring lines	780 €	
	2 layers of antifouling with Epoxy base coat	2 500 €	
	2 layers of tropics antifouling with Epoxy base coat	4 070 €	
	Dinghy 3,20m Hypalon + 15hp outboard engine installed on davits	8 000 €	
	Installation on davits of dinghy supplied by owner	865 €	
	Schrinkwrapping of the boat for truck transport	3 110 €	
	Mast in two parts	1 370 €	
	French flag registry formalities(except French Registration Taxes)	265 €	
	Custom export formalities	265 €	
	Forwarding agent fees	265 €	
	Apostille fees	265 €	
	Stickers on transom : name and port of registry of the boat (to specify 2 months at the latest before completion date)	160 €	
	Total Price of the Boat with packs & options		429 340 €
	Launching,mast setting & commissioning (one day) and 7 days dockspace	9 100 €	
1	Ready to go Pack (net price)	800 €	800 €
	Net to be paid ex VAT		430 140 €
	Quotation expiration date :		